

Case Study



E-Tendering solution for a Hong Kong-based utility major

Abstract

Infosys partnered with a Hong Kong-based utility group for their SAP implementation and rollouts. Infosys also provided an e-tendering system, integrating mySAP SRM with mySAP PLM and streamlining the client's procurement process.

The Client

The client is one of the leading power companies in the world. Throughout the years, the client has grown to become a conglomerate of companies with a portfolio of over 20 generation assets and retail businesses in the Asia Pacific Region. With an installed generation capacity of 6,908 MW and a transmission and distribution network of some 12,958 kilometers, the client supplies electricity to approximately 80% of Hong Kong's total population.

The business need

In its endeavor to provide high quality low cost services to its customers, the client is looking out for an e-Tendering solution that would integrate SAP SRM with their existing SAP system. This would meet the business objectives and requirements for the electronotification of the Proactive Procurement Process ("P3") of the client.

Key challenges

The client is not able to meet the business objective of extending high quality, low cost services to its customers because the electrification of "P3" is not in place.

The Infosys solution

- Infosys delivered an e-Tendering solution, which would incorporate the best practice project management workflow that embeds "P3" throughout the client.
- The P3 process "as is" today is designed for, and uses workflow and Project Management tools and techniques.
- Functional Requirements to be addressed:
 - Project Management
 - Workflow Management and Audit Trail
 - RFX Management, Reverse/ Forward Auction Management
 - Contract Award Management
 - Post Contract Award Management (Operations and Fulfillment)
 - Contract Document Management (Knowledge Capture)
 - Reporting Tools

Value delivered

- Infosys proposed the integration of mySAP SRM with mySAP PLM to address the client's requirement of Strategic Procurement, coupled with collaboration functionality.
- The process is, by its nature, a Cross-functional process. The Trigger stage incorporates a number of steps to ensure selection and empowerment of the appropriate membership of Procurement Project teams.



For more information, contact askus@infosys.com

About Infosys

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