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# Safe Harbor

Certain statements in this presentation concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2017. These filings are available at [www.sec.gov](http://www.sec.gov). Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. In addition, please note that the date of this presentation is June 24, 2017, and any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of this date. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

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# Elevating Infosys with Automation, Innovation and Education

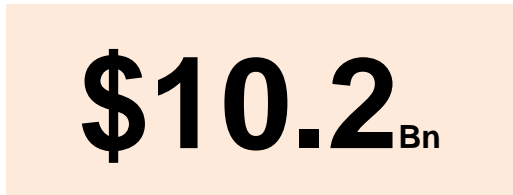
U. B. Pravin Rao

*Chief Operating Officer and Member of the Board*

*June 24, 2017*

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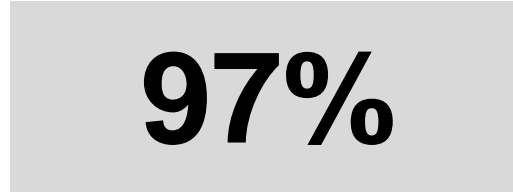
# A snapshot of our performance



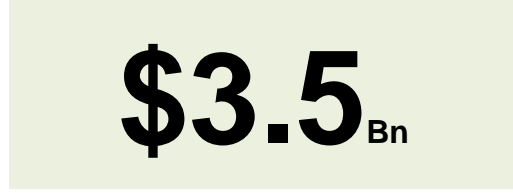
Revenues



New clients

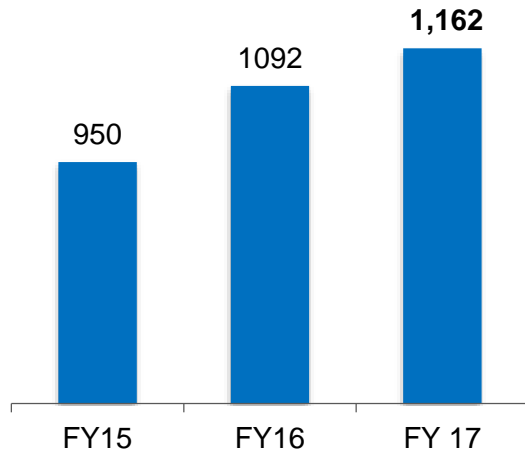


Repeat business

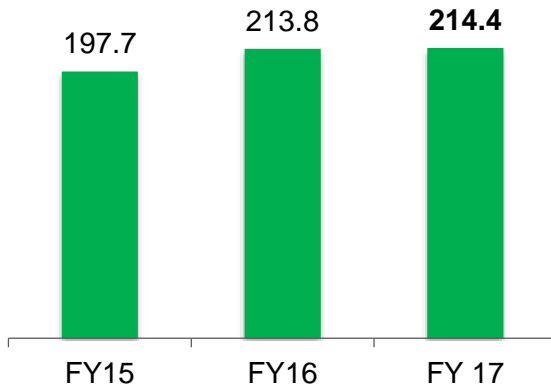


Large Deals

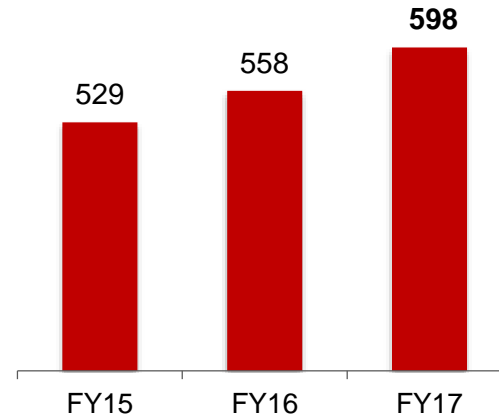
Total number of clients



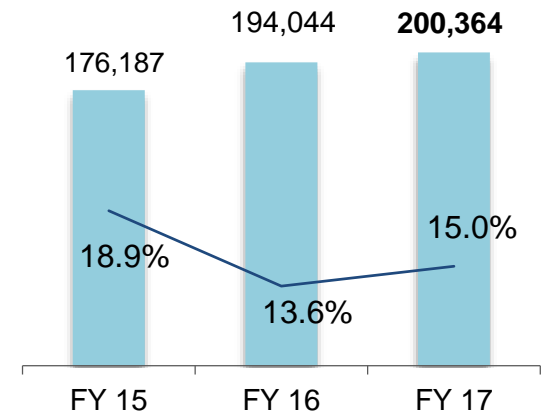
Average Revenue from Top 10 clients \$m



Million-dollar clients



Headcount and Attrition



Best Client Satisfaction Score in **12** Years

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# Continue delivering on our strategic priorities

Renewing our core services

Strong momentum in new offerings

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# Renewing our core services



Strengthened operational excellence



Zero Distance



Automation



Next Generation delivery construct

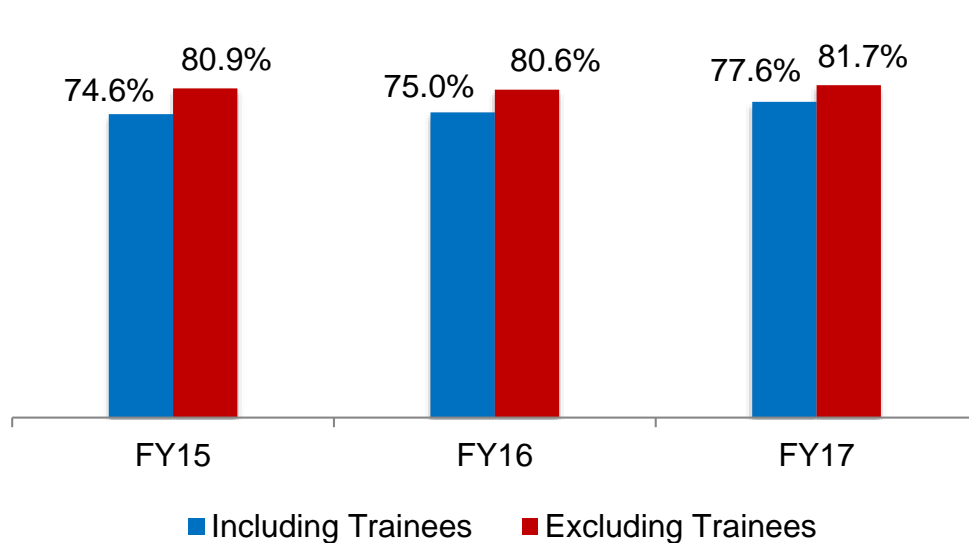


Strengthened partner engagement

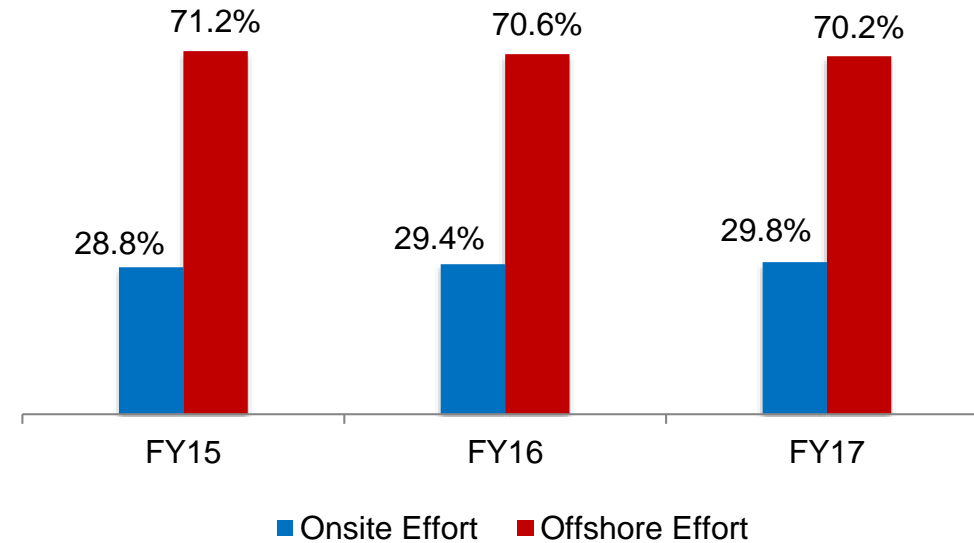


3-tier Global Delivery Model

**% Utilization\***



**% Effort\***



\* Consolidated IT Services

# Strong momentum in new offerings

New services to drive disproportionate growth



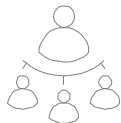
Launch of new services



Investments in emerging technologies



Re-skilling - Skills of future



Dedicated leadership



Power programmers



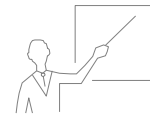
Accelerate M&A focus

Strong focus on Software led offerings



Next gen AI platform – Nia

*An acknowledged Game Changer*



Recruitment and training in Artificial Intelligence/ Machine Learning technologies



Partnerships with academia and industry



Leveraging synergies from Edge, Skava, Panaya

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# Sustained Operational Excellence

Focus on talent reskilling in relevant areas

Delivering simplification in delivery and sales

Strengthening our core enabler functions

Creating high value to our employees

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# Focus on talent reskilling in relevant areas

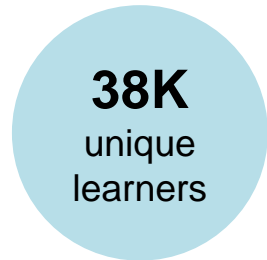
Next generation  
Knowledge Management platform

Reskilling employees  
in newer and relevant areas

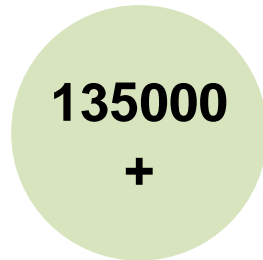
More courses on  
Digital tutor

Massive Online  
Open Courses

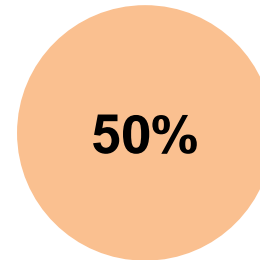
Flight simulator trainings



148 new courses are  
on Infosys Learning  
Platform in FY17



Trained Design  
Thinkers



Trained Project  
Managers on Agile  
and DevOps



#of Employees  
trained on critical skills like  
Artificial Intelligence and  
Machine Learning in FY17

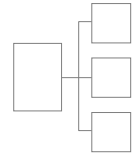
# Delivering simplification in delivery and sales

45%

Reduced cycle time

30%

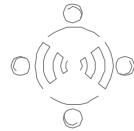
Reduction in human effort repurposed into creating higher bandwidth



## Redefining Delivery



Infosys Automation Repository



Project management **on the go**



## Next Gen Sales Systems



**Integrated** systems



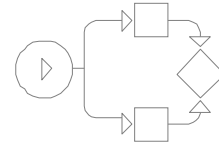
**Gamification**

# Strengthening our core enabler functions



**Cyber Security** strategy and roadmap

World-class **Security Operations Center (SOC)**

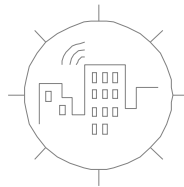


New **global mobility** platforms

Simplified processes

**Enhanced** helpdesks

**Real-time** dashboards



**Increased** adoption of **renewables**

**11.1 million** square feet of **LEED platinum** certified buildings

Centralized **command centers**

# Creating high value to our employees



## Enhancing Employee Experience

**Newer engagement** sensing mechanisms

**Influencer groups** within the organization

Culture of **collaboration**

Manager **enablement**

**Innovative** systemic **interventions**



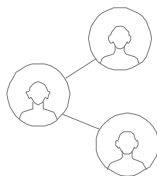
## Emphasis on Employee Safety and Security

**Technology** Intervention

Central **Monitoring Systems, Workspace Guidelines**

Effective **Surveillance**

**Enablement and Communication**



## Focused Hiring And Retention

Plans to hire over **20000+ employees in India and 5000+ employees** in US in FY 18

**Single digit** High Performer Attrition

# Winning accolades both nationally and internationally



**FINANCE ASIA – 20<sup>th</sup> ANNIVERSARY PLATINUM AWARDS**  
 Best Company in India



**19<sup>th</sup> WORLD CONGRESS ON ENVIRONMENT MANAGEMENT**  
 Golden Peacock Award



**7 AWARDS AT 2016 ORACLE EXCELLENCE AWARDS**

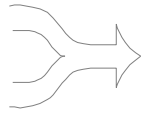


**GLOBAL SUSTAINABILITY LEADERSHIP AWARDS**  
 Sustainable Carbon Management Practice

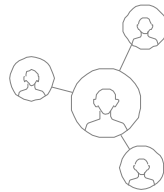


**HfS's RESEARCH BLUEPRINT: WINNERS CIRCLE**  
 Design Thinking in the As-A-service Economy

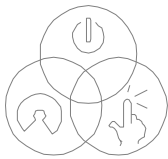
# Looking ahead...



Newer **Challenges and Solutions**



**Collaborating** to Win with **GenY workforce and clients**



Continue to foster a **culture of innovation**



Fluency in **emerging technologies**



Making the **Leaders of the Future**

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# Towards Global CSR Excellence

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Kargil Video – Electrifying Lives



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Thank you

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