

Infosys Siebel Business Process Testing Solution

Some of the key challenges facing more than 90% of testing engagements for package implementations are:

- Excessive setup time & cost for functional test scripts, both manual & automated
- Project delays and cost over runs due to regression testing
- Prohibitive cost of maintenance of test scripts
- Test scripts becoming redundant after every release
- Disparity between business team's needs and QA's functional testing

Infosys is partnering with HP and Oracle to build a solution focused at addressing the pain areas of Siebel functional testing by leveraging HP's industry leading test products, Oracle's product functionalities along with Infosys's domain expertise. Built around CMM Level 5 methodologies & Infosys Global Delivery Model, Siebel BPT Solution will enable customers to maximize ROI on existing & planned Siebel functional testing investments.

Solution Value Proposition

Infosys Siebel BPT solution is aimed at addressing four key business imperatives:

- Reduce Siebel Implementation costs by cutting down on the functional testing cost
- Reduce Implementation cycle by cutting down on the build time for the function test suite
- Reduce Upgrade/Maintenance costs by minimizing modification to the existing suite
- Ensure Complete Functionality coverage by an exhaustive library of pre-configured components

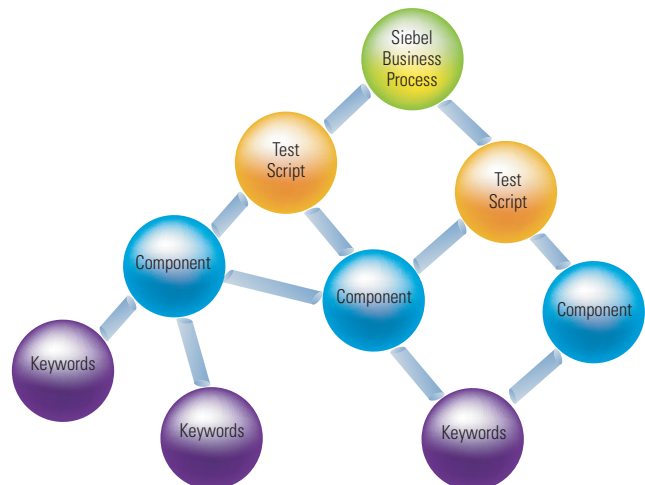
Customer Value Realization				
	Faster GTM	Cost Benefit	Higher ROI	Lower TCO
Infosys Solution	Pre-configured Components	Pre-built Domain based Documentation	Best Practices based Pre-defined Processes	Pre-built Keyword - Component Mapping
GAP Analysis	Time & Cost Investment to build from Scratch	Lack of Domain Specific Documentation	Lack of Domain Process Knowledge	Lack of Keyword - Component Mapping
BPT Tool	Build Reusable Components	Generate Component Documentation	Map Business Processes	Keyword Driven Testing

- Value Realization**
- ROI realization of over 81%
 - GTM time reduction by 80%
 - Build Vs Buy cost reduction of over 50%
 - Productivity increase of more than 100%
 - Maintenance cycle reduced by nearly 75%
 - Break even after just 3 runs
 - Incremental reduction in TCO over PLC

Infosys BPT Solution DNA

Infosys BPT Solution is built on the HP Business Process Testing™ platform, and utilizes Siebel out-of-box processes built on the Infosys process mapping tool – Influx. This solution is designed to quickly and cost-effectively automate the functional test suite.

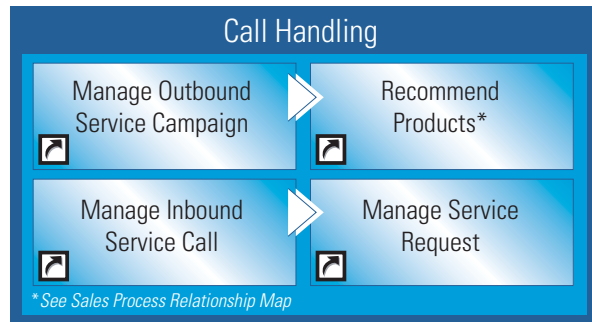
Pre-configured "Components" form the basic building blocks for the solution & address a specific functional area. Multiple components can be combined to automate a test scenario encompassing multiple functionalities. "Test scripts" can further be clubbed to create "Process Flows" & "Business Processes" to validate end to end core business processes. Components are built on a common repository of "Keywords" hence any changes are updated in the repository and are reflected across all components.



Key Features & Benefits

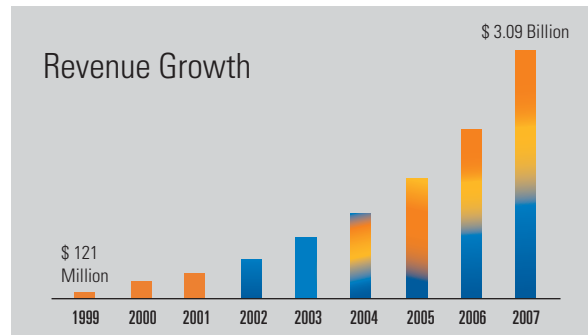
- Reduces implementation time, of a complete automated regression test suite, by over 40% by leveraging pre-configured, pre-automated library of test components
- Accelerates the upgrade & maintenance cycle for patches, new releases etc by detailed keyword – component mapping which enables traceability of any changes to specific components, thus reducing maintenance time & cost
- This solution uses Infosys' IP product for process mapping, Influx. Influx process maps capture Siebel Financial OOB process maps. These processes are further fragmented at sub process level/ operation. Enriched process mapping functionalities of Influx are leveraged to deliver flexible and easy to implement solution (Refer Influx diagram)
- The solution designed for Siebel Finance contains pre-automated components for Functional testing, UI testing, Integration testing & Data driven testing
- Integrates business & testing teams by allowing non-technical business analysts to create and maintain automated tests (Reference HP BPT)
- The solution components can be customized to cover any scenario not covered under the component library
- Auto generates application & domain specific test documentation. The business definitions are highly reusable for optimizing both manual & automated testing
- Solution supported by a family of supporting accelerators (Estimator, Debugger, Impact Assessor etc) & standard templates to ease & streamline testing activities
- Solution methodology based on CMM level 5 processes & service excellence of Infosys Global Delivery Model

Leveraging Infosys IP: INFLUX



Infosys Snapshot

- FY 07 Revenue: USD 3.09 Billion
- FY 07 Employees: Over 72,000 (65 nationalities)
- Global Presence: 21 countries



as on 31st March, 2007

Infosys Allied Services

Business Consulting

Provides you with strategic differentiation and operational superiority, assessments, proprietary industry analyses & projects structured around beating the competition

Customer Operations

Focused on delivering end-to-end customer operations processes and system implementations on leading CRM packages, and transformational CDI solutions to achieve greater business agility.

Banking & Capital Markets

Bringing to bear deep experience in visioning, architecting and delivering business and technology solutions, helping financial services organizations increase operational efficiency, enable more effective customer management and lower operational risk profile.

Independent Validation

Gives your applications the third degree treatment and tests their robustness and ability to survive your business growth. A "must have" service if you are serious about long term leverage of your application assets.

Global Presence

North America

Atlanta, Bellevue, Bridgewater, Charlotte, Detroit, Fremont, Houston, Lake Forest, Lisle, New York, Phoenix, Plano, Quincy, Reston, Toronto

Europe

Brussels, Copenhagen, Frankfurt, Geneva, Helsinki, London, Milano, Oslo, Paris, Stockholm, Stuttgart, Utrecht, Zurich

Asia Pacific

Beijing, Hong Kong, Mauritius, Melbourne, Shanghai, Sharjah, Sydney, Tokyo

India

Bangalore, Bhubaneswar, Chandigarh, Chennai, Hyderabad, Mangalore, Mumbai, Mysore, New Delhi, Pune, Thiruvananthapuram

For more information, contact crm@infosys.com

About Infosys

Infosys Technologies Ltd. (NASDAQ: INFY) defines, designs and delivers IT-enabled business solutions that help Global 2000 companies win in a flat world. These solutions focus on providing strategic differentiation and operational superiority to clients. Infosys creates these solutions for its clients by leveraging its domain and business expertise along with a complete range of services.

With Infosys, clients are assured of a transparent business partner, world-class processes, speed of execution and the power to stretch their IT budget by leveraging the Global Delivery Model that Infosys pioneered.

