

Fact Sheet – Consolidated Financial data, Third Quarter, 2005-06

Profit and Loss Account summary for the Quarter ended (As per Indian GAAP)

In Rs. crore, except per share data

-	Decem	ber 31,	Growth	September 30,	Growth % in Q3 FY 2006
Particulars Particulars	2005	2004	(%)	2005	over Q2 FY 2006
Income from software services, products and business process management	2,532	1,876	35.0	2,294	10.4
Software development and business process management expenses	1,327	992	33.8	1,212	9.5
GROSS PROFIT	1,205	884	36.3	1,082	11.4
Selling and marketing expenses	158	117	35.0	149	6.0
General and administration expenses	186	149	24.8	199	-6.5
	344	266	29.3	348	-1.1
OPERATING PROFIT BEFORE INTEREST, DEPRECIATION AND AMORTIZATION AND MINORITY INTEREST	861	618	39.3	734	17.3
Interest	-	-	-	-	-
Depreciation and amortization	117	74	58.1	96	21.9
OPERATING PROFIT AFTER INTEREST, DEPRECIATION AND AMORTIZATION AND BEFORE MINORITY INTEREST	744	544	36.8	638	16.6
Other income	(5)	46	-110.9	44	-111.4
Provision for investments	-	-	-	1	-
NET PROFIT BEFORE TAX AND MINORITY INTEREST	739	590	25.3	681	8.5
Provision for taxation	83	93	-10.8	69	20.3
NET PROFIT AFTER TAX AND BEFORE MINORITY INTEREST	656	497	32.0	612	7.2
Minority interest	7	-	-	6	16.7
NET PROFIT AFTER TAX AND MINORITY INTEREST	649	497	30.6	606	7.1
Earnings per share (Equity shares, par value Rs. 5/- each)					
Basic	23.68	18.50	28.0	22.26	6.4
Diluted	23.02	17.95	28.2	21.63	6.4



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Profit and Loss Account summary for the Nine months ended (As per Indian GAAP)

In Rs. crore, except per share data

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Particulars —	Decembe	er 31,	Growth	Year ended
	2005	2004	(%)	March 31, 2005
Income from software services, products and				
business process management	6,897	5,142	34.1	7,130
Software development and business process			00.0	
management expenses	3,644	2,723	33.8	3,765
GROSS PROFIT	3,253	2,419	34.5	3,365
Selling and marketing expenses	448	344	30.2	461
General and administration expenses	547	407	34.4	569
	995	751	32.5	1,030
			5_10	1,000
OPERATING PROFIT BEFORE INTEREST,				
DEPRECIATION AND AMORTIZATION,				
EXCEPTIONAL ITEM AND MINORITY INTEREST	2,258	1,668	35.4	2,335
Interest			00.1	_,000
Depreciation and amortization	202	407	FC 7	207
OPERATING PROFIT AFTER INTEREST,	293	187	56.7	287
DEPRECIATION AND AMORTIZATION,				
BEFORE EXCEPTIONAL ITEM AND MINORITY INTEREST	1,965	1,481	32.7	2,048
Other income	68	92	-26.1	124
Provision for investments	4	92	-20.1	124
NET PROFIT BEFORE TAX, EXCEPTIONAL	1	-	-	-
ITEM AND MINORITY INTEREST	2,032	1,573	29.2	2,172
Provision for taxation on the above	233	240	-2.9	325
NET PROFIT AFTER TAX AND BEFORE				
EXCEPTIONAL ITEM AND MINORITY INTEREST	1,799	1,333	35.0	1,847
Exceptional Item - net of taxes	_	_		45
NET PROFIT BEFORE MINORITY INTEREST	1,799	1,333	35.0	1,892
Minority interest		1,333	33.0	1,092
NET PROFIT AFTER TAX	13			
NET FROITI AITER TAX	1,786	1,333	34.0	1,892
Farnings per share				
Earnings per share Equity shares, par value Rs. 5/- each				
Before exceptional item				
Basic	65.59	49.77	31.8	68.79
Diluted	63.73	48.69	30.9	67.00
After exceptional item				
Basic	65.59	49.77	31.8	70.48



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REVENUE BY GEOGRAPHICAL SEGMENT						
		Quarter ended		LTM		
	Dec 31, 2005	Sept 30, 2005	Dec 31, 2005	Dec 31, 2004		
	%	%	%	%		
North America	65.0	65.4	66.6	64.5	65.6	
Europe	24.9	23.7	22.1	24.0	21.6	
India	1.4	1.5	2.1	1.8	1.7	
Rest of the world	8.7	9.4	9.2	9.7	11.1	
Total	100.0	100.0	100.0	100.0	100.0	

REVENUE BY SERVICE OFFERING						
		Quarter ended	Lī	LTM		
	Dec 31, 2005	Sept 30, 2005	Dec 31, 2004	Dec 31, 2005	Dec 31, 2004	
	%	%	%	%	%	
Development	21.1	19.9	22.1	20.3	24.6	
Maintenance	29.5	30.1	30.1	30.2	29.5	
Re-engineering	5.0	4.7	6.1	5.2	6.1	
Package implementation	16.3	15.8	15.4	15.7	15.4	
Consulting	3.1	3.8	3.8	3.8	3.4	
Testing	5.5	6.2	6.1	6.1	5.5	
Engineering services	1.9	1.9	2.2	1.8	2.0	
Business process management	4.0	3.9	2.8	3.7	2.4	
Other services	9.8	10.1	8.4	9.3	8.4	
Total services	96.2	96.4	97.0	96.1	97.3	
Products	3.8	3.6	3.0	3.9	2.7	
Total revenues	100.00	100.0	100.0	100.0	100.0	

REVENUE BY PROJECT TYPE *					
	Quarter ended LTM				
	Dec 31, 2005	Sept 30, 2005	Dec 31, 2005	Dec 31, 2004	
	%	%	%	%	
Fixed Price	28.4	28.7	31.4	28.7	30.4
Time & Materials	71.6	71.3	68.6	71.3	69.6
Total	100.0	100.0	100.0	100.0	100.0

[&]quot;LTM" - Last Twelve Months

^{*} Excluding products



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REVENUE BY INDUSTRY						
		Quarter ended	L1	LTM		
	Dec 31, 2005	Sept 30, 2005	Dec 31, 2005	Dec 31, 2004		
	%	%	%	%	%	
Insurance, banking & financial services	36.0	35.7	35.2	35.5	34.5	
Insurance	7.0	7.9	9.5	8.0	9.7	
Banking & financial services	29.0	27.8	25.7	27.5	24.8	
Manufacturing	14.1	13.5	14.3	13.7	14.6	
Retail	10.3	10.5	9.4	9.9	10.3	
Telecom	15.8	16.7	18.1	17.2	18.6	
Energy & Utilities	5.3	4.3	3.7	4.2	3.0	
Transportation & logistics	4.5	5.6	7.0	6.2	7.3	
Services	9.8	9.9	8.4	9.6	7.2	
Others	4.2	3.8	3.9	3.7	4.5	
Total	100.0	100.0	100.0	100.0	100.0	

CLIENT DATA						
		Quarter ended				
	Dec 31, 2005	Sept 30, 2005	Dec 31, 2004			
Number of Clients						
Active	454	450	434			
Added during the quarter	36	34	38			
Accounting for > 5% of revenue	-	-	-			
Number of million dollar clients						
1 Million dollar +*	206	191	156			
5 Million dollar +*	78	76	65			
10 Million dollar +*	51	48	37			
20 Million dollar +*	25	23	18			
30 Million dollar +*	18	16	10			
40 Million dollar +*	14	11	7			
50 Million dollar +*	7	6	4			
60 Million dollar +*	5	4	3			
70 Million dollar +*	2	2	1			
80 Million dollar +*	2	1	-			
90 Million dollar +*	1	1	-			
Client contribution to revenue						
Top client	4.5%	4.4%	4.9%			
Top 5 clients	17.6%	17.8%	19.8%			
Top 10 clients	29.9%	30.6%	32.1%			
Repeat business	93.2%	96.5%	95.0%			
Account receivables – LTM (in days)	57	59	58			

[&]quot;LTM" - Last Twelve Months
* LTM Revenues



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EFFORT AND UTILIZATION							
		Quarter ended					
	Dec 31, 2005 Sept 30, 2005 Dec 31, 2004						
	%	%	%				
Effort							
Onsite	26.0	26.4	26.8				
Offshore	74.0	73.6	73.2				
Revenue							
Onsite	48.6	48.8	49.0				
Offshore	51.4	51.2	51.0				
Utilization							
Including trainees	70.0	72.9	71.4				
Excluding trainees	78.7	79.1	79.3				

PERSON MONTHS DATA							
		Quarter ended					
	Dec 31, 2005 Sept 30, 2005 Dec 31, 2004						
Billed – Onsite	24,918	23,486	19,176				
– Offshore	70,876	65,334	52,244				
TOTAL	95,794	88,820	71,420				
Non Billable	25,962	23,508	18,673				
Trainees	15,175	9,518	9,985				
Sales & Support	7,785	7,284	5,474				
TOTAL	144,716	129,130	1,05,552				

EMPLOYEE METRICS						
		Quarter ended				
	Dec 31, 2005	Dec 31, 2005 Sept 30, 2005 Dec 31,				
Total Employees	49,422	46,196	35,229			
S/W professionals	46,484	43,441	33,051			
Billable	39,494	38,541	30,493			
Banking Product Group	1,677	1,351	1,125			
Trainees	5,313	3,549	1,433			
Sales & Support	2,938	2,755	2,178			
Gross Addition	5,135	8,026	3,164			
Net Addition	3,226	6,390	2,280			
Lateral Employees	927	1,166	865			
Attrition % (LTM)*	10.8%	10.0%	10.3%			

[&]quot;LTM" - Last Twelve Months
* Excluding subsidiaries



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INFRASTRUCTURE (as on December 31, 2005)**							
	Com	pleted	Work in	Progress	Land		
	Built-Up Area (Sq Ft)	No. of Seats	Built-Up Area (Sq Ft)	No. of Seats	acquired during the Qtr (acres)		
Bangalore	29,26,225	16,865	3,86,800	2,700	-		
Pune	11,08,647	7,531	10,57,026	3,300	-		
Chennai	8,04,317	5,376	1,40,000	1,150	-		
Hyderabad	9,30,000	4,080	3,29,000	2,500	-		
Bhubaneshwar	3,84,000	2,000	3,29,000	1,750	-		
Mangalore	1,98,000	1,400	-	-	-		
Mysore (including ILI)*	25,23,550	2,934	8,76,000	2,500	-		
Mohali	21,000	200	6,84,054	3,000	-		
Trivandrum	88,000	880	-	-	-		
Mauritius	28,000	400	-	-	-		
Total	90,11,739	41,666	38,01,880	16,900	-		

^{*} Infosys Leadership Institute

^{**} Excluding subsidiaries

CONSOLIDATED IT SERVICES						
	Quarter ended					
	Dec 31, 2005 Sept 30, 2005 Dec 31, 2004					
Effort – Services (Person Months)						
Onsite	24,815	23,311	19,077			
Offshore	53,594	50,465	42,411			
Total	78,409	73,776	61,488			
Revenue – Services (\$ million)						
Onsite	270.27	254.06	206.67			
Offshore	245.21	230.54	192.20			
Total	515.48	484.60	398.87			





Reconciliation of accounts as per Indian GAAP and US GAAP

in Rs. Crore

	Quarter ended		Year ended
	December 31, 2005	December 31, 2004	March 31, 2005
Consolidated Net Profit as per Indian GAAP	649	497	1,892
Loss on forward foreign exchange contracts	-	-	(18)
Amortization of Intangibles	-	(1)	(8)
Deferred taxes on GAAP differences	-	-	8
Consolidated Net income as per US GAAP	649	496	1,874

Reasons for differences in net income as per Indian GAAP and US GAAP

Gain on forward foreign exchange contracts

Until April 1, 2004, Indian GAAP required the premium/discount on forward contract to be recognized as income or expenditure over the life of the related contract. Under US GAAP, the same is marked-to-market as on the reporting date. The resultant gain / loss is recognized immediately in the income statement. Effective April 1, 2004, the company changed its accounting policy in India in line with the revised Accounting Standard 11 on forward contracts and hence the company has decided to account for the forward exchange contracts based on their designation as 'effective hedges' or 'not effective'.

Amortization of Intangibles

US GAAP requires the purchase price in business combination transactions to be allocated to identifiable assets and liabilities, including intangible assets. Intangible assets are to be amortized over the estimated useful life. The amortization relates to that of an intangible asset identified in allocation of the purchase price of Expert Information Services Pty Limited, Australia.

Deferred Taxes on GAAP differences

The accounting treatments for forward exchange contracts and amortization of intangibles have a deferred tax impact.