

## Infosys Advanced Collaborative Supply Management (ACSM) Solution

### Infosys Advanced Collaborative Supply Management (ACSM) Solution built on Microsoft technologies enables High-Tech manufacturers to optimize operational procurement and supplier collaboration

In the “flattening” world, High-Tech companies need to contend with global markets and expanding supply networks. Infosys Advanced Collaborative Supply Management (ACSM) solution built on Microsoft technologies enables High-Tech manufacturers to optimize operational procurement and supplier collaboration to reduce procurement operations costs, minimize revenue loss, increase business user (buyer) productivity, and improve decision-making. The solution defines best-in-class processes and provides a platform for procure-to-pay, supply collaboration, performance management, and partner connectivity for direct, indirect and services procurement. The solution is designed with modules to leverage and extend existing ERP capability, which ensures quick time to value.

Infosys ACSM Solution:

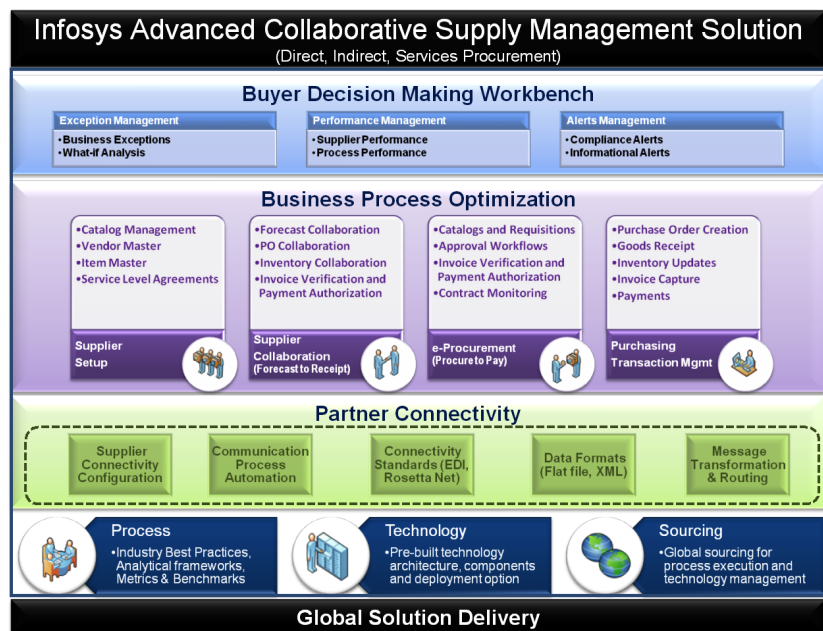
- Enables standardization of operational procurement processes and accelerated analysis for decision making
- Provides buyers better visibility to exceptions and information for effective decision making
- Offers procurement functionality on a common platform for diverse set of functionality that business users need

### Infosys ACSM Solution Benefits

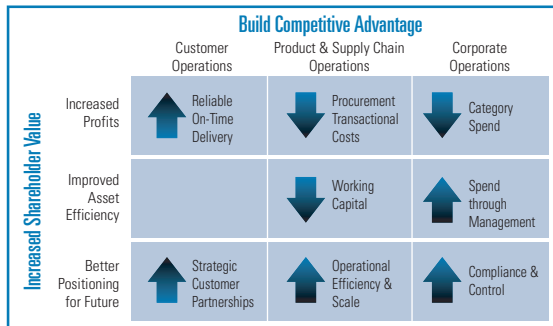
- Reduction in procurement operations costs for direct materials, indirect materials and services
- Increase in supply service level in terms of on-time delivery, quality and reliability at the same level of spend or transaction costs
- Improved buyer productivity through easier to use / act presentation of workflow and information
- Integrated exceptions handling across procurement processes and ability for buyers to do “what-If” analysis
- Ease of procurement compliance through automated spend management processes and tracking of policy violations

### Infosys ACSM Solution enables operational procurement processes and partner connectivity in an end-to-end Microsoft platform

- Modular solution to address **critical direct/indirect procurement** and other operational procurement needs
- Designed to **leverage and extend existing ERP** transaction processing capabilities
- **Improved buyer productivity** through aggregated presentation of procurement information
- **Ease of use** achieved by a MOSS/OBA Presentation that business users are familiar with. Axapta/BizTalk back-end that is easy to configure and integrate, which is optional
- **Industry specific best practices** in e-procurement and supply collaboration built-in (SCOR Framework, RosettaNet data / process collaboration etc)
- Monitoring of **Supplier Performance** and **Process Performance** effectively to take corrective actions
- **Robust partner connectivity layer** to communicate and collaborate with a wide range of suppliers with varying maturity levels in technology
- **Microsoft Platform-based, end-to-end** – operational procurement strategy, global process harmonization, technology enablement for outsourcing
- **Low TCO compared with other point ERP offerings** that require further customization and integration of point applications that address specific needs
- **Strong Microsoft-Infosys alliance** Infosys’ solutions focus in delivering business value to customers and vast experience in delivering Microsoft technology based solutions



## Infosys Procurement Credentials



**A metrics-driven approach delivers tangible business benefits, typically:**

- **8% - 20%** reduction in direct, indirect and services spend based on the spend category
- **20%** reduction in procurement transaction costs
- **20%** reduction in number of suppliers
- **25%** improvement in buyer efficiency
- **30 %** reduction in sourcing cycle time
- **5 %** reduction in direct material in-bound inventory
- **Up to 30%** cost benefits and process efficiency improvements through global procurement process outsourcing
- **Operational efficiencies, compliance and standardization** through leveraging best-in-class processes, technologies and outsourcing methodologies

## Infosys Client Examples

- **Leading security software provider** globalized its indirect procurement operation using a platform solution. Improved visibility and compliance through global process standardization and rollout to over 25 countries
- **Leading graphic semi-conductor manufacturer** optimized its indirect spend and enabled procure-to-pay with best in class process definitions, resulting in 10-12% spend reduction in key categories
- **Leading telecom OEM** in Europe developed a global sourcing platform to standardize the strategic sourcing process across multiple business units, reducing sourcing cycle times by 30%. Defined an SOA-based architecture to reduce the total cost of ownership for sourcing applications
- **Fortune 5 Oil and Gas major** implemented a platform-based procurement outsourcing solution in areas of contract labor procurement, supplier performance management, supplier on-boarding and contract administration
- **Leading heavy equipment manufacturer** optimized the low dollar parts spend and purchasing process to lower procurement costs, free resources to source strategic components for new products, and improve service levels

## Infosys–Microsoft Alliance

Infosys' strategic alliance with Microsoft brings together the innovative technologies of Microsoft and the integrated services delivery capabilities of Infosys to deliver tangible business value to clients.

Steve Ballmer, CEO, Microsoft Corp, commenting on the alliance, *"Microsoft and Infosys share a commitment to helping customers use technology to improve every area of their business, from process excellence to connecting with customers to responding effectively to the competitive landscape. Microsoft's long-term focus on delivering an integrated, manageable and reliable platform, combined with Infosys' unique delivery model and deep consulting skills, is designed to help customers succeed and grow through increased efficiency, cost savings and business value."*

**Infosys Manufacturing Practice** provides industry solutions and services (consulting, engineering, IT, business process outsourcing) that enable Global 2000 companies in high-tech / electronics, discrete, automotive, aerospace, process industries to *win in the flat world*. Our 12,000+ industry professionals combine industry, business process and technology expertise to help clients optimize customer experience, enhance supply chain agility, accelerate product innovation, comply with regulatory requirements, and leverage IT investments for business advantage. Infosys' proven Global Delivery Model helps companies free up resources through efficiencies / cost savings and re-invest in growth initiatives; a metrics-driven approach delivers tangible business outcomes *quickly and predictably*.

## Infosys Overview

### Strategy

Our experience includes - assessments, proprietary industry analysis, operational superiority etc. to provide the strategic differentiation against competition.

### Process

Our experience includes - Process Outsourcing, Business Process Re-engineering, Process Standardization & Optimization etc.

### Technology

Our experience includes technologies spanning your enterprise needs - legacy to cutting-edge, technology architecture, infrastructure etc.

### Execution

Infosys can leverage the Global Delivery Model (GDM) to deliver immediate and dramatic productivity growth like no one else can.

## Global Presence

### North America

Atlanta, Bellevue, Bridgewater, Charlotte, Detroit, Fremont, Houston, Lake Forest, Lisle, Mexico, Monterrey, New York, Phoenix, Plano, Quincy, Reston, Toronto

### Europe

Brussels, Copenhagen, Frankfurt, Geneva, Helsinki, London, Milano, Oslo, Paris, Stockholm, Stuttgart, Utrecht, Zurich

### Asia Pacific

Beijing, Hong Kong, Mauritius, Melbourne, Shanghai, Sharjah, Sydney, Tokyo

### India

Bangalore, Bhubaneswar, Chandigarh, Chennai, Hyderabad, Mangalore, Mumbai, Mysore, New Delhi, Pune, Thiruvananthapuram

For more information, contact [infosys@infosys.com](mailto:infosys@infosys.com)

## About Infosys

Infosys Technologies Ltd. (NASDAQ: INFY) defines, designs and delivers IT-enabled business solutions that help Global 2000 companies win in a flat world. These solutions focus on providing strategic differentiation and operational superiority to clients. Infosys creates these solutions for its clients by leveraging its domain and business expertise along with a complete range of services.

With Infosys, clients are assured of a transparent business partner, world-class processes, speed of execution and the power to stretch their IT budget by leveraging the Global Delivery Model that Infosys pioneered.

**Infosys®**

POWERED BY INTELLECT  
DRIVEN BY VALUES