



SAP S/4HANA ASSESSMENT SERVICE OFFERING BY INFOSYS

Infosys®

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For an organization with N SAP instances, the possible future landscape options are Nx5x3. However, choosing the right option that is the right fit for your specific business needs is challenging.

As an IT or business leader, you may have several questions. Are you:

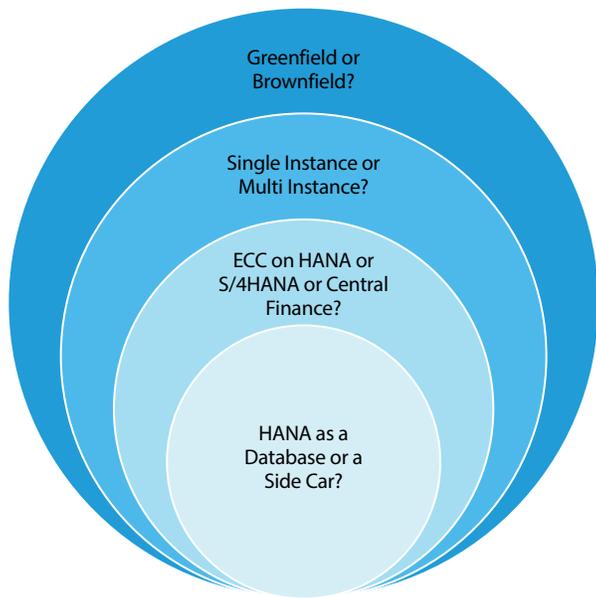
- **Confused by the various SAP S/4HANA versions, deployment options, and jargon?**
- **Unsure about the impact on overall business, infrastructure, and IT?**
- **Eager but not clear about how to migrate to S/4HANA?**

Infosys has the answer – we help you choose the best and most relevant option through our proven and comprehensive SAP S/4HANA Assessment Service Offering.

Our assessment service offering leverages powerful toolsets and covers all layers of IT – business process infrastructure, architecture, technical, and user interface (UI) – enabling you to make the right decisions for your business. We take a data-driven approach to identify business process similarities and differences across multiple lines of businesses / divisions. We objectively map those processes on the magic quadrant of process maturity to evaluate and prescribe process governance mechanisms. This enables us to create architecture options with HANA and recommend the right-fit architecture for your business situation. We also provide you with implementation options and develop a rock-solid business case that highlights business benefits, costs, and risks for each option. In sum, Infosys delivers a 'ready-to-jump-start' capsule for your implementation project.







	<p>A chocolatier chose S/4HANA while a pharma giant upgraded to ECC on HANA. WHY?</p>
	<p>A sports company executed APO, ECC, BW, and BPC on HANA in a single instance while an energy company took four years. WHY?</p>
	<p>A beauty products company chose an acquired subsidiary to pilot side-car HANA while an FMCG chose Central Finance. WHY?</p>

We have conducted several successful SAP S/4HANA assessments and implementations for clients across industries by adopting our five-pillar approach that comprises:

- **Strategy – Evaluate new technologies, recommend a roadmap, and develop a business case**

With our powerful and proven Value Realization Model (VRM), we conduct a value scan to identify business benefits that will lead into a value diagram and business case.

- **Architecture – Review overall IT landscape and design future-proof architecture**

We provide you with Nx5 options for architecture and an evaluation scorecard to help you make the most objective and profitable decision.

- **Infrastructure – Choose your optimal solution: Cloud or on-premise, appliance or Tailored Data center Integration (TDI)?**

With a clear insight into the service offerings of key hosting providers, Infosys provides unbiased advice on these services, hardware vendor offerings, and software licensing. Our report includes sizing, impact on data center / compute / storage / network, deployment, delivery and consumption models, high availability disaster recovery (HADR), backup / restore, and a comparison of cloud infrastructure-as-a-service (IaaS) versus on-premise. We also provide you with the total cost of ownership (TCO) for all infrastructure options, allowing you to choose your solution wisely.

- **Technical – Plan and protect your investments during customization**

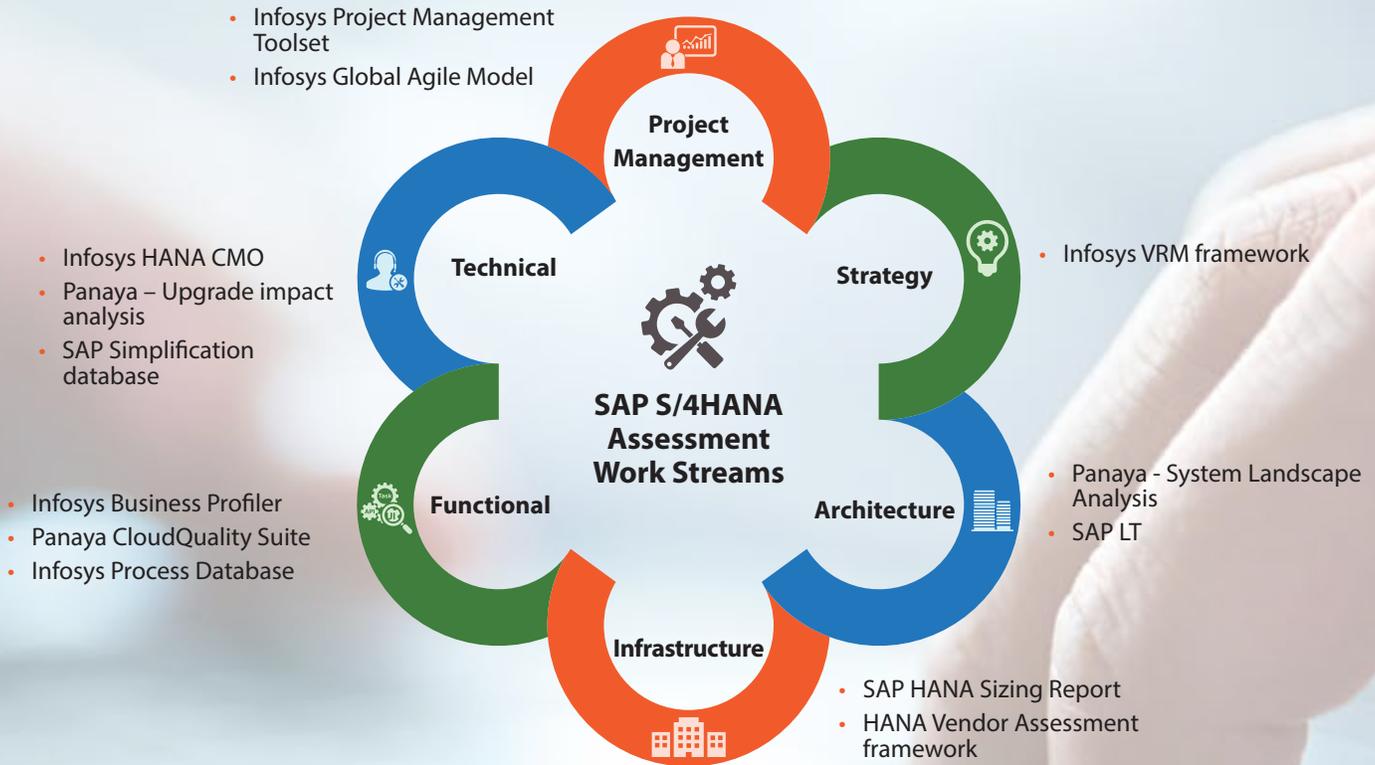
By leveraging powerful toolsets such as Panaya and HANA Code Migration and Optimization (CMO), we provide you with an accurate estimation of effort required to remediate the impact of custom code, thereby ensuring that

your project plan is accurate and risk-proofed up to 95%.

- **Process – Deriving business value from SAP S/4HANA**

We use Business Profiler to evaluate the business impact of SAP S/4HANA or SAP enterprise resource planning (ERP) central component (ECC) on HANA. Our detailed report also evaluates the changes required to meet S/4HANA prerequisites, business value articulation, and training needs.

We also offer the option to try SAP S/4HANA before you buy it. We help you to set up S/4HANA system for select complex business scenarios and demonstrate how the business process will appear with your data. This demonstration is done on our infrastructure at zero cost to you in terms of hardware or license investments.



We have tools and accelerators across all work streams that combine our own

intellectual property (IP) and SAP products. These tools and accelerators increase

the accuracy and predictability of our assessment while reducing cost by 40%.

Time frame for various assessment work streams



Our powerful tools enable us to complete assessments in shorter time frames with accurate and reliable results. Infrastructure, architecture, and technical work stream

assessments can be completed in 2–3 weeks. Timelines for process and strategy work streams depend on the scope and proof of concept (POC) requirement and

may range from 6 to 12 weeks. Most work stream assessments can be conducted simultaneously.

Success Stories

- A pharmaceutical major wanted to reduce cost and harmonize disparate processes across its three commercial ERP systems. Infosys evaluated 15 options and recommended a system upgrade and consolidation using ECC on HANA. Infosys proposed a process framework on S/4HANA improving harmonization from 6% to 79% for their financial and accounting processes.
- The existing landscape of an FMCG company contained 29 instances, posing severe challenges for acquisitions and generating business inefficiencies. Infosys will implement SAP S/4HANA as a greenfield project to address the client's challenges. A global template design and implementation will be completed in a span of 24 months and will provide complete financial visibility from Day 1 of any new acquisition.
- An agriculture company was dealing with five different instances of ERP systems across its regions. The lack of a centralized system provided no visibility. Infosys evaluated four architecture and migration options and chose SAP Central Finance as the first step for the solution implementation. This implementation will provide completely harmonized charts of accounts, profit centers, cost centers, and finance reporting processes for the global US\$80 billion company.
- A sports client was suffering from slow market response for their new and existing products owing to data landscape comprising of APO, ECC, and BW. Infosys moved the client's systems to HANA DB to meet the client's needs. This architecture will enable real-time response leveraging HANA to any change in market demand down from the current response time of 48 hours.
- A company involved in beauty products was losing customers owing to inefficient promotional and pricing strategies. Infosys evaluated four options for the client and recommended replacing the existing ECC and CRM systems with CRM on HANA along with a sidecar pricing strategy on HANA.
- A utilities client was struggling with poor performance across multiple ECCs and business warehouses. Infosys evaluated four solution options for the client and finally recommended migration to BW on HANA followed by ECC on HANA.

Contact us at sap@infosys.com for a free one-day workshop to enable us to understand your challenges, share our experiences and credentials, and demonstrate our tools / accelerators for a successful SAP S/4HANA migration.





Analyst Citation

Gartner

Infosys named a 'Leader' in Gartner's Magic Quadrant for SAP Implementation Services, Worldwide, 2015



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