



Infosys Rapid Start offerings for Oracle Configure, Price, Quote (CPQ) Cloud

Infosys Rapid Start offerings for Oracle CPQ cloud are designed to help customers derive measurable business value from their CX modernization investments.

Deepening customer engagement with next-gen CX experiences

Modernizing and simplifying CX processes











Experience faster ROI through cost savings

Infosys Fixed Service offerings: Value proposition

Our CPQ solution is focused on better management of the quote cycle, improving key process areas to produce tangible results such as:

- A self-service solution for the customer with enhanced UI/UX and flow-based, platform-independent, guided selling
- Reduction in quote turnaround time
- Streamlined, fully-integrated approvals management with emails

Infosys Rapid Start offerings: What's on offer?

BASIC	LIGHT	ADVANCED
 Model configuration  Pricing / discount  Approval and notifications  Quote management	BASIC  Additional configuration, pricing rules  SFA connector  Proposal generation	LIGHT  Mobile sales  Personalized user experience  Guided selling
Timeline: 8 weeks to go live Starting from: US\$100K onwards	Timeline: 11 weeks to go live Starting from: US\$150K onwards	Timeline: 15 weeks to go live Starting from: US\$240K onwards

Our Oracle CPQ cloud offering encompasses the below-mentioned scope:

Scope	BASIC	LIGHT	ADVANCED
Duration	6 weeks	10 weeks	14 weeks
Price range			
Quote management	✓	✓	✓
Pricing / discount management	✓	✓	✓
Approval workflow	✓	✓	✓
Proposal (Document engine)		✓	✓
Guided selling			✓
Multicurrency support	✓	✓	✓
Multilingual support		*Additional	✓
SFA integration		✓	✓
Models	3	5	8
Product rules	25	40	80
Mobile layout			✓
Configuration flow	1	1	1
Commerce flow	1 (Simple)	1 (Medium)	1 (Medium)
Data migration	Only parts / items	Only parts / items	Only parts / items
UX design		*Additional	*Additional

For more information, contact askus@infosys.com



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