

# Report for the quarter ended December 31, 2016

## Select financial data – IFRS (consolidated)

### Statement of comprehensive income

in ₹ crore, except per equity share data

Particulars	Three months ended		Quarter-on-Quarter Growth (%)	Nine months ended		Year-on-year Growth (%)	Quarter ended September 30, 2016	Sequential Growth (%)
	December 31, 2016	December 31, 2015		December 31, 2016	December 31, 2015			
Revenues	17,273	15,902	8.6	51,364	45,891	11.9	17,310	(0.2)
Cost of sales	10,840	9,990	8.5	32,483	28,837	12.6	10,962	(1.1)
Gross profit	6,433	5,912	8.8	18,881	17,054	10.7	6,348	1.3
Operating expenses:								
Selling and marketing expenses	885	859	3.0	2,702	2,522	7.1	897	(1.3)
Administrative expenses	1,214	1,094	11.0	3,490	3,132	11.4	1,142	6.3
Total operating expenses	2,099	1,953	7.5	6,192	5,654	9.5	2,039	2.9
Operating profit	4,334	3,959	9.5	12,689	11,400	11.3	4,309	0.6
Other income, net	820	802	2.2	2,333	2,353	(0.8)	760	7.9
Share in associate's profit / (loss)	–	–	–	(5)	(2)	–	(3)	–
Profit before income taxes	5,154	4,761	8.3	15,017	13,751	9.2	5,066	1.7
Income tax expense	1,446	1,296	11.6	4,268	3,857	10.7	1,460	(1.0)
Net profit	3,708	3,465	7.0	10,749	9,894	8.6	3,606	2.8
Earnings per equity share								
Basic (₹)	16.22	15.16	7.0	47.03	43.29	8.6	15.77	2.8
Diluted (₹)	16.22	15.16	7.0	47.02	43.29	8.6	15.77	2.8

### Balance Sheet data

in ₹ crore

Particulars	December 31, 2016	March 31, 2016
Cash and cash equivalents	26,113	32,697
Current investments	4,367	75
Trade receivables	12,492	11,330
Property, plant and equipment	11,410	10,530
Investment in Associates	100	103
Non-current investments	5,405	1,811
Other assets	20,303	18,843
Total assets	80,640	75,389
Total liabilities	15,124	13,610
Total equity	65,516	61,779
Total liabilities and equity	80,640	75,389

### Income statement

in US \$ millions, except per equity share data

Particulars	Three months ended		Quarter-on-Quarter Growth (%)	Nine months ended		Year-on-year Growth (%)	Quarter ended September 30, 2016	Sequential Growth (%)
	December 31, 2016	December 31, 2015		December 31, 2016	December 31, 2015			
Revenues	2,551	2,407	6.0	7,639	7,055	8.3	2,587	(1.4)
Cost of sales	1,601	1,512	5.9	4,832	4,435	9.0	1,638	(2.3)
Gross profit	950	895	6.1	2,807	2,620	7.1	949	0.1
Operating expenses:								
Selling and marketing expenses	131	130	0.8	402	388	3.6	134	(2.2)
Administrative expenses	179	166	7.8	519	482	7.7	171	4.7
Total operating expenses	310	296	4.7	921	870	5.9	305	1.6
Operating profit	640	599	6.8	1,886	1,750	7.7	644	(0.7)
Other income, net	121	121	0.0	347	362	(4.1)	114	6.1
Share in associate's profit / (loss)	–	–	–	(1)	–	–	(1)	–

Particulars	Three months ended		Quarter-on-Quarter Growth (%)	Nine months ended		Year-on-year Growth (%)	Quarter ended September 30, 2016	Sequential Growth (%)
	December 31, 2016	December 31, 2015		December 31, 2016	December 31, 2015			
Profit before income taxes	761	720	5.7	2,232	2,112	5.7	757	0.5
Income tax expense	214	196	9.2	635	593	7.1	218	(1.8)
Net profit	547	524	4.4	1,597	1,519	5.1	539	1.5
Earnings per equity share								
Basic (\$)	0.24	0.23	4.4	0.70	0.66	5.1	0.24	1.5
Diluted (\$)	0.24	0.23	4.4	0.70	0.66	5.1	0.24	1.5

## Balance Sheet data

in US \$ million

Particulars	December 31, 2016	March 31, 2016
Cash and cash equivalents <sup>(1)</sup>	3,844	4,935
Current investments	643	11
Trade receivables	1,905	1,710
Property, plant and equipment	1,680	1,589
Investment in Associates	15	16
Non-current investments	796	273
Other assets	2,987	2,844
Total assets	11,870	11,378
Total liabilities	2,226	2,054
Total equity	9,644	9,324
Total liabilities and equity	11,870	11,378

Note: <sup>(1)</sup> Cash and cash equivalents include deposits with corporations

## Additional information

The following information for the three and nine months ended December 31, 2016 is available in the Investors' section of our website, [www.infosys.com](http://www.infosys.com):

1. Audited Balance Sheet, Statement of Profit and Loss, Cash Flow statement, Significant accounting policies and Notes to accounts for the three and nine months ended December 31, 2016 and the related auditor's report : Ind AS standalone and consolidated.
2. Audited IFRS Condensed Consolidated Interim Financial Statements (INR).
3. Unaudited condensed consolidated interim financial statements in USD prepared in compliance with IFRS.

Infosys is concerned about the environment and utilizes natural resources in a sustainable way. In order to intensify our paper conservation drive, from the quarter ended June 30, 2010 onwards, we have hosted the quarterly report on the company's website so that it is easily accessible to the investors anytime. We request you to kindly update your email addresses with your depository participant. A physical copy of the report will be sent only on request. You can send the request to [investors@infosys.com](mailto:investors@infosys.com). Your cooperation will help conserve paper and minimize our impact on the environment

This Report is furnished to investors for informational purposes only. Investors should continue to rely on the official filed versions of financial statements and related information and not rely on this Report while making investment decisions. Investors in our securities registered and traded in the United States of America should rely on official filings with the United States Securities and Exchange Commission.

## Safe Harbor

Certain statements in connection with this release concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2016. These filings are available at [www.sec.gov](http://www.sec.gov). Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.

## Additional information

### Ratio analysis

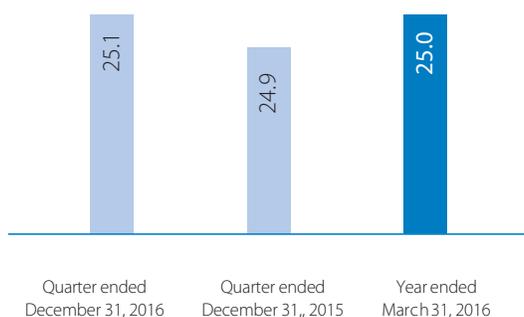
	Quarter Ended December 31,		Nine Months Ended December 31,		Year Ended March 31
	2016	2015	2016	2015	2016
<b>Financial performance (%)</b>					
Export revenue / revenue	96.6	97.2	96.8	97.5	97.4
Cost of Sales / revenue	62.8	62.8	63.2	62.8	62.6
Gross profit / revenue	37.2	37.2	36.8	37.2	37.4
Selling and marketing expenses / revenue	5.1	5.4	5.3	5.5	5.5
General and administrative expenses / revenue	7.0	6.9	6.8	6.8	6.9
Selling and marketing, general and administrative expenses / revenue	12.2	12.3	12.1	12.3	12.4
Aggregate employee costs / revenue	54.5	55.2	55.2	55.3	55.1
Operating profit / revenue	25.1	24.9	24.7	24.8	25.0
Other income / revenue	4.7	5.0	4.5	5.1	5.0
Profit before tax (PBT) / revenue	29.8	29.9	29.2	30.0	30.0
Tax / revenue	8.4	8.1	8.3	8.4	8.4
Effective tax rate - Tax / PBT	28.1	27.2	28.4	28.0	28.0
Profit after tax (PAT) / revenue	21.5	21.8	20.9	21.6	21.6
Operating cash flows / revenue (%)	21.4	19.7	20.3	18.4	19.6
Enterprise-value / operating profit <sup>(1)</sup>	11.6	15.0	11.6	15.0	0.2
<b>Balance sheet</b>					
Debt-equity ratio <sup>(1)</sup>	-	-	-	-	-
Current ratio <sup>(1)</sup>	3.6	3.8	3.6	3.8	3.9
Day's sales outstanding (Days)	69	65	69	65	66
Liquid assets / total assets (%)	44.3	44.2	44.3	44.2	45.7
Liquid assets / revenue (%)	52.6	53.2	52.6	53.2	55.2
<b>Return (%)</b>					
Return on Capital Employed (ROCE) (Profit Before Interest and Taxes (PBIT) / Average Capital Employed)	32.4	32.9	32.4	32.9	32.2
Return on average invested capital	44.6	51.1	44.6	51.1	47.1
<b>Per share</b>					
Basic EPS (₹)	16.22	15.16	47.03	43.29	59.03
Basic cash EPS (₹)	18.12	16.77	52.53	47.84	65.41
Price / earnings, end of the year <sup>(1)</sup>	16.10	19.45	16.10	19.45	20.64
Price / cash earnings, end of the year <sup>(1)</sup>	19.24	23.11	19.24	23.11	18.60
PE / EPS growth <sup>(1)</sup>	2.3	2.9	1.9	2.7	2.2
Book value (₹)	286.64	254.06	286.64	254.06	268.96
Price / book value, end of the year <sup>(1)</sup>	3.5	4.4	3.5	4.4	4.5
Market capitalization / revenue, end of the year <sup>(1)</sup>	3.4	4.3	3.4	4.3	4.5

Note: The above ratio calculations are based on consolidated IFRS financial statements

<sup>(1)</sup> Represents number of times

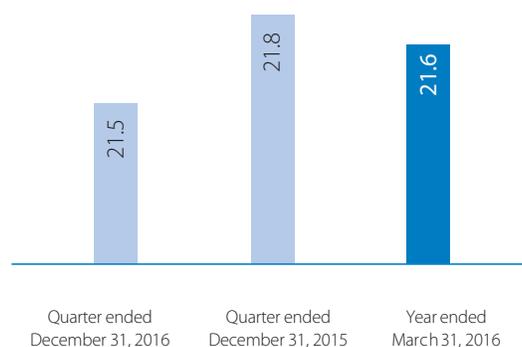
### Operating profit / revenue

in %

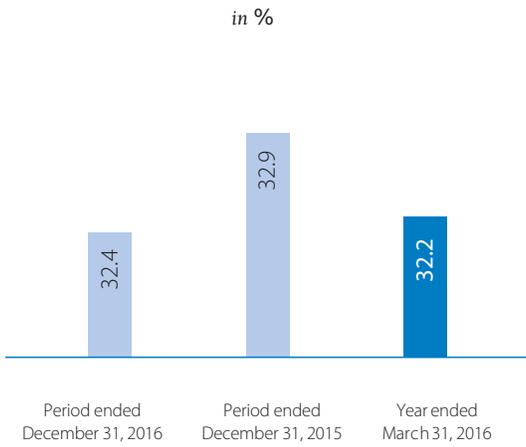


### Profit after tax (PAT) / revenue

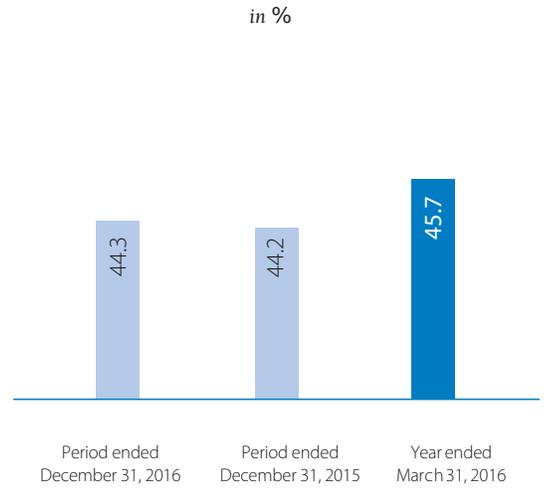
in %



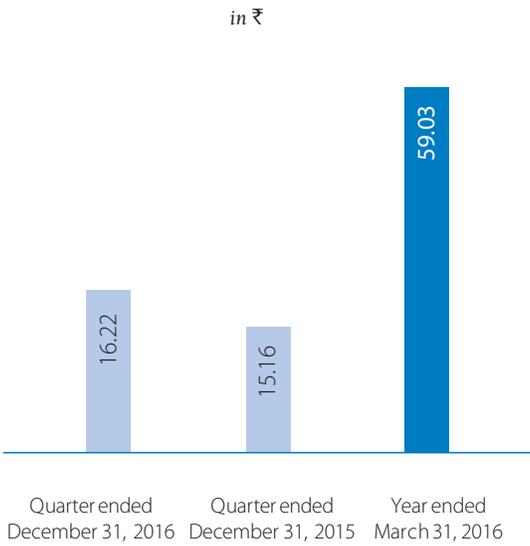
## Return On Capital Employed (ROCE) (PBIT / Average Capital Employed)



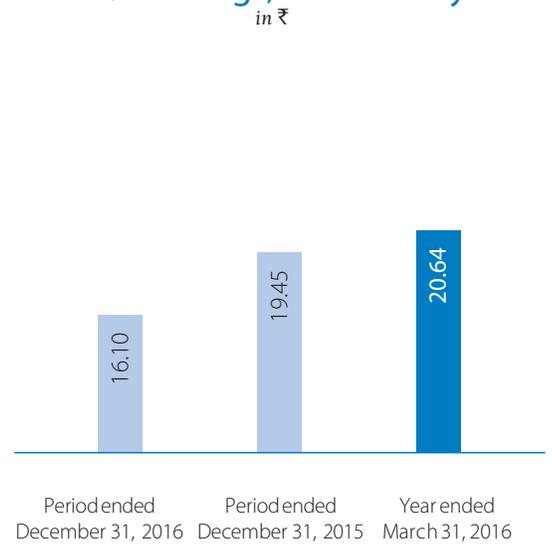
## Liquid assets / total assets



## Basic EPS



## Price / earnings, end of the year



# Shareholder information

## Registered office

Electronics City, Hosur Road, Bangalore 560 100, India

Tel: +91 80 2852 0261, Fax: +91 80 2852 0362

Homepage: [www.infosys.com](http://www.infosys.com)

## Listing on stock exchanges

**In India:** BSE Limited (BSE), and National Stock Exchange of India Ltd. (NSE).

**Outside India:** New York Stock Exchange (NYSE), Euronext London and Euronext Paris.

## Par value of equity shares

₹5/- each, fully paid-up

## Registrar and share transfer agent

Share transfers in physical form and other communication regarding share certificate, dividends, change of address, etc. may be addressed to:

**Karvy Computershare Private Limited,**

Registrars and Share Transfer Agents;

Karvy Selenium Tower B, Plot 31-32, Gachibowli

Financial District, Nanakramguda,

Hyderabad – 500 032, India

Tel: +91 40 6716 1559

## Stock market data relating to shares listed in India

- The company's market capitalization is included in the computation of the BSE-30 Sensitive Index (Sensex), the BSE Dollex and S&P CNX NIFTY Index.
- Monthly high and low quotations as well as the volume of shares traded at BSE and NSE for the quarter December 31, 2016, are as follows:

	BSE			NSE			Total volume (BSE & NSE) (No.)
	High (₹)	Low (₹)	Volume (No.)	High (₹)	Low (₹)	Volume (No.)	
October 2016	1,080.70	994.00	46,03,095	1,082.70	993.15	6,00,13,510	6,46,16,605
November 2016	1,009.85	900.30	43,82,558	1,006.80	901.00	8,30,86,381	8,74,68,939
December 2016	1,020.95	957.90	36,96,839	1,022.00	958.00	6,24,14,827	6,61,11,666
Total			1,26,82,492			20,55,14,718	21,81,97,210
Volume traded / average	Q3 FY 2017		0.66			10.75	11.41
outstanding shares (%)	Q3 FY 2016		0.56			10.67	11.23

The number of shares outstanding 1,91,16,26,727. American Depositary Shares (ADSs) have been excluded for the purpose of this calculation.

## Share transfer system

Shares sent for physical transfer are effected after giving a notice of 15 days to the seller for sale confirmation.

The total number of shares transferred in physical form during the quarter ended December 31, 2016 was Nil.

## Investor services – complaints received

Nature of complaints	Quarter ended December 31, 2016		Quarter ended December 31, 2015	
	Received	Attended to	Received	Attended to
Dividend / Annual Report-related	163	163	195	195

The company has attended to most of the investors' grievances/correspondences within a period of 10 days from the date of receipt of the same, during the quarter ended December 31, 2016 except in cases that are constrained by disputes or legal impediments.

## Legal proceedings

There are some pending cases relating to disputes over title to shares, in which the company has been made a party. However, these cases are not material in nature.

## Categories of shareholders as on December 31, 2016

Category	No. of shareholders	Voting strength (%)	No. of shares held
<b>PROMOTER AND PROMOTER GROUP</b>			
Indian Promoters	19	12.75	29,28,06,199
<b>Total Promoters holding (A)</b>	<b>19</b>	<b>12.75</b>	<b>29,28,06,199</b>
<b>PUBLIC SHAREHOLDING</b>			
<b>Institutional investors</b>			
Mutual funds	488	7.42	17,05,07,600
Banks and financial institutions	49	0.18	40,61,870
Insurance companies	203	11.26	25,87,30,517
Foreign institutional investors and Foreign Portfolio Investors	1,083	39.02	89,63,69,546
Others	–	–	–
<b>Non-institutional investors</b>			
Indian public	6,93,792	9.58	22,00,34,424
NBFCs registered with RBI	28	0.00	66,604
Overseas Depositories (holding DRs) <sup>(1)</sup>	1	16.78	38,53,17,937
Others (Trusts, NRIs, OCBs etc.)	31,378	2.52	5,77,57,033
<b>Total Public Shareholding (B)</b>	<b>7,27,041</b>	<b>99.51</b>	<b>2,28,56,51,730</b>
<b>NON PROMOTER-NON PUBLIC SHAREHOLDING</b>			
Employee Benefit Trust	1	0.49	1,12,92,934
<b>Total Non-Promoter-Non Public Shareholding (C)</b>	<b>1</b>	<b>0.49</b>	<b>1,12,92,934</b>
<b>Total (A+B+C)</b>	<b>7,27,042</b>	<b>100</b>	<b>2,29,69,44,664</b>

<sup>(1)</sup> Held by beneficial owners outside India.

## Financial calendar (tentative and subject to change)

Financial results	
Quarter ending March 31, 2017	April 13, 2017

## Investors' correspondence

For queries relating to financial statements	For investor correspondence	For queries relating to shares / dividends / compliances
<b>M.D. Ranganath,</b> Chief Financial Officer Infosys Limited, Electronics City, Hosur Road, Bangalore 560 100, India Tel: +91 80 2852 1705, Fax: +91 80 2852 0362 E-mail: <a href="mailto:ranganath_m@infosys.com">ranganath_m@infosys.com</a>	<b>Sandeep Mahindroo</b> Financial Controller Infosys Limited, Electronics City, Hosur Road, Bangalore 560 100, India Tel: +91 80 3980 1018, Fax: +91 80 2852 0362 E-mail: <a href="mailto:sandeep_mahindroo@infosys.com">sandeep_mahindroo@infosys.com</a>	<b>Manikantha A. G. S.</b> Company Secretary Infosys Limited, Electronics City, Hosur Road, Bangalore 560 100, India Tel: +91 80 4116 7775, Fax: +91 80 2852 0362 E-mail: <a href="mailto:manikantha_ags@infosys.com">manikantha_ags@infosys.com</a>

## Stock exchange codes

Reuters Code	Bloomberg code	Exchange
INFY.BO (BSE)	INFO IB (BSE)	500209 (BSE)
INFY.NS (NSE)	INFO IS (NSE)	INFY(NSE)
INFY.K (NYSE)	INFY UN (NYSE)	INFY (NYSE)

## Stock market data relating to American Depositary Shares (ADSs)

- ADS listed at: NYSE, Euronext London and Euronext Paris Stock exchanges
- Ratio of ADS to equity shares: One ADS for one equity share
- ADS symbol: INFY
- The American Depositary Shares issued under the ADS program of the company were listed on the NASDAQ National Market in the US on March 11, 1999. During fiscal 2013, we delisted our ADSs from NASDAQ, and listed the same in the New York Stock Exchange (NYSE), Euronext London and Euronext Paris markets. The delisting and listing was made to leverage the Euronext partnership, since both the U.S. and Europe are home to many of our investors, clients and employees. With effect from December 12, 2012, we transferred the listing of our ADSs from the NASDAQ to NYSE. Also, the Company began trading of its ADSs on NYSE Euronext's (NYX) London and Paris markets on February 20, 2013. The monthly high and low quotations as well as the volume of ADSs traded at the NYSE for the quarter ended December 31, 2016 are:

	High		Low		Volume
	\$	₹	\$	₹	
October 2016	16.71	1,082.70	15.19	993.15	4,823,790
November 2016	15.34	1,006.80	13.74	901.00	6,808,590
December 2016	15.08	1,022.00	14.16	958.00	3,347,271
<b>Total</b>					<b>14,979,651</b>

Note: 1. 1 ADS = 1 equity share. USD has been converted into Indian rupees at the monthly closing rates. The number of ADSs outstanding as on December 31, 2016 was 385,317,937. The percentage of volume traded to the total float was 3.89%.

## ECS mandate and change of address

The Company has received complaints regarding non-receipt of dividend warrants and other corporate communication. All shareholders are requested to update their bank account details and current address with their respective depositories immediately. This would enable the Company to serve its investors better.