



Enterprise Solutions

Analyst
Meet 2007

Think Flat

INTELLECT

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Senior Vice President

Certain statements in this analyst meet concerning our future growth prospects are forward-looking statements, within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the success of our investments, risks and uncertainties regarding fluctuations in earnings, our ability to sustain our previous levels of profitability including on account of the appreciation of the rupee against the US dollar, our ability to manage growth, intense competition in information technology, business process outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2007 and Quarterly Report on Form 6-K for the quarter ended June 30, 2007 and our other recent filings. These filings are available at www.sec.gov. We may, from time to time, make additional written and oral forward-looking statements, including statements contained in our filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statements that may be made from time to time by or on our behalf.

- Market place dynamics - Summary
- Enterprise Solutions (ES) overview
 - ES at a glance
 - Vision
 - Coverage
- Winning in the Flat World

Market

- Few big, several small players, severe competition, surging demand, talent scarcity

Products

- Consolidation, moving towards becoming Platforms, cross-sell & up-sell game, becoming more 'open'

Customers

- Global roll-out on increase, demanding more offshore, evaluating SaaS and other alternatives

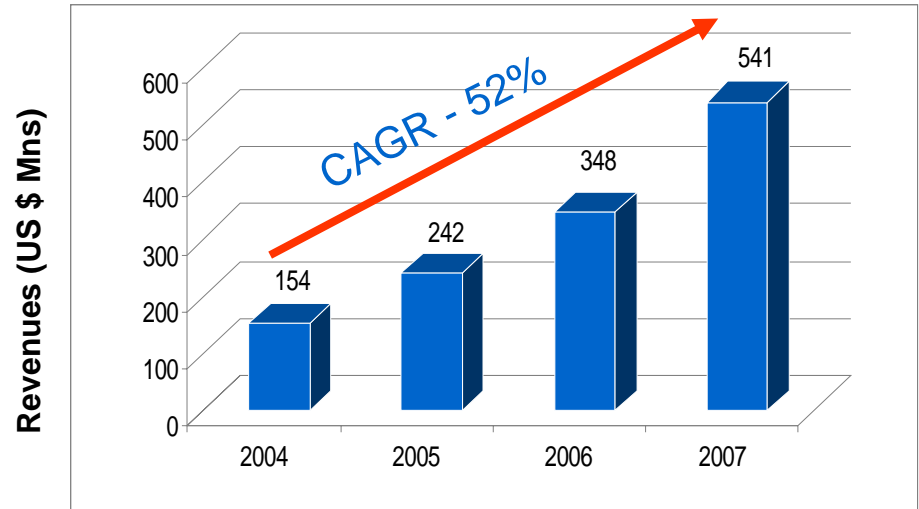
People

- Specific skills in short supply, re-skilling required, industry churn

ES at a glance



Parameter	Q2 08	FY 07
Q2 08 revenues	\$ 191 M	\$ 541 M
People	Over 8,000	Over 7,000
Development Centres	9	9
Onsite-Offshore Mix	36.7%	38.7%
Growth	12% (Q-o-Q)	55% (Y-o-Y)
% to Infosys revenues	18.7%	17.5%

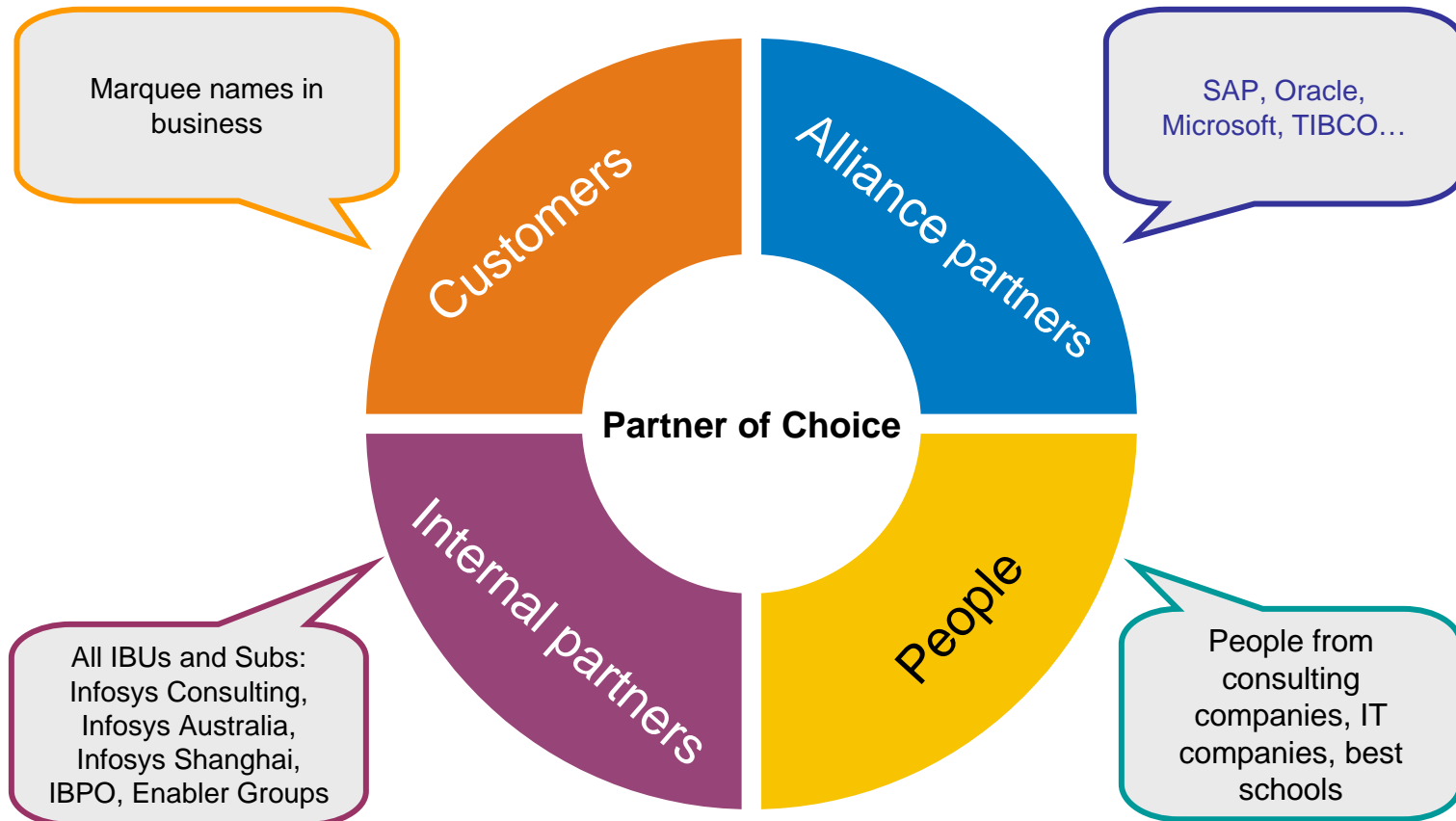


Our recent performance

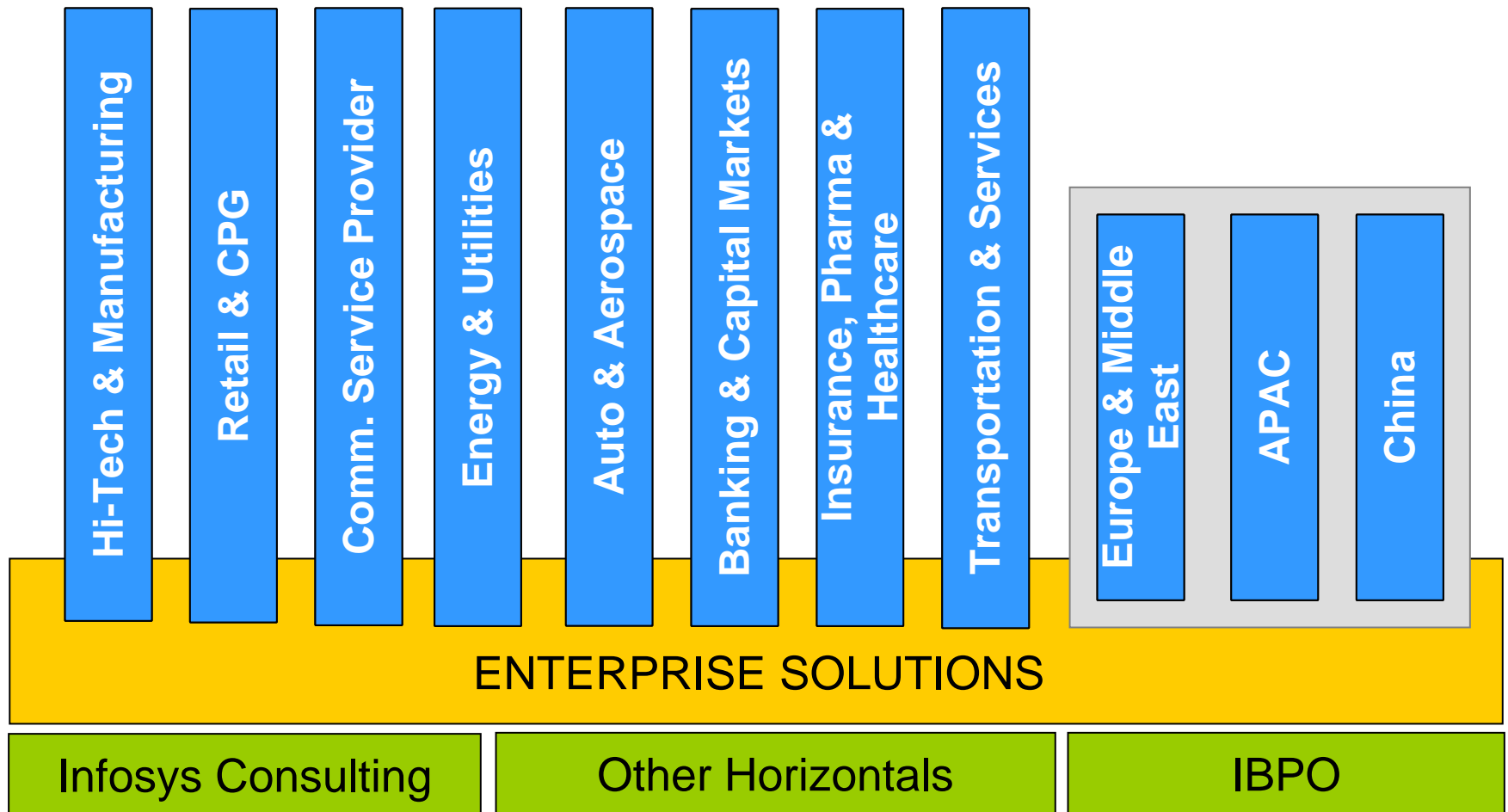
ES Revenues	Q2 08	H1 08	LTM Sep 07
Revenues (\$ m)	191	361	667



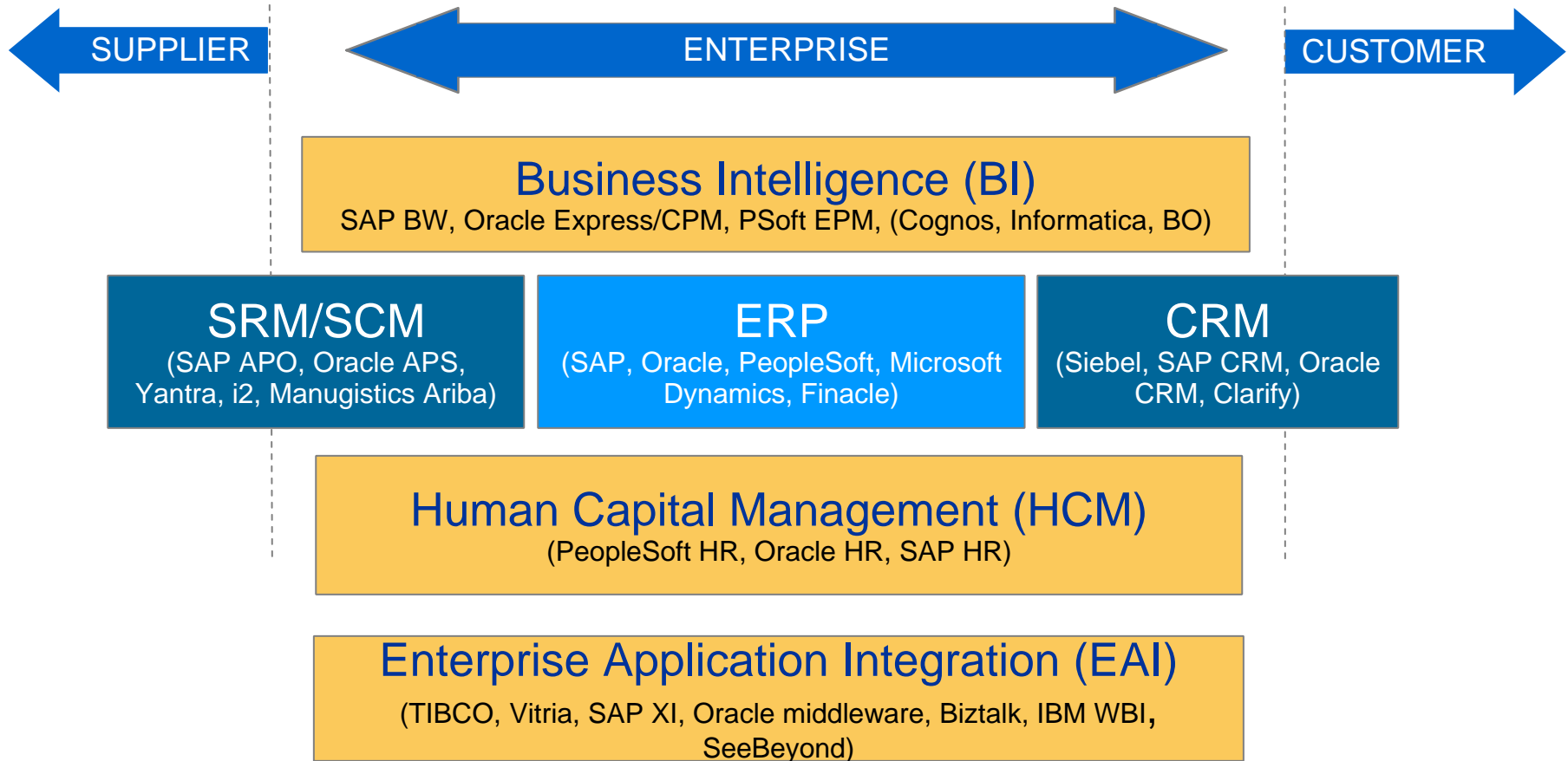
To be the partner of choice in global market for Enterprise Solutions



Providing solutions across verticals and geographies...



...extending over the entire Enterprise value chain



• ERP – Enterprise Resource Planning, SCM – Supply Chain Management, CRM – Customer Relationship Management, SRM – Supplier Relationship Management

Infosys – ES offers help to overcome technology impediments



TECHNOLOGY IMPEDIMENTS for...

Fuel for **Growth**

- Free up capital from operations by restructuring & standardizing costs globally

Loyalty through **faster innovation**

- Absence of real-time data - silos of systems
- Lack of synchronization between systems

Making money from information

- Lack of system evolution to support business evolution
- Lack of flexibility in systems

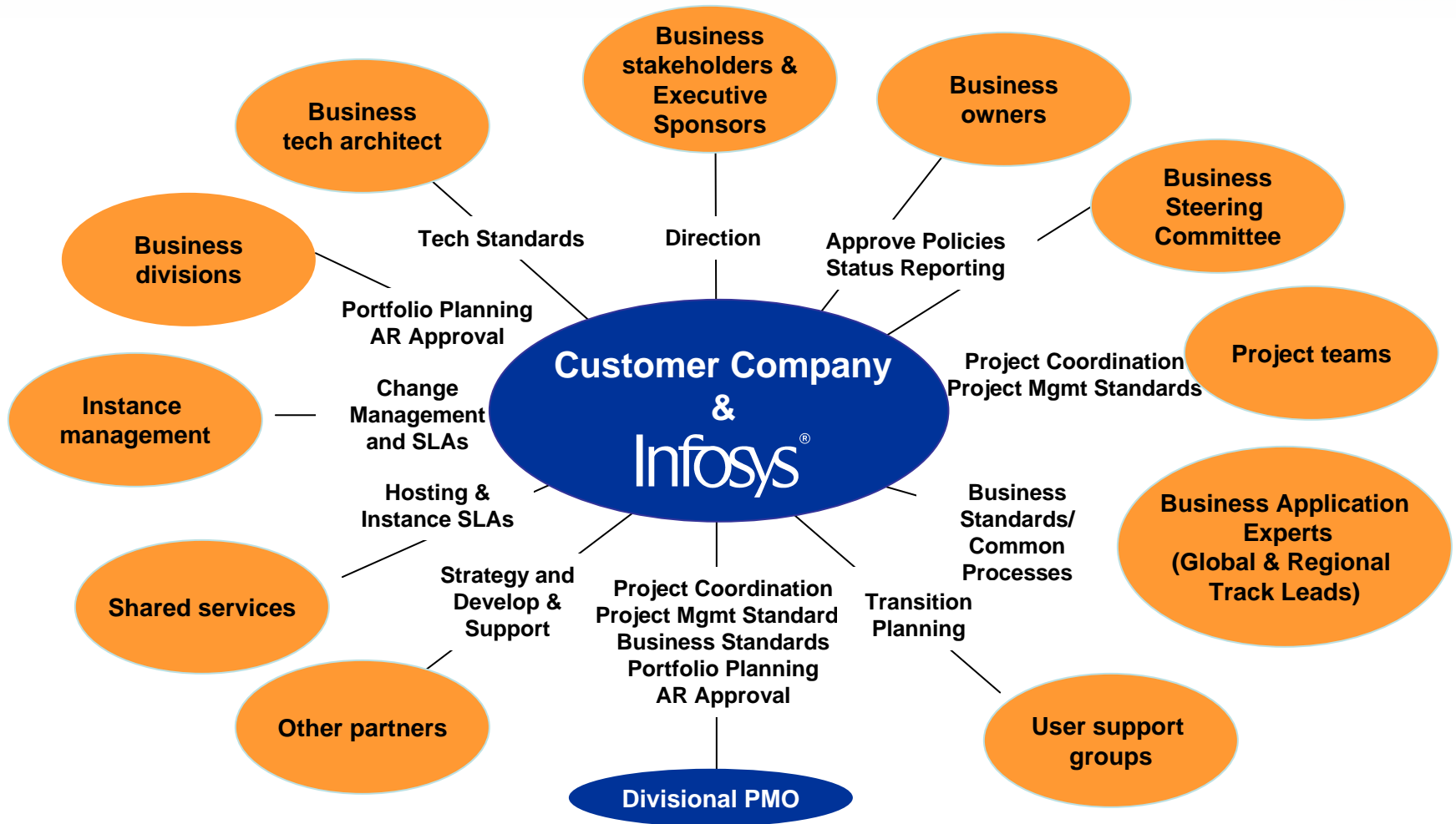
Winning in the **turns**

- Lack of agile systems to identify, prepare and respond to changes in business

Infosys Solutions

- Creating technology-driven global collaboration platforms
- Standardize business processes through ERP systems
- Retain 'core'. Outsource 'context'. Think BPO. Act iBPO
- Develop 'Ecosystem' of Partners
- Help assess 'Information Needs' & required architecture
- Help develop 'Corporate Performance Management' model
- Establishing shared services to respond to changes in business environment

ES partners with customers for governance of all aspects holistically



and walks with customers from site to site



The client, a conglomerate of more than 15 companies operating globally under five major divisions, embarked on a **business restructuring exercise to standardize its operations.**

- Operations in over 150 Countries
- 290 manufacturing locations
- 100,000 + employees

**A single,
global
ERP
instance**

- Used to **configure all the business processes, across different groups in finance, Supply Chain Management and various service functions.**
- Infosys also helped the client to set up a program office to lead the program and monitor its overall progress towards **Simultaneous Business Transformation.**

Today : More than 40 legal entities with shared operations for Sales/Services in 37 countries with a wide range of business volumes

Robust global roll-out experience and methodologies

Proactively responding to operational challenges



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- Talent scarcity and availability of skilled people

- ES-Academy:
 - Proactive hiring and training consultants for the future organization
 - Certifications and ongoing skills upgrade

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- Hiring globally – ramp-up in China

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- Influx of industry experienced management consultants

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- H1 visa availability

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- Pioneers in ERP off-shoring. Continually re-aligning the onsite/offshore mix

-
- Solutions for accelerated deployment – reuse & tools
-

Integrated offering

Consulting +
Implementation +
Process outsourcing

- Process consulting
- Process re-engineering
- Implementation
- Rollout
- Upgrade
- Enhancements
- Production support and maintenance
- Business Process Outsourcing (BPO)
- Value Realization Model: Implementations to business benefits

Solutions & IP

- Patents
- Joint product development with product vendors
- Specific horizontal and vertical focused solutions

Non-linear models

- Infosys Business Platforms: Platform based solution offering
 - Procure2Pay

Infosys®

POWERED BY INTELLECT
DRIVEN BY VALUES



Thank You

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