

Infosys[®]
Navigate your next

Analyst Meet

2019

Intense Client Relevance



Salil Parekh

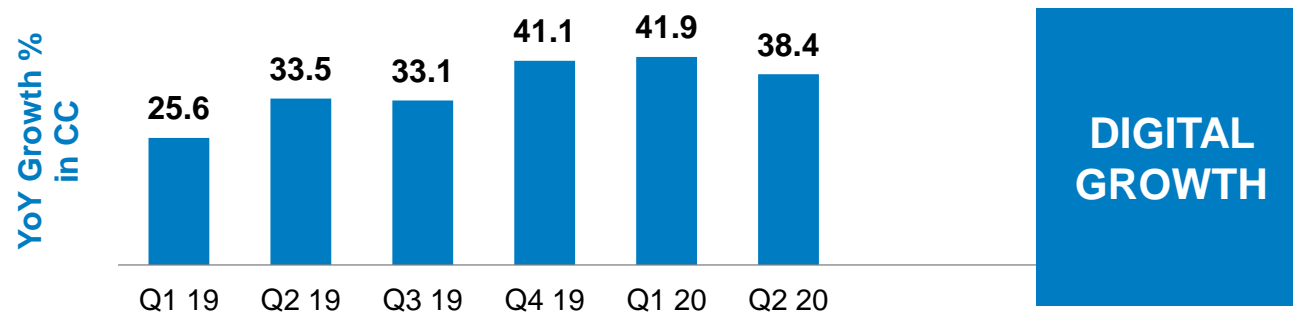
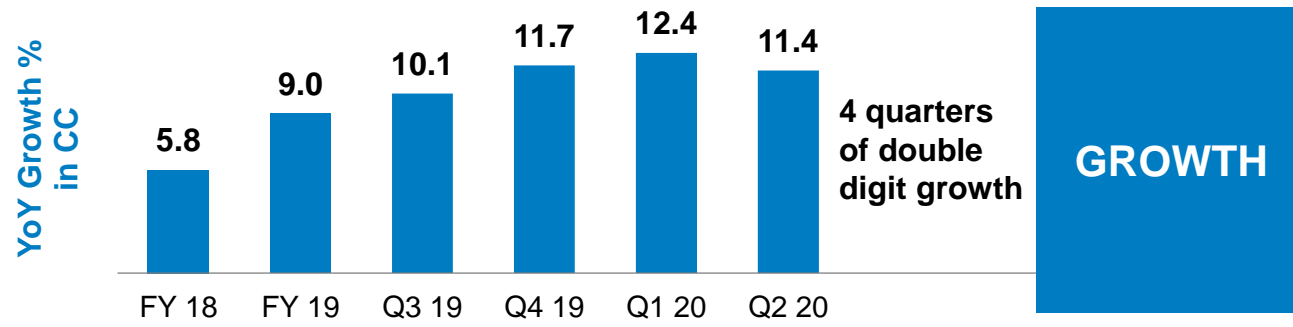
November 6, 2019

Safe harbor

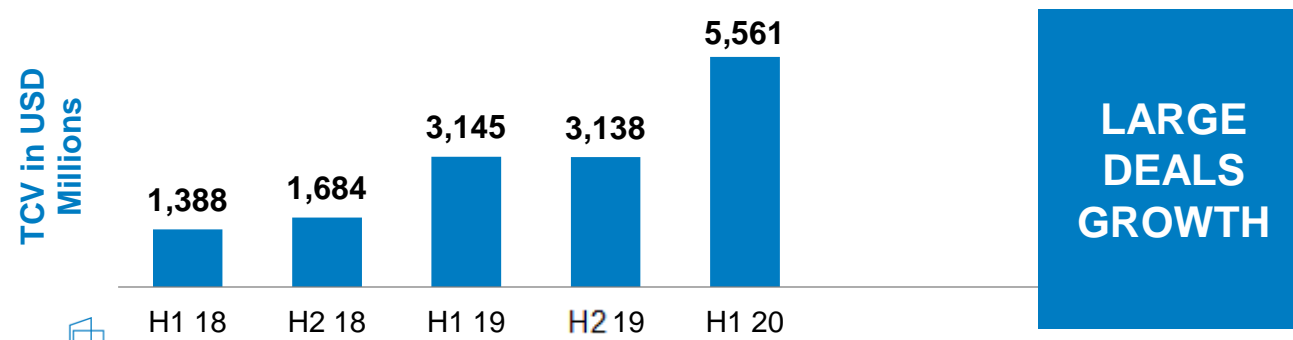
Certain statements mentioned in this presentation concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the outcome of the pending investigation into recent whistleblower complaints, fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2019. These filings are available at www.sec.gov Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.



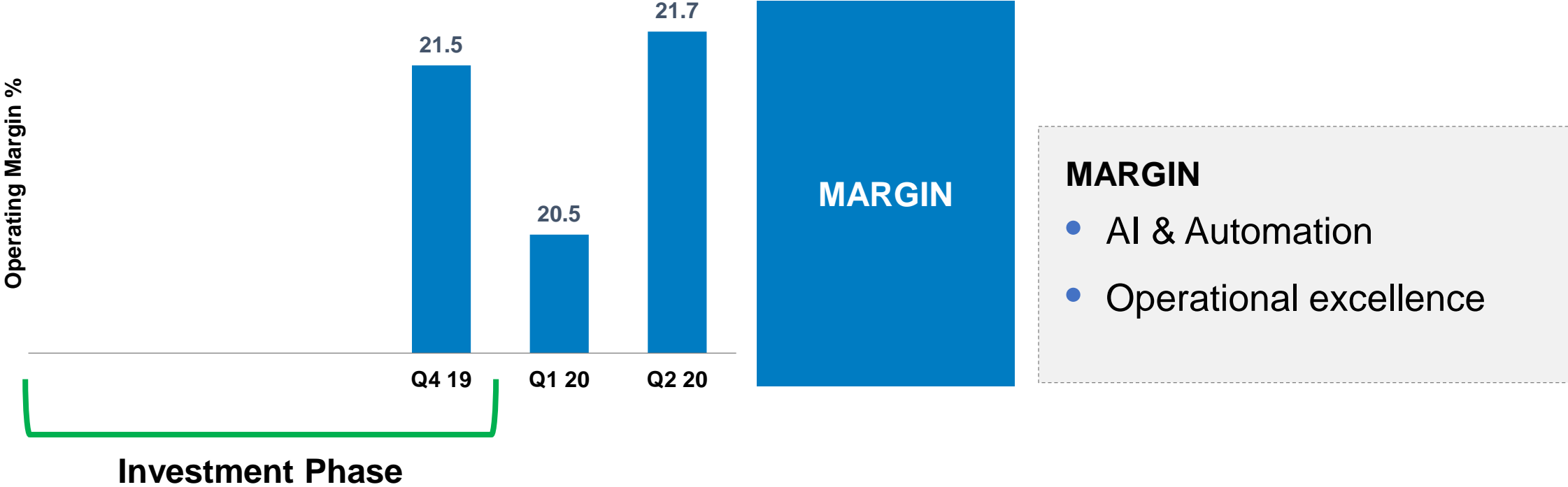
Our Transformation Journey – Major Change Over Two Years – Delivered Results



- GROWTH**
- Investment in Digital
 - Large deals engine – industry leading automation capabilities



Our Transformation Journey – Major Change Over Two Years – Delivered Results



Investments in Digital Improving Client Relevance

Enterprises are driving growth by leveraging digital

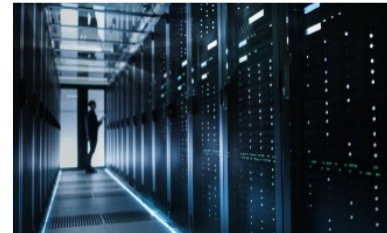


Three mega drivers for growth



Experience

Visual, intuitive, natural



Data

Analytics, insights

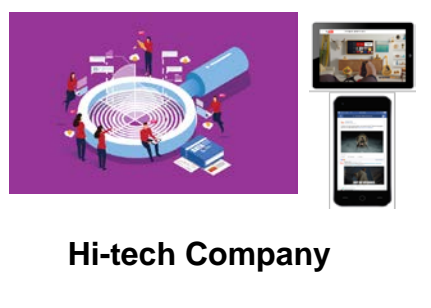


Cloud

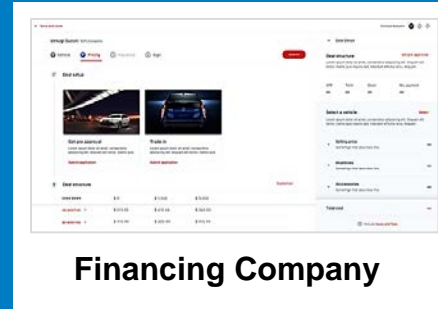
Public, SaaS, Cloud-native



Investments in Digital Improving Client Relevance



Consistent brand voice at each customer touchpoint

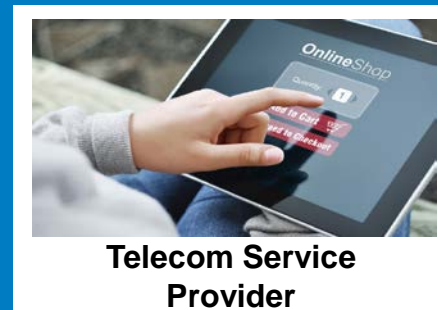


Tools enabling seamless auto financing and education

Human Experience = Brand Engagement



App experience making it easy to see different insurance options for various needs



Connecting the Physical retail space to Digital Experience

WONGDOODY[®]



Investments in Digital Improving Client Relevance

SCALE PUBLIC CLOUD

LARGE HEALTHCARE COMPANY

What we provided to the client:

- End to end Cloud infrastructure services
- Flexibility through Poly-Cloud
- Seamless, safe and secure cloud orchestration using several Infosys IP
- Material cost savings



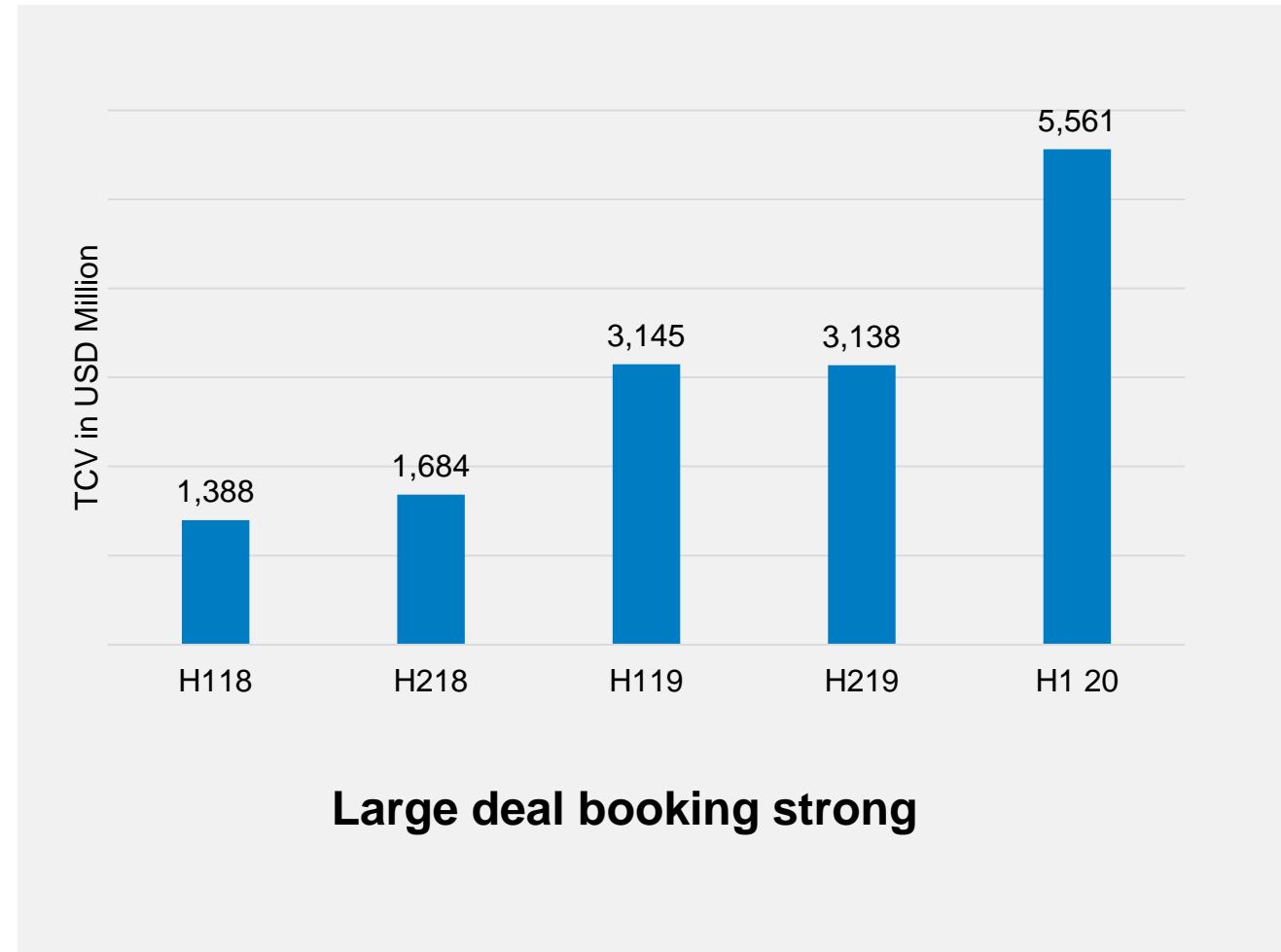
LIVE ENTERPRISE

Infosys
Navigate your next

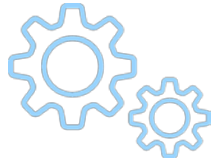
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Large Deal Strategy Creating Impact

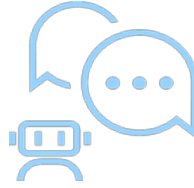
- Investments to amplify capability
 - Sales force enablement and transformation
 - Horizontal and vertical platforms
- Pipeline expansion through
 - Industry theme based campaigns
 - Leveraging Influencer channel systematically for deal origination
- Leveraging a Strong Partner Ecosystem



Automation & AI for productivity

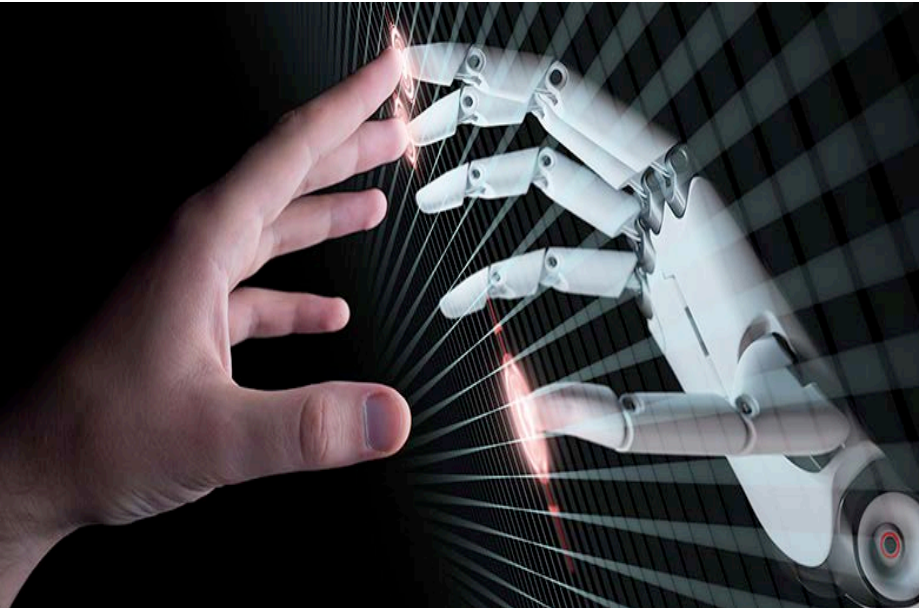


AUTOMATION



ARTIFICIAL INTELLIGENCE

Enterprises are driving productivity by leveraging Automation & AI



INTELLIGENT AUTOMATION

OIL AND GAS MAJOR

What we provided to the client:

- Implemented AI driven Ops such as ML driven Auto routing and assignment
- Self-healing, predictive monitoring, preventive maintenance and ChatBot driven self help
- Resulted in 40% savings over 3 years



Driving Operational Efficiency



Onsite/Offshore Mix



Pyramid



Automation/Lean



Sub-contractor Cost



People Approach



Intervention

- Greater learning and career growth opportunities internally
- Increased predictability
- Empower and engage



Action

- Increased leadership engagements with employees
- Bridge programs for changing career streams
- Fast track promotions for top talent
- Higher promotions vis-à-vis hiring



Outcome

- Attrition reduced by 200 basis points in Q2



DIGITAL READINESS



ALWAYS ON LEARNING



AGILE CAREERS



STOCK OPTIONS



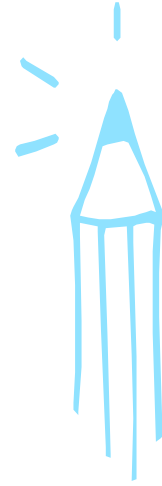
EARLY CAREER & REWARDS



Creation of Onshore Digital Centers and Local Campus Recruiting



6 Digital delivery
centers in the US,
1 in Europe, planned in
Asia



8 Digital studios
across, US, Europe,
Australia and India. 2
more to be opened shortly
(US & Europe)



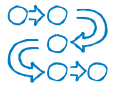
1700 college graduates
hired in US, Europe,
Asia (excl. India)
in past 12 months



Strategic Direction Clear, Focused on Disciplined Execution



Growth – Digital, large deals



Margin – AI, automation in delivery, operational efficiency



With the goal of intense client relevance to help them navigate their next



We have the building blocks for continuing our growth mind-set supported by a strong margin discipline





LIVE ENTERPRISE