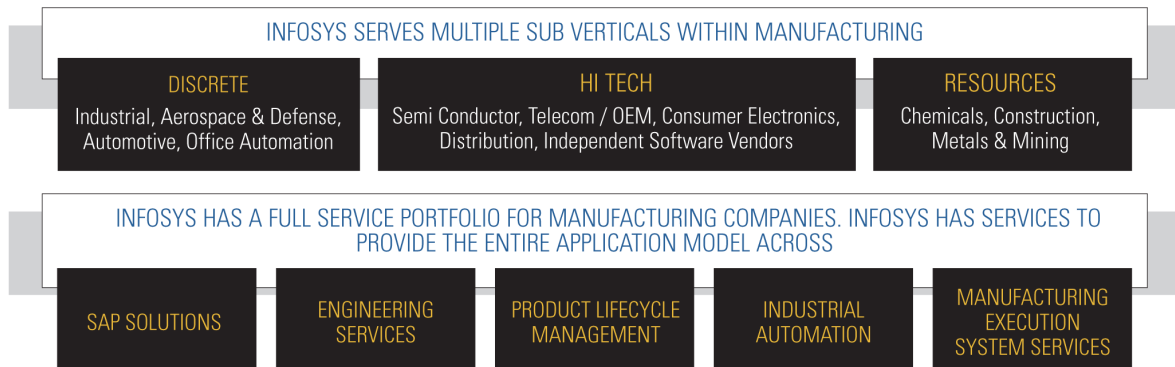


SAP Manufacturing

The flattening world is constantly evolving and impacting the way you do your business. Manufacturing companies are contending with diverse global markets, evolving customer needs and expectations, increasing complexity of operations and an expanding supply chain. Manufacturing companies need to shift their operational priorities to turn these into opportunities that drive profitable growth.

The Infosys organizational structure is designed to provide maximum value to the manufacturing customer. Infosys provides Consulting, IT, Product Development and Process Engineering services to a spectrum of manufacturing organizations. This articulates our capability to fine-tune our offerings to specific sub-verticals while allowing us to absorb best practices that can then be applied across Manufacturing sub-verticals.

Service footprint



Analysts Speak

FORRESTER

“Infosys is one of the top India-based consultancies in the SAP space. Its strategy and consulting services continue to grow, making it able to compete and win business against the largest multinational providers. Infosys has strong vertical expertise particularly across manufacturing, life sciences, CPG, and utilities. Infosys offers many compelling pricing and delivery models across implementation as well as ongoing support and maintenance of SAP.”

Source: The Forrester Wave™: SAP Implementation Providers, Q3 2009 by Liz Herbert, August 10, 2009, Forrester Research Inc.

SAP Alliance - focused on co-creation

- Infosys is a **Global services partner** of SAP
- Infosys is **ramp up partner** for various SAP new releases including CRM and SCM
- As a technology partner: Infosys is involved into a **Procure-topay (BPO) platform, Newspaper in a box(NIAB)** and in All-in-one solutions for ISVs
- Infosys also **partners with SAP in field engagements** on various point solutions like RPM, XI and on various products including Business Objects
- SAP and Infosys are working jointly on strategic initiatives like accelerated deployment and eSOA based solutions

Clients Speak

“Infosys’ solution and delivery capabilities in the Greater Asia region not only improved the time to market and predictability, but reduced the cost of implementation.”

- Imran Khan, Chief Information Officer, Consumer Digital Imaging Group & Graphic Communication Group, Kodak

“We would not have achieved this kind of success without a committed partner like Infosys helping us all the way. We are glad we chose Infosys for this project - they bring in world-class consulting skills, superb project execution capabilities, and a high degree of predictability and reliability, besides technological excellence to customers like Sidmar.”

- Ghislain Claeys, CIO, Sidmar on the eve of the successful completion of R/3 enterprise upgrade project

Solutions for the Hi-Tech Industry

Infosys partners with clients in hi-tech industry to deliver business solutions with its industry benchmark predictability to solve business problems in operations, supply chain optimization, customer responsiveness, globalizing product innovation and compliance. Some of our SAP solutions for hi-tech industry are:

- SCOR-based Business Analytics Solution
- Infosys Solution for High Tech SMBs

Solutions for the Automotive and Aerospace Industry

Infosys partners with OEMs, Tier-1 suppliers and captive Auto Finance companies in their transformation journey to deliver business solutions with its industry benchmark predictability, thereby helping solve business problems in materials management, manufacturing, supply chain optimization, customer management, PLM, and engineering. One of our SAP solutions for this industry is the i-WAS solution (Integrated Warranty Management Automotive Solution).

CLIENT	SOLUTION PROVIDED	BUSINESS BENEFIT
Leading global automaker	Global SAP-based process harmonization program including template design and rollout helps global automotive major save more than 65% annually	<ul style="list-style-type: none"> >> Decreased time-to-market for new brand/product introduction in new markets by 40% >> Annual savings of over 65% on IT operations >> Erroneous orders reduced by 33% by deploying a centralized master data solution
Global hi-tech security/anti-virus software and hardware corporation	Global SAP-enabled Business Transformation for a Leading Software and Services Provider	<ul style="list-style-type: none"> >> Eliminated over 70% of the manual revenue accounting transactions >> Streamlined financial closure processes, improving time by 66% >> Enhanced compliance by deployment of a re-designed SAP Revenue Recognition solution across all the revenue channels

Allied services

Business Consulting

Provides you with strategic differentiation and operational superiority, assessments, proprietary industry analyses & projects structured around beating the competition.

Enterprise Solutions

Our Enterprise Solutions help you automate your value chain using off-the-shelf packages. Our solutions span ERP, CRM, SCM and EAI. They help you to mitigate your risks, achieve faster returns and lower TCO.

Trading & Risk Management

Provides deep business process knowledge with cutting edge technological capabilities to optimize information sharing, minimize exposure, and integrate business processes in trading operations.

Enterprise Application Integration

Make the whole of your IT applications much greater than the sum of its parts. Infosys can leverage the Global Delivery Model (GDM) to deliver immediate and dramatic productivity growth like no one else can.



Building **Tomorrow's** Enterprise

About Infosys

Many of the world's most successful organizations rely on Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise.

For more information about Infosys (NASDAQ:INFY), visit www.infosys.com.

For more information, contact askus@infosys.com