

## SAP Practice

Infosys' SAP practice provides SAP consulting services to the world's leading corporations. Equipped with proven tools, methodologies, templates and accelerators and supported by a SAP Center of Excellence (CoE) and NetWeaver solution center, Infosys' SAP professionals ensure that the customers get robust implementations, faster rollouts, de-risked upgrades, dependable production support and best quality development.

### Verticals serviced by Infosys SAP practice

We have been successfully offering SAP services to the following verticals:

- Automotive
- Finance & Banking
- Hi-Tech
- Apparel & Footwear
- Oil & Gas
- Food & Beverage
- Manufacturing
- Utilities
- Retail & CPG
- Telecom
- Pharma & Healthcare
- Life Sciences

#### Analyst View



Infosys has been positioned in the leaders quadrant of Gartner's 'Magic Quadrant for SAP ERP Implementation Service Providers, North America. Authors: Susan Tan and Alex Soejarto. Report publication date: 2 November 2010.

According to Gartner, Inc., "Leaders are performing well today, gaining traction and mind share in the market; they have a clear vision of market direction and are actively building competencies to sustain their leadership position in the market."

#### SAP Alliance

- Infosys is a **Global services partner** of SAP
- Infosys is **ramp up partner** for various SAP new releases including CRM and SCM
- As a technology partner: Infosys is involved into a **Procure-to-pay (BPO) platform, Newspaper in a box(NIAB)** and in All-in-one solutions for ISVs
- Infosys also **partners with SAP in field engagements** on various point solutions like RPM, XI and on various products including Business Objects
- SAP and Infosys are working jointly on strategic initiatives like accelerated deployment and eSOA based solutions

#### Customer Testimonial

"We would not have achieved this kind of success without a committed partner like Infosys helping us all the way. We are glad we chose Infosys for this project, they bring in worldclass consulting skills, superb project execution capabilities and a high degree of predictability & reliability besides technological excellence to customers like Sidmar"

Mr. Ghislain Claeys, CIO of Sidmar

"Upgrading our SAP infrastructure to ECC 6.0 was an important step to achieve Hughes' corporate IT goals. Teaming with Infosys to deploy this high value solution has also enabled us to launch new IT initiatives with them such as Financial Systems Enhancements and Business Intelligence. As a strategic partner, Infosys has consistently demonstrated a high degree of technical and domain competencies. Their capabilities in complex program management and organizational change management helped us significantly."

Prasad Margasahayam, CIO, Hughes Networks Systems

#### Key Success Stories

- DaimlerChrysler, one of the world's leading luxury automobile manufacturers, has a complex supply chain between its factories and its customers. The company required a comprehensive solution that merged processes and disparate IT systems into a single solution across geographies and markets. Infosys developed a template solution using SAP that enables dealers to select options and fittings and calculate vehicle prices at the preliminary order level. Further, the solution ensures compliance with specific country regulatory requirements.
- Sidmar is a part of Arcelor, the world's second largest steel producer worldwide, making products for the automotive industry and other sectors requiring high levels of quality. The company required a SAP upgrade to derive continuous business value while reducing operational cost. Leveraging Infosys' Global Delivery Model (GDM), the solution delivered 20% cost savings to Sidmar, apart from a highly stable upgrade delivered on time and within budget.

**Upgrade Solution**

It creates a roadmap that qualifies the strategic, financial, operational, and technical impacts on the existing SAP landscape. Through this risk mitigated approach, organizations can extract maximum value from their new or existing SAP investments while ensuring that business processes are consistently linked to business goals and customer requirements.

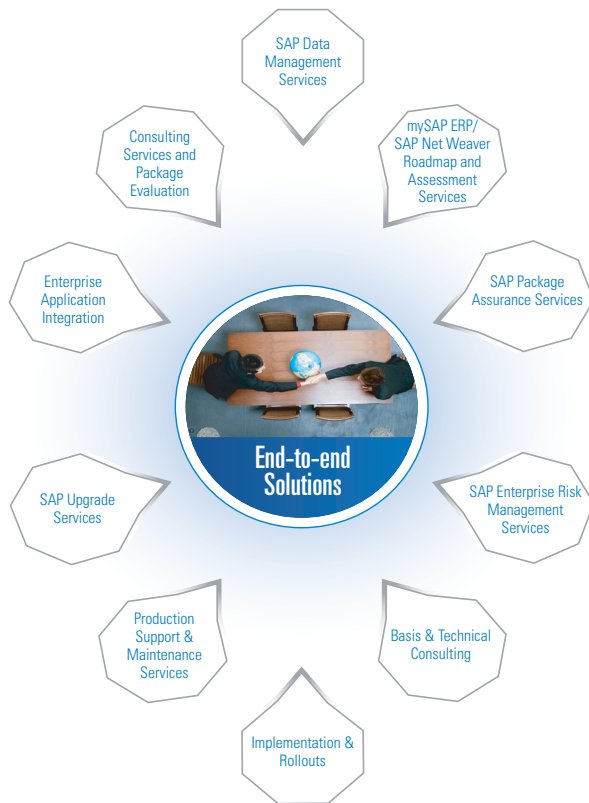
**XY2XI® Solution**

It provides a low risk approach and toolkit for migrating from an organization's existing integration (EAI/B2Bi/P2P) platform to SAP's Exchange Infrastructure (XI). This Infosys solution helps organizations minimize their total cost of ownership while migrating and enables flexibility in the IT landscape.

**Source to pay- Platform BPO**

Procurement Outsourcing - a vital tool to reduce the cost of purchasing goods and services - is being increasingly used by organizations to better manage corporate spend.

Infosys' Source-to-Pay platform BPO offers a new business model delivering the end-to-end indirect procurement process as 'Service-In-A-Box'. By unifying process outsourcing with technology, it provides an integrated offering to manage indirect spend in the Source-To-Pay life-cycle. Infosys' Platform BPO provides immediate benefits to an organization such as enhanced spend visibility and reduction in fragmented spending.



The above services are also clubbed along with these bestsellers!

**Business Process Outsourcing**

We offer business process outsourcing solutions to our global clients by leveraging process, domain and people management expertise. We manage risk for our clients through a scalable, cost-effective and predictable delivery platform.

**Modular Global Sourcing**

A strategically mature alternative to total outsourcing and ad-hoc off-shoring. Align your sourcing strategy to your business strategy, modularize your applications and processes and leverage the power of Global Delivery Model.

**Independent Validation**

Infosys provides adequate validation and verification services to ensure that you get the best value from your applications. A "must have" service if you are serious about long term leveraging of your application assets.

**Enterprise Application Integration**

Make the whole of your IT applications much greater than the sum of its parts. See immediate and dramatic productivity growth.



Building **Tomorrow's** Enterprise

**About Infosys**

Many of the world's most successful organizations rely on Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise.

For more information about Infosys (NASDAQ:INFY), visit [www.infosys.com](http://www.infosys.com).

For more information, contact [askus@infosys.com](mailto:askus@infosys.com)