

Statement of Comprehensive Income for three months ended,

(As per IFRS)

In ₹ crore, except share data

Particulars	Mar 31,		Growth (%)	Dec 31, 2011	Growth % Q4 12 over Q3 12
	2012	2011			
Revenues	8,852	7,250	22.1	9,298	(4.8)
Cost of sales	5,199	4,234	22.8	5,288	(1.7)
Gross Profit	3,653	3,016	21.1	4,010	(8.9)
Operating Expenses:					
<i>Selling and marketing expenses</i>	452	400	13.0	451	0.2
<i>Administration expenses</i>	554	514	7.8	660	(16.1)
Total Operating Expenses	1,006	914	10.1	1,111	(9.5)
Operating Profit	2,647	2,102	25.9	2,899	(8.7)
Other Income, net	652	415	57.1	422	54.5
Profit before income taxes	3,299	2,517	31.1	3,321	(0.7)
Income tax expense	983	699	40.6	949	3.6
Net Profit	2,316	1,818	27.4	2,372	(2.4)
Earnings per equity share					
Basic (₹)	40.54	31.82	27.4	41.51	(2.3)
Diluted (₹)	40.54	31.82	27.4	41.51	(2.3)

Statement of Comprehensive Income for Year ended,

(As per IFRS)

In ₹ crore, except share data

Particulars	Mar 31,		Growth (%)
	2012	2011	
Revenues	33,734	27,501	22.7
Cost of sales	19,808	15,916	24.5
Gross Profit	13,926	11,585	20.2
Operating Expenses:			
<i>Selling and marketing expenses</i>	1,757	1,512	16.2
<i>Administration expenses</i>	2,390	1,971	21.3
Total Operating Expenses	4,147	3,483	19.1
Operating Profit	9,779	8,102	20.7
Other Income, net	1,904	1,211	57.2
Profit before income taxes	11,683	9,313	25.4
Income tax expense	3,367	2,490	35.2
Net Profit	8,316	6,823	21.9
Earnings per equity share			
Basic (₹)	145.55	119.45	21.9
Diluted (₹)	145.54	119.41	21.9

Statement of Comprehensive Income for three months ended,

(As per IFRS)

US Dollars in million except share data

Particulars	Mar 31,		Growth (%)	Dec 31, 2011	Growth % Q4 12 over Q3 12
	2012	2011			
Revenues	1,771	1,602	10.5	1,806	(1.9)
Cost of sales	1,041	936	11.2	1,030	1.1
Gross Profit	730	666	9.6	776	(5.9)
Operating Expenses:					
<i>Selling and marketing expenses</i>	91	88	3.4	88	3.4
<i>Administration expenses</i>	111	114	(2.6)	128	(13.3)
Total Operating Expenses	202	202	0.0	216	(6.5)
Operating Profit	528	464	13.8	560	(5.7)
Other Income, net	131	92	42.4	82	59.8
Profit before income taxes	659	556	18.5	642	2.6
Income tax expense	196	154	27.3	184	6.5
Net Profit	463	402	15.2	458	1.1
Earnings per equity share					
Basic (\$)	0.81	0.70	15.7	0.80	1.3
Diluted (\$)	0.81	0.70	15.7	0.80	1.3

Statement of Comprehensive Income for Year ended,

(As per IFRS)

US Dollars in million except share data

Particulars	Mar 31,		Growth (%)
	2012	2011	
Revenues	6,994	6,041	15.8
Cost of sales	4,118	3,497	17.8
Gross Profit	2,876	2,544	13.1
Operating Expenses:			
<i>Selling and marketing expenses</i>	366	332	10.2
<i>Administration expenses</i>	497	433	14.8
Total Operating Expenses	863	765	12.8
Operating Profit	2,013	1,779	13.2
Other Income, net	397	267	48.7
Profit before income taxes	2,410	2,046	17.8
Income tax expense	694	547	26.9
Net Profit	1,716	1,499	14.5
Earnings per equity share			
Basic (\$)	3.00	2.62	14.5
Diluted (\$)	3.00	2.62	14.5

Revenue by Geographical Segment

(in %)

	Quarter ended			Year Ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
North America	62.4	63.7	63.7	63.9	65.3
Europe	23.1	22.6	22.1	21.9	21.5
India	2.0	2.1	2.7	2.2	2.2
Rest of the world	12.5	11.6	11.5	12.0	11.0
Total	100.0	100.0	100.0	100.0	100.0

Revenue by Service Offering

(in %)

	Quarter ended			Year Ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Business IT Services	62.7	63.5	61.9	63.0	62.8
<i>Application Development</i>	16.9	17.1	16.1	16.8	16.0
<i>Application Maintenance</i>	20.9	21.8	22.0	21.6	22.9
<i>Infrastructure Management Services</i>	6.2	6.1	6.1	6.0	6.3
<i>Testing Services</i>	7.8	7.9	7.3	7.9	7.5
<i>Product Engineering Services</i>	3.4	3.6	2.4	3.4	2.4
<i>Business Process Management</i>	4.8	4.4	4.9	4.6	4.9
<i>Others</i>	2.7	2.7	3.0	2.7	2.8
Consulting, Package Implementation & Others	31.1	30.6	31.7	31.2	31.2
Products, Platforms and Solutions	6.2	5.9	6.4	5.8	6.0
<i>Products</i>	4.4	4.8	5.4	4.6	4.9
<i>BPM Platform*</i>	1.4	0.8	0.7	0.9	0.7
<i>Others</i>	0.4	0.3	0.3	0.3	0.4
Total	100.0	100.0	100.0	100.0	100.0

* Earlier shown under Business IT Services

Revenue by Project Type *

(in %)

	Quarter ended			Year Ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Fixed Price	39.4	40.9	41.0	39.3	40.3
Time & Materials	60.6	59.1	59.0	60.7	59.7
Total	100.0	100.0	100.0	100.0	100.0

* Excluding products

Revenue by Industry

(in %)

	Quarter ended			Year Ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Insurance, Banking & Financial Services	34.3	35.3	35.7	35.1	35.9
<i>Banking & financial services</i>	27.4	27.9	28.5	27.9	27.8
<i>Insurance</i>	6.9	7.4	7.2	7.2	8.1
Manufacturing	21.3	20.4	20.4	20.5	19.6
Retail & Life Sciences	22.9	23.1	21.5	23.0	20.5
<i>Retail & CPG</i>	15.8	15.2	14.5	15.7	14.2
<i>Transport & Logistics</i>	1.6	2.0	2.1	1.8	1.9
<i>Life Sciences*</i>	3.9	4.1	3.7	3.9	3.5
<i>Healthcare*</i>	1.6	1.8	1.1	1.6	1.0
Energy, Utilities, Communications & Services	21.5	21.2	22.4	21.4	24.0
<i>Energy & Utilities</i>	6.1	6.0	5.8	5.9	6.1
<i>Telecom</i>	10.1	9.8	11.9	10.2	12.9
<i>Others*</i>	5.3	5.4	4.8	5.3	5.0
Total	100.0	100.0	100.0	100.0	100.0

* Reported under "services" and "others" in fiscal year 2011.

Client Data

	Quarter ended			Year ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Number of Clients					
Active	694	665	620	694	620
Added during the period (gross)	52	49	34	172	139
Number of million dollar clients*					
1 Million dollar +	399	391	366	399	366
5 Million dollar +	190	193	187	190	187
10 Million dollar +	132	134	126	132	126
20 Million dollar +	79	80	73	79	73
30 Million dollar +	64	61	53	64	53
40 Million dollar +	50	48	41	50	41
50 Million dollar +	40	39	28	40	28
60 Million dollar +	28	27	24	28	24
70 Million dollar +	23	23	19	23	19
80 Million dollar +	17	17	15	17	15
90 Million dollar +	16	16	11	16	11
100 Million dollar +	13	13	11	13	11
200 Million dollar +	2	2	2	2	2
300 Million dollar +	1	1	-	1	-
Client contribution to revenue					
Top client	4.1%	4.1%	4.7%	4.3%	4.7%
Top 5 clients	15.4%	15.0%	15.4%	15.5%	15.4%
Top 10 clients	24.4%	24.5%	24.9%	24.6%	25.7%
Repeat business	96.0%	97.4%	97.0%	97.8%	98.0%
Account receivables-LTM(in days)	60	61	63	60	63

*LTM (Last twelve months) Revenues

Effort and Utilization

(in %)

	Quarter ended			Year Ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Effort					
Onsite	24.6	24.8	24.6	25.0	24.2
Offshore	75.4	75.2	75.4	75.0	75.8
Revenue					
Onsite	49.6	49.5	49.3	49.9	49.2
Offshore	50.4	50.5	50.7	50.1	50.8
Utilization					
Including trainees	67.2	69.9	68.4	69.2	72.0
Excluding trainees	73.0	77.4	75.2	75.6	78.9

Person Months Data

	Quarter ended			Year Ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Billed – Onsite	69,460	70,365	63,060	276,450	241,234
– Offshore	213,078	213,756	192,869	830,022	757,191
TOTAL	282,538	284,121	255,929	1,106,473	998,425
Non Billable	104,759	83,073	84,381	357,646	267,200
Trainee	33,238	39,375	34,123	135,367	121,843
Sales & Support	23,826	22,984	20,883	92,369	78,493
TOTAL	444,361	429,553	395,316	1,691,855	1,465,961

Consolidated IT Services

	Quarter ended						Year Ended			
	Mar 31, 2012	Sequential growth %	Dec 31, 2011	Sequential growth %	Mar 31, 2011	Sequential growth %	Mar 31, 2012	Year on Year growth %	Mar 31, 2011	Year on Year growth %
Effort - (Person months)										
Onsite	66,484	(2.1)	67,917	1.4	59,891	(0.2)	265,380	14.8	231,162	25.3
Offshore	155,021	(1.2)	156,956	3.8	140,853	(2.0)	607,857	9.5	555,015	22.6
Total	221,505	(1.5)	224,873	3.1	200,744	(1.4)	873,237	11.1	786,177	23.4
Revenue – (\$ million)										
Onsite	856.04	(2.3)	876.23	2.8	768.00	0.6	3,411.97	17.3	2,908.78	32.0
Offshore	726.67	(2.8)	747.91	3.2	658.84	1.6	2,872.93	15.1	2,496.16	18.7
Total	1,582.71	(2.6)	1,624.14	3.0	1,426.84	1.0	6,284.90	16.3	5,404.94	25.5

Employee Metrics

(Nos.)

	Quarter ended			Year ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Total employees	1,49,994	1,45,088	1,30,820	1,49,994	1,30,820
S/W professionals	1,41,788	1,37,174	1,23,811	1,41,788	1,23,811
Billable	1,24,953	1,16,157	109,026	1,24,953	1,09,026
Banking product group	8,139	8,086	6,220	8,139	6,220
Trainees	8,696	12,931	8,565	8,696	8,565
Sales & Support	8,206	7,914	7,009	8,206	7,009
Gross addition	10,676	9,655	8,930	45,605	43,120
Of which lateral addition	4,727	3,863	3,591	14,966	15,883
Attrition	5,770	6,389	5,889	26,431	26,096
Net addition	4,906	3,266	3,041	19,174	17,024
Attrition % (LTM)*	14.7%	15.4%	17.0%	14.7%	17.0%

* Excluding subsidiaries

Employee Metrics – Subsidiaries

(Nos.)

	Quarter ended			Year ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Infosys BPO Limited – consolidated	20,523	19,425	18,113	20,523	18,113
Infosys Technologies (Australia) Pty. Ltd.	674	652	514	674	514
Infosys Technologies (China) Company Ltd.	3,092	3,233	2,765	3,092	2,765
Infosys Consulting, Inc. – consolidated *	-	-	712	-	712
Infosys Technologies, S.De R.L. De C. V., Mexico	631	550	521	631	521
Infosys Technologies (Sweden) AB	11	12	13	11	13
Infosys Tecnologia DO Brasil LTDA	210	190	173	210	173
Infosys Public Services Inc.	33	28	-	33	-
Infosys Technologies (Shanghai) Company Ltd.	31	25	-	31	-

* During Q3 2012, the employees of Infosys Consulting Inc., had moved into Infosys Limited as part of the merger process.

Infrastructure (as on March 31, 2012)

	Completed		Work in progress		Land acquired during the Year (acres)
	Built-up area (Sq. Ft.)	No. of seats	Built-up area (Sq. Ft.)	No. of seats	
Bangalore	42,94,728	28,905	1,02,605	1,050	17.18
Bhubaneswar	8,79,721	4,018	-	-	50.92
Chandigarh	12,26,033	6,089	-	-	-
Chennai	33,72,206	22,217	6,15,958	3,400	-
Gurgaon	1,01,083	1,148	162,069	1,250	-
Hyderabad	25,14,689	14,967	23,98,800	10,750	-
Jaipur	4,52,139	4,337	-	-	-
Mangalore	9,50,072	4,682	3,83,897	2,500	30.47
Mysore (including ILI)*	89,33,983	8,619	21,11,425	7,750	-
Pune	49,57,702	28,365	9,51,987	9,600	-
Thiruvananthapuram	6,18,201	5,106	11,71,000	3,650	-
Nagpur	-	-	-	-	142.18
Indore	-	-	-	-	130.08
Global Centers	10,32,579	10,878	-	-	-
Total	2,93,33,136	1,39,331	78,97,741	39,950	370.82

*Infosys Leadership Institute

Subsidiaries Performance – Standalone financial statements

(US \$ Mn)

Subsidiaries	Quarter ended				Year ended			
	Mar 31, 2012		Mar 31, 2011		Mar 31, 2012		Mar 31, 2011	
	Revenue	Net Income	Revenue	Net Income	Revenue	Net Income	Revenue	Net Income
Infosys BPO Limited – consolidated	104.25	24.33	81.68	14.16	365.97	61.89	323.06	43.16
Infosys Technologies (Australia) Pty. Limited	79.63	4.74	57.87	2.50	308.34	25.67	216.30	18.34
Infosys Consulting, Inc. – consolidated *	0.17	0.22	47.05	1.49	89.57	0.87	186.39	17.67
Infosys Technologies (China) Company Limited	25.98	(1.07)	22.07	1.69	102.09	(2.49)	78.98	8.73
Infosys Technologies, S.de R.L. de C.V., Mexico	7.21	0.52	5.67	0.02	25.84	2.04	21.75	(0.20)
Infosys Technologies (Sweden) AB	0.48	(0.02)	0.57	0.06	2.12	(0.01)	2.49	0.13
Infosys Tecnologia DO Brasil LTDA	3.85	(0.83)	5.07	0.93	14.34	(3.56)	11.23	(1.86)
Infosys Public Services Inc.	29.08	0.45	–	(0.29)	38.92	(0.84)	–	(0.31)
Infosys Technologies (Shanghai) Co Ltd	0.03	(0.34)	–	(0.01)	0.03	(1.05)	–	(0.01)

* During Q3 2012, the operations of Infosys Consulting Inc., had moved into Infosys Limited as part of the merger process

Rupee Dollar Rate (₹)

	Quarter ended			Year ended	
	Mar 31, 2012	Dec 31, 2011	Mar 31, 2011	Mar 31, 2012	Mar 31, 2011
Period closing rate	50.88	53.11	44.60	50.88	44.60
Period average rate	49.96	51.37	45.25	48.10	45.54

Performance as Against Guidance – IFRS

For quarter ending Mar 31, 2012	Guidance	Actual
Revenue (₹ crore)	9,391 – 9,412	8,852
Basic EPS (₹)	42.12	40.54
For Fiscal Year 2012	Guidance	Actual
Revenue (₹ crore)	34,273 – 34,294	33,734
Basic EPS (₹)	147.13	145.55

Performance as Against Guidance – IFRS

For quarter ending Mar 31, 2012	Guidance	Guidance restated for constant currency	Actual
Revenue (US \$ million)	1,806 - 1,810	1,819 - 1,823	1,771
Basic EPS (US \$)	0.81		0.81

For Fiscal Year 2012	Guidance	Actual
Revenue (US \$ million)	7,029 - 7,033	6,994
Basic EPS (US \$)	3.00	3.00

Currency rates for USD:

Currency	Rate assumed in guidance	Average rate for the quarter	Average rate for the year
GBP	1.54	1.58	1.60
EURO	1.29	1.32	1.38
AUD	1.02	1.06	1.05

Constant Currency Reporting

Reported revenues	Q1 11	Q2 11	Q3 11	Q4 11	Q1 12	Q2 12	Q3 12	Q4 12
Revenue (\$ mn)	1,358	1,496	1,585	1,602	1,671	1,746	1,806	1,771
Sequential growth %	4.8	10.2	6.0	1.1	4.3	4.5	3.4	(1.9)
YoY growth %	21.0	29.6	28.7	23.6	23.0	16.7	13.9	10.5

Constant currency – Q o Q	Q1 11	Q2 11	Q3 11	Q4 11	Q1 12	Q2 12	Q3 12	Q4 12
Revenue (\$ mn)	1,374	1,485	1,566	1,597	1,651	1,754	1,823	1,767
Sequential growth (%)	6.0	9.4	4.7	0.8	3.1	5.0	4.4	(2.1)

Constant currency – Y o Y	Q1 11	Q2 11	Q3 11	Q4 11	Q1 12	Q2 12	Q3 12	Q4 12
Revenue (\$ mn)	1,354	1,501	1,588	1,585	1,615	1,707	1,803	1,771
YoY growth (%)	20.7	30.1	28.9	22.3	18.9	14.1	13.8	10.5

Notes:

Basis of computation

- Foreign exchange rates are as per FEDAI.
- Average rates for major global currencies:

Average rate of USD	Q1 11	Q2 11	Q3 11	Q4 11	FY 11	Q1 12	Q2 12	Q3 12	Q4 12	FY 12
AUD	0.88	0.90	0.99	1.00	0.94	1.07	1.05	1.02	1.06	1.05
EURO	1.27	1.29	1.36	1.37	1.32	1.45	1.41	1.35	1.32	1.38
GBP	1.49	1.55	1.58	1.60	1.55	1.63	1.61	1.57	1.58	1.60

- Proportion of revenues from major global currencies:

Revenue by currency (%)	Q1 11	Q2 11	Q3 11	Q4 11	FY 11	Q1 12	Q2 12	Q3 12	Q4 12	FY 12
AUD	5.7	6.5	6.7	7.0	6.5	7.5	7.4	7.1	8.2	7.6
EURO	6.0	6.7	7.3	7.4	6.9	7.5	6.7	8.2	8.3	7.7
GBP	6.8	7.0	7.4	7.4	7.2	6.4	6.9	6.7	7.1	6.8

Q4 2012**Geographical segment – growth**

North America declined by 4.0% sequentially; and 4.1% in constant currency.

Europe grew by 0.2% sequentially; and 0.8% in constant currency.

Rest of the world grew by 5.2% sequentially; and 2.5% in constant currency.

Industry segment – growth

FSI declined by 4.6% sequentially; and 5.0% in constant currency.

MFG grew by 2.2% sequentially; and 2.3% in constant currency.

RCL declined by 2.9% sequentially; and 2.9% in constant currency.

ECS declined by 0.3% sequentially; and 0.9% in constant currency.