INFOSYS 3.0

Building Tomorrow's Enterprise

Manufacturing (MFG)

Srinivas B. G.

Member of the Board, Head of Europe and Head, Manufacturing

Safe harbor



Certain statements in this presentation concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2011 and on Form 6-K for the guarter ended June 30, 2011. These filings are available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.



Strong presence across all manufacturing segments





High-Tech



Automotive



Aerospace & Defense



Industrial Manufacturing



Resources

Representative Clients

Airbus, Alcoa, Alstom, Boeing, Cisco, Emerson, Johnson Controls, Spirit Aerosystems



Performance highlights



Growth: Revenue from the Manufacturing vertical crossed \$1 bn in FY2011; 28.5% growth in Q1-FY12 YoY

Segments: Growth across Auto, Aero, Hi-Tech and Resources. Significant footprint in the Hi-Tech industry segment

Contribution: Manufacturing share at Infosys has gone up from 13.5% in FY07 to 19.6% in FY11

Services: Diverse services including Consulting, Business IT Services, Engineering, Platforms and Solutions



Over 100 G2K clients



Manufacturing sector – challenges and opportunities



New growth markets	 Need for local innovations Consumer behaviour Rapidly evolving infrastructure
Next generation supply chains	 Supply chain cost & profitability Supply chain flexibility & risk management Sustainable supply chain
Intense global competition	 Different expectations of global manufacturers Changing regulatory environment
R&D, engineering excellence	 Globalized engineering workforce Need for collaboration platforms Sensor networks

Estimated IT services spend: ~\$150 bn



Joint innovation with strategic partners









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Digital Consumers

We engaged with a leading high-tech company to build an interactive retail store application on its tablets offering a world-class customer shopping experience



Digital Consumers

For a large Japanese automotive OEM, we defined digital marketing strategy. Solution enables the client to put an end to 'accidental interactions' and strategically design and realize business benefits from all disconnected customer interactions.



Smarter Organizations

For a large network products organization, new R&D operating model scales delivery capability up to 5x and significantly increases product feature throughput. New product maintenance and service release model reduces issue resolution cycle by 50%.

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Smarter Organizations

Infosys has been selected by a leading European Energy provider to define its Core Process Model for a Smarter and Simpler organization. Offering integrated play across power plant technologies, direct line of sight to profitability & levers, faster response to demanding bid situations.



Emerging Economies

We engaged with a world leader in mining equipment and industrial machinery in defining its Product roadmap for India market. Provided consultancy on structural changes required to improve company sales and increase market share for its product in Indian market



Sustainable tomorrow

Infosys worked with Alstom on 'OptiPlant' appl based on MS platform. OptiPlant aggregates, consolidates and analyses plant fleet data in real time which enables power plant operators to meet their financial, technical performance, emissions & maintenance objectives.

Market outlook



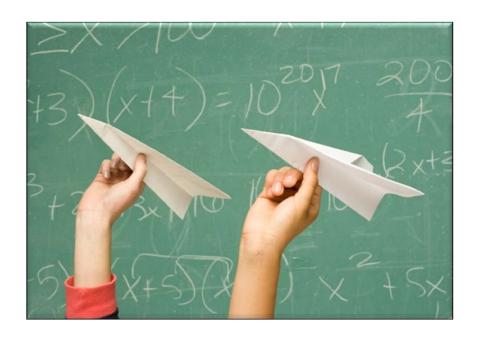
- Macro economic situation increasingly uncertain
- Short to medium-term impact on Auto, Industrial / Discrete, Resources, Hi-Tech
- Companies focus on simplification, solutions vs. just products, cost control, investments in new technologies
- Headroom to grow for Manufacturing business



Market expansion



- Our approach to growth
 - High potential growth accounts
 - Key client additions
 - Big bets
 - Cloud
 - Mobility
 - Next Gen Supply Chain
 - Engineering 3.0
- Market related strategies
 - Expand core markets
 - Invest in key markets
 - Platforms & solutions



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Thank you

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