

Infosys Announces Results for the Quarter ended September 30, 2014

**Q2 revenues at ₹13,342 crore. Growth of 4.5% QoQ; 2.9% YoY**

**Q2 net profit at ₹3,096 crore. Growth of 7.3% QoQ; 28.6% YoY**

**FY 15 revenue guidance maintained at 7%-9%**

**Interim dividend of ₹30 per share**

**1:1 bonus issue of equity shares and 1:1 stock dividend of American Depositary Shares, to increase liquidity of its shares and expand the retail shareholder base**

Bangalore, India – October 10, 2014

## Financial Highlights

Consolidated results under International Financial Reporting Standards (IFRS) for the quarter ended September 30, 2014

Quarter ended September 30, 2014

- **Revenues were ₹13,342 crore for the quarter ended September 30, 2014**  
QoQ growth was 4.5%  
YoY growth was 2.9%
- **Net profit was ₹3,096 crore for the quarter ended September 30, 2014**  
QoQ growth was 7.3%  
YoY growth was 28.6%
- **Earnings per share (EPS) was ₹54.19 for the quarter ended September 30, 2014**  
QoQ growth was 7.3%  
YoY growth was 28.7%

- Liquid assets including cash and cash equivalents, available-for-sale financial assets, certificates of deposits and government bonds were ₹33,616 crore as on September 30, 2014 as compared to ₹29,748 crore as on June 30, 2014.
- Infosys has pledged ₹254 crore for F 15 towards Corporate Social Responsibility (CSR) through the Infosys Foundation - its philanthropic arm. The Infosys Foundation is engaged in several programs aimed at alleviating hunger, promoting education, improving health, assisting rural development, supporting arts and helping the destitute.

## Other Highlights

- Infosys and its subsidiaries added 49 clients (gross) during the quarter.
- Gross addition of 14,255 employees during the quarter.
- 165,411 employees as on September 30, 2014 for Infosys and its subsidiaries.
- Declared an interim dividend of ₹30 per share. The record date for payment of dividend is October 17, 2014.
- The Board in its meeting held on October 10, 2014 has considered, approved and recommended a bonus issue of one equity share for every equity share held and a stock dividend of one American Depositary Share (ADS) for every ADS held, as on a record date to be determined.

"Digital transformation is reshaping the business of every one of our clients. We see this as a great opportunity to help them renew the core of their business as well as to expand into new frontiers and are seeing early positive results", said **Dr. Vishal Sikka, Chief Executive Officer and Managing Director**. "Our strategy is to apply the same principles to our own business in order to capture this opportunity and accelerate our growth, within our culture of lifelong learning and purposeful work."

"On several fronts, our efforts to bring in operational efficiencies yielded encouraging results during the quarter", said **U. B. Pravin Rao, Chief Operating Officer**. "We have seen positive results of some of our interventions on sales, margins and attrition, and we will continue to focus on these areas."

"We have been able to improve our margins during the quarter and feel confident of sustaining these within a narrow band", said **Rajiv Bansal, Chief Financial Officer**. "This is giving us increased confidence to make the investments required to meet our growth aspirations."

## Outlook\*

The company's outlook (consolidated) for the fiscal year ending March 31, 2015, under IFRS is as follows:

- Revenues are expected to grow 6.7%-8.7% in INR terms

\* Conversion 1 US\$ = ₹61.00

## Business Highlights

- Signed a multi-year agreement with Daimler AG covering management of infrastructure services and data centers.
- Consolidated IT and BPO operations for a major fashion retailer in the US as part of a five-year Oracle Retail Support agreement. This will help the retailer better focus on new brand acquisitions and global expansion.
- Designed an analytics-based solution to help one of UK's leading supermarket chains drive targeted campaigns to enhance customer loyalty, acquire new customers and improve revenues.
- Migrated, supported and enhanced an automated outbound dialer application for a telecom service provider in the US. This will help the provider integrate Short Messaging Service for end users by deriving information from multiple systems like billing and provisioning systems.
- Infosys Public Services (IPS) has been engaged by a postal solution provider in the US to reduce cost of operation and efficiently maintain its plant equipment and vehicle fleet asset management system. IPS is also migrating the client's business-critical applications to a new data center by utilizing proprietary application assessment tools and migration approaches for rapid execution with zero business disruption.
- Our products and platforms business, Edgeverve Systems, is seeing increased momentum. A global sports brand has engaged Edgeverve to help build a responsive user experience-based multi-channel ecommerce store in India.
- Expanded the scope of our strategic partnerships to deliver value to businesses across cloud-based infrastructure, analytics and big data. We broadened our partnership with:
  - Microsoft to securely expedite movement to Azure and hybrid cloud environments while optimizing cloud investments.
  - Oracle to enhance support for a range of innovative solutions and services on new technology platforms across digital marketing, big data and Oracle Cloud Applications.
  - Hitachi Data Systems to bring next-generation infrastructure and data center transformation solutions to facilitate the smooth transitioning of IT infrastructure to new cloud-based environments.
  - Huawei to offer cloud, big data and communication solutions.

- Entered into a strategic relationship with the Institute for Computational & Mathematical Engineering (ICME), Stanford University. Through this arrangement, we will jointly develop curriculum in Data Science and Analytics focused on real-world problem areas and will undertake joint research using Data Science to find solutions to key industry issues.
- Working with faculty from the Stanford d.school and the d.Global initiative to bring design thinking to our clients on a large scale.
- This quarter we made six unique patent applications in India and the US, adding to a total of 505 unique patent applications in various stages of patent prosecution in India, the US and other jurisdictions. Till date we have been granted 199 patents by the United States Patent and Trademark Office, three by the Luxembourg Patent Office, one by the Australian Patent Office and one patent by the Intellectual Property Office of Singapore.

## Awards and Recognition

- Infosys was cited as a Leader and Star Performer in Life Sciences IT Outsourcing in Everest Group's report; IT Outsourcing in Life Sciences Industry – Service Provider Landscape with PEAK Matrix™ Assessment 2014'.
- Infosys was positioned in the Winner's circle of the HFS Blueprint – SAP Services.
- Infosys was named a Leader in the Magic Quadrant for Finance and Accounting BPO by Gartner for the fourth consecutive year.
- Finacle emerged as a leader in a key industry assessment – The Forrester Wave(TM): Customer-Centric Global Banking Platforms, Q3 2014. It was also judged a winner by Juniper Research for the 2014 Future Mobile Awards in the mobile banking category; and was rated by CEB TowerGroup analysts as 'Best in Class' for bank user services and enterprise support.
- Infosys named a Leader in IDC MarketScape – Worldwide Oracle Implementation Services Ecosystem 2014 report.

## Changes to the Board

The members of the company at the Extra-ordinary General Meeting held on July 30, 2014 approved the appointment of Dr. Vishal Sikka as the Chief Executive Officer and Managing Director effective August 1, 2014.

Mr. Narayana Murthy will cease to be Non-Executive Chairman effective October 10, 2014. He indicated that in line with the company's high corporate governance standards and to avoid any perceived conflicts, it would not be appropriate for him to be the Chairman Emeritus of Infosys. The Board accepted Mr. Murthy's decision and sincerely thanked him for his vision, leadership and guidance in making Infosys a globally respected company.

Mr. S. Gopalakrishnan will cease to be the Non-Executive Vice Chairman effective October 10, 2014. The Board expressed its deep sense of appreciation for the services rendered by him during his tenure at Infosys.

Mr. K.V. Kamath has been elected as the Chairman of the Board effective October 11, 2014.

The company has been classifying its founders, Narayana Murthy, Nandan Nilekani, S. Gopalakrishnan, S. D. Shibulal and K Dinesh along with their immediate family members as promoters/promoter group of the company in applicable disclosures with the stock exchanges and other regulatory authorities..

With the last two founders, Narayana Murthy and S Gopalakrishnan, remitting office, the founders have neither association with the company nor exercise any control over the affairs of the company after the current date. The founders have therefore requested the company to seek appropriate classification of their revised status. The company is in the process of seeking appropriate regulatory guidance on the same.



*Infosys Limited and subsidiaries*  
*Consolidated Balance Sheets as of*

(In ₹ crore except share data)

	September 30, 2014	March 31, 2014
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	28,432	25,950
Available-for-sale financial assets	3,771	2,197
Investment in Certificates of deposit	103	859
Trade receivables	9,040	8,351
Unbilled revenue	2,948	2,811
Prepayments and other current assets	2,761	2,636
Derivative financial instruments	45	215
<b>Total current assets</b>	<b>47,100</b>	<b>43,019</b>
<b>Non-current assets</b>		
Property, plant and equipment	8,398	7,887
Goodwill	2,097	2,157
Intangible assets	301	342
Available-for-sale financial assets	1,316	1,252
Deferred income tax assets	666	656
Income tax assets	1,530	1,522
Other non-current assets	272	220
<b>Total non-current assets</b>	<b>14,580</b>	<b>14,036</b>
<b>Total assets</b>	<b>61,680</b>	<b>57,055</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current liabilities</b>		
Trade payables	135	173
Derivative financial instruments	25	-
Current income tax liabilities	2,679	2,187
Client deposits	25	40
Unearned revenue	840	660
Employee benefit obligations	1,017	954
Provisions	409	379
Other current liabilities	5,521	4,745
<b>Total current liabilities</b>	<b>10,651</b>	<b>9,138</b>
<b>Non-current liabilities</b>		
Deferred income tax liabilities	56	64
Other non-current liabilities	391	323
<b>Total liabilities</b>	<b>11,098</b>	<b>9,525</b>
<b>Equity</b>		
Share capital- ₹5 par value 60,00,00,000 equity shares authorized, issued and outstanding 57,14,02,566 each, net of 28,33,600 treasury shares each, as of September 30, 2014 and March 31, 2014, respectively	286	286
Share premium	3,091	3,090
Retained earnings	46,689	43,584
Other components of equity	516	570
<b>Total equity attributable to equity holders of the company</b>	<b>50,582</b>	<b>47,530</b>
Non-controlling interests	-	-
<b>Total equity</b>	<b>50,582</b>	<b>47,530</b>
<b>Total liabilities and equity</b>	<b>61,680</b>	<b>57,055</b>

*Infosys Limited and subsidiaries*  
*Consolidated Statements of Comprehensive Income*

(In ₹ crore except share and per equity share data)

	Three months ended September 30, 2014	Three months ended September 30, 2013	Six months ended September 30, 2014	Six months ended September 30, 2013
<b>Revenues</b>	<b>13,342</b>	<b>12,965</b>	<b>26,112</b>	<b>24,232</b>
Cost of sales	8,201	8,384	16,247	15,703
<b>Gross profit</b>	<b>5,141</b>	<b>4,581</b>	<b>9,865</b>	<b>8,529</b>
<b>Operating expenses:</b>				
Selling and marketing expenses	769	757	1,435	1,341
Administrative expenses	889	987	1,736	1,687
Total operating expenses	1,658	1,744	3,171	3,028
<b>Operating profit</b>	<b>3,483</b>	<b>2,837</b>	<b>6,694</b>	<b>5,501</b>
Other income, net	877	510	1,706	1,087
<b>Profit before income taxes</b>	<b>4,360</b>	<b>3,347</b>	<b>8,400</b>	<b>6,588</b>
Income tax expense	1,264	940	2,418	1,807
<b>Net profit</b>	<b>3,096</b>	<b>2,407</b>	<b>5,982</b>	<b>4,781</b>
<b>Other comprehensive income</b>				
<i>Items that will not be reclassified to profit or loss:</i>				
Re-measurement of the net defined benefit liability/(asset)	(3)	30	(23)	38
<i>Items that may be reclassified subsequently to profit or loss:</i>				
Fair value changes on available-for-sale financial asset	28	(19)	45	(21)
Exchange differences on translation of foreign operations	(76)	206	(76)	395
<b>Total other comprehensive income, net of tax</b>	<b>(51)</b>	<b>217</b>	<b>(54)</b>	<b>412</b>
<b>Total comprehensive income</b>	<b>3,045</b>	<b>2,624</b>	<b>5,928</b>	<b>5,193</b>
<b>Profit attributable to:</b>				
Owners of the company	3,096	2,407	5,982	4,781
Non-controlling interests	-	-	-	-
	<b>3,096</b>	<b>2,407</b>	<b>5,982</b>	<b>4,781</b>
<b>Total comprehensive income attributable to:</b>				
Owners of the company	3,045	2,624	5,928	5,193
Non-controlling interests	-	-	-	-
	<b>3,045</b>	<b>2,624</b>	<b>5,928</b>	<b>5,193</b>
<b>Earnings per equity share</b>				
<b>Basic (₹)</b>	54.19	42.12	104.70	83.66
<b>Diluted (₹)</b>	54.19	42.12	104.70	83.66
<b>Weighted average equity shares used in computing earnings per equity share</b>				
<b>Basic</b>	57,14,02,566	57,14,02,566	57,14,02,566	57,14,02,566
<b>Diluted</b>	57,14,04,028	57,14,02,566	57,14,03,297	57,14,02,566

NOTE:

1. The audited **Consolidated interim Balance sheets and Consolidated interim Statements of Comprehensive Income** for the three months ended and six months ended September 30, 2014 have been taken on record at the Board meeting held on October 10, 2014.

2. A Fact Sheet providing the operating metrics of the company can be downloaded from [www.infosys.com](http://www.infosys.com)