

Wednesday, 25 August 2004

INFOSYS AUSTRALIA ACHIEVES IBM'S TOP PARTNER STATUS

Infosys Australia today announced it has been awarded IBM's 'Premier' Partner status, the highest level of accreditation available to IBM Business Partners.

Infosys is one of a handful of companies in Australia to receive the 'Premier' level, which rewards Business Partners who make significant investments in IBM, with the greatest degree of strategic marketing and technical support.

Ivan Gomez, General Manager - Strategic Alliances, said the company had reached a number of key milestones to meet IBM's criteria for the 'Premier' accreditation.

"Infosys has invested heavily in IBM's products and technologies through our people and solutions," Mr Gomez said. "We are continually adding to our numbers of IBM accredited technical and sales staff as well as extending our healthy track record of successful IBM implementations."

"The 'Premier' Partner status recognises our commitment to IBM in Australia and proven expertise working with IBM software," he added.

IBM Regional Manager, Channels, A/NZ Software, Duncan Hewett, said IBM is committed to helping Business Partners improve their profitability and market share delivered through IBM's PartnerWorld.

Our Premier Business Partners enjoy the highest level of membership together with a unique set of benefits that provide top level marketing, sales and technical support, as well as an additional focus on joint sales and marketing plans," said Mr Hewett.

In the IBM PartnerWorld, 'Premier' level is achieved by accumulating points earned through business activities that maximise sales and profitability. These activities can include building skills, developing solutions, driving revenue, and maintaining high levels of customer satisfaction.

Mr Gomez said Infosys Australia's clients would enjoy the full range of benefits associated with the 'Premier' Partner status. "Among other things our customers will receive the highest level of technical support, which is only available to 'Premier' Partners."

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About Infosys Australia

Infosys Australia is a leading provider of business driven technology solutions for the enterprise. We work with our clients in the spirit of partnership to assist them gain competitive advantage, achieve future growth and increased profitability. We deliver world-class solutions cost-effectively, predictably and in the shortest possible time, utilising outstanding local talent, backed by vast global capability, in-depth industry knowledge and technical excellence. Infosys Australia is the Australian subsidiary of Infosys Technologies, a world leader in consulting and information technology services, with over 25,000 employees in over 30 locations worldwide.

Safe Harbor Provision

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2003. This filing is available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.