

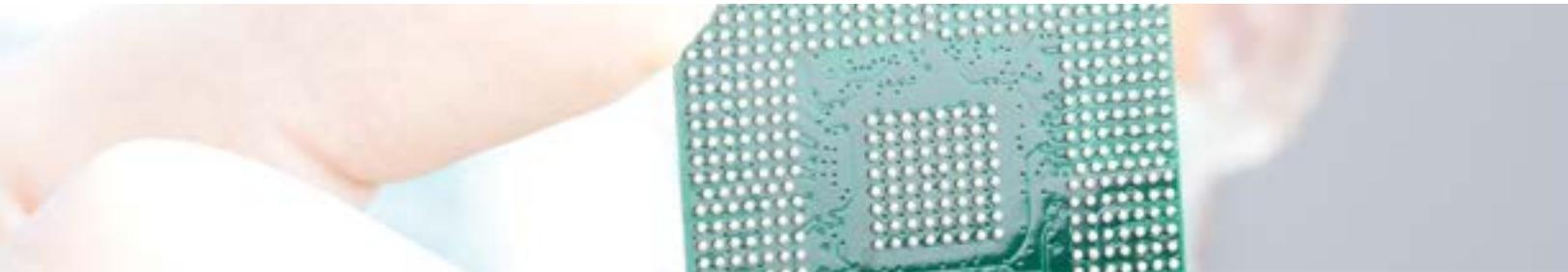
## INFOSYS PRECONFIGURED SAP SOLUTION FOR HI-TECH INDUSTRY

*Maximize your SAP investments, minimize time to value, and seamlessly manage your supply chain performance*

With increasing global operations, a diverse supplier base, and complex regulatory requirements, managing a hi-tech value chain isn't getting any easier. And this value chain has some of the most intricate business processes, which is why you need a solution that addresses its varied needs – from generic to the most specific. That's just what Infosys Preconfigured SAP solution for hi-tech industry does:

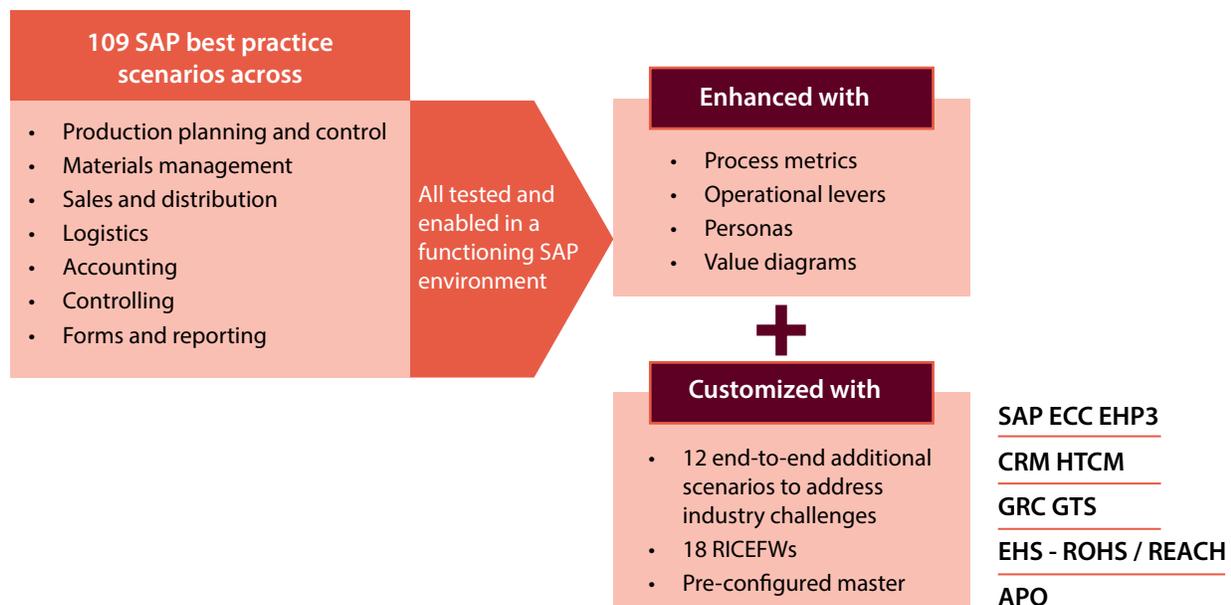
- **Fills the gap** left by most industry-specific off-the-shelf IT solutions with the required process flows, enterprise products, and an integration strategy that a hi-tech enterprise requires
- **Builds on our vast experience** in the hi-tech domain
- **Addresses specific business processes** like direct ship, merge in transit / hub ship, or cancelled order matching
- **Provides enhanced capabilities** in complex forecasting requirements and global trade compliance

From shop floor to warehouse to shelf, Infosys helps you innovate your processes and differentiate your products with a smarter, stronger value chain.



### Our solution

The Infosys Preconfigured SAP solution for hi-tech industry is a SAP defined best practice customized to tackle industry-specific challenges and pre-configured master data. It brings together best practice scenarios defined by SAP and customized end-to-end scenarios based on our industry experience.



## How the solution delivers end-to-end capabilities

Enhanced development from Infosys across different functions and preconfigured master data form the premise for the Infosys Preconfigured SAP solution for hi-tech industry.

Using Infosys Intellectual Property, the

solution enhances standard SAP products and functionalities in SAP ERP Central Component (ECC – Enhancement Pack 3), SAP Customer Relationship Management (CRM), Hi-tech Channel management (HTCM), SAP Governance Risk and

Compliance (GRC), SAP Global Trade Services (GTS), Environmental Health and Safety (EHS), as well as ROHS / REACH compliance and SAP Advanced Planner and Optimization (APO).

Business scenarios	Solution features	Solution benefits
<ul style="list-style-type: none"> <li>• Enable complete inventory visibility of contract manufacturer stocks</li> <li>• Coordinate delivery to end customer in case of multiple vendors</li> <li>• Manage cancellations for complex product configurations</li> <li>• Control delays in revenue recognitions</li> <li>• Price protection for dealer network inventory for short lifecycle products</li> <li>• Handle multiple sales channels such as direct sales, distributor sales, reseller, etc.</li> <li>• Handle complex requirements like forecasting, supply chain planning, and global trade compliance</li> </ul>	<ul style="list-style-type: none"> <li>• 109 preconfigured and tested scenarios for SAP-defined best practices across functions for electronic and component manufacturing</li> <li>• It is <b>out-of-the-box</b> and hence readily deployable for most of the standard hi-tech scenarios</li> <li>• 11 new <b>end-to-end</b> customized scenarios to address industry challenges</li> <li>• It has a <b>specifically designed master data management strategy</b></li> <li>• Helps configure specific business-process-related enhancements such as direct-ship solution, merging of transit / hub ship solution, and cancelled order matching</li> </ul>	<ul style="list-style-type: none"> <li>• Out-of-box solution mapping for hi-tech requirements</li> <li>• Reduce time to value: our implementation methodology for preconfigured solution deployment can reduce time for implementation up to 30%</li> <li>• Reduce project risk and scope creep risks by leveraging 'already configured' major complex design decisions</li> <li>• Increase innovation and adoption through the unique persona-based design of the solution</li> <li>• Reduce cost by utilizing IP developed over thousands of hours of development effort</li> </ul>

## Business outcomes

Infosys Preconfigured SAP solution for hi-tech industry is a comprehensive package that comes built with best practices for your industry and addresses its varied complexities. The solution

empowers enterprises to stay on top of the regulatory, trade and environmental norms by managing cancellations for complex product configurations, delayed revenue recognition, and price protection

for dealer network inventory for short lifecycle products. With these capabilities, your enterprise can anticipate and respond to new demands faster, charting the course towards greater profitability.

For more information, contact [askus@infosys.com](mailto:askus@infosys.com)



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