

### Safe harbor

Certain statements in this presentation concerning our future growth prospects, financial expectations and plans for navigating the COVID-19 impact on our employees, clients and stakeholders are forward-looking statements intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding COVID-19 and the effects of government and other measures seeking to contain its spread, risks related to an economic downturn or recession in India, the United States and other countries around the world, changes in political, business, and economic conditions, fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our industry and the outcome of pending litigation and government investigation. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2020. These filings are available at <a href="https://www.sec.gov">www.sec.gov</a>. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.



## Systematic M&A approach

Focused on executing our Agile Digital Strategy.



Series of tuck-in M&A deals can bring significant value over time.



### Our M&A Strategy: A three-pronged approach

Strengthen Digital services capabilities. Deepen Vertical Expertise. Expand Geographical footprint.



### **Strengthen Digital Services capabilities**

Experience: WongDoody, Brilliant Basics, Blue Acorn

Accelerate: Simplus, Fluido (Salesforce), GuideVision (ServiceNow)



#### **Deepen Vertical Expertise**

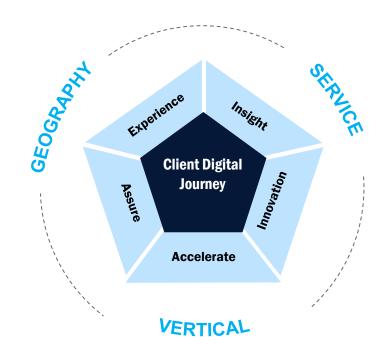
Financial Services/Mortgage: Stater JV Healthcare: Kaleidoscope Innovation



#### **Expand Geographical footprint**

Singapore: Infosys Compaz JV

Japan: HiPUS JV



### **Industry Analyst view**



These acquisitions enable Infosys to provide **advisory-led engagement and focus on innovation and change** rather than standard legacy-to-cloud migration.



Simplus and Fluido acquisitions have provided both **geographic and offering strength particularly in Quote to Cash** driving growing certification and customer satisfaction.



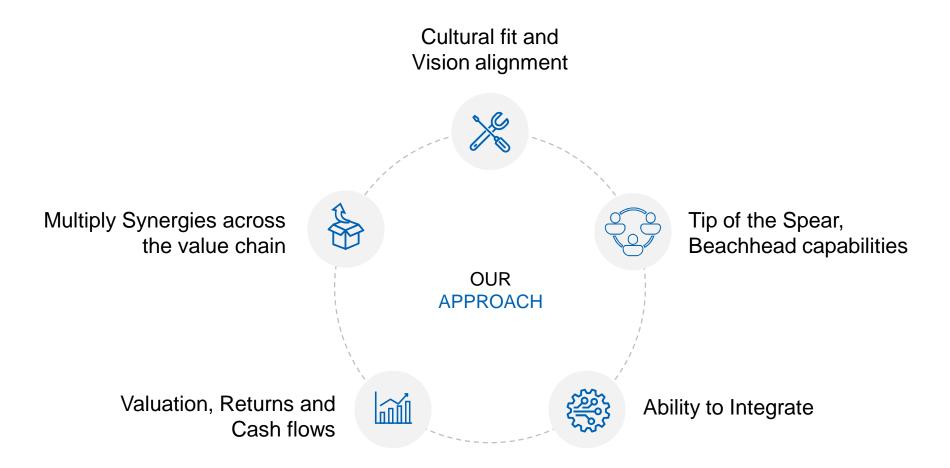
The software engineering capability of Kaleidoscope Innovation is **instrumental for process innovation**, **platform engineering**, and application development that are critical elements for digital and engineering transformations across industries.



Infosys has used inorganic growth to more quickly build its digital experience capabilities, as well as expand onshore and nearshore. (On Brilliant Basics and WongDoody)

## **Right Partners: Proactive and Selective approach**

A long-term focused approach, ensures a right partner





### **Successful Integration & capturing Synergies**



#### **Creating value from acquisitions**



#### **Key elements of integration**



Operating model



Go-to-Market and sales model



Offering and value proposition



Service delivery ops





Cultural integration



Transparent communication



Organization and change management



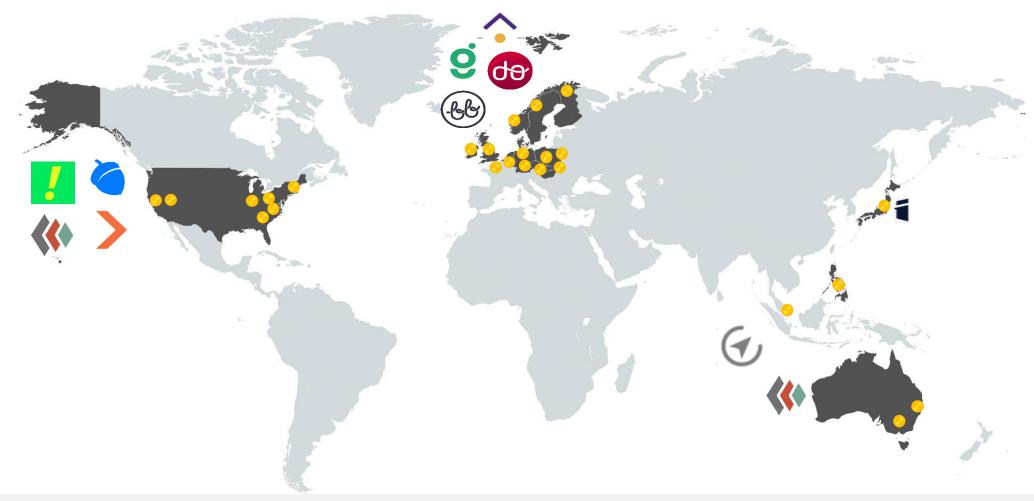
Robust governance process incl. oversight by senior leader





# In Summary: Successful execution. Diversified across Verticals and Geographies

7 Acquisitions, 3 Joint Ventures | ~\$800Mn Investments | 2,700+ employees



Acquired assets in fast growing technology ecosystem of Salesforce, ServiceNow, Adobe and Medical Devices in CY20



# **THANK YOU**

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