

India Business Unit

Binod H. R.

Senior Vice President



Safe Harbor

Certain statements made in this Analyst Meet concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2009 and on Form 6-K for the quarter ended June 30, 2009. These filings are available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.

Market opportunities – IT spend trends

Industry component	2007	2008	2009	2010	2011	2012	CAGR 07-12
Domestic Hardware & Others	10,547	12,373	14,403	16,538	18,653	20,810	14.6%
Domestic IT Services	4,509	5,459	6,577	7,908	9,447	11,201	20.0%
Domestic Packaged Software	1,764	2,173	2,655	3,205	3,834	4,554	20.9%
Domestic ITeS	2,580	3,741	5,050	6,413	7,504	8,629	27.3%
Domestic IT/ ITeS market	19,400	23,745	28,685	34,063	39,438	45,194	18.4%
IT/ ITeS exports revenue	33,749	40,117	47,006	53,898	61,350	69,025	15.4%
India IT/ ITeS industry size	53,148	63,862	5,691	87,961	100,788	114,219	16.5%

All figures in USD M

Source: IDC India Limited, 2008 (NASCOM)

Significant spend in BFSI, Manufacturing and Government
 Sunrise sectors like Retail & Logistics, Services and Healthcare are fine-tuning their plans

India Business Unit – vital statistics

- 90 people, with another 100,000 behind us
- Primarily sales & pre-Sales focus, delivery by partner units
- Robust external partner ecosystem – with significant traction with SAP, Oracle, Microsoft, IBM, Sun, HP, Cisco, Juniper, etc.
- 25 clients – spread across Government, Manufacturing, Telecom, Retail & Logistics, Insurance, BFSI

Market outlook

Government sector

- E-Governance is high on the agenda for Central government and most state governments
 - 27 Mission Mode Programmes (MMP) identified, some are already in implementation stage
 - Multiple business models – Public Private Partnership (PPP), end user fee etc.
- Use of IT is accepted as a prominent tool to drive inclusive growth - through better access, coverage and transparency

Private Sector

- Underinvested in IT by global standards across sectors
- Use of IT to improve productivity to achieve global scale and competitiveness
- Initial focus on end to end, turnkey sourcing. Gradually moving towards modular sourcing

Key engagements

- Development of On Device Portal for a large mobile service provider in India for seamless content consumption
- Turnkey implementation of e-filing of Income Tax returns of all Indian citizens
- Principle consultants for 3 State Governments (Utter Pradesh, Madhya Pradesh & Rajasthan) to define the road map for reform in electricity distribution as part of APDRP (Accelerated Power Development and Reform Programme)
- Business process reengineering and ERP implementation for two of the key businesses of Thermax, a leading solution provider in energy and environment engineering

India Business Unit – way forward

- Differentiated through availability of global talent pool for local customers
- Ability to leverage domain and technical knowledge base to arrive at optimized business solutions, with innovative business models
- Key opportunities
 - Utility: IT infrastructure re-engineering for Electricity Distribution Companies (DISCOMs) as part of Accelerated Power Development and Reform Programme (APDRP), Smart Grid Implementation
 - Telecom: Working with the leading providers in the VAS (Value Added Service) space
 - Energy – Large public sector undertakings
 - BFSI –both private sector and public sector banks
 - Defense
 - Government – Mission Mode Programmes (MMPs)

Thank You

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