

# Flips the odds of transformations by following six guiding principles

84% of transformation programs fail to achieve their full potential



What matters isn't measured



Inadequate knowledge of what good looks like



Lack of leadership sponsorship and change management

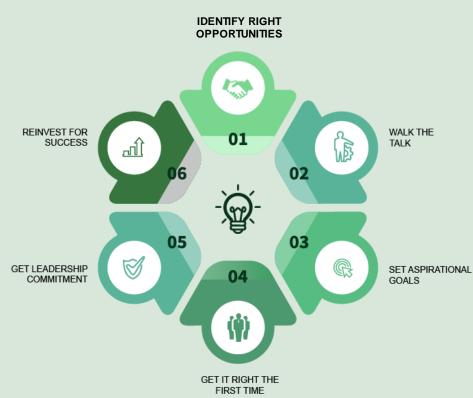


Inability to Identify the right set of initiatives & lack of benefits tracking



No timely course correction

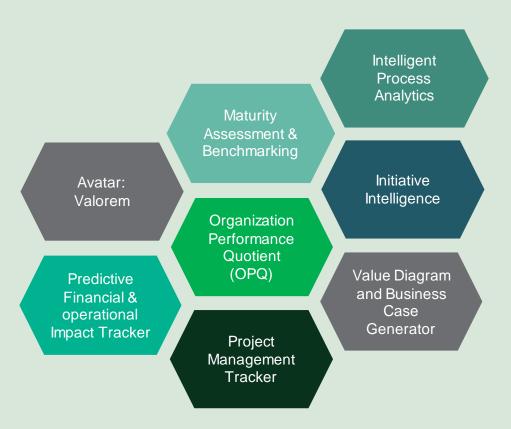
Our offering help organizations flip these odds to achieve a successful transformation





### Creates an Al-enabled ecosystem to drive sustainable transformation

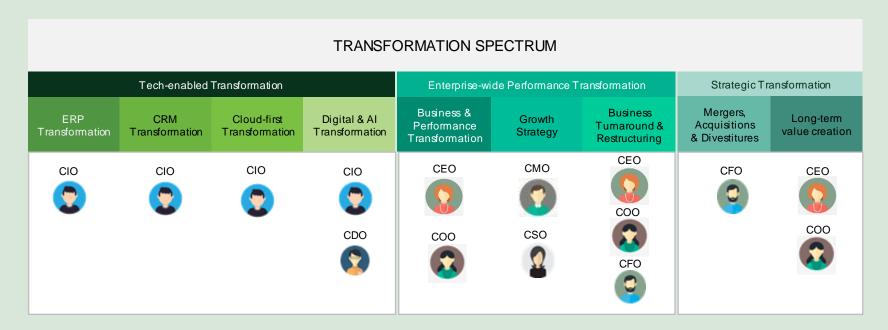
A future-proof **Al-powered platform** underpins our approach to maximize the full potential and drive long term value creation of the transformation programs.





### Addresses the transformation spectrum with its capabilities

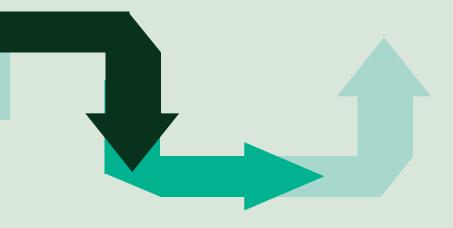
An all-encompassing platform which helps increase efficiency, ensures success and deliver value across the spectrum of transformational programs





### Follows a non-linear path through a three-phased approach

 Identify, Design and Realize are three phases that help organizations run the transformation program successfully



- Utilize the OPQ framework for benchmarking
- Identify initiatives by leveraging our *Initiative Intelligence* knowledge repository
- Prepare business case for recommended initiatives
- Implement recommended initiatives
- Track and manage initiatives
- Track business goals/OKR
- Recommend course corrective initiatives to achieve business goals
- Track operational benefits in real-time
- Track financial impact
- Recommend course corrective initiatives to achieve business goals

#### Identify







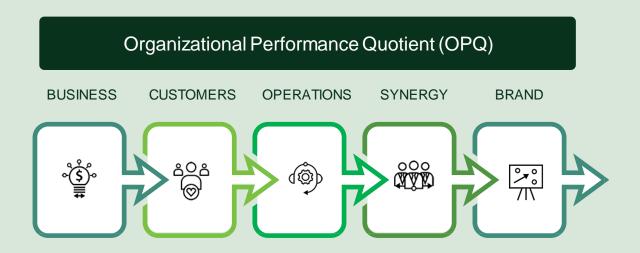






## Leverages our 5-dimensional OPQ framework

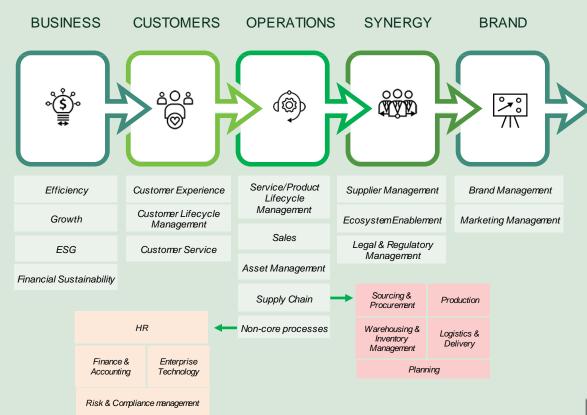
OPQ is a composite score derived from **five** dimensions. It helps benchmark KPIs with peers and help identify dimensions and KPIs where the organizations should focus





### Deep-dive into our 5-dimensional OPQ framework

OPQ is a composite score derived from 5 dimensions and which helps identify opportunities for the laggard processes

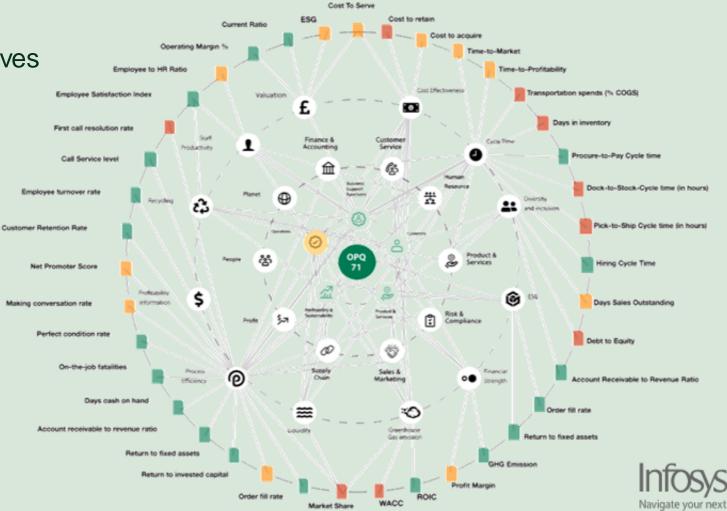




Recommends relevant initiatives

through our Initiative Intelligence

A knowledge-graph based interactive initiative intelligence that recommends relevant initiatives to improve associated laggard KPIs



# Uses our IP: KPI benchmark repository

50%-Coverage < 50% 69%

70%-89%

>=90%

We have a KPI repository of 2000+ KPIs across 20+ Industries

Area	Industry	Business				Brand		Customer		Synergy	Operations			
		Growth	Efficiency	ESG	Financial Sustainability	Marketing Management	Brand Management	Customer Experience	Customer Service	Supplier Management	Sales	Supply Chain	Asset Management	Non-Core Processes
BFSI	Banking													
	Insurance													
Manufacturing	Automotive													
	Industrial Machinery & Components													
	Engineering, Construction and Operations, Others													
CRL	Retail													
	Consumer Products													
	Travel & Transport -Airlines													
	Travel & Transport -Logistics													
	Travel & Transport -Railways													
LS	Healthcare													
	Life Science													
SURE	Mining													
	Oil & Gas													
	Utilities													
	Services													
	Public Sector													
CMT	Telecom													
	Media													
	High Tech													



