

## SAP Practice

Infosys' SAP practice provides SAP consulting services to the world's leading corporations. Equipped with proven tools, methodologies, templates and accelerators and supported by a SAP Center of Excellence (CoE) and NetWeaver solution center, Infosys' SAP professionals ensure that the customers get robust implementations, faster rollouts, de-risked upgrades, dependable production support and best quality development.

Verticals serviced by Infosys SAP practice	Analyst View	SAP Alliance
<p>We have been successfully offering SAP services to the following verticals:</p> <ul style="list-style-type: none"> <li>• Automotive</li> <li>• Finance &amp; Banking</li> <li>• Hi-Tech</li> <li>• Apparel &amp; Footwear</li> <li>• Oil &amp; Gas</li> <li>• Food &amp; Beverage</li> <li>• Manufacturing</li> <li>• Utilities</li> <li>• Retail &amp; CPG</li> <li>• Telecom</li> <li>• Pharma &amp; Healthcare</li> <li>• Life Sciences</li> </ul>	<p>"Infosys offers strong capabilities across the SAP implementation and support life cycle. Not only does Infosys have the necessary implementation skills, but Infosys Consulting also uniquely positions the firm for high-value, pre-implementation work. In addition, Infosys' training capability, delivered through its Enterprise Solutions University, insulates the firm from some resource constraint issues that are currently affecting the Indian SAP IT services market."</p> <p><i>Source: The Forrester Wave™: Indian SAP Services, Q4 2005 (October 21, 2005)</i></p>	<ul style="list-style-type: none"> <li>• Infosys is the service partner for SAP North America, SAP Japan and SAP Australia</li> <li>• Infosys was awarded SAP top NetWeaver partner in Asia Pacific in February 2005</li> <li>• Infosys is a Technology Adoption Partner for Duet</li> <li>• Infosys is developing industry specific solutions on PLM &amp; RFID along with SAP</li> <li>• Infosys is a Charter Partner for the ESA Community</li> </ul>

Customer Speaks	Key Success Stories
<p>"We would not have achieved this kind of success without a committed partner like Infosys helping us all the way. We are glad we chose Infosys for this project, they bring in world-class consulting skills, superb project execution capabilities and a high degree of predictability &amp; reliability besides technological excellence to customers like Sidmar"</p> <p style="text-align: right;"><i>- Mr. Ghislain Claeys, CIO of Sidmar</i></p> <p>"Our business requires us to be agile as a company in a fast-moving, innovation-driven industry. Therefore, as an IT organization, we must be continuously improving. Our relationship with Infosys helped us rise to this challenge..... Infosys' ability to ramp up and down on resources on very short notices, the depth and breadth in the skill sets of their people and their predictable delivery capabilities sets them apart from other global players"</p> <p style="text-align: right;"><i>- Mr. Larry Loh, CIO of Analog Devices</i></p>	<ul style="list-style-type: none"> <li>• DaimlerChrysler, one of the world's leading luxury automobile manufacturers, has a complex supply chain between its factories and its customers. The company required a comprehensive solution that merged processes and disparate IT systems into a single solution across geographies and markets. Infosys developed a template solution using SAP that enables dealers to select options and fittings and calculate vehicle prices at the preliminary order level. Further, the solution ensures compliance with specific country regulatory requirements.</li> <li>• Sidmar is a part of Arcelor, the world's second largest steel producer worldwide, making products for the automotive industry and other sectors requiring high levels of quality. The company required a SAP upgrade to derive continuous business value while reducing operational cost. Leveraging Infosys' Global Delivery Model (GDM), the solution delivered 20% cost savings to Sidmar, apart from a highly stable upgrade delivered on time and within budget.</li> </ul>

## Solutions

### Integrated PLM Document Management Solution (DMS) powered by mySAP PLM

Organizations often have multiple document management systems (DMS) creating documents at various points of the product life cycle. In order to create, distribute and manage a document using a single integrated tool, the Infosys composite mySAP PLM DMS seamlessly integrates mySAP PLM with other PDM systems, legacy document repositories and archives. The Infosys DMS composite enables a collaborative, integrated enterprise harnessing the benefits of the entire PLM journey.

The Infosys xAPPS solution facilitates document management in terms of creation, access, distribution and usage, integral to a PLM initiative. It leverages mySAP PLM DMS and its integration with external PDM and document archival systems. xAPPS has been developed on SAP 4.7 (Enterprise) / ECC 5.0 version using Easy DM 6.0.

### New Product Introduction & Key Promotion Management (NPI&P)

A key factor determining a product's launch success is the ability to ensure synchronized execution at the channel and store levels by the brand launch team. Absence of timely visibility and synchronized execution in the retail supply chain are the major hurdles in a product's launch.

Infosys' NPI&P solution addresses the above business issues and also assists CPG companies lower their total cost of ownership and improve efficiency while meeting strategic business needs. The solution is a unique offering for CPG companies, leveraging a RFID-based architecture and utilizing SAP products.

## SAP Service Offerings



### SAP PLM Bill of Materials (BOM) Redlining

In an engineering or manufacturing scenario, the modification of a product normally requires changes to the BOM. Presently, change proposals to BOM in SAP are in text format. This could lead to misinterpretation by parties involved in the change process. Infosys's BOM Redlining solution helps represent the changes pictorially and eliminates any chance of error by simulating addition, deletion & modification of items.

### RFID-enabled Outbound Scenario for Vehicle Manufacturers

Infosys offers a comprehensive solution that enables enterprises to harness the transformational potential of RFID. This solution for the automobile industry has equipped RFID tags to bear the VIN (vehicle identification number), destination, EPC code and any local customization, yielding enormous benefits in terms of visibility, logistics planning, and automation.

The above services are also clubbed along with these bestsellers!

### Business Process Outsourcing

We offer business process outsourcing solutions to our global clients by leveraging process, domain and people management expertise. We manage risk for our clients through a scalable, cost-effective and predictable delivery platform.

### Modular Global Sourcing

A strategically mature alternative to total outsourcing and ad-hoc offshoring. Align your sourcing strategy to your business strategy, modularize your applications and processes and leverage the power of Global Delivery Model.

### Independent Validation

Infosys provides adequate validation and verification services to ensure that you get the best value from your applications. A "must have" service if you are serious about long term leveraging of your application assets.

### Enterprise Application Integration

Make the whole of your IT applications much greater than the sum of its parts. See immediate and dramatic productivity growth.

**Infosys** | Building **Tomorrow's** Enterprise

For more information, contact [askus@infosys.com](mailto:askus@infosys.com)

### About Infosys

Many of the world's most successful organizations rely on Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise.

For more information about Infosys (NASDAQ:INFY), visit [www.infosys.com](http://www.infosys.com).