

Leveraged Contract Management (LCM)

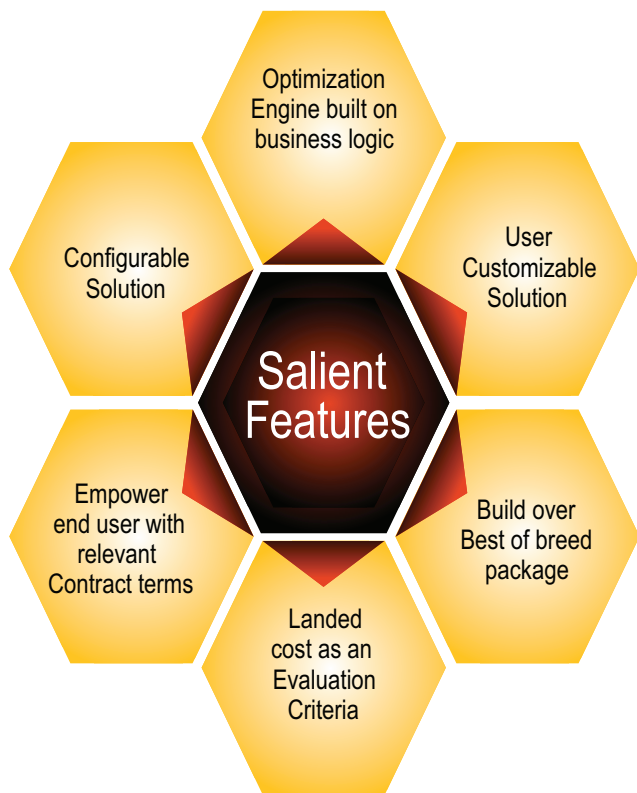
- How effectively is your organization making the most from “hard-fought” contracts?
- Are you efficiently and holistically utilizing your contract terms to realize dollars savings?
- What is the extent to which your key business users are alerted on contracts expiry?
- Is there a high degree of redundancy in your contracts and managing multiple contracts?

In an era of supplier globalization and increased outsourcing, contract management has become a key indicator of a company's performance and integrity. In both service and material procurement spheres, execution efficiency against contracts would herald the next level of procurement excellence. Infosys Leveraged Contract Management (LCM) Solution is defined as a portfolio of custom solutions and best practices that will increase the synergy between the identified CLM application and Procurement Execution which would help organizations embark on the next wave of genetic engineering in procurement domain.

What is Infosys LCM value proposition?



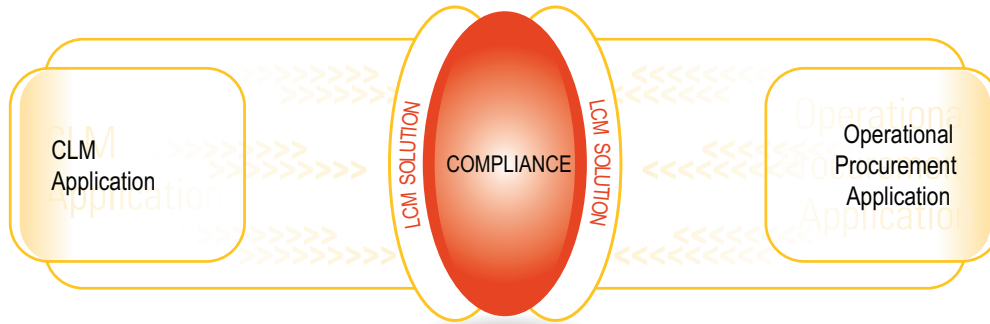
Salient Features



Contract Management is the DNA of Procurement. The proposed solution is a next wave in this Genetic Engineering

LCM Framework

The solution takes all the relevant contract terms from the Contracts Repository and feeds the data into an optimization engine. The output would act as the decision support dashboard aiding the requestor to decide on the right supplier and quantity and thus helping organizations leverage their contracts-related intellectual wealth.



Available internal options explored by LCM to achieve savings

- Opportunity for cost savings through early visibility to the required contract terms, like payment terms, freight terms and tiered pricing, in turn providing closer alignment to your strategic procurement road map
- Contract terms effectively utilized in the transactional system
- Enhanced supplier relationship due to extended use of contracted suppliers
- Assured impact of negotiated savings to bottom-line across the board for all Categories
- Track key procurement metrics in customized reports
- Remove redundancy in Contract Administration
- Direct requestor to the most relevant item in the catalog

Allied services

Business Consulting

Provides you with strategic differentiation and operational superiority, assessments, proprietary industry analyses & projects structured around beating the competition.

Independent Validation

Gives your applications the third degree treatment and tests their robustness and ability to survive your business growth. A “must have” service if you are serious about long term leverage of your application assets.

Enterprise Application Integration

Make the whole of your IT applications much greater than the sum of its parts. Infosys leverages Global Delivery Model (GDM) to deliver immediate and dramatic productivity growth like no one else can.

Modular Global Sourcing

A strategically mature alternative to total outsourcing and ad-hoc offshoring. Align your sourcing strategy to your business strategy, modularize your applications and processes and leverage the power of the Global Delivery Model (GDM).

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For more information, contact askus@infosys.com

About Infosys

Many of the world's most successful organizations rely on Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise.

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