Infosys

Profit and Loss Account summary for the Quarter ended

(As per Indian GAAP)

In Rs. crore, except per share data

Particulars	March	31,	Growth	December 31,	Growth % in Q4 FY 2007 over Q3
	2007	2006	(%)	2006	FY 2007 Over Q3 FY 2007
Income from software services, products and business process management	3,772	2,624	43.8	3,655	3.2
Software development and business process management expenses	2,021	1,422	42.1	1,938	4.3
GROSS PROFIT	1,751	1,202	45.7	1,717	2.0
Selling and marketing expenses	268	152	76.3	236	13.6
General and administration expenses	286 554	217 369	31.8 50.1	285 521	0.4 6.3
OPERATING PROFIT BEFORE INTEREST, DEPRECIATION AND MINORITY INTEREST	1,197	833	43.7	1,196	0.1
Interest	-	-	-	-	-
Depreciation	145	144	0.7	141	2.8
OPERATING PROFIT BEFORE TAX, MINORITY INTEREST AND EXCEPTIONAL ITEMS	1,052	689	52.7	1,055	-0.3
Other income, net	119	72	65.3	59	101.7
Provision for investments	(1)	-	-	-	-
NET PROFIT BEFORE TAX, MINORITY INTEREST AND EXCEPTIONAL ITEMS	1,172	761	54.0	1,114	5.2
Provision for taxation*	27	81	-66.7	130	-79.2
NET PROFIT AFTER TAX AND BEFORE MINORITY INTEREST AND EXCEPTIONAL ITEMS	1,145	680	68.4	984	16.4
Income on sale of investments (net of taxes)	-	-	-	-	-
NET PROFIT AFTER TAX, EXCEPTIONAL ITEMS AND BEFORE MINORITY INTEREST	1,145	680	68.4	984	16.4
Minority interest	1	7	-85.7	1	-
NET PROFIT AFTER TAX, EXCEPTIONAL ITEMS AND MINORITY INTEREST	1,144	673	69.9	983	16.4
EARNINGS PER SHARE** (Equity shares of par value Rs. 5/- each)					
Before exceptional items					
Basic	20.30	12.23	66.0	17.64	15.1
Diluted	19.95	11.92	67.4	17.24	15.7
After exceptional items					
Basic	20.30	12.23	66.0	17.64	15.1
Diluted	19.95	11.92	67.4	17.24	15.7

* The net profit for the quarter ended March 31, 2007 includes a reversal of tax provisions amounting to Rs. 124 crore.

** Adjusted for the issue of bonus shares in the ratio of 1:1 allotted on July 15, 2006

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Profit and Loss Account summary for the year ended

(Consolidated as per Indian GAAP)

In Rs. crore, except per share data

	March 3	31,	
Particulars	2007	2006	Growth (%)
Income from software services, products and business process management	13,893	9,521	45.9
Software development and business process management expenses	7,458	5,066	47.2
GROSS PROFIT	6,435	4,455	44.4
Selling and marketing expenses	929	600	54.8
General and administration expenses	1,115	764	45.9
	2,044	1,364	49.9
OPERATING PROFIT BEFORE INTEREST, DEPRECIATION AND MINORITY INTEREST	4,391	3,091	42.1
Interest	-	-	-
Depreciation	514	437	17.6
OPERATING PROFIT BEFORE TAX, MINORITY INTEREST AND EXCEPTIONAL ITEMS	3,877	2,654	46.1
Other income, net	372	139	167.6
Provision for investments	2	1	100.00
NET PROFIT BEFORE TAX, MINORITY INTEREST AND EXCEPTIONAL ITEMS	4,247	2,792	52.1
Provision for taxation*	386	313	23.3
NET PROFIT AFTER TAX AND BEFORE MINORITY INTEREST AND EXCEPTIONAL ITEMS	3,861	2,479	55.7
Income on sale of investments (net of taxes)	6	-	-
NET PROFIT AFTER TAX, EXCEPTIONAL ITEMS AND BEFORE MINORITY INTEREST	3,867	2,479	56.0
Minority interest	11	21	-47.6
NET PROFIT AFTER TAX, EXCEPTIONAL ITEMS AND MINORITY INTEREST	3,856	2,458	56.9
EARNINGS PER SHARE** (Equity shares of par value Rs. 5/- each)			
Before exceptional items Basic	69.11	45.03	53.5
Diluted	67.59	43.78	54.4
After exceptional items			
Basic	69.22	45.03	53.7
Diluted	67.70	43.78	54.6

* The net profit for the year ended March 31, 2007 includes a reversal of tax provisions amounting to Rs. 125 crore.

** Adjusted for the issue of bonus shares in the ratio of 1:1 allotted on July 15, 2006

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REVENUE BY GEOGRAPHICAL SEGMENT						
		Quarter ended	Year ended			
	Mar 31, 2007 Dec 31, 2006 Mar 31, 2006			Mar 31, 2007	Mar 31, 2006	
	%	%	%	%	%	
North America	62.6	63.2	65.0	63.3	64.8	
Europe	26.6	26.8	25.5	26.4	24.5	
India	1.5	1.8	1.8	1.6	1.7	
Rest of the world	9.3	8.2	7.7	8.7	9.0	
Total	100.0	100.0	100.0	100.0	100.0	

REVENUE BY SERVICE OFFERING						
		Quarter ended		Year ended		
	Mar 31, 2007	Dec 31, 2006	Mar 31, 2006	Mar 31, 2007	Mar 31, 2006	
	%	%	%	%	%	
Services						
Development	21.3	20.1	20.1	21.0	20.2	
Maintenance	28.4	29.8	30.8	29.3	30.2	
Re-engineering	1.5	2.1	4.3	2.1	4.7	
Package implementation	18.4	17.9	17.1	17.5	16.2	
Consulting	4.3	3.3	3.2	3.6	3.5	
Testing	7.3	7.0	5.6	6.9	5.9	
Engineering services	1.6	1.5	1.9	1.6	1.8	
Business process management	5.2	4.9	4.0	4.7	4.0	
Other services	8.2	9.1	9.8	9.4	9.7	
Total services	96.2	95.7	96.8	96.1	96.2	
Products	3.8	4.3	3.2	3.9	3.8	
Total revenues	100.0	100.0	100.0	100.0	100.0	

REVENUE BY PROJECT TYPE *						
		Quarter ended	Year ended			
	Mar 31, 2007	Dec 31, 2006	Mar 31, 2007	Mar 31, 2006		
	%	%	%	%	%	
Fixed Price	25.9	27.7	27.0	26.7	28.1	
Time & Materials	74.1	72.3	73.0	73.3	71.9	
Total	100.0	100.0	100.0	100.0	100.0	

* Excluding products

REVENUE BY INDUSTRY Quarter ended Year ended Mar 31, 2007 Mar 31, 2007 Dec 31, 2006 Mar 31, 2006 Mar 31, 2006 % % % % % Insurance, banking & financial 37.0 38.6 36.0 37.4 36.0 7.6 6.8 Insurance 7.4 7.2 7.5 Banking & financial services 29.2 30.2 28.5 29.6 31.0 Manufacturing 12.9 12.8 14.5 13.5 13.9 Retail 10.8 10.5 10.2 10.0 10.1 Telecom 21.9 18.3 16.3 19.3 16.5 Energy & Utilities 4.8 5.4 5.3 5.3 4.7 **Transportation & logistics** 1.8 2.0 3.6 2.4 5.1 Services 7.9 8.3 9.6 8.1 9.7 Others 2.9 4.1 4.5 4.0 4.0 100.0 100.0 100.0 Total 100.0 100.0

CLIENT DATA					
		Quarter ended			
	Mar 31, 2007	Dec 31, 2006	Mar 31, 2006		
Number of Clients					
Active	500	488	460		
Added during the quarter	34	43	38		
Accounting for > 5% of revenue	1	1	-		
Number of million* dollar clients					
1 Million dollar +	275	256	221		
5 Million dollar +	107	108	81		
10 Million dollar +	71	67	54		
20 Million dollar +	36	35	26		
30 Million dollar +	25	22	19		
40 Million dollar +	16	17	14		
50 Million dollar +	12	11	9		
60 Million dollar +	11	10	5		
70 Million dollar +	9	8	4		
80 Million dollar +	4	4	1		
90 Million dollar +	4	2	1		
100 Million dollar +	3	2	-		
200 Million dollar +	1	-	-		
Client contribution to revenue					
Top client	8.5%	6.9%	4.7%		
Top 5 clients	21.3%	18.9%	18.6%		
Top 10 clients	33.4%	31.0%	31.0%		
Repeat business	93.3%	94.7%	92.1%		
Account receivables – LTM (in days)	64	63	62		

"LTM" - Last Twelve Months

* LTM Revenues

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EFFORT AND UTILIZATION Quarter ended Mar 31, 2007 Dec 31, 2006 Mar 31, 2006 Effort 26.5 26.5 26.1 Onsite 73.5 73.5 73.9 Offshore Revenue Onsite 49.8 49.2 49.3 50.2 50.8 Offshore 50.7 Utilization 67.9 67.5 69.7 Including trainees

73.0

75.8

PERSON MONTHS DATA					
	Quarter ended				
	Mar 31, 2007 Dec 31, 2006 Mar 31, 2				
Billed – Onsite	36,752	35,368	26,693		
– Offshore	1,02,100	98,343	75,461		
TOTAL	1,38,852	1,33,711	1,02,154		
Non Billable	51,450	42,616	30,506		
Trainee	14,102	21,748	13,812		
Sales & Support	10,622	10,255	8,438		
TOTAL	2,15,026	2,08,330	1,54,910		

EMPLOYEE METRICS					
		Quarter ended			
	Mar 31, 2007	Dec 31, 2006	Mar 31, 2006		
Total Employees	72,241	69,432	52,715		
S/W professionals	68,156	65,393	49,495		
Billable	61,917	58,073	42,604		
Banking Product Group	2,053	1,967	1,863		
Trainees	4,186	5,353	5,028		
Sales & Support	4,085	4,039	3,220		
Gross Addition	5,992	6,062	5,170		
Net Addition	2,809	3,282	3,293		
`Lateral Employees	1,647	1,676	1,620		
Attrition % (LTM)*	13.7%	13.5%	11.2%		

"LTM" - Last Twelve Months

Excluding trainees

* Excluding subsidiaries

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77.0

INFRASTRUCTURE (as on March 31, 2007)** Work in Progress Completed Land acquired during the **Built-Up Area Built-Up Area** No. of Seats No. of Seats Qtr (acres) (Sq Ft) (Sq Ft) 20,715 Bangalore 34,58,325 3,10,000 1,200 -27,62,710 Pune 13,56,626 9,181 14,400 -Chennai 9,69,406 6,466 14,54,000 7,500 _ Hyderabad 6,580 14,89,210 3,33,313 2,850 -Bhubaneshwar 5,44,400 3,300 3,29,230 567 Mangalore 1,98,000 1,400 4,34,000 3,550 _ Mysore (including ILI)* 30,43,720 5,434 44,15,760 350 Chandigarh 2,100 7,88,914 3,900 2,23,026 _ Thiruvananthapuram 88,000 1,112 50,000 450 Mauritius 28,000 400 ---Total 1,19,64,601 58,488 1,03,12,039 32,967 -

* Infosys Leadership Institute

** Excluding subsidiaries

CONSOLIDATED IT SERVICES							
		Quarter ended					
	Mar 31, 2007	Mar 31, 2007Sequential growth%Dec 31, 2006Sequential growth %Mar 31, 2006Sequential growth %					
Effort – Services (Person Months)							
Onsite	36,584	4.01	35,175	6.12	26,551	6.99	
Offshore	75,003	3.45	72,504	7.98	56,613	5.63	
Total	111,587	3.63	107,679	7.37	83,164	6.06	
Revenue – Services (\$ million)							
Onsite	426.30	5.83	402.80	8.17	290.96	7.66	
Offshore	359.41	4.86	342.74	9.81	259.85	5.97	
Total	785.71	5.39	745.54	8.92	550.81	6.85	

RUPEE DOLLAR RATE						
Mar 31, 2007 Dec 31, 2006 Mar 31						
Period closing rate	43.10	44.11	44.48			
Period average rate	43.75	44.53	44.22			

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Unaudited Consolidated Statements of Income

(Dollars in millions except per share data)

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	Three mor Marc	nths ended h 31,	Year ended March 31,	
	2006	2007	2006 (Audited)	2007
Revenues	\$593	\$863	\$2,152	\$3,090
Gross profit	239	366	908	\$1,313
Operating income	156	237	599	852
Income before income taxes and minority interest	172	265	630	936
Income before minority interest	\$154	\$259	\$560	\$852
Net income	\$152	\$259	\$555	\$850
Earnings per equity share*				
Basic	\$0.28	\$0.46	\$1.02	\$1.53
Diluted	\$0.27	\$0.45	\$0.99	\$1.50
Weighted average equity shares used in computing earnings per equity share*				
Basic	547,386,214	559,944,338	543,160,222	554,018,739
Diluted	561,264,860	569,893,498	557,967,786	566,110,582

*Adjusted for stock split

Reconciliation of accounts as per Indian GAAP and US GAAP

	Quarter	ended	Year ended		
	March 31, 2007 March 31, 2006		March 31, 2007	March 31, 2006	
Consolidated Net Profit as per Indian GAAP	1,144	673	3,856	2,458	
Stock compensation expenses (SFAS 123R)	(7)	-	(24)	-	
Amortization of Intangibles	(6)	-	(17)	-	
Consolidated Net income as per US GAAP	1,131	673	3,815	2,458	

Reasons for differences in net income as per Indian GAAP and US GAAP

Stock compensation expenses (SFAS 123R)

From April 1, 2006, the company adopted FASB Statement No.123 (revised 2004), *Share-Based Payment* using the modified prospective approach. The company recorded stock compensation expense of Rs. 24 crore during the year ended March 31, 2007, using the fair value recognition provisions.

Amortization of Intangibles

US GAAP requires the purchase price in business combination transactions to be allocated to identifiable assets and liabilities, including intangibles assets. Intangible assets are to be amortized over the estimated useful life. The amortization relates to that of an intangible asset identified in allocation of the purchase price of Infosys BPO Limited, formerly Progeon Limited.

in Rs. Crore