

## Statement of Comprehensive Income for three months ended,

(As per IFRS)

In ₹ crore, except share data

Particulars	Dec 31,		Growth (%)	Sep 30, 2012	Growth % Q3 13 over Q2 13
	2012	2011			
Revenues	10,424	9,298	12.1	9,858	5.7
Cost of sales	6,566	5,288	24.2	6,102	7.6
<b>Gross Profit</b>	<b>3,858</b>	<b>4,010</b>	<b>(3.8)</b>	<b>3,756</b>	<b>2.7</b>
Operating Expenses:					
<i>Selling and marketing expenses</i>	541	451	20.0	506	6.9
<i>Administrative expenses</i>	640	660	(3.0)	653	(2.0)
<b>Total Operating Expenses</b>	<b>1,181</b>	<b>1,111</b>	<b>6.3</b>	<b>1,159</b>	<b>1.9</b>
<b>Operating Profit</b>	<b>2,677</b>	<b>2,899</b>	<b>(7.7)</b>	<b>2,597</b>	<b>3.1</b>
Other Income, net	503	422	19.2	706	(28.8)
<b>Profit before income taxes</b>	<b>3,180</b>	<b>3,321</b>	<b>(4.2)</b>	<b>3,303</b>	<b>(3.7)</b>
Income tax expense	811	949	(14.5)	934	(13.2)
<b>Net Profit</b>	<b>2,369</b>	<b>2,372</b>	<b>(0.1)</b>	<b>2,369</b>	<b>0.0</b>
Earnings per equity share					
<b>Basic (₹)</b>	<b>41.47</b>	<b>41.51</b>	<b>(0.1)</b>	<b>41.46</b>	<b>0.0</b>
<b>Diluted (₹)</b>	<b>41.47</b>	<b>41.51</b>	<b>(0.1)</b>	<b>41.46</b>	<b>0.0</b>

## Statement of Comprehensive Income for nine months ended,

(As per IFRS)

In ₹ crore, except share data

Particulars	Dec 31,		Growth (%)
	2012	2011	
Revenues	29,898	24,882	20.2
Cost of sales	18,478	14,609	26.5
<b>Gross Profit</b>	<b>11,420</b>	<b>10,273</b>	<b>11.2</b>
Operating Expenses:			
<i>Selling and marketing expenses</i>	1,516	1,305	16.2
<i>Administration expenses</i>	1,937	1,836	5.5
<b>Total Operating Expenses</b>	<b>3,453</b>	<b>3,141</b>	<b>9.9</b>
<b>Operating Profit</b>	<b>7,967</b>	<b>7,132</b>	<b>11.7</b>
Other Income, net	1,685	1,252	34.6
<b>Profit before income taxes</b>	<b>9,652</b>	<b>8,384</b>	<b>15.1</b>
Income tax expense	2,625	2,384	10.1
<b>Net Profit</b>	<b>7,027</b>	<b>6,000</b>	<b>17.1</b>
Earnings per equity share			
<b>Basic (₹)</b>	<b>122.99</b>	<b>105.01</b>	<b>17.1</b>
<b>Diluted (₹)</b>	<b>122.99</b>	<b>105.01</b>	<b>17.1</b>

## Statement of Comprehensive Income for three months ended,

(As per IFRS)

US Dollars in million, except share data

Particulars	Dec 31,		Growth (%)	Sep 30, 2012	Growth % Q3 13 over Q2 13
	2012	2011			
Revenues	1,911	1,806	5.8	1,797	6.3
Cost of sales	1,203	1,030	16.8	1,114	8.0
<b>Gross Profit</b>	<b>708</b>	<b>776</b>	<b>(8.8)</b>	<b>683</b>	<b>3.7</b>
Operating Expenses:					
<i>Selling and marketing expenses</i>	99	88	12.5	92	7.6
<i>Administrative expenses</i>	118	128	(7.8)	119	(0.8)
<b>Total Operating Expenses</b>	<b>217</b>	<b>216</b>	<b>0.5</b>	<b>211</b>	<b>2.8</b>
<b>Operating Profit</b>	<b>491</b>	<b>560</b>	<b>(12.3)</b>	<b>472</b>	<b>4.0</b>
Other Income, net	92	82	12.2	129	(28.7)
<b>Profit before income taxes</b>	<b>583</b>	<b>642</b>	<b>(9.2)</b>	<b>601</b>	<b>(3.0)</b>
Income tax expense	149	184	(19.0)	170	(12.4)
<b>Net Profit</b>	<b>434</b>	<b>458</b>	<b>(5.2)</b>	<b>431</b>	<b>0.7</b>
Earnings per equity share					
<b>Basic (\$)</b>	<b>0.76</b>	<b>0.80</b>	<b>(5.0)</b>	<b>0.75</b>	<b>1.3</b>
<b>Diluted (\$)</b>	<b>0.76</b>	<b>0.80</b>	<b>(5.0)</b>	<b>0.75</b>	<b>1.3</b>

## Statement of Comprehensive Income for nine months ended,

(As per IFRS)

US Dollars in million, except  
share data

Particulars	Dec 31,		Growth (%)
	2012	2011	
Revenues	5,460	5,223	4.5
Cost of sales	3,376	3,077	9.7
<b>Gross Profit</b>	<b>2,084</b>	<b>2,146</b>	<b>(2.9)</b>
Operating Expenses:			
<i>Selling and marketing expenses</i>	277	275	0.7
<i>Administration expenses</i>	355	386	(8.0)
<b>Total Operating Expenses</b>	<b>632</b>	<b>661</b>	<b>(4.4)</b>
<b>Operating Profit</b>	<b>1,452</b>	<b>1,485</b>	<b>(2.2)</b>
Other Income, net	308	266	15.8
<b>Profit before income taxes</b>	<b>1,760</b>	<b>1,751</b>	<b>0.5</b>
Income tax expense	479	498	(3.8)
<b>Net Profit</b>	<b>1,281</b>	<b>1,253</b>	<b>2.2</b>
Earnings per equity share			
<b>Basic (\$)</b>	<b>2.24</b>	<b>2.19</b>	<b>2.3</b>
<b>Diluted (\$)</b>	<b>2.24</b>	<b>2.19</b>	<b>2.3</b>

## Revenue by Geographical Segment

(in %)

	Quarter ended			LTM	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
North America	61.0	63.9	63.7	62.8	64.2
Europe	24.0	21.9	22.6	22.6	21.6
India	2.2	1.6	2.1	2.0	2.4
Rest of the world	12.8	12.6	11.6	12.6	11.8
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

## Revenue by Service Offering

(in %)

	Quarter ended			LTM	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
<b>Business IT Services</b>	<b>61.9</b>	<b>64.5</b>	<b>63.5</b>	<b>63.3</b>	<b>62.9</b>
Application Development	15.8	17.0	17.0	16.7	16.6
Application Maintenance	20.0	21.4	21.8	20.8	21.9
Infrastructure Management Services	6.9	6.8	6.1	6.6	6.0
Testing Services	8.4	8.6	7.9	8.3	7.7
Product Engineering Services	3.2	3.4	3.6	3.4	3.2
Business Process Management	5.2	4.7	4.4	4.9	4.7
Others	2.4	2.6	2.7	2.6	2.8
<b>Consulting, Package Implementation &amp; Others</b>	<b>32.6</b>	<b>30.0</b>	<b>30.6</b>	<b>30.9</b>	<b>31.3</b>
<b>Products, Platforms and Solutions</b>	<b>5.5</b>	<b>5.5</b>	<b>5.9</b>	<b>5.8</b>	<b>5.8</b>
Products	3.9	3.8	4.8	4.1	4.8
BPM Platform*	1.3	1.3	0.8	1.3	0.7
Others	0.3	0.4	0.3	0.4	0.3
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

\* Earlier shown under Business IT Services

## Revenue by Project Type \*

(in %)

	Quarter ended			LTM	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
Fixed Price	41.3	40.4	40.9	39.8	39.6
Time & Materials	58.7	59.6	59.1	60.2	60.4
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

\* Excluding products

## Revenue by Industry

(in %)

	Quarter ended			LTM	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
<b>Insurance, Banking &amp; Financial Services</b>	<b>33.7</b>	<b>33.7</b>	<b>35.3</b>	<b>34.0</b>	<b>35.4</b>
<i>Banking &amp; financial services</i>	26.8	27.0	27.9	27.2	28.1
<i>Insurance</i>	6.9	6.7	7.4	6.8	7.3
<b>Manufacturing</b>	<b>21.7</b>	<b>22.1</b>	<b>20.4</b>	<b>21.8</b>	<b>20.3</b>
<b>Retail &amp; Life Sciences</b>	<b>24.1</b>	<b>24.0</b>	<b>23.1</b>	<b>23.7</b>	<b>22.6</b>
<i>Retail &amp; CPG</i>	16.0	17.0	15.2	16.4	15.4
<i>Transport &amp; Logistics</i>	1.8	1.7	2.0	1.7	1.9
<i>Life Sciences</i>	4.8	3.9	4.1	4.1	3.8
<i>Healthcare</i>	1.5	1.4	1.8	1.5	1.5
<b>Energy, Utilities, Communications &amp; Services</b>	<b>20.5</b>	<b>20.2</b>	<b>21.2</b>	<b>20.5</b>	<b>21.7</b>
<i>Energy &amp; Utilities</i>	5.4	5.3	6.0	5.4	5.8
<i>Telecom</i>	9.6	9.9	9.8	9.9	10.7
<i>Others</i>	5.5	5.0	5.4	5.2	5.2
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

## Client Data

	Quarter ended			Year ended	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Mar 31, 2012	Mar 31, 2011
Number of Clients					
Active	776	715	665	694	620
Added during the period (gross) <sup>^</sup>	89	39	49	172	139
Number of million dollar clients*					
1 Million dollar +	419	413	391	399	366
5 Million dollar +	209	205	193	190	187
10 Million dollar +	136	134	134	132	126
20 Million dollar +	81	82	80	79	73
30 Million dollar +	62	61	61	64	53
40 Million dollar +	50	52	48	50	41
50 Million dollar +	40	40	39	40	28
60 Million dollar +	34	32	27	28	24
70 Million dollar +	25	22	23	23	19
80 Million dollar +	20	19	17	17	15
90 Million dollar +	15	14	16	16	11
100 Million dollar +	12	11	13	13	11
200 Million dollar +	3	3	2	2	2
300 Million dollar +	-	-	1	1	-
Client contribution to revenue					
Top client	3.6%	4.0%	4.1%	4.3%	4.7%
Top 5 clients	14.6%	16.0%	15.0%	15.5%	15.4%
Top 10 clients	23.9%	25.4%	24.5%	24.6%	25.7%
Repeat business	97.5%	98.2%	97.4%	97.8%	98.0%
Account receivables-LTM(in days) <sup>#</sup>	62	65	61	60	63

\*LTM (Last twelve months) Revenues

<sup>^</sup> including 36 clients from Lodestone for Dec 2012<sup>#</sup> excluding Lodestone for Dec 2012

## Effort and Utilization

(in %)

	Quarter ended			LTM	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
<b>Effort</b>					
Onsite	24.6	24.3	24.8	24.6	25.0
Offshore	75.4	75.7	75.2	75.4	75.0
<b>Revenue</b>					
Onsite	51.4	50.7	49.5	50.4	49.8
Offshore	48.6	49.3	50.5	49.6	50.2
<b>Utilization</b>					
Including trainees	70.1	69.6	69.9	68.5	69.5
Excluding trainees	73.2	73.3	77.4	72.8	76.2

## Person Months Data

	Quarter ended			LTM	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
Billed – Onsite	77,970	75,047	70,365	294,093	270,051
– Offshore	238,595	233,228	213,756	903,739	809,813
<b>TOTAL</b>	<b>316,565</b>	<b>308,275</b>	<b>284,121</b>	<b>1,197,832</b>	<b>1,079,864</b>
Non Billable	115,826	112,171	83,073	447,837	337,268
Trainee	19,229	22,619	39,375	101,791	136,252
Sales & Support	26,643	25,222	22,984	100,092	89,425
<b>TOTAL</b>	<b>478,263</b>	<b>468,287</b>	<b>429,553</b>	<b>1,847,552</b>	<b>1,642,809</b>

## Consolidated IT Services

	Quarter ended						LTM			
	Dec 31, 2012	Sequential growth %	Sep 30, 2012	Sequential growth %	Dec 31, 2011	Sequential growth %	Dec 31, 2012	Year on Year growth %	Dec 31, 2011	Year on Year growth %
<b>Effort - (Person months)</b>										
Onsite	73,603	3.7	71,002	4.4	67,917	1.4	279,072	7.8	258,787	17.4
Offshore	167,320	1.3	165,195	3.6	156,956	3.8	647,035	9.0	593,688	10.7
<b>Total</b>	<b>240,923</b>	<b>2.0</b>	<b>236,197</b>	<b>3.8</b>	<b>224,873</b>	<b>3.1</b>	<b>926,107</b>	<b>8.6</b>	<b>852,475</b>	<b>12.7</b>
<b>Revenue – (\$ million)</b>										
Onsite	952.71	7.5	886.35	4.8	876.23	2.8	3,540.63	6.5	3,323.93	21.6
Offshore	761.56	3.6	734.95	2.2	747.91	3.2	2,942.39	4.9	2,805.09	17.1
<b>Total</b>	<b>1,714.27</b>	<b>5.7</b>	<b>1,621.30</b>	<b>3.6</b>	<b>1,624.14</b>	<b>3.0</b>	<b>6,483.02</b>	<b>5.8</b>	<b>6,129.02</b>	<b>19.5</b>

## Employee Metrics

(Nos.)

	Quarter ended			Year ended	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Mar 31, 2012	Mar 31, 2011
Total employees	1,55,629	1,53,761	1,45,088	1,49,994	1,30,820
S/W professionals	1,46,250	1,44,752	1,37,174	1,41,788	1,23,811
Billable	1,34,660	1,32,341	116,157	1,24,953	1,09,026
Banking product group	7,460	7,677	8,086	8,139	6,220
Trainees	4,130	4,734	12,931	8,696	8,565
Sales & Support	9,379	9,009	7,914	8,206	7,009
Gross addition <sup>#</sup>	8,390	10,420	9,655	45,605	43,120
Of which lateral addition <sup>#</sup>	4,351	3,656	3,863	14,966	15,883
Attrition	6,522	7,810	6,389	26,431	26,096
Net addition <sup>#</sup>	1,868	2,610	3,266	19,174	17,024
Attrition % (LTM)*	15.1%	15.0%	15.4%	14.7%	17.0%

\* Excluding subsidiaries # Including Lodestone Employees of 891 (of which 783 are laterals) for Dec 2012

## Employee Metrics – Subsidiaries

(Nos.)

	Quarter ended			Year ended	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Mar 31, 2012	Mar 31, 2011
Infosys BPO Limited – consolidated	23,714	22,918	19,425	20,523	18,113
Infosys Technologies (Australia) Pty. Ltd.*	-	-	652	674	514
Infosys Technologies (China) Company Ltd.	3,066	3,047	3,233	3,092	2,765
Infosys Technologies S.De R.L. De C. V., Mexico	753	719	550	631	521
Infosys Technologies (Sweden) AB	6	7	12	11	13
Infosys Tecnologia DO Brasil LTDA	371	353	190	210	173
Infosys Public Services Inc.	179	186	28	33	-
Infosys Technologies (Shanghai) Company Ltd.	55	58	25	31	-
Lodestone Holding AG <sup>#</sup>	891	-	-	-	-

\* Employees of Infosys Australia were transferred to Infosys Limited consequent to merger of its operations with the parent company

# On account of acquisition of Lodestone, completed during the quarter

## Infrastructure (as on Dec 31, 2012)

	Completed		Work in progress		Land acquired during the Quarter (acres)
	Built-up area (Sq. Ft.)	No. of seats	Built-up area (Sq. Ft.)	No. of seats	
Bangalore	45,42,894	31,583	2,25,000	2,030	4.53
Bhubaneswar	8,79,721	4,018	-	-	-
Chandigarh	12,26,033	6,089	-	-	-
Chennai	35,11,164	22,817	7,40,029	3,070	-
Gurgaon	1,70,545	1,514	135,209	1,250	-
Hyderabad	27,90,139	17,717	21,23,350	8,316	-
Jaipur	4,52,139	4,337	-	-	-
Mangalore	12,14,969	7,142	6,72,000	3,500	-
Mysore (including ILI)*	93,49,259	12,383	21,44,535	3,864	-
Pune	49,57,702	28,365	12,03,500	9,110	-
Thiruvananthapuram	6,18,201	5,106	15,56,568	3,583	-
Global Centers	12,10,725	12,307	10,000	120	-
<b>Total</b>	<b>3,09,23,491</b>	<b>1,53,378</b>	<b>88,10,191</b>	<b>34,843</b>	<b>4.53</b>

\*Infosys Leadership Institute

## Subsidiaries Performance – Standalone financial statements

(US \$ Mn)

Subsidiaries	Quarter ended						Year ended	
	Dec 31, 2012		Sep 30, 2012		Dec 31, 2011		Mar 31, 2012	
	Revenue	Net Income	Revenue	Net Income	Revenue	Net Income	Revenue	Net Income
Infosys BPO Limited – consolidated	125.16	19.32	111.03	21.61	88.44	16.64	365.97	61.89
Infosys Technologies (Australia) Pty. Ltd.*	–	0.19	0.03	0.67	73.12	5.33	308.34	25.67
Infosys Technologies (China) Company Ltd	26.56	0.69	25.91	(1.57)	31.00	4.90	102.09	2.49
Infosys Technologies S.de R.L. de C.V., Mexico	7.99	(0.06)	7.78	0.44	7.86	3.42	25.84	2.04
Infosys Technologies (Sweden) AB	0.22	(0.01)	0.37	0.01	0.49	(0.01)	2.12	(0.01)
Infosys Tecnologia DO Brasil LTDA	4.80	(2.20)	6.47	0.10	2.57	(1.85)	14.34	(3.56)
Infosys Public Services Inc.	26.80	(1.11)	24.88	(0.77)	9.83	(0.60)	38.92	(0.84)
Infosys Technologies (Shanghai) Co Ltd	0.02	(1.65)	0.07	(0.38)	–	(0.29)	0.03	(1.05)
Lodestone Holding AG <sup>#</sup>	39.35	2.53	–	–	–	–	–	–

\* Employees of Infosys Australia were transferred to Infosys Limited consequent to merger of its operations with the parent company

<sup>#</sup> On account of acquisition of Lodestone, completed during the quarter

## Rupee Dollar Rate (₹)

	Quarter ended			Year ended	
	Dec 31, 2012	Sep 30, 2012	Dec 31, 2011	Mar 31, 2012	Mar 31, 2011
Period closing rate	55.00	52.86	53.11	50.88	44.60
Period average rate	54.55	54.85	51.37	48.10	45.54

## Currency rates for USD:

Currency	Rate assumed in guidance	Average rate for the quarter
GBP	1.62	1.61
EURO	1.29	1.30
AUD	1.04	1.04

## Constant Currency Reporting

Reported revenues	Q3 12	Q4 12	Q1 13	Q2 13	Q3 13
Revenue (\$ mn)	1,806	1,771	1,752	1,797	1,911
Sequential growth %	3.4	(1.9)	(1.1)	2.6	6.3
YoY growth %	13.9	10.5	4.8	2.9	5.8

Constant currency – Q o Q	Q3 12	Q4 12	Q1 13	Q2 13	Q3 13
Revenue (\$ mn)	1,823	1,767	1,763	1,794	1,902
Sequential growth (%)	4.4	(2.1)	(0.4)	2.4	5.8

Constant currency – Y o Y	Q3 12	Q4 12	Q1 13	Q2 13	Q3 13
Revenue (\$ mn)	1,803	1,771	1,784	1,820	1,910
YoY growth (%)	13.8	10.5	6.8	4.2	5.8

## Notes:

Basis of computation

1. Foreign exchange rates are as per FEDAI.
2. Average rates for major global currencies:

Average rate of USD	Q3 12	Q4 12	FY 12	Q1 13	Q2 13	Q3 13
AUD	1.02	1.06	1.05	1.01	1.04	1.04
EURO	1.35	1.32	1.38	1.28	1.26	1.30
GBP	1.57	1.58	1.60	1.58	1.59	1.61

3. Proportion of revenues from major global currencies:

Revenue by currency (%)	Q3 12	Q4 12	FY 12	Q1 13	Q2 13	Q3 13
AUD	7.1	8.2	7.6	8.4	8.3	8.3
EURO	8.2	8.3	7.7	6.7	8.3	9.6
GBP	6.7	7.1	6.8	6.9	6.3	6.2

## Q3 2013

### Geographical segment – growth

North America grew by 1.6% both sequentially and in constant currency.

Europe grew by 16.6% sequentially; and 14.4% in constant currency.

India grew by 44.7% sequentially

Rest of the world grew by 7.4% both sequentially and in constant currency.

### Industry segment – growth

FSI grew by 6.4% sequentially; and 6.0% in constant currency.

MFG grew by 4.6% sequentially; and 4.0% in constant currency.

RCL grew by 6.6% sequentially; and 6.2% in constant currency.

ECS grew by 7.8% sequentially; and 7.1% in constant currency.