

Infosys[®]

37TH

**ANNUAL
GENERAL
MEETING**

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Safe Harbor

Certain statements mentioned in this presentation concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2017. These filings are available at www.sec.gov Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.



Reshaping the future, shifting business and operating models

U.B. Pravin Rao

Chief Operating Officer and Whole-time Director

A snapshot of our performance



\$10.9_{Bn}

REVENUES

283

NEW CLIENTS

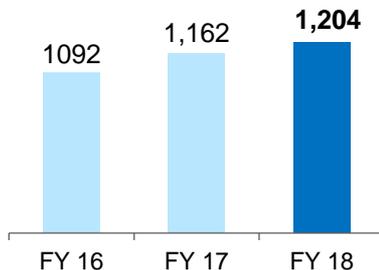
98.5%

REPEAT BUSINESS

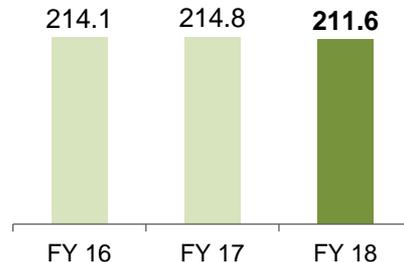
\$3.1_{Bn}

LARGE DEALS

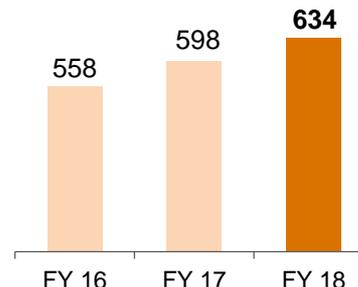
Total number of clients



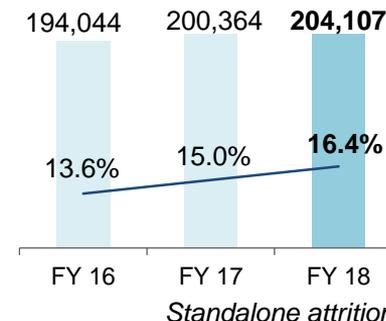
Average revenue from top 10 clients (in \$m)



Million-dollar clients

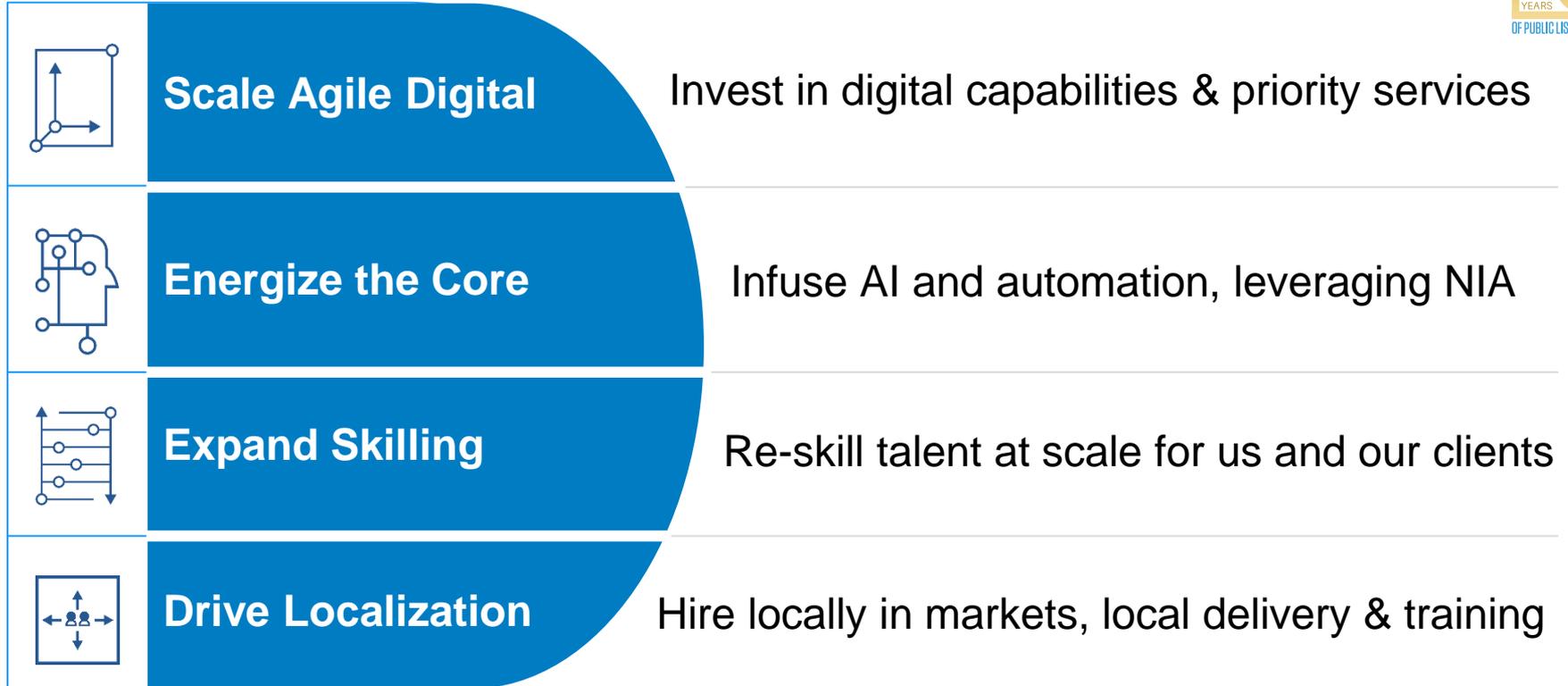


Headcount and attrition



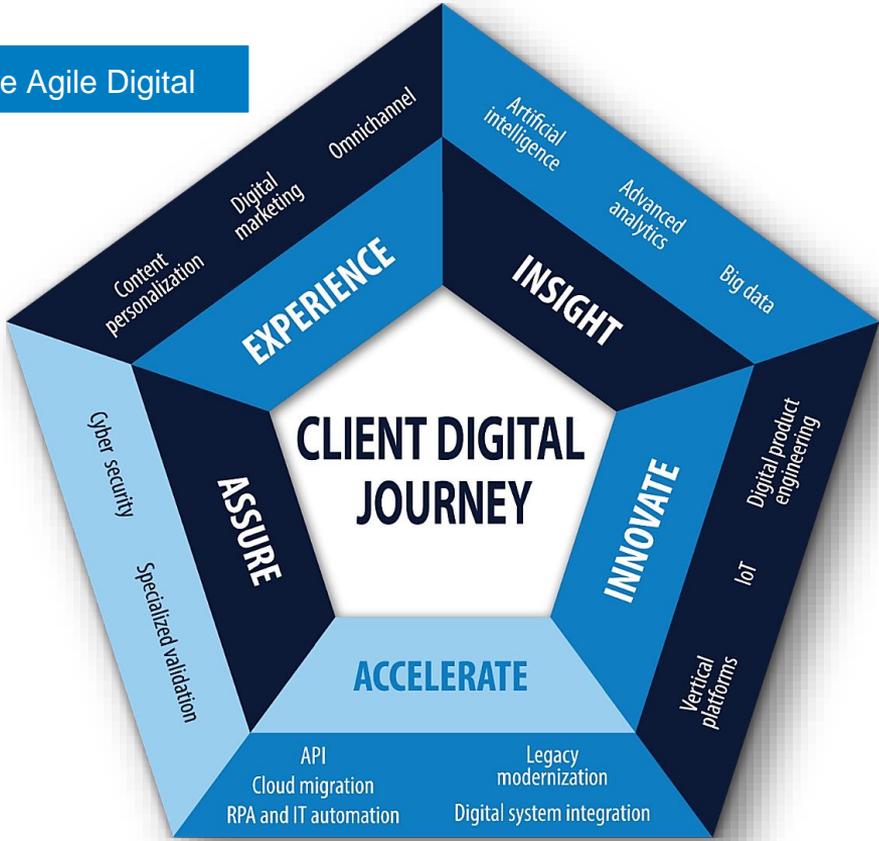
FY 18 – Digital Revenues exceeded 25% of the total revenues of the company

Our strategic direction – four pillars for our future



Our Agile Digital service architecture is comprehensive and we have identified clear areas of further investment to scale it

 Scale Agile Digital



- Digital Studios and Innovation Hubs
- Talent Refactoring
- Ecosystem Partnerships
- IP-Led differentiation
- Open Source, DevOps and Agile
- Cyber Defense Centers

Our investments in Sales & Marketing will further strengthen our ability to help clients “Navigate your next”



Unlocking Agile Digital growth



Enhancing our strong global brand



Scaling large accounts

Shaping large deals



Acquiring new accounts

Enabling sales



Using lean, automation and AI, we are energizing our “core”



Energize the Core

-  1 Standardized toolsets and CoE
-  2 Bottom-up automation opportunities
-  3 Integrated, modular platforms
-  4 Service line R&D teams
-  5 Focus on large programs

-  1 Incentives for automation
-  2 Lean & Automation academy
-  3 Individual productivity

The cornerstones of re-skilling our talent at scale



Expand Skilling

Learning Ecosystem

- Make it convenient
- Make it relevant
- Make it fun
- Make it matter

Academia

- Partnerships for curriculum design and training



Infosys Research

- Center for Emerging Technology Solutions
- Incubation of new offerings

Partnerships & Collaboration

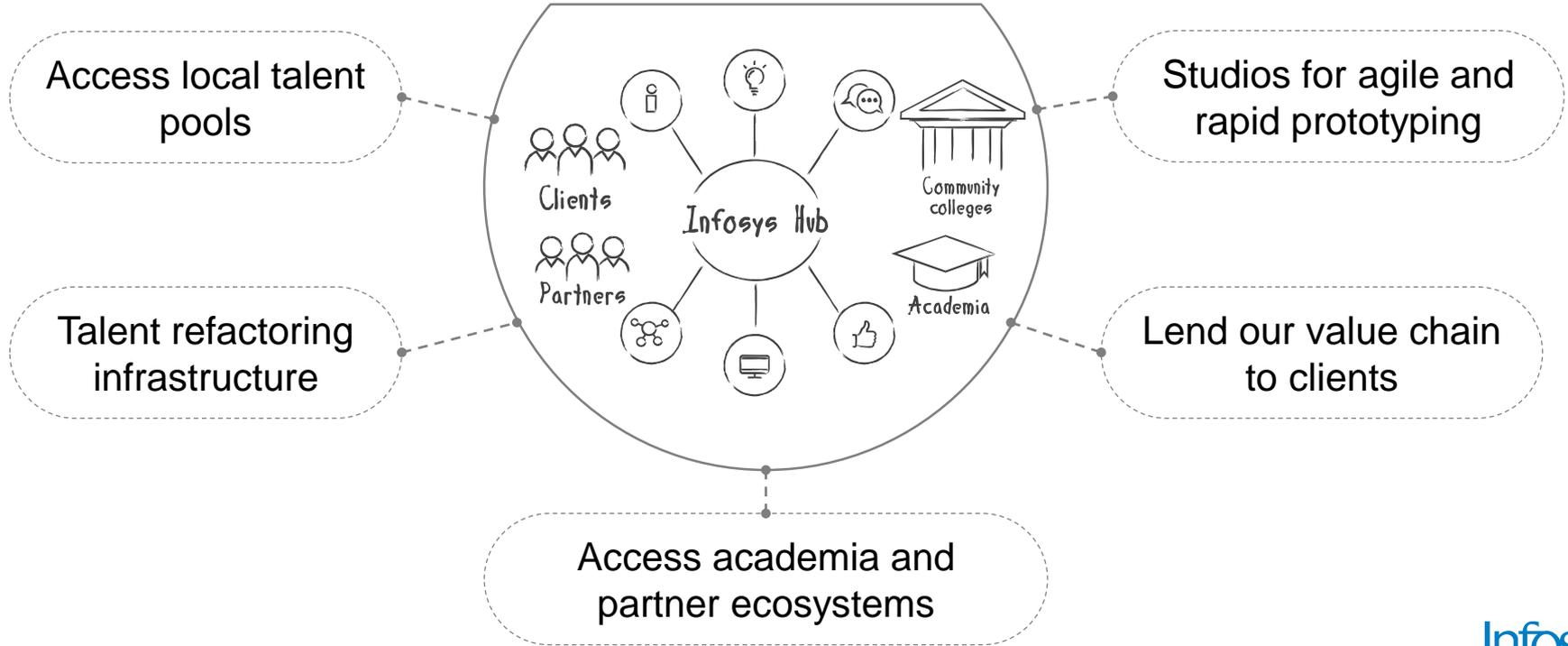
- ISV / Product company partnerships
- Joint cohorts with clients and partners
- Collaboration with content providers

We are building local innovation & tech hubs closer to our clients



ONSITE | NEAR SHORE | OFFSHORE

 Drive Localization



Winning accolades both nationally and internationally



- **LEADERSHIP CATEGORY IN CORPORATE GOVERNANCE**

Study by BSE Ltd., International Finance Corporation and Institutional Investors Advisory Services

- **PLATINUM AWARD**

Asset Corporate Awards for Environment, Social and Governance

- **MODEL EMPLOYER**

By Ministry of Labour and Employment, Government of India

- **DOW JONES SUSTAINABILITY INDICES**

Inducted into the prestigious DJSI

- **GOLDEN PEACOCK AWARD 2017**

For HR Excellence



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THANK YOU