

Sourcing and Procurement

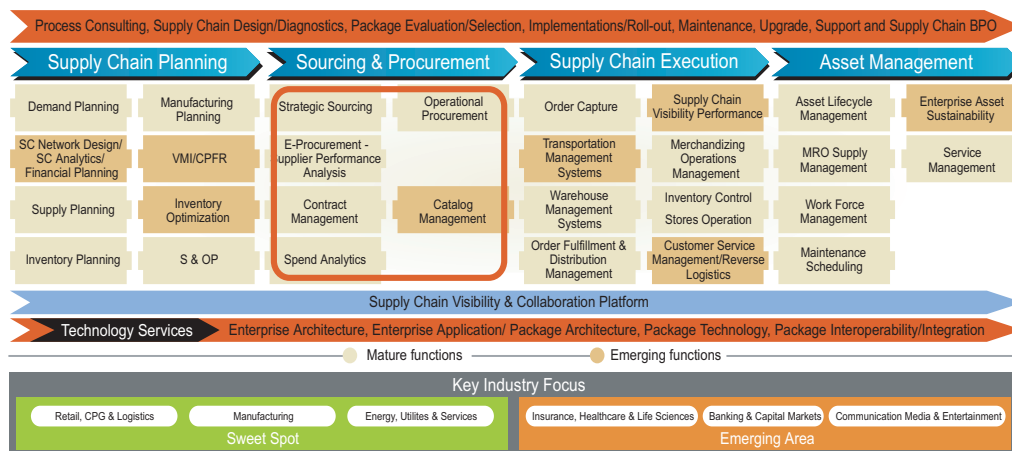
In a world that is increasingly becoming flat, supply chains have become global, complex and dynamic. Our sourcing and procurement practice strives to create a step change across your end-to-end procure to pay domain including catalog management, supplier on-boarding, RFX and auctions, contract management and spend analytics. Our extensive service offerings assist you to keep pace with your dynamically reconfiguring supply chain, powered by the impact of globalization.

Our sourcing and procurement offerings promise to deliver solutions enabled with robust project management tools, world class methodologies and various in-house accelerators while maintaining consistent and superior quality. This is augmented via an Infosys wide forum known as Platform to Procurement Practitioners (PPP) who rally for procurement initiatives helping you realize cost savings and generating greater value across buy side.

Sourcing and Procurement Credential

- As our client you would be able to harness our rich repository of Solutions like Global Template Solution (GTS) and Leverage Contract Management (LCM) along with accelerators like Reconnaissance for Adaptive Procurement (RAP) and Non-functional requirements (NFR) template which provide added value to your spend initiatives
- Our Procure-to-Pay (P2P) solution based on Infosys Business Platforms (IBP) is an end-to-end on-demand solution covering the entire source-to-pay cycle for indirect spend categories. This platform offers you a convergence of process, technology and infrastructure outsourcing coupled with a variable pricing model to provide you with much needed flexibility to modulate operational expenditure in line with your business cycle
- Our Sourcing and procurement experts are cross trained across a range of products including SAP SRM, Ariba and Oracle i-Proc. These along with process and functional experts form the Procurement Practice (PPP), a strategic forum to leverage collective organizational wisdom and tailor it to specific client situations
- Our track record is a result of successful execution of several projects across multiple packages, verticals and service lines covering the sourcing and procurement domain as highlighted below

Service Offerings



Client Speak

“The team worked diligently to ensure that all risks were addressed and that the deliverables were properly defined. It was evident that personal level of responsibility existed with all members of the team, we are very satisfied with the project and I would recommend Infosys for a similar engagement elsewhere”

- Senior Project Manager, Global Computer Security Provider

Sourcing & Procurement Differentiators

	G T S Global template Solution	L C M Leverage Contract Management	R A P Reconnaissance for Adaptive Procurement	N F R Non functional Requirement
PURPOSE	<ul style="list-style-type: none"> Exercised for package roll outs across multiple regions with fabrication done on a predefined template with global and local requirements mapped separately for development 	<ul style="list-style-type: none"> Create opportunities for cost savings through early visibility to the required contract information like tiered pricing terms, payment terms and freight terms to the requestor while creating requisition 	<ul style="list-style-type: none"> Synergize e-Procurement system and optimize existing IT investment Provide a 360° view of procurement landscape and help adopt technology neutral pioneering practices 	<ul style="list-style-type: none"> Achieve clarity and control over implicit & explicit performance requirements throughout the implementation lifecycle. Identify failure scenarios so that technology change management plan factors in the right level of de-risking
ADVANTAGES	<ul style="list-style-type: none"> Predictability while doing standard global roll outs Smooth implementation of the gathered local variances and effective expansion of the template to other regions based on the template deployment plans 	<ul style="list-style-type: none"> Improve effectiveness of supplier contracts through real time visibility of contract terms resulting in reduced risk , enhanced supplier relationship and assured impact of negotiated savings to the bottom line 	<ul style="list-style-type: none"> Leverage best procurement practices by doing gap analysis, benchmarked against best in class practices, supported with relevant metrics SME Recommendation to tie in RAP analysis with infosys ariba execution 	<ul style="list-style-type: none"> NFR elicitation correlating to every layer of solution ecosystem. Proactively generate preparedness and action plans necessary to realize technology change management on an ongoing basis as the solution evolves

Client Engagements

CLIENT	SOLUTION PROVIDED	BENEFITS
Biggest retailer in USA	<ul style="list-style-type: none"> Implemented category based management for the Source to Procure life cycle. Seamless integration between Sourcing, Contracts and Procurement for higher contract utilization and compliance. 	<ul style="list-style-type: none"> One source of truth for Indirect spend and greater visibility leading to proper planning and control. 10 - 11% savings in procurement of goods and services annually.
Global automotive Tier-1 supplier	<ul style="list-style-type: none"> Global SRM Deployment (Rollouts) - Configuration of existing and new functionality as part of the rollout in North America and Europe Global SAP SRM Support (L1, L2 & L3), Maintenance and Enhancements. More than 3500 users supported across 120 plants in North America & Europe 	<ul style="list-style-type: none"> Streamlined procurement process helping to consolidate spend processed through SRM. Quick solution deployment reducing overall cost of ownership.

Allied services

Business Consulting

Provides you with strategic differentiation and operational superiority, assessments, proprietary industry analyses & projects structured around beating the competition.

Independent Validation

Gives your applications the third degree treatment and tests their robustness and ability to survive your business growth. A “must have” service if you are serious about long term leverage of your application assets.

Enterprise Application Integration

Make the whole of your IT applications much greater than the sum of its parts. Infosys leverages Global Delivery Model (GDM) to deliver immediate and dramatic productivity growth like no one else can.

Modular Global Sourcing

A strategically mature alternative to total outsourcing and ad-hoc offshoring. Align your sourcing strategy to your business strategy, modularize your applications and processes and leverage the power of the Global Delivery Model (GDM).



Building **Tomorrow's** Enterprise

For more information, contact askus@infosys.com

About Infosys

Many of the world's most successful organizations rely on Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise.

For more information about Infosys (NASDAQ:INFY), visit www.infosys.com.