



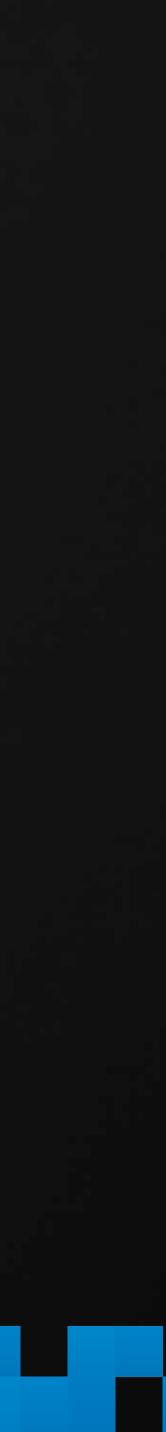
Developed **IoT based cooler monitoring solution** for a leading **confectionery brand** to guarantee product quality

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Minimized product returns

Better retailer compliance



# Increased online penetration and customer retention for a leading telecom company

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#### 90% adoption of user self-service

20% rise in customer satisfaction



Developed mobile websites and ecommerce app to offer rich customer experience for retail giant

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8% increase in sales

70 countries covered



Designed a **connected car solution** to minimize distraction, integrating smart watch and intuitive Android UI for **auto major** 

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#### Safer driving experience

#### Minimized accidents



Developed interactive mobile product catalog for a media company to enhance end-user experience

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Improved sales

TCO reduced by 30%



Helped launch wearable wireless cardiovascular device to help remote patient monitoring for medical devices OEM

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Proactive diagnosis of health condition

CVP

Superior patient experience



Developed mobile POS system for store associates of a leading fashion retailer to expedite customer check-out

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#### 20,000 sqft increase in shelf-space



Developed mobile point-ofsale app for a top Japanese automaker to enable vehicle customization orders, checking of delivery schedules and financing options

Superior customer experience

Improved sales conversion



Developed **mobile app** for a leading American bank to provide anytime, anywhere access to banking. Rated **"Top Category App"** on App Store

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#### 20% increase in customer base

#### Enhanced cross-sell opportunities



Developed gamification-based e-learning platform on mobile devices for a leading broadband satellite service provider

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#### 20% reduction in troubleshooting time

Enhanced employee engagement



#### Devised a '**mobile only'** approach to digitize sales processes for a **UK-based MVNO**

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#### Improved process efficiency by 90%

#### Increased customer satisfaction by 40%



Developed **mobile-based app** to automate airport baggage movement for a leading **US airline** 

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Real time flight and baggage data

Zero baggage loss



Implemented IoT enabled smart vending machines for an F&B leader to improve supply chain efficiencies

#### Plugged revenue loss due to stock outs

#### Improved merchandizing



Developed cross-platform mobile app for field workers of a leading Australian water and sewerage firm to view and manage tasks in real time

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#### Reduced cost per device by 60%

Field staff productivity up by 30%



Developed mobile field force solution for a US aerospace company to enable real-time support and remote inspection of aircraft

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#### Real time access to experts

#### Faster resolution of issues



Designed mobile app for a construction equipment maker

enabling site engineers to plan field work, order equipment, and access real-time support

#### Greater field force productivity

Increase in sales



AssistEdge helped a leading telecom company create an integrated cross-channel service experience through its contact centers

Reduced operational costs by 20%

First call resolution up by 15%



### Built and managed centralized digital marketing platform for a pharma leader

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#### 40 % reduction in capex



50% reduction in opex



## Enhanced **online presence** for an **Asian telco** to drive sales

#### 5% increase in online sales in first month

#### 10% increase in new online registrations



Delivered interactive digital signage system that helped a leading consumer electronics giant transform in-store experience

25,000 digital signs in 11 countries and 14 languages across 300 stores rolled out in 36 hours



Enhanced customer service by enabling multi-channel access to a postal giant's financial services

> Last Collection Time Monday to Friday 6.45 Nettors

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#### Driving financial inclusion

24X7 access to banking and insurance services



Built an Interactive app for field engineers of a French power equipment company to optimize maintenance activities

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Reduced shutdown costs

20% increase in testing productivity

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Developed iPad-based solution for a leading aerospace company to provide sales teams real-time access to multimedia collateral

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#### 8% increase in sales

70 countries covered



Increased online sales for a leading retail chain through brand consolidation and faster release cycles

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7 brands consolidated / 24 releases per year

10%+ increase in online sales



Helped a leading European telco achieve digital transformation and consistent customer experience across 12 countries

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#### 20% increase in new product sales

#### 30% overall TCO savings



#### Simplified new customer acquisition process for a leading European bank

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30% increase in new registrations and conversions



Developing cloud-based next-gen IT operating model for a large European bank using Cloud Ecosystem Hub

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50% savings in IT costs



**Designed** and **integrated Big** Data meta-layer with existing search engine to reduce document search time for a services major

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te trade and comme Reduced time-to-search from 2 days to 15 seconds

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Pent@2015.html les to commercial transactions. The neg ess disputes helped shape th



Built common **Big Data platform** to consolidate information from diverse and growing data sets for a **services leader** 

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Developing supply chain predictive analytics for a top healthcare provider to prevent sales revenue loss of US \$500 million

Product 4

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2013

50,000+ SKUs analyzed for stockout

Poduct 2

Product 3

Product #

-0

70% accuracy in predicting stock shortages



Enabling private cloud transformation for a leading industrial equipment provider to improve agility

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Reduced costs by 30%

**HALL** 

#### Improving provisioning agility by 40%



Cloud Ecosystem Hub-based solution to enable rapid infrastructure and application provisioning for a leading US telco

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Accelerated time to market by 40%

### Fully managed cloud-based infrastructure and application services for a financial services

leader

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#### 40% IT cost savings

70 countries covered



Implemented **Big Data platform** for a US financial institution enabling sentiment and predictive analysis to **measure customer** satisfaction and drive retention



• Viktor

Aliz

Victoria

James

• Nathali

• Rosa

15:37:02 Stefan has joined the chat 15:39:22 Viktor has joined the chat 15:40:54 Aliz has joined the chat 15:40:55 Viktor: Hello Everyone 15:40:57 Victoria has joined the chat 15:41:08 James has joined the chat 15:41:09 Victoria: Hi, nice to see everybody 15:42:15 Nathali has joined the chat 15:42:23 Rosa has joined the chat 15:42:32 Stefan: Great we can start

#### Over 75% accuracy of predictions



#### Deployed **Big Data** solution to future proof **data management** for a **consumer electronics giant**



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#### 83% infrastructure cost savings

#### 1TB data upload/hour

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Developed mobile retail execution app for CPG major to drive efficient in-store execution

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10% sales growth

10% increase in channel profitability



Developed a **web-based mobile application** for store managers of an electronics retailer to **improve sales personnel performance** 

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15% sales growth

Improved employee efficiency



Built mobile app to provide accurate rig details to improve exploration efficiency for an oilfield services leader

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#### Improved operational efficiency

#### Minimized errors



Developed **cloud based platform** with social network integration for a **leading gaming company** 

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#### 20 million + downloads

70 million requests daily



Designed scalable and costeffective content delivery network system for a 4G telco serving emerging markets

2.1

#### 100 million subscribers

2X cost reduction

Real Provide States

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Built emergency alert system for an Australian telco to warn citizens of disasters and help with rescue operations

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#### 10 million + alerts

#### 1000+ lives and homes saved



# **ProcureEdge** helped a leading bank save millions of dollars in **indirect procurement spend**

Spend on top 125 suppliers reduced by 1%

Spend on 7,700 other suppliers reduced by 3%



Built **proximity-based solution** for contextual ad and promotion for a **leading cable company** 

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Improved sales

Superior consumer insights

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Developed mobile app for a leading US insurer to track driving behavior and patterns

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#### Discount on premiums for safe drivers

25% increase in new customer enrollments



Innovative solution for a top insurer using **Geofencing** and notifications to encourage better **teen driving behavior** 

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### Reduced insurance costs for parents

Lower claims



# Enhanced **smart watch** user experience for a technology major using **Android OS**, **sensors and gesture-based functionality**



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#### Improved user experience

Enhanced security

Developed innovative 'buddy box' for a cable giant that enables Skype and personal media on TV

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#### Real-time broadcast of personal media

Ease of social connect



Developed aftermarket Telematics device to analyze driver behavior for a data analytics start up

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#### Cost effective retrofit solution

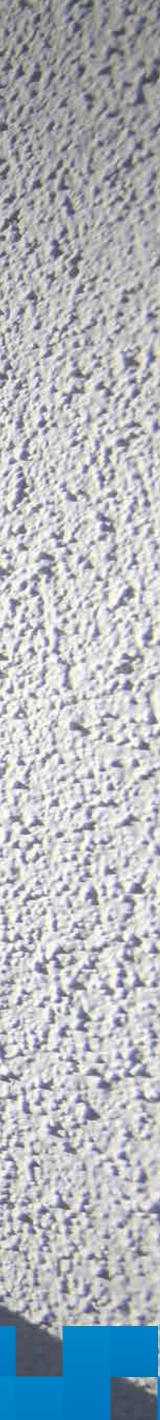
Analytics as a service



InteractEdge helps a large telco deliver affordable home security and automation solutions

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**TradeEdge** enabled a global FMCG brand to expand their footprint in **emerging markets** and process over \$30 Billion in sales data

8% increase in sales across 70 countries

80% reduction in ordering costs



Driving efficiencies and costs for Global CPG leader with Infosys messaging platform

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40% reduction in spend with centralization of services

35 million messages sent per month



## **70% reduction in activation time for Leading Telco** with Infosys' BPM Solution

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#### 25,000 Cases processed per week

50% to 10% drop in SLA leakage



Improved sales across channels for American retailer with Infosys' "Buy Anywhere, Pickup Anywhere, Return Anywhere" Omni Channel Solution

#### 12% increase in inventory turns

8-10% increase in same store sales; 39% increase in online sales



Reduced sales cycle time and improved pipeline visibility for Leading Financial Institution, using real time mobile interface

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# FINANCIAL ANALYSIS

DATA SET #1 DATA SET #2

15,000 strong field sales people, partners and agents

20% reduction in Sales cycle time; 100% improvement in Pipeline visibility



Enhanced customer experience and field sales for Leading Cable company, using Infosys' SFDC Cloud enabled solution

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20+ million subscribers served by 16,000 Field Technicians

Field sales manage work backlog faster, crosssell



#### For more information, contact askus@infosys.com

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