



INFOSYS 3.0

Building Tomorrow's Enterprise

Consulting & Systems Integration

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Head – Consulting & SI and Member-Executive Council

Certain statements in this presentation concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2011 and on Forms 6-K for the quarter ended June 30, 2011 and September 30, 2011. These filings are available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.

Vision

Earn global respect as a Consulting & Systems Integration firm

Vision :

Respect for business value created for clients per dollar of consulting investment

Respect as place to work for top consulting and systems integration talent

Respect for financial results in the consulting & systems integration market

Implications for medium-term performance :

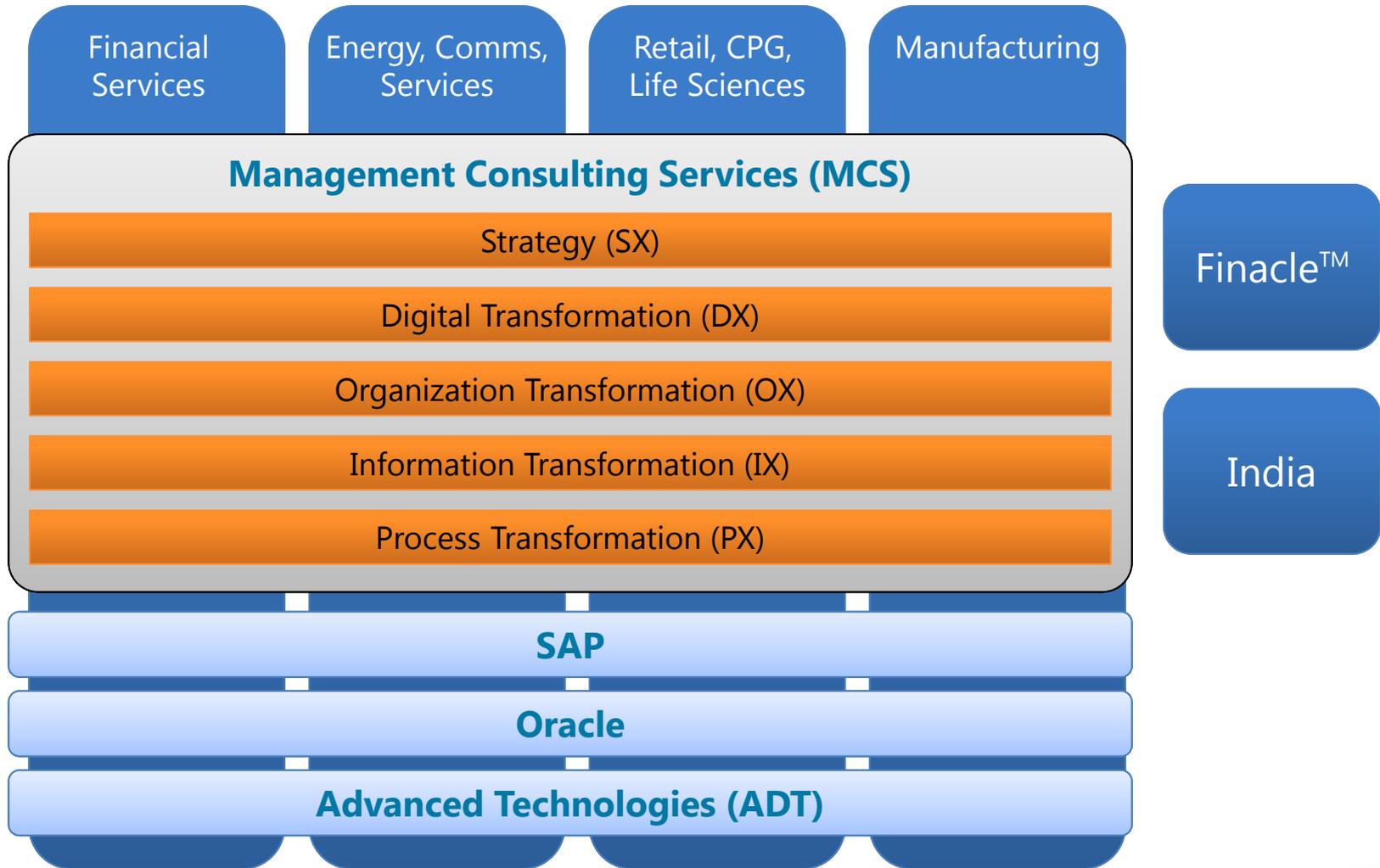
- Drive business value IP to profession leading position
- Profession leading professional development
- Rapid growth
- High margin per professional



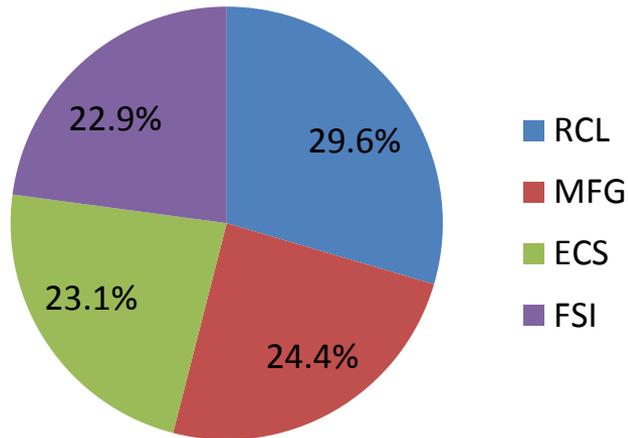
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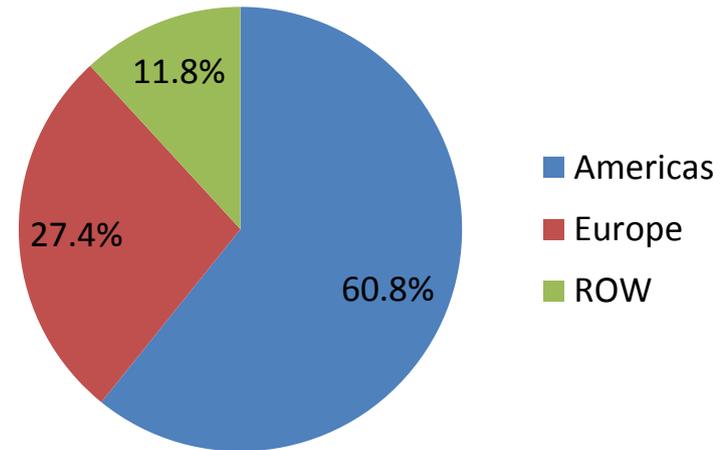
Value for Clients



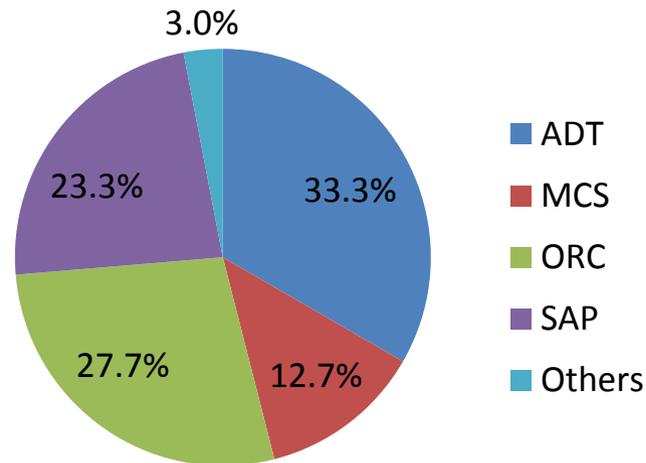
By industry verticals



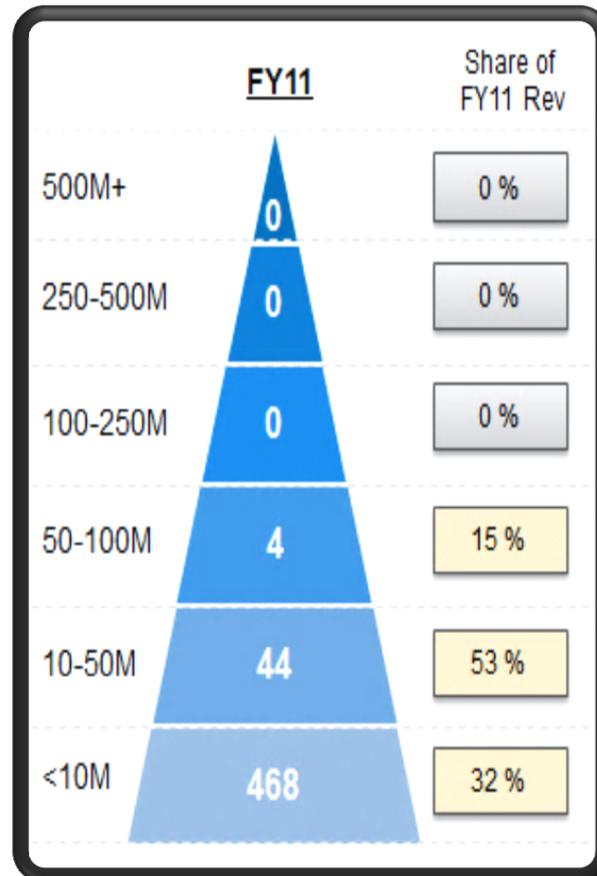
By geography

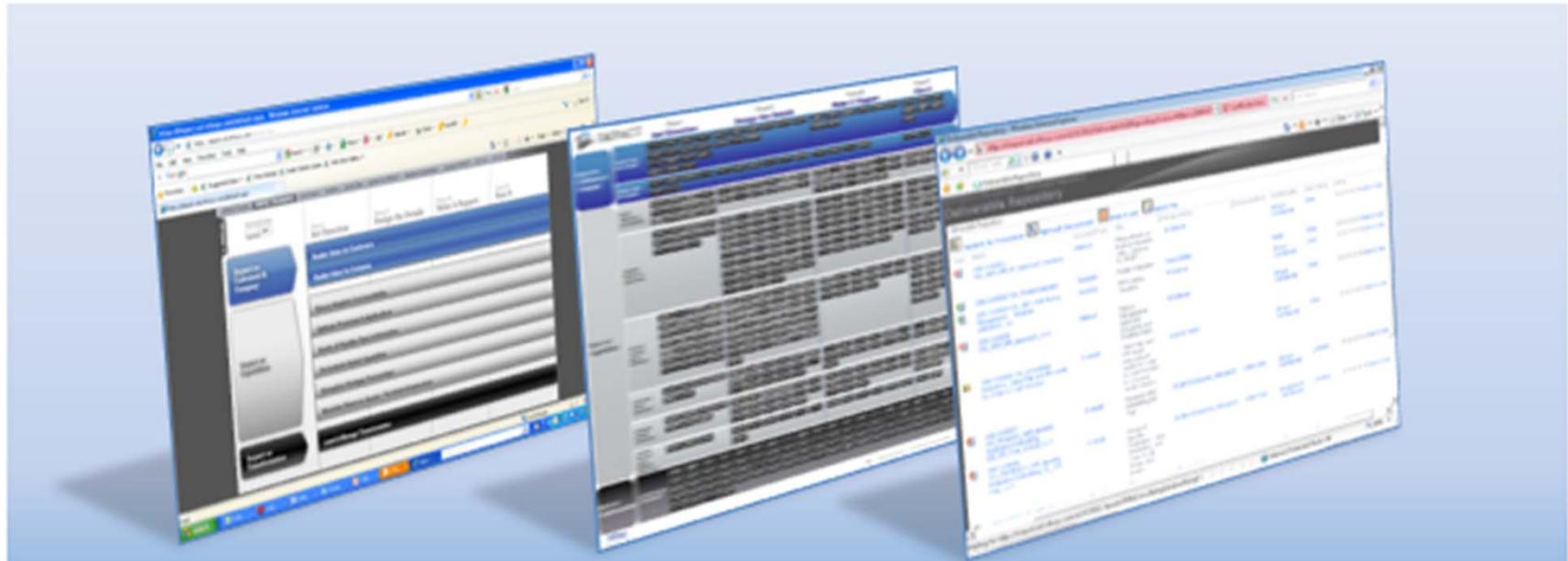


By services



Client mix – FY 11





IMPACT Knowledge Portal

Industry-Specific Best Practices

...and Phase-specific Deliverables

Category	Metric	Unit	Value	Target	Variance
Operational	Operational Excellence Score	0 to 100	85	90	-5
Operational	Operational Efficiency Score	0 to 100	75	80	-5
Operational	Operational Reliability Score	0 to 100	90	95	-5
Operational	Operational Innovation Score	0 to 100	60	70	-10
Operational	Operational Sustainability Score	0 to 100	80	85	-5
Operational	Operational Resilience Score	0 to 100	70	75	-5
Operational	Operational Agility Score	0 to 100	65	70	-5
Operational	Operational Flexibility Score	0 to 100	60	65	-5
Operational	Operational Scalability Score	0 to 100	70	75	-5
Operational	Operational Security Score	0 to 100	80	85	-5
Operational	Operational Compliance Score	0 to 100	90	95	-5
Operational	Operational Risk Score	0 to 100	70	75	-5
Operational	Operational Performance Score	0 to 100	80	85	-5
Operational	Operational Quality Score	0 to 100	90	95	-5
Operational	Operational Cost Score	0 to 100	70	75	-5
Operational	Operational Revenue Score	0 to 100	80	85	-5
Operational	Operational Profit Score	0 to 100	70	75	-5
Operational	Operational Growth Score	0 to 100	60	65	-5
Operational	Operational Innovation Score	0 to 100	60	65	-5
Operational	Operational Sustainability Score	0 to 100	80	85	-5
Operational	Operational Resilience Score	0 to 100	70	75	-5
Operational	Operational Agility Score	0 to 100	65	70	-5
Operational	Operational Flexibility Score	0 to 100	60	65	-5
Operational	Operational Scalability Score	0 to 100	70	75	-5
Operational	Operational Security Score	0 to 100	80	85	-5
Operational	Operational Compliance Score	0 to 100	90	95	-5
Operational	Operational Risk Score	0 to 100	70	75	-5
Operational	Operational Performance Score	0 to 100	80	85	-5
Operational	Operational Quality Score	0 to 100	90	95	-5
Operational	Operational Cost Score	0 to 100	70	75	-5
Operational	Operational Revenue Score	0 to 100	80	85	-5
Operational	Operational Profit Score	0 to 100	70	75	-5
Operational	Operational Growth Score	0 to 100	60	65	-5

Metrics library

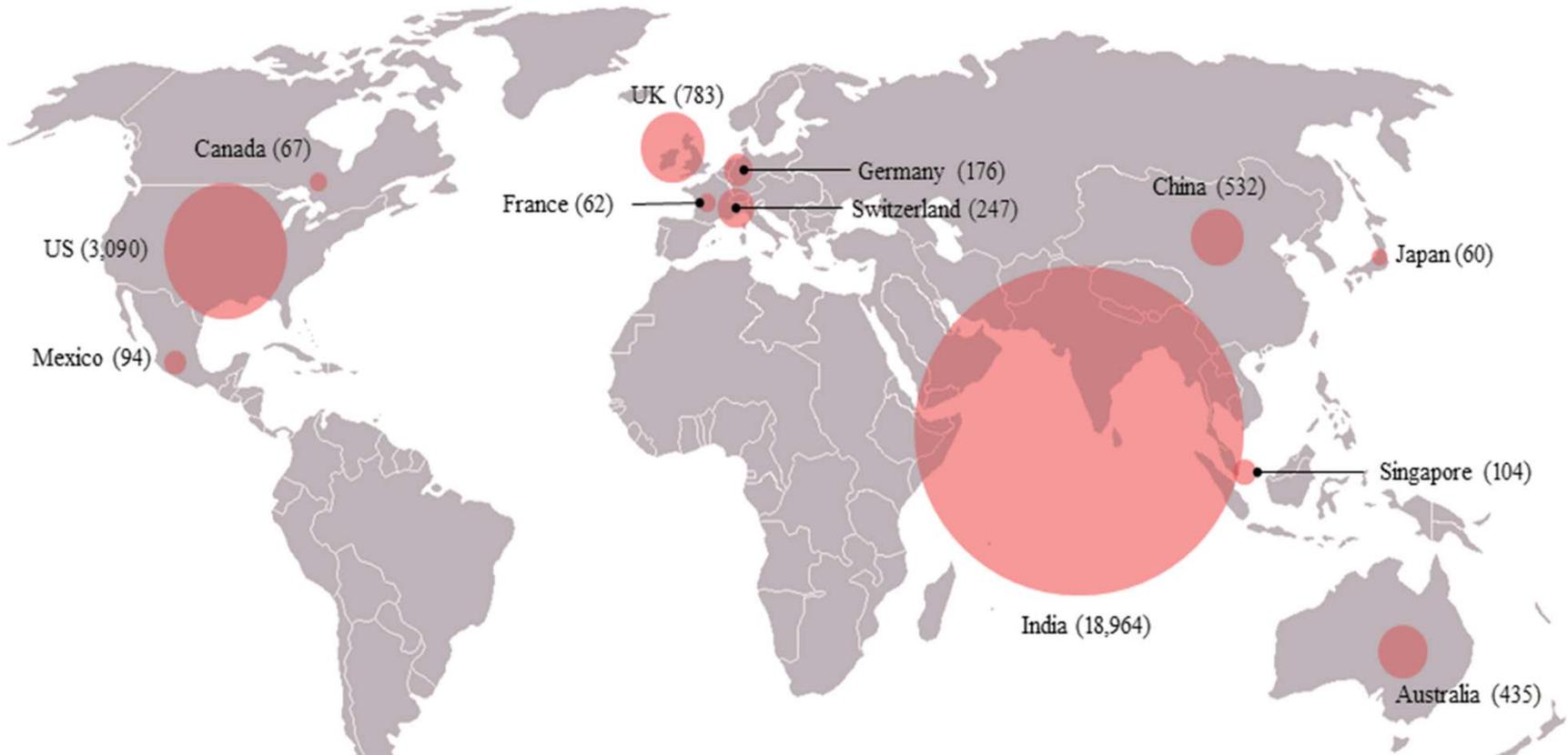
Category	Maturity Model	Level	Score	Target	Variance
Operational	Operational Excellence	Level 1	60	70	-10
Operational	Operational Efficiency	Level 2	70	80	-10
Operational	Operational Reliability	Level 3	80	90	-10
Operational	Operational Innovation	Level 4	90	100	-10
Operational	Operational Sustainability	Level 5	100	100	0
Operational	Operational Resilience	Level 6	110	110	0
Operational	Operational Agility	Level 7	120	120	0
Operational	Operational Flexibility	Level 8	130	130	0
Operational	Operational Scalability	Level 9	140	140	0
Operational	Operational Security	Level 10	150	150	0
Operational	Operational Compliance	Level 11	160	160	0
Operational	Operational Risk	Level 12	170	170	0
Operational	Operational Performance	Level 13	180	180	0
Operational	Operational Quality	Level 14	190	190	0
Operational	Operational Cost	Level 15	200	200	0
Operational	Operational Revenue	Level 16	210	210	0
Operational	Operational Profit	Level 17	220	220	0
Operational	Operational Growth	Level 18	230	230	0
Operational	Operational Innovation	Level 19	240	240	0
Operational	Operational Sustainability	Level 20	250	250	0
Operational	Operational Resilience	Level 21	260	260	0
Operational	Operational Agility	Level 22	270	270	0
Operational	Operational Flexibility	Level 23	280	280	0
Operational	Operational Scalability	Level 24	290	290	0
Operational	Operational Security	Level 25	300	300	0
Operational	Operational Compliance	Level 26	310	310	0
Operational	Operational Risk	Level 27	320	320	0
Operational	Operational Performance	Level 28	330	330	0
Operational	Operational Quality	Level 29	340	340	0
Operational	Operational Cost	Level 30	350	350	0
Operational	Operational Revenue	Level 31	360	360	0
Operational	Operational Profit	Level 32	370	370	0
Operational	Operational Growth	Level 33	380	380	0
Operational	Operational Innovation	Level 34	390	390	0
Operational	Operational Sustainability	Level 35	400	400	0
Operational	Operational Resilience	Level 36	410	410	0
Operational	Operational Agility	Level 37	420	420	0
Operational	Operational Flexibility	Level 38	430	430	0
Operational	Operational Scalability	Level 39	440	440	0
Operational	Operational Security	Level 40	450	450	0
Operational	Operational Compliance	Level 41	460	460	0
Operational	Operational Risk	Level 42	470	470	0
Operational	Operational Performance	Level 43	480	480	0
Operational	Operational Quality	Level 44	490	490	0
Operational	Operational Cost	Level 45	500	500	0
Operational	Operational Revenue	Level 46	510	510	0
Operational	Operational Profit	Level 47	520	520	0
Operational	Operational Growth	Level 48	530	530	0
Operational	Operational Innovation	Level 49	540	540	0
Operational	Operational Sustainability	Level 50	550	550	0
Operational	Operational Resilience	Level 51	560	560	0
Operational	Operational Agility	Level 52	570	570	0
Operational	Operational Flexibility	Level 53	580	580	0
Operational	Operational Scalability	Level 54	590	590	0
Operational	Operational Security	Level 55	600	600	0
Operational	Operational Compliance	Level 56	610	610	0
Operational	Operational Risk	Level 57	620	620	0
Operational	Operational Performance	Level 58	630	630	0
Operational	Operational Quality	Level 59	640	640	0
Operational	Operational Cost	Level 60	650	650	0
Operational	Operational Revenue	Level 61	660	660	0
Operational	Operational Profit	Level 62	670	670	0
Operational	Operational Growth	Level 63	680	680	0
Operational	Operational Innovation	Level 64	690	690	0
Operational	Operational Sustainability	Level 65	700	700	0
Operational	Operational Resilience	Level 66	710	710	0
Operational	Operational Agility	Level 67	720	720	0
Operational	Operational Flexibility	Level 68	730	730	0
Operational	Operational Scalability	Level 69	740	740	0
Operational	Operational Security	Level 70	750	750	0
Operational	Operational Compliance	Level 71	760	760	0
Operational	Operational Risk	Level 72	770	770	0
Operational	Operational Performance	Level 73	780	780	0
Operational	Operational Quality	Level 74	790	790	0
Operational	Operational Cost	Level 75	800	800	0
Operational	Operational Revenue	Level 76	810	810	0
Operational	Operational Profit	Level 77	820	820	0
Operational	Operational Growth	Level 78	830	830	0
Operational	Operational Innovation	Level 79	840	840	0
Operational	Operational Sustainability	Level 80	850	850	0
Operational	Operational Resilience	Level 81	860	860	0
Operational	Operational Agility	Level 82	870	870	0
Operational	Operational Flexibility	Level 83	880	880	0
Operational	Operational Scalability	Level 84	890	890	0
Operational	Operational Security	Level 85	900	900	0
Operational	Operational Compliance	Level 86	910	910	0
Operational	Operational Risk	Level 87	920	920	0
Operational	Operational Performance	Level 88	930	930	0
Operational	Operational Quality	Level 89	940	940	0
Operational	Operational Cost	Level 90	950	950	0
Operational	Operational Revenue	Level 91	960	960	0
Operational	Operational Profit	Level 92	970	970	0
Operational	Operational Growth	Level 93	980	980	0
Operational	Operational Innovation	Level 94	990	990	0
Operational	Operational Sustainability	Level 95	1000	1000	0
Operational	Operational Resilience	Level 96	1010	1010	0
Operational	Operational Agility	Level 97	1020	1020	0
Operational	Operational Flexibility	Level 98	1030	1030	0
Operational	Operational Scalability	Level 99	1040	1040	0
Operational	Operational Security	Level 100	1050	1050	0
Operational	Operational Compliance	Level 101	1060	1060	0
Operational	Operational Risk	Level 102	1070	1070	0
Operational	Operational Performance	Level 103	1080	1080	0
Operational	Operational Quality	Level 104	1090	1090	0
Operational	Operational Cost	Level 105	1100	1100	0
Operational	Operational Revenue	Level 106	1110	1110	0
Operational	Operational Profit	Level 107	1120	1120	0
Operational	Operational Growth	Level 108	1130	1130	0
Operational	Operational Innovation	Level 109	1140	1140	0
Operational	Operational Sustainability	Level 110	1150	1150	0
Operational	Operational Resilience	Level 111	1160	1160	0
Operational	Operational Agility	Level 112	1170	1170	0
Operational	Operational Flexibility	Level 113	1180	1180	0
Operational	Operational Scalability	Level 114	1190	1190	0
Operational	Operational Security	Level 115	1200	1200	0
Operational	Operational Compliance	Level 116	1210	1210	0
Operational	Operational Risk	Level 117	1220	1220	0
Operational	Operational Performance	Level 118	1230	1230	0
Operational	Operational Quality	Level 119	1240	1240	0
Operational	Operational Cost	Level 120	1250	1250	0
Operational	Operational Revenue	Level 121	1260	1260	0
Operational	Operational Profit	Level 122	1270	1270	0
Operational	Operational Growth	Level 123	1280	1280	0
Operational	Operational Innovation	Level 124	1290	1290	0
Operational	Operational Sustainability	Level 125	1300	1300	0
Operational	Operational Resilience	Level 126	1310	1310	0
Operational	Operational Agility	Level 127	1320	1320	0
Operational	Operational Flexibility	Level 128	1330	1330	0
Operational	Operational Scalability	Level 129	1340	1340	0
Operational	Operational Security	Level 130	1350	1350	0
Operational	Operational Compliance	Level 131	1360	1360	0
Operational	Operational Risk	Level 132	1370	1370	0
Operational	Operational Performance	Level 133	1380	1380	0
Operational	Operational Quality	Level 134	1390	1390	0
Operational	Operational Cost	Level 135	1400	1400	0
Operational	Operational Revenue	Level 136	1410	1410	0
Operational	Operational Profit	Level 137	1420	1420	0
Operational	Operational Growth	Level 138	1430	1430	0
Operational	Operational Innovation	Level 139	1440	1440	0
Operational	Operational Sustainability	Level 140	1450	1450	0
Operational	Operational Resilience	Level 141	1460	1460	0
Operational	Operational Agility	Level 142	1470	1470	0
Operational	Operational Flexibility	Level 143	1480	1480	0
Operational	Operational Scalability	Level 144	1490	1490	0
Operational	Operational Security	Level 145	1500	1500	0
Operational	Operational Compliance	Level 146	1510	1510	0
Operational	Operational Risk	Level 147	1520	1520	0
Operational	Operational Performance	Level 148	1530	1530	0
Operational	Operational Quality	Level 149	1540	1540	0
Operational	Operational Cost	Level 150	1550	1550	0
Operational	Operational Revenue	Level 151	1560	1560	0
Operational	Operational Profit	Level 152	1570	1570	0
Operational	Operational Growth	Level 153	1580	1580	0
Operational	Operational Innovation	Level 154	1590	1590	0
Operational	Operational Sustainability	Level 155	1600	1600	0
Operational	Operational Resilience	Level 156	1610	1610	0
Operational	Operational Agility	Level 157	1620	1620	0
Operational	Operational Flexibility	Level 158	1630	1630	0
Operational	Operational Scalability	Level 159	1640	1640	0
Operational	Operational Security	Level 160	1650	1650	0
Operational	Operational Compliance	Level 161	1660	1660	0
Operational	Operational Risk	Level 162	1670	1670	0
Operational	Operational Performance	Level 163	1680	1680	0
Operational	Operational Quality	Level 164	1690	1690	0
Operational	Operational Cost	Level 165	1700	1700	0
Operational	Operational Revenue	Level 166	1710	1710	0
Operational	Operational Profit	Level 167	1720	1720	0
Operational	Operational Growth	Level 168	1730	1730	0
Operational	Operational Innovation	Level 169	1740	1740	0
Operational	Operational Sustainability	Level 170	1750	1750	0
Operational	Operational Resilience	Level 171	1760	1760	0
Operational	Operational Agility	Level 172	1770	1770	0
Operational	Operational Flexibility	Level 173	1780	1780	0
Operational	Operational Scalability	Level 174	1790	1790	0
Operational	Operational Security	Level 175	1800	1800	0
Operational	Operational Compliance	Level 176	1810	1810	0
Operational	Operational Risk	Level 177	1820	1820	0
Operational	Operational Performance	Level 178	1830	1830	0
Operational	Operational Quality	Level 179	1840	1840	0
Operational	Operational Cost	Level 180	1850	1850	0
Operational	Operational Revenue	Level 181	1860	1860	0
Operational	Operational Profit	Level 182	1870	1870	0
Operational	Operational Growth	Level 183	1880	1880	0
Operational	Operational Innovation	Level 184	1890	1890	0
Operational	Operational Sustainability	Level 185	1900	1900	0
Operational	Operational Resilience	Level 186	1910	1910	0
Operational	Operational Agility	Level 187	1920	1920	0
Operational	Operational Flexibility	Level 188	1930	1930	0
Operational	Operational Scalability	Level 189	1940	1940	0
Operational	Operational Security	Level 190	1950	1950	0
Operational	Operational Compliance	Level 191	1960	1960	0
Operational	Operational Risk	Level 192	1970	1970	0
Operational	Operational Performance	Level 193	1980	1980	0
Operational	Operational Quality	Level 194	1990	1990	0
Operational	Operational Cost	Level 195	2000	2000	0
Operational	Operational Revenue	Level 196	20		

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Building Tomorrow's Enterprise

Talent

Talent map – over 24,000 employees globally



- Join the winning team. Growth creates opportunities
- Recruiting at top MBA programs in US, Europe and India
- Extensive investment in professional development
- Career flexibility
- Performance management

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Building Tomorrow's Enterprise

Financial Results

Top performer in the Consulting & Systems Integration segment

- Growth
- Margins
- Margin per professional
- Operational rigor

C&SI Revenue (\$ mn)			
Q2 FY12	Q1 FY12	Q2 FY11	LTM Sep-11
545	531	474	2,088

Get client value and
talent right...
results will follow

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Building Tomorrow's Enterprise

Thank you

www.infosys.com

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