

Infosys' Oracle Fusion Applications Practice: Oracle Siebel CRM Capability Sheet

Oracle Fusion CRM, a part of Oracle Fusion Applications, incorporates best practices gathered from thousands of customers to deliver the best in sales performance management, enterprise integration and business flexibility.

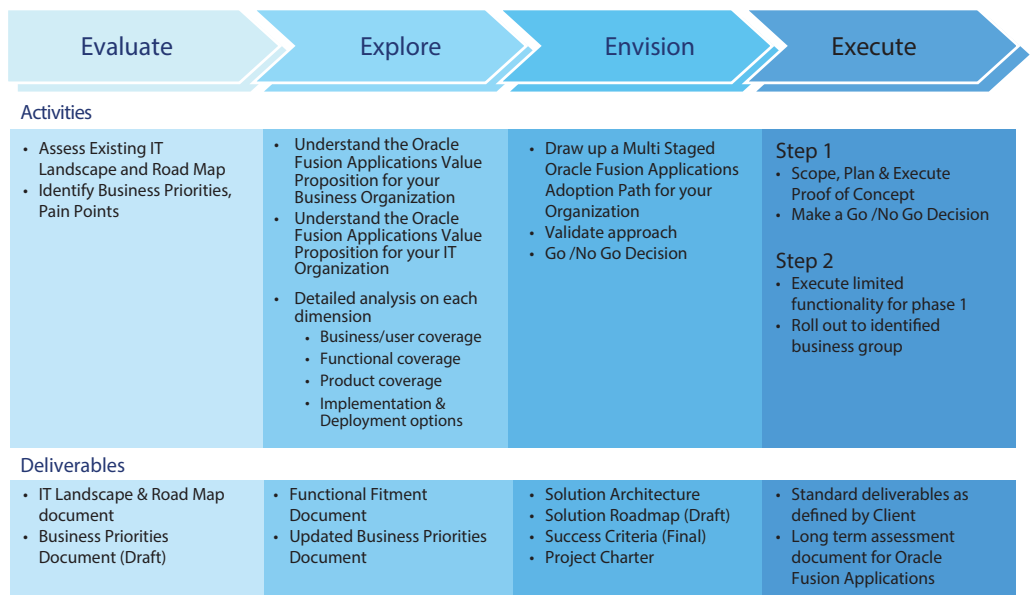
<ul style="list-style-type: none"> • Zero-footprint Web 2.0 clients on Desktop / Mobile Platforms • Upgrade-friendly quick configuration through UI & Process Composers Cloud-Ready 	<ul style="list-style-type: none"> • Customer 360 degree view in Customer Center • Social network aware with activity streams and embedded social collaboration capabilities 	<ul style="list-style-type: none"> • Role-based user-experience • Result-oriented task-flows • Sales Predictor and Sales Campaigns • Effective sales planning with integrated Territory, Quota & Incentive Compensation Management
Rapid Adoption	Actionable Intelligence	Enhanced Productivity

Infosys' Oracle Fusion Applications Service Capability for Oracle PeopleSoft Customers

READINESS ASSESSMENT	Oracle Fusion Applications Readiness Assessment with Infosys 4E Methodology	<ul style="list-style-type: none"> • Gamut of services from roadmap definition to implementation • Global presence with several large Oracle Siebel CRM engagements • Over 3000 man months of Co-development, Functional and Business Process testing effort on Oracle Fusion Applications • Large pool of consultants trained to help customers upgrade from existing Oracle Siebel CRM to Oracle Fusion Applications • Expert consultants on Oracle Fusion Middleware Technologies
IMPLEMENT	Implementation and consulting service with Infosys proprietary InTrack Methodology	
UPGRADE	Upgrade to Oracle Fusion Applications with Infosys proprietary InTune Methodology	
CO-EXISTENCE SOLUTION	Custom Co – Existence Solutions to Adopt Oracle Fusion Applications with legacy / Oracle and non Oracle Applications	
MIGRATION TOOLKITS	Migration Toolkits to Adopt Oracle Fusion Applications with legacy / Oracle and non Oracle Applications	

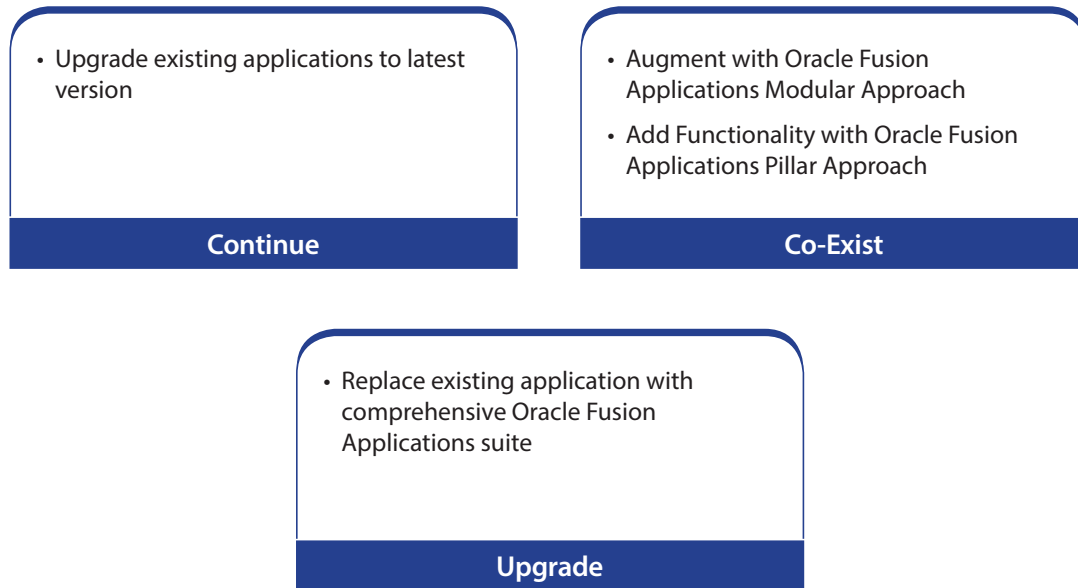
Infosys' Oracle Fusion Applications 4E Readiness Assessment Methodology

- Designed to answer the common customer queries **Why, What, When** and **How** should they move to Oracle Fusion Applications
- Developed by seasoned practitioners with cross experience on **Oracle Fusion CRM and Oracle Siebel CRM**
- Tools and accelerators
- Relevant checkpoints to make a Go /No Go decision at various phases of the methodology

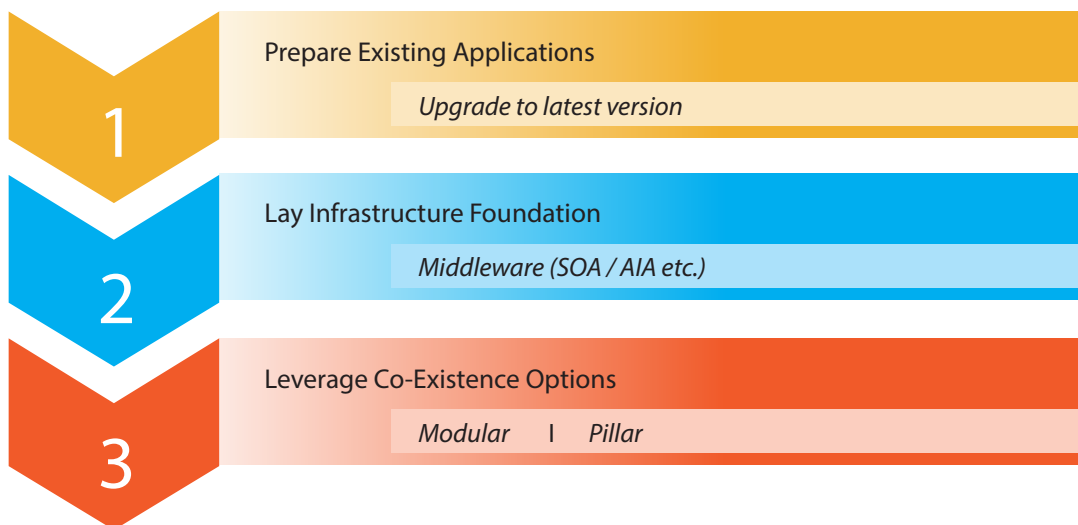


Infosys 4E Methodology for Oracle Fusion Applications Readiness Assessment

Oracle Fusion CRM Adoption Options for Oracle Siebel CRM Customers



Infosys Recommended Approach



For more information, contact askus@infosys.com



© 2016 Infosys Limited, Bangalore, India. All Rights Reserved. Infosys believes the information in this document is accurate as of its publication date; such information is subject to change without notice. Infosys acknowledges the proprietary rights of other companies to the trademarks, product names and such other intellectual property rights mentioned in this document. Except as expressly permitted, neither this documentation nor any part of it may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, printing, photocopying, recording or otherwise, without the prior permission of Infosys Limited and/ or any named intellectual property rights holders under this document.