## ANALYST MEET 2014

## THE HUMAN REVOLUTION INFOSYS IN A TIME OF BEING DIGITAL

Dr. Vishal Sikka

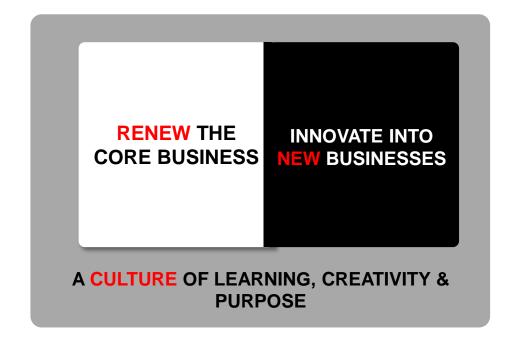
#### Safe Harbor

Certain statements in this presentation concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2014 and on Form 6-K for the guarter ended September 30, 2014. These filings are available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. In addition, please note that the safe harbor is as of today, and any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of this date. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.



ANALYST MEET 2014

#### A Software-led Transformation of **Every** Company, and **Our** Company





#### RENEW

Consulting Svcs
Business Proc Mgmt
Infrastructure Mgmt
Application Development
Test, Verification & Maint
Product Engg & Design
EdgeVerve
Finacle

#### NEW

Design Thinking Innovation Services Infosys Info Platform Startups & Partnerships

**CULTURE**: Education & Connectedness as Core Foundation

### CASCADING THE STRATEGY TO ALL WE DO



3.9% | 26.1% | 58.6% 912 | 165K | \$53K

WHERE DO WE STAND TODAY (Q2 FY15)







By operating at the **intersection of the physical and digital worlds**,

Product Engineering & Design can leapfrog into a new dimension of value for clients.

#### **IMPERATIVES**

- 1. Design Thinking with clients for innovative end-to-end solutions
- 2. Next-generation PLM and integrated hardware and software design process
- 3. Platform with standards and partnerships at the intersection of physical and digital

#### 1. End-to-end Solutions Using Design Thinking

Process Control & Manufacturing Co.

Al-based knowledge management platform to reduce dependency on niche services and skills

Large Multinational Industrial Conglomerate

Reducing plant engineering, procurement and construction costs by using modular building solutions

Leading Footwear & Apparel Manufacturer

Wearables, mass-customization, and new business models for the apparel industry



#### 2. Integrated Product Design Platform for Hardware/Software

Leading Aerospace
Manufacturer

In-flight dynamic optimization or aircraft operation using artificial neural networks

Top Oilfield Services
Company

Digital oilfield modeling and simulation for determination the remaining useful life of an oilfield

Large Energy Company

Routing and capacity optimization for a large and complex network of oil pipelines

Paper Manufacturer Reduction in wastage of paper roll cutting through optimization of the production process

## 3. Standards & Partnerships at the Intersection of Physical & Digital Worlds



Partner with Acatech, FIR at RWTH University of Aachen and other leading institutions



Partner with Society of Automotive Engineers for defining the data standards for Integrated Vehicle Health Management (IVHM) for Aerospace

IEEE P2413 Contribute to the IEEE standard working group on standardizing architecture framework for Internet of Things

9

451M | 56,000 | 84 | 18% | 6x | 5x

Re-vitalize the installed base

Mobility | Digital | Advanced Analytics

Blueprint for IT landscape renewal

### **Finacle**





## Large Multinational Bank

Launching of a new digital bank brand to serve the needs of a younger, mobile, tech-savvy generation

## Communications Company

Launching mobile wallet based mCommerce offerings using Finacle Digital Commerce Solution

### **Finacle**







#### STAGE 1

Create Infosys Information Platform (IIP) from leading OSS components and partner products, to deliver enterprise-class data foundation at dramatic price-performance improvement

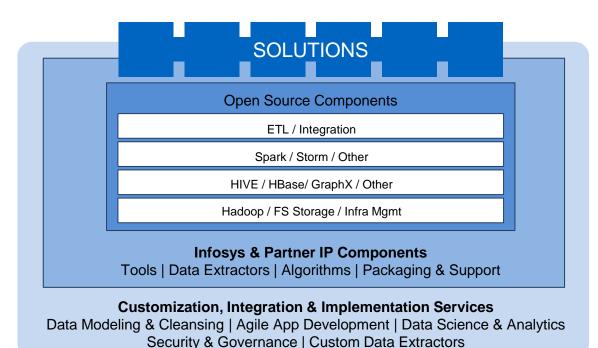
#### STAGE 2

Deliver next-gen big data solutions across industries, based on the IIP and design-thinking

#### STAGE 3

Over time evolve IIP towards Infosys Platform (IP), an open platform encompassing all our services and our clients

## **Big Data & Analytics**



INFOSYS
INFORMATION
PLATFORM

## **Big Data & Analytics**

## Major Financial Services Company

Regulatory reporting for 15% of 7M transactions/day are either delayed or fail resulting in significant penalties for the Bank in addition to being non-compliant

#### Mining Company

Predictive maintenance of 5000 vehicles with each one generating ~5 events/sec

## Equipment Manufacture & Services

Predictive maintenance of 150K devices one week in advance in 3.6s

#### Electronics Manufacturer

Predict the propensity to buy for the existing customer base. Segment the customer based on region and propensity score to optimize buying probability.

## Financial Services Company

Anti-Money Laundering and Agent Fraud Prevention

## Big Data & Analytics



## Training of Employees on Design Thinking 8238 Entry Level | 160+ Senior

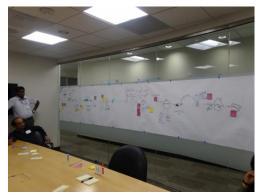
Design Week (Dec 15 – 19)
3 D.GLOBAL/Stanford Faculty in Mysore | 240+ Employees Trained

Client Workshops
3 Completed | 25+ Pipeline

### **Design Thinking & Innovation Services**















## **Design Thinking & Innovation Services**

Al | Automation | Internet of Things | Collaboration | Design

Under-penetrated Segments and Geographic Regions

Global Engagement with Startup Ecosystem

## An Active Strategy for M&A





## DEEP DIVE: CULTURE

# Re-Designing Our Own "Hows" – SWAT Team The Next Wave of Murmuration University Alliances



## A Focus on People & Learning

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## Thank You

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