

Statement of Comprehensive Income for three months ended,

(As per IFRS) In₹crore, except share data

(no per into)						
	Jun	30,	Growth %		Growth %	
Particulars	2017	2016	Q1 18 over	Mar 31, 2017	Q1 18 over	
	2017	2010	Q1 17		Q4 17	
Revenues	17,078	16,782	1.8	17,120	(0.2)	
Cost of sales	10,900	10,681	2.1	10,770	1.2	
Gross Profit	6,178	6,101	1.3	6,350	(2.7)	
Operating Expenses:						
Selling and marketing expenses	888	920	(3.5)	889	(0.1)	
Administrative expenses	1,179	1,134	4.0	1,249	(5.6)	
Total Operating Expenses	2,067	2,054	0.6	2,138	(3.3)	
Operating Profit	4,111	4,047	1.6	4,212	(2.4)	
Other Income, net	814	753	8.1	746	9.1	
Share in associate's profit/(loss)	-	(2)	-	(7)	-	
Write-down of investment in associate	(71)	-	-	(18)	-	
Profit before income taxes	4,854	4,798	1.2	4,933	(1.6)	
Income tax expense	1,371	1,362	0.7	1,330	3.1	
Net Profit	3,483	3,436	1.4	3,603	(3.3)	
Earnings per equity share						
Basic (₹)	15.24	15.03	1.4	15.77	(3.3)	
Diluted (₹)	15.23	15.03	1.3	15.76	(3.4)	

Note: During the quarter ended June 30, 2017, the Company has written down the entire carrying value of the investment in its associate DWA Nova LLC, an Infosys Innovation Fund Investment. The impact of write down on Q1 18 net profit is ₹71 crore. The write-down in the carrying value of this investment during the quarter ended March 31, 2017 was ₹18 crore.

Statement of Comprehensive Income for three months ended,

(As per IFRS)

In US \$ million, except share data

(AS per IPAS)							
	Jun	30,	Growth %		Growth %		
Particulars	2017	2016	Q1 18 over	Mar 31, 2017	Q1 18 over		
	2017	2010	Q1 17		Q4 17		
Revenues	2,651	2,501	6.0	2,569	3.2		
Cost of sales	1,692	1,592	6.3	1,614	4.8		
Gross Profit	959	909	5.5	955	0.4		
Operating Expenses:							
Selling and marketing expenses	138	137	0.7	133	3.8		
Administrative expenses	183	170	7.6	188	(2.7)		
Total Operating Expenses	321	307	4.6	321	0.0		
Operating Profit	638	602	6.0	634	0.7		
Other Income, net	127	112	13.4	112	13.4		
Share in associate's profit/(loss)	-	-	-	(1)	-		
Write-down of investment in associate	(11)	-	-	(3)	-		
Profit before income taxes	754	714	5.6	742	1.6		
Income tax expense	213	203	4.9	199	7.0		
Net Profit	541	511	5.8	543	(0.4)		
Earnings per equity share							
Basic (\$)	0.24	0.22	5.8	0.24	(0.4)		
Diluted (\$)	0.24	0.22	5.8	0.24	(0.4)		

Note: During the quarter ended June 30, 2017, the Company has written down the entire carrying value of the investment in its associate DWA Nova LLC, an Infosys Innovation Fund Investment. The impact of write down on Q1 18 net profit is \$11 million. The write-down in the carrying value of this investment during the quarter ended March 31, 2017 was \$3 million.

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Revenues by Client Geography

(In %)

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
North America	61.1	62.3	62.0	61.9
Europe	22.4	22.1	23.0	22.5
India	3.6	3.2	2.7	3.2
Rest of the world	12.9	12.4	12.3	12.4
Total	100.0	100.0	100.0	100.0

Revenues by Service Offering

(in %)

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Business IT Services	62.0	61.9	62.4	62.3
Application Development	15.4	15.3	14.4	15.2
Application Maintenance	16.7	16.8	19.5	17.9
Infrastructure Management Services	8.4	8.5	8.3	8.4
Testing Services	9.3	9.0	9.1	9.1
Product Engineering Services	4.1	4.0	3.5	3.8
Business Process Management	5.0	5.1	4.9	5.0
Others	3.1	3.2	2.7	2.9
Consulting, Package Implementation & Others	32.6	32.6	32.1	32.3
Products and Platforms	5.4	5.5	5.5	5.4
Total	100.0	100.0	100.0	100.0

Revenues from New Services and New Software launched from April 01, 2015 are included in Table above:

(in %)

	Q1 18
New Services *	8.3
New Software (Edge, NIA, Panaya, Skava)	1.6

^{*} New Services include Cloud Ecosystem, Big Data and Analytics, API and Micro services, Data and Mainframe Modernization, Cyber Security, IoT Engineering Services.

Revenues by Project Type *

(in %)

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Fixed Price	49.3	49.4	45.7	48.0
Time & Materials	50.7	50.6	54.3	52.0
Total	100.0	100.0	100.0	100.0

^{*} Excluding products

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Revenues by Client Industry

(in %)

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Banking & Financial Services, Insurance	33.3	33.5	32.8	33.2
Banking & financial services	27.1	27.4	27.2	27.3
Insurance	6.2	6.1	5.6	5.9
Manufacturing & Hi-Tech	22.2	22.4	22.8	22.6
Retail & Life Sciences	22.7	22.7	24.2	23.4
Retail & CPG	14.2	14.1	15.5	14.7
Transport & Logistics	1.9	2.0	1.9	2.0
Life Sciences	4.6	4.6	4.7	4.6
Healthcare	2.0	2.0	2.1	2.1
Energy, Utilities, Communications & Services	21.8	21.4	20.2	20.8
Energy & Utilities	5.2	5.0	4.7	4.9
Telecom	10.4	9.9	9.4	9.4
Others	6.2	6.5	6.1	6.5
Total	100.0	100.0	100.0	100.0

Client Data

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Number of Clients				
Active	1,164	1,162	1,126	1,162
Added during the period (gross)	59	71	95	321
Number of million dollar clients*				
1 Million dollar +	606	598	574	598
5 Million dollar +	279	282	268	282
10 Million dollar +	190	189	180	189
25 Million dollar +	97	91	87	91
50 Million dollar +	56	56	52	56
75 Million dollar +	31	31	31	31
100 Million dollar +	18	19	17	19
Client contribution to revenues				
Top client	3.3%	3.3%	3.6%	3.4%
Top 10 clients	20.0%	20.2%	22.2%	21.0%
Top 25 clients	36.0%	36.5%	38.0%	36.7%
Repeat business	99.4%	96.2%	98.8%	97.3%
Days Sales Outstanding	68	68	66	68

^{*}LTM (Last twelve months) Revenues

Effort and Utilization - Consolidated IT Services

(in %)

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Effort				
Onsite	30.1	30.0	29.9	29.8
Offshore	69.9	70.0	70.1	70.2
Revenues				
Onsite	56.6	56.7	57.0	56.8
Offshore	43.4	43.3	43.0	43.2
Utilization				
Including trainees	80.2	78.2	76.5	77.6
Excluding trainees	84.0	82.0	80.5	81.7

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Person Months Data - Consolidated IT Services

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Billed – Onsite	112,748	110,574	104,721	431,824
– Offshore	262,338	258,408	245,332	1,015,978
TOTAL	375,086	368,982	350,053	1,447,802
Non Billable	71,463	80,799	84,864	323,638
Trainees	20,897	22,044	22,882	95,310
Sales & Support	27,152	27,737	28,965	114,707
TOTAL	494,598	499,562	486,764	1,981,457

Effort and Revenues - Consolidated IT Services

Particulars	Jur	30,	Growth %		Growth %
	2017	2016	Q1 18 over Q1 17	Mar 31, 2017	Q1 18 over Q4 17
Effort - (Person months)					
Onsite	112,748	104,721	7.7	110,574	2.0
Offshore	262,338	245,332	6.9	258,408	1.5
Total	375,086	350,053	7.2	368,982	1.7
Revenues – (\$ million)					
Onsite	1,358.19	1,283.43	5.8	1,316.48	3.2
Offshore	1,043.40	968.51	7.7	1,004.79	3.8
Total	2,401.59	2,251.94	6.6	2,321.27	3.5

Revenue per Employee

(In US \$ K)

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	Quarter ended			Year Ended	
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017	
Revenue per Employee - Consolidated	51.9	51.4	50.9	51.4	

Employee Metrics

(Nos.)

				(1405.)
		Quarter ended		
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Total employees	1,98,553	2,00,364	1,97,050	2,00,364
S/W professionals	1,86,882	1,88,665	1,84,644	1,88,665
Billable	1,78,494	1,78,474	173,154	1,78,474
Banking product group	4,770	4,753	4,910	4,753
Trainees	3,618	5,438	6,580	5,438
Sales & Support	11,671	11,699	12,406	11,699
Gross addition	8,645	9,130	13,268	44,235
Attrition	10,456	8,529	10,262	37,915
Net addition	(1,811)	601	3,006	6,320
Attrition % (Annualized Standalone)	16.9%	13.5%	15.8%	15.0%
Attrition % (Annualized Consolidated)	21.0%	17.1%	21.0%	19.2%

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Rupee Dollar Rate (₹)

	Quarter ended			Year Ended
	Jun 30, 2017	Mar 31, 2017	Jun 30, 2016	Mar 31, 2017
Period closing rate	64.58	64.85	67.53	64.85
Period average rate	64.41	66.73	67.08	67.11

Constant Currency Reporting

Reported revenues	Q1 18	Q4 17	Q3 17	Q2 17	Q1 17
Revenues (\$ mn)	2,651	2,569	2,551	2,587	2,501
Sequential growth (%)	3.2	0.7	(1.4)	3.5	2.2
YoY growth (%)	6.0	5.0	6.0	8.2	10.9

Constant currency – Q o Q	Q1 18	Q4 17	Q3 17	Q2 17	Q1 17
Revenues (\$ mn)	2,628	2,552	2,579	2,599	2,489
Sequential growth (%)	2.7	0.0	(0.3)	3.9	1.7

Constant currency – Y o Y	Q1 18	Q4 17	Q3 17	Q2 17	Q1 17
Revenues (\$ mn)	2,659	2,576	2,582	2,605	2,529
YoY growth (%)	6.3	5.3	7.3	8.9	12.1

Notes:

Basis of computation

- 1. Foreign exchange rates are as per FEDAI.
- 2. Average rates for major global currencies:

Average rate of USD	Q1 18	FY 17	Q4 17	Q3 17	Q2 17	Q1 17
AUD	0.75	0.75	0.76	0.74	0.76	0.74
EURO	1.11	1.09	1.07	1.07	1.12	1.12
GBP	1.28	1.30	1.25	1.23	1.31	1.43

3. Proportion of revenues from major global currencies:

Revenue by currency (%)	Q1 18	FY 17	Q4 17	Q3 17	Q2 17	Q1 17
AUD	7.8	7.3	7.3	7.1	7.5	7.3
EURO	10.1	9.6	9.5	10.0	9.6	9.4
GBP	5.4	5.8	5.3	5.1	6.0	6.6

Q1 2018

Geographical segment - growth

North America grew by 1.3% both sequentially and in constant currency

Europe grew by 4.7% sequentially; and 3.1% in constant currency

India grew by 14.2% sequentially; and 11.2% in constant currency

Rest of the world grew by 7.3% sequentially; and by 6.9% in constant currency

Industry segment - growth

FSI grew by 2.6% sequentially; and 2.0% in constant currency

MFG & Hi-Tech grew by 2.0% sequentially; and 1.5% in constant currency

RCL grew by 3.1% sequentially; and 2.6% in constant currency

ECS grew by 5.5% sequentially; and 4.9% in constant currency

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