

Statement of Comprehensive Income for three months ended,

(As per IFRS) In₹crore, except share data

	Jun	30,	Growth % Q1 16 over	Mar 31, 2015	Growth % Q1 16 over
Particulars			Q1 15		Q4 15
Revenues	14,354	12,770	12.4	13,411	7.0
Cost of sales	9,123	8,046	13.4	8,174	11.6
Gross Profit	5,231	4,724	10.7	5,237	(0.1)
Operating Expenses:					
Selling and marketing expenses	820	666	23.1	736	11.4
Administrative expenses	964	847	13.8	1,052	(8.4)
Total Operating Expenses	1,784	1,513	17.9	1,788	(0.2)
Operating Profit	3,447	3,211	7.3	3,449	(0.1)
Other Income, net	758	829	(8.6)	881	(14.0)
Share in associate's profit/(loss)	-	-	-	(1)	(100.0)
Profit before income taxes	4,205	4,040	4.1	4,329	(2.8)
Income tax expense	1,175	1,154	1.8	1,232	(4.6)
Net Profit	3,030	2,886	5.0	3,097	(2.1)
Earnings per equity share					
Basic (₹)	13.26	12.63	5.0	13.55	(2.1)
Diluted (₹)	13.26	12.63	5.0	13.55	(2.1)

Note – Previous period EPS numbers have been restated due to issue of bonus shares in Dec-14 and Jun-15

Statement of Comprehensive Income for three months ended,

(As per IFRS)

In US \$ million, except share data

(AS per ITAS)					
	Jun	30,	Growth % Q1 16 over	Mar 31, 2015	Growth % Q1 16 over
Particulars	2015	2014	Q1 16 0ver		Q1 16 0ver
	2013	2014			,,
Revenues	2,256	2,133	5.7	2,159	4.5
Cost of sales	1,434	1,344	6.7	1,317	8.9
Gross Profit	822	789	4.1	842	(2.5)
Operating Expenses:					
Selling and marketing expenses	129	111	16.2	118	9.3
Administrative expenses	152	142	7.0	169	(10.1)
Total Operating Expenses	281	253	11.1	287	(2.1)
Operating Profit	541	536	0.9	555	(2.4)
Other Income, net	119	139	(14.4)	141	(15.6)
Share in associate's profit/(loss)	-	-	-	-	-
Profit before income taxes	660	675	(2.2)	696	(5.1)
Income tax expense	184	193	(4.7)	198	(7.1)
Net Profit	476	482	(1.3)	498	(4.5)
Earnings per equity share					
Basic (\$)	0.21	0.21	(1.3)	0.22	(4.5)
Diluted (\$)	0.21	0.21	(1.3)	0.22	(4.5)

Note – Previous period EPS numbers have been restated due to issue of bonus shares in Dec-14 and Jun-15



Revenues by Geographical Segment

(In %)

		Quarter ended	LTM		
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Jun 30, 2015	Jun 30, 2014
North America	63.2	62.8	60.8	62.1	60.5
Europe	22.4	23.1	24.5	23.6	24.6
India	2.2	2.5	2.4	2.4	2.6
Rest of the world	12.2	11.6	12.3	11.9	12.3
Total	100.0	100.0	100.0	100.0	100.0

Revenues by Service Offering

(in %)

		Quarter ended			LTM		
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Jun 30, 2015	Jun 30, 2014		
Business IT Services	62.3	62.3	62.9	62.6	62.0		
Application Development	14.0	14.3	15.8	14.8	15.8		
Application Maintenance	19.9	19.7	18.7	19.5	19.1		
Infrastructure Management Services	8.3	8.1	7.9	8.1	7.3		
Testing Services	8.9	8.9	9.5	9.1	9.0		
Product Engineering Services	3.5	3.5	3.4	3.5	3.3		
Business Process Management	5.0	5.3	5.3	5.2	5.3		
Others	2.7	2.5	2.3	2.4	2.2		
Consulting, Package Implementation & Others	32.8	32.7	32.3	32.6	32.9		
Products, Platforms and Solutions	4.9	5.0	4.8	4.8	5.1		
Products	3.2	3.4	3.2	3.1	3.5		
BPM Platform	1.0	1.0	1.2	1.1	1.2		
Others	0.7	0.6	0.4	0.6	0.4		
Total	100.0	100.0	100.0	100.0	100.0		

Revenues by Project Type *

(in %)

		Quarter ended	LTM		
	Jun 30, 2015	Jun 30, 2015 Mar 31, 2015 Jun 30, 2014			Jun 30, 2014
Fixed Price	42.4	43.8	40.1	42.6	40.7
Time & Materials	57.6	56.2	59.9	57.4	59.3
Total	100.0	100.0	100.0	100.0	100.0

^{*} Excluding products



Revenues by Industry

(in %)

		Quarter ended		LT	M
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Jun 30, 2015	Jun 30, 2014
Banking & Financial Services, Insurance	33.1	33.6	33.4	33.2	33.5
Banking & financial services	27.1	27.2	27.4	27.0	27.3
Insurance	6.0	6.4	6.0	6.2	6.2
Manufacturing	24.0	23.8	23.2	23.6	23.0
Retail & Life Sciences	24.1	23.5	23.8	23.6	24.1
Retail & CPG	15.0	15.1	15.8	15.1	15.8
Transport & Logistics	1.5	1.6	1.5	1.5	1.6
Life Sciences	5.6	5.1	4.6	5.1	4.7
Healthcare	2.0	1.7	1.9	1.9	2.0
Energy, Utilities, Communications & Services	18.8	19.1	19.6	19.6	19.4
Energy & Utilities	4.2	4.5	5.1	4.8	5.1
Telecom	8.4	8.3	8.7	8.6	8.4
Others	6.2	6.3	5.8	6.2	5.9
Total	100.0	100.0	100.0	100.0	100.0

Client Data

		Quarter ended			ended
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Mar 31, 2015	Mar 31, 2014
Number of Clients					
Active	987	950	910	950	890
Added during the period (gross)	79	52	61	221	238
Number of million dollar clients*					
1 Million dollar +	535	529	520	529	501
5 Million dollar +	248	244	235	244	232
10 Million dollar +	161	159	148	159	148
25 Million dollar +	83	83	78	83	78
50 Million dollar +	49	47	43	47	42
75 Million dollar +	28	29	24	29	24
100 Million dollar +	14	15	12	15	13
200 Million dollar +	6	4	3	4	3
300 Million dollar +	1	-	1	-	1
Client contribution to revenues					
Top client	3.7%	3.5%	3.4%	3.3%	3.8%
Top 5 clients	14.0%	13.9%	13.7%	13.5%	14.4%
Top 10 clients	23.0%	22.7%	22.9%	22.7%	23.8%
Repeat business	98.4%	96.6%	99.0%	97.8%	97.7%
Days Sales Outstanding	68	65	66	65	62

^{*}LTM (Last twelve months) Revenues



Effort and Utilization - Consolidated IT Services

(in %)

		Quarter ended	LTM		
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Jun 30, 2015	Jun 30, 2014
Effort					
Onsite	29.2	28.9	29.2	28.8	29.9
Offshore	70.8	71.1	70.8	71.2	70.1
Revenues					
Onsite	56.1	55.2	54.5	55.2	55.2
Offshore	43.9	44.8	45.5	44.8	44.8
Utilization					
Including trainees	75.7	72.8	74.8	74.9	73.3
Excluding trainees	80.2	78.6	80.1	80.9	77.8

Person Months Data - Consolidated IT Services

		Quarter ended		LT	М
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Jun 30, 2015	Jun 30, 2014
Billed – Onsite	91,424	85,746	80,066	342,078	319,926
– Offshore	221,449	211,045	193,980	844,100	748,712
TOTAL	312,873	296,791	274,046	1,186,178	1,068,638
Non Billable	77,465	81,011	68,098	280,782	304,994
Trainee	22,794	29,658	24,413	117,505	84,260
Sales & Support	24,874	23,644	22,344	94,402	90,602
TOTAL	438,006	431,104	388,901	1,678,867	1,548,494

Consolidated IT Services

	Quarter ended						LTM			
	Jun 30, 2015	Sequential growth %	Mar 31, 2015	Sequential growth %	Jun 30, 2014	Sequential growth %	Jun 30, 2015	Year on Year growth %	Jun 30, 2014	Year on Year growth %
Effort - (Pe	erson months	5)								
Onsite	91,424	6.6	85,746	2.1	80,066	2.2	342,078	6.9	319,926	5.5
Offshore	221,449	4.9	211,045	0.4	193,980	3.2	844,100	12.7	748,712	11.0
Total	312,873	5.4	296,791	0.9	274,046	2.9	1,186,178	11.0	1,068,638	9.3
Revenues	– (\$ million)									
Onsite	1,143.54	6.3	1,075.98	(2.3)	1,050.43	2.1	4,411.26	5.7	4,171.79	8.3
Offshore	896.22	2.6	873.36	(3.8)	876.16	3.0	3,583.73	6.0	3,380.14	12.2
Total	2,039.76	4.6	1,949.34	(3.0)	1,926.59	2.5	7,994.99	5.9	7,551.93	10.0

Revenue per FTE

(In US \$ K)

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		Quarter ended		Year Ended		
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Mar 31, 2015	Mar 31, 2014	
Revenue per FTE - Consolidated	51.7	52.3	52.6	52.3	51.9	



Employee Metrics

(Nos.)

		Quarter ended		Year ended		
	Jun 30, 2015	Mar 31, 2015	Jun 30, 2014	Mar 31, 2015	Mar 31, 2014	
Total employees	1,79,523	1,76,187	1,61,284	1,76,187	1,60,405	
S/W professionals	1,68,583	1,66,046	1,51,848	1,66,046	1,51,059	
Billable	1,58,025	1,54,504	137,038	1,54,504	1,37,391	
Banking product group	5,515	5,357	5,721	5,357	6,254	
Trainees	5,043	6,185	9,089	6,185	7,414	
Sales & Support	10,940	10,141	9,436	10,141	9,346	
Gross addition	11,889	14,471	11,506	53,386	39,985	
Of which lateral addition	5,886	8,334	3,954	23,156	12,247	
Attrition	8,553	7,922	10,627	37,604	36,268	
Net addition	3,336	6,549	879	15,782	3,717	
Attrition % (Annualized standalone)	14.2%	13.4%	23.4%	18.9%	18.7%	
Attrition % (Annualized consolidated)	19.2%	18.3%	26.4%	22.3%	22.9%	

Infrastructure (as on Jun 30, 2015)

	Com	pleted	Work in	Land acquired	
	Built-up area (Sq. Ft.)	No. of seats	Built-up area (Sq. Ft.)	No. of seats	during the Quarter (acres)
Bangalore	50,82,350	34,330	288,000	1,745	5.4
Bhubaneswar	10,54,403	4,974	8,40,511	3,786	-
Chandigarh	11,93,052	6,525	-	-	-
Chennai	42,75,136	25,080	-	-	-
Delhi - NCR	1,28,043	988	1,50,174	1,000	-
Hyderabad	49,24,082	25,871	1,68,809	-	-
Jaipur	3,74,139	3,400	4,04,106	4,000	-
Mangalore	19,45,636	6,902	6,04,000	4,800	-
Mysore (including ILI)*	1,15,37,626	15,618	5,46,000	5,000	-
Pune	62,47,705	36,802	4,44,323	-	-
Thiruvananthapuram	20,31,866	7,589	5,76,365	4,894	-
Global Centers	2,008,452	18,293	810,658	4,500	-
Total	4,08,02,490	1,86,372	48,32,946	29,725	5.4

^{*}Infosys Leadership Institute

Rupee Dollar Rate (₹)

		Quarter ended	Year ended			
	Jun 30, 2015	Mar 31, 2015	Mar 31, 2015	Mar 31, 2014		
Period closing rate	63.65	62.50	60.18	62.50	59.92	
Period average rate	63.63	62.08	59.85	61.18	60.75	



Constant Currency Reporting

Reported revenues	Q1 16	Q4 15	Q3 15	Q2 15	Q1 15
Revenues (\$ mn)	2,256	2,159	2,218	2,201	2,133
Sequential growth %	4.5	(2.6)	0.8	3.1	2.0
YoY growth %	5.7	3.2	5.6	6.5	7.1

Constant currency – Q o Q	Q1 16	Q4 15	Q3 15	Q2 15	Q1 15
Revenues (\$ mn)	2,254	2,208	2,258	2,217	2,124
Sequential growth (%)	4.4	(0.4)	2.6	3.9	1.5

Constant currency – Y o Y	Q1 16	Q4 15	Q3 15	Q2 15	Q1 15
Revenues (\$ mn)	2,365	2,256	2,265	2,197	2,123
YoY growth (%)	10.9	7.8	7.9	6.3	6.6

Notes:

Basis of computation

- 1. Foreign exchange rates are as per FEDAI.
- 2. Average rates for major global currencies:

Average rate of USD	Q1 16	FY 15	Q4 15	Q3 15	Q2 15	Q1 15
AUD	0.78	0.87	0.78	0.85	0.92	0.93
EURO	1.11	1.26	1.11	1.25	1.32	1.37
GBP	1.55	1.61	1.51	1.58	1.66	1.69

3. Proportion of revenues from major global currencies:

<u> </u>						
Revenue by currency (%)	Q1 16	FY 15	Q4 15	Q3 15	Q2 15	Q1 15
AUD	7.3	7.6	6.6	7.4	8.2	8.2
EURO	8.9	10.2	9.4	10.3	10.4	10.6
GBP	6.3	5.9	5.9	5.8	5.9	5.8

Q1 2016

Geographical segment - growth

North America grew by 5.1% sequentially; and 5.1% in constant currency

India declined by 6.2% sequentially; and 4.3% in constant currency

Rest of the world grew by 9.7% sequentially; and 9.9 % in constant currency

Industry segment - growth

FSI grew by 2.8% sequentially; and 2.6% in constant currency

MFG grew by 5.4% sequentially; and 5.5% in constant currency

RCL grew by 7.3% sequentially; and 7.3% in constant currency

ECS grew by 2.6% sequentially; and 2.5% in constant currency