

## SAP Life Sciences Practice

Infosys' SAP Life Sciences Practice provides SAP services to world's leading corporations. Equipped with industry specific proven tools, methodologies, templates, accelerators and supported by an SAP Life Sciences Center of Excellence (CoE), Infosys' SAP professionals ensure that the customers get robust implementations, faster rollouts, de-risked upgrades, dependable production support, best quality development, and sustainable solutions to accomplish business goals and objectives.

### Value Proposition

- Over the years Infosys and SAP have assisted many Life Sciences organizations to have the technology edge in meeting business goals
- Providing an end-to-end service offering for SAP landscape including implementation, upgrade and support activities
- Strong talent pool with a rich mix of Life Sciences domain and SAP package expertise that appreciate the business needs and map them to the SAP functionality, ensuring key aspects like compliance and GxP across the engagement lifecycle.
- Our SAP Life Sciences Practice is built with primary focus on creating a pool of strong SAP consultants with deep domain knowledge. This enables our consultants to deliver true business improvements to our clients.
- With varied implementation experiences across Geographies, the Life Sciences CoE team is equipped with a thorough understanding of regulatory requirements, computer systems validation procedures and a tailored methodology for Life Sciences corporations

### Service Footprint

CLIENT	SOLUTION PROVIDED	BUSINESS BENEFIT
Leading global automaker	Global SAP-based process harmonization program including template design and rollout helps global automotive major save more than 65% annually	<ul style="list-style-type: none"> <li>&gt;&gt; Decreased time-to-market for new brand/product introduction in new markets by 40%</li> <li>&gt;&gt; Annual savings of over 65% on IT operations</li> <li>&gt;&gt; Erroneous orders reduced by 33% by deploying a centralized master data solution</li> </ul>
Global hi-tech security/anti-virus software and hardware corporation	Global SAP-enabled Business Transformation for a Leading Software and Services Provider	<ul style="list-style-type: none"> <li>&gt;&gt; Eliminated over 70% of the manual revenue accounting transactions</li> <li>&gt;&gt; Streamlined financial closure processes, improving time by 66%</li> <li>&gt;&gt; Enhanced compliance by deployment of a re-designed SAP Revenue Recognition solution across all the revenue channels</li> </ul>

Successful track record: Over the last 3 years a CAGR of 60%

- Serves multiple sub verticals within Life Sciences: Core Pharma, Vaccines mfg; Over the Counter Drugs business, Animal Healthcare, Medical devices manufacturing, Eye care business, Agri business
- Critical functions such as Batch Management
- Experience in Complex business transformation programs, Global deployment, Upgrades, Process harmonization, New GL Migration, Maintenance & Support, Validation Management.

## Key Success Stories

- For a leading Pharma company, Infosys successfully delivered end-to-end Upgrade to ECC 6.0 for 6 instances with ‘Twin Upgrade and Unicode Conversion’ (TUUC) approach and Infosys-developed ‘Auto Upgrade Tool’ that saved 80 % of the Development effort leading to holistic reshaping of the IT landscape.
- At a global Pharma major specializing in Eye Care products, as the implementation partner, Infosys delivered SAP ERP retiring disparate legacy applications, with the DBTI engine to accelerate rollouts in accordance with the Compliance and Regulatory requirements.
- Infosys streamlined accounting and financial reporting processes for a group company of a leading healthcare conglomerate by implementing new GL on SAP platform. By adoption of tools and tailored methodology, Infosys reduced the project timeline by 3 months and saved project cost by over US \$ 100,000.

## Solutions Offerings

### Complaint Management for Life Sciences Companies

Infosys has developed a solution to handle Complaint Management, fulfilling the Compliance and Regulatory requirements, which can connect to different web services enabled applications and adds value to the Life Sciences company by delivering ‘Integrated CAPA/Root cause analysis processes’ to reduce cost of handling product complaints.

### SAP Support Management in Validated Environments

Leveraging its Life Sciences, SAP experience and aligning with the SAP’s strategy to manage SAP Instances with SolMan, Infosys has developed a ready deployable Incident and Change Management Solution that caters to the Validation and Documentation requirements of the Life Sciences companies. It brings SAP, customer business and IT on a single platform, leading to reduced TCO

## Analyst Speak

FORRESTER

“Infosys is one of the top India-based consultancies in the SAP space. Its strategy and consulting services continue to grow, making it able to compete and win business against the largest multinational providers. Infosys has strong vertical expertise particularly across manufacturing, life sciences, CPG, and utilities. Infosys offers many compelling pricing and delivery models across implementation as well as ongoing support and maintenance of SAP.” Source: The Forrester Wave™: SAP Implementation Providers, Q3 2009 by Liz Herbert, August 10, 2009, Forrester Research Inc.

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**Tomorrow's** Enterprise

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### About Infosys

Many of the world's most successful organizations rely on Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise.

For more information about Infosys (NASDAQ:INFY), visit [www.infosys.com](http://www.infosys.com).