# Additional information

# Ratio analysis

|  | Quarter I | Ended  | Six Month | is Ended | Year Ended |
|--|-----------|--------|-----------|----------|------------|
|  | Septemb   | er 30  | Septem    | ber 30   | March 31   |
|  | 2017      | 2016   | 2017      | 2016     | 2017       |
| Financial performance (%)  |           |        |           |          |            |
| Export revenue / revenue   | 96.7      | 96.6   | 96.6      | 96.9     | 96.8       |
| Cost of Sales / revenue  | 63.9      | 63.3   | 63.9      | 63.5     | 63.2       |
| Gross profit / revenue   | 36.1      | 36.7   | 36.1      | 36.5     | 36.8       |
| Selling and marketing expenses / revenue   | 4.8       | 5.2    | 5.0       | 5.3      | 5.2        |
| General and administrative expenses / revenue  | 7.1       | 6.6    | 7.0       | 6.7      | 6.9        |
| Selling and marketing, general and administrative expenses / revenue                       | 11.9      | 11.8   | 12.0      | 12.0     | 12.2       |
| Aggregate employee costs / revenue   | 54.7      | 55.7   | 54.8      | 55.5     | 55.0       |
| Operating profit / revenue   | 24.2      | 24.9   | 24.1      | 24.5     | 24.7       |
| Other income / revenue   | 5.0       | 4.4    | 4.9       | 4.4      | 4.5        |
| Profit before tax (PBT) / revenue  | 29.2      | 29.3   | 28.8      | 28.9     | 29.1       |
| Tax / revenue  | 8.0       | 8.4    | 8.0       | 8.3      | 8.2        |
| Effective tax rate - Tax / PBT   | 27.4      | 28.8   | 27.8      | 28.6     | 28.1       |
| Profit after tax (PAT) / revenue   | 21.2      | 20.8   | 20.8      | 20.7     | 21.0       |
| Operating cash flows / revenue   | 16.1      | 21.4   | 20.2      | 19.8     | 20.5       |
| Balance sheet  |           |        |           |          |            |
| Current ratio (1)  | 3.7       | 3.9    | 3.7       | 3.9      | 3.8        |
| Day's sales outstanding (Days)   | 71        | 64     | 71        | 64       | 68         |
| Liquid assets / total assets (%) (2)   | 46.8      | 45.1   | 46.8      | 45.1     | 46.5       |
| Liquid assets / revenue (%) (2)  | 60.0      | 53.6   | 60.0      | 53.6     | 56.6       |
| Return   |           |        |           |          |            |
| Return on Capital Employed (ROCE) (profit before interest and taxes                        |           |        |           |          |            |
| (PBIT) / Average Capital Employed (%)  | 29.3      | 32.1   | 29.3      | 32.1     | 30.5       |
| Return on average invested capital (%) (2)   | 41.9      | 45.3   | 41.9      | 45.3     | 43.4       |
| Per share  |           |        |           |          |            |
| Basic EPS (₹)  | 16.30     | 15.77  | 31.54     | 30.81    | 62.80      |
| Price / earnings, end of the year (1)  | 14.2      | 16.8   | 14.2      | 16.8     | 16.3       |
| PE / EPS growth (1)  | 4.2       | 2.8    | 6.0       | 1.8      | 2.5        |
| Book value (₹)   | 316.61    | 283.62 | 316.61    | 283.62   | 300.32     |
| Market capitalization / revenue, end of the year (1)                                       | 3.0       | 3.6    | 3.0       | 3.6      | 3.4        |
| Note: The above ratio calculations are based on consolidated IERS INR financial statements |           |        |           |          |            |

Note: The above ratio calculations are based on consolidated IFRS INR financial statements.

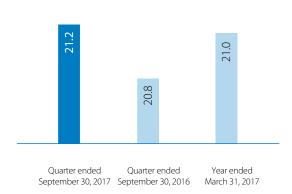
Additional information, 2017-2018 Infosys Limited

<sup>©</sup> Represents number of times
© Liquid assets include cash and cash equivalents and investments other than investments in unquoted equity and preference securities, convertible promissory notes and others

# Operating profit / revenue



# Profit after tax (PAT) / revenue



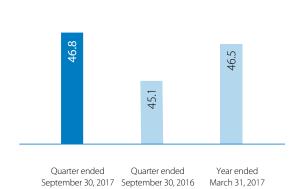
# Return on Capital Employed (ROCE) (PBIT / Average Capital Employed)

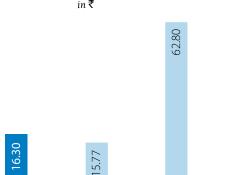


**Basic EPS** 

# Liquid assets / total assets

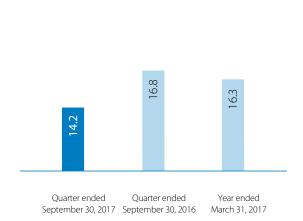
in %





Quarter ended Quarter ended Year ended September 30, 2017 September 30, 2016 March 31, 2017

# Price / earnings, end of the year $\lim_{in \in \mathbb{R}} \mathbf{1}$



Infosys Limited Additional information, 2017-2018

# Statement of comprehensive income

in  $\overline{\epsilon}$  crore, except per equity share data

| Particulars                   | Three m   | onths ended | Quarter-   | Six m     | onths ended | Year-on-year | Quarter ended | Sequential |
|-------------------------------|-----------|-------------|------------|-----------|-------------|--------------|---------------|------------|
|                               | September | September   | on-Quarter | September | September   | Growth (%)   | June 30, 2017 | Growth (%) |
|                               | 30, 2017  | 30, 2016    | Growth (%) | 30, 2017  | 30, 2016    |              |               |            |
| Revenues                      | 17,567    | 17,310      | 1.5        | 34,645    | 34,091      | 1.6          | 17,078        | 2.9        |
| Cost of sales                 | 11,227    | 10,962      | 2.4        | 22,126    | 21,643      | 2.2          | 10,900        | 3.0        |
| Gross profit                  | 6,340     | 6,348       | (0.1)      | 12,519    | 12,448      | 0.6          | 6,178         | 2.6        |
| Operating expenses:           |           |             |            |           |             |              |               |            |
| Selling and marketing         |           |             |            |           |             |              |               |            |
| expenses                      | 846       | 897         | (5.7)      | 1,735     | 1,817       | (4.5)        | 888           | (4.7)      |
| Administrative expenses       | 1,248     | 1,142       | 9.3        | 2,427     | 2,276       | 6.6          | 1,179         | 5.9        |
| Total operating expenses      | 2,094     | 2,039       | 2.7        | 4,162     | 4,093       | 1.7          | 2,067         | 1.3        |
| Operating profit              | 4,246     | 4,309       | (1.4)      | 8,357     | 8,355       | 0.0          | 4,111         | 3.3        |
| Other income, net             | 883       | 760         | 16.2       | 1,697     | 1,513       | 12.2         | 814           | 8.5        |
| Share in associate's profit / |           |             |            |           |             |              |               |            |
| (loss)                        | _         | (3)         | _          | _         | (5)         | _            | _             | _          |
| Write-down of investment in   |           |             |            |           |             |              |               |            |
| associate                     | _         | _           | -          | (71)      | _           | _            | (71)          | _          |
| Profit before income taxes    | 5,129     | 5,066       | 1.2        | 9,983     | 9,863       | 1.2          | 4,854         | 5.7        |
| Income tax expense            | 1,403     | 1,460       | (3.9)      | 2,774     | 2,822       | (1.7)        | 1,371         | 2.3        |
| Net profit                    | 3,726     | 3,606       | 3.4        | 7,209     | 7,041       | 2.4          | 3,483         | 7.0        |
| Earnings per equity share     |           |             |            |           |             |              |               |            |
| Basic (₹)                     | 16.30     | 15.77       | 3.3        | 31.54     | 30.81       | 2.4          | 15.24         | 7.0        |
| Diluted (₹)                   | 16.29     | 15.77       | 3.3        | 31.51     | 30.80       | 2.3          | 15.23         | 7.0        |

## **Balance Sheet data**

in ₹ crore

| Particulars                   | September 30, 2017 | March 31, 2017 |
|-------------------------------|--------------------|----------------|
| Cash and cash equivalents     | 23,339             | 22,625         |
| Current investments           | 12,122             | 9,970          |
| Trade receivables             | 13,423             | 12,322         |
| Property, plant and equipment | 11,846             | 11,716         |
| Investment in Associates      | _                  | 71             |
| Non-current investments       | 6,169              | 6,382          |
| Other assets                  | 21,579             | 20,269         |
| Total assets                  | 88,478             | 83,355         |
| Total liabilities             | 16,108             | 14,373         |
| Total equity                  | 72,370             | 68,982         |
| Total liabilities and equity  | 88,478             | 83,355         |

#### Income statement

in US \$ millions, except per equity share data

| Particulars                   | Three m   | onths ended | Quarter-   | Siv m     | onths ended | Vear-on-vear | Quarter ended  | Sequential |
|-------------------------------|-----------|-------------|------------|-----------|-------------|--------------|----------------|------------|
| - articulars                  |           |             | ` -        |           |             | ,            | June 30, 2017  | Growth (%) |
|                               | September | September   | on-Quarter | September | September   | Glowth (%)   | Julie 30, 2017 | Glowth (%) |
|                               | 30, 2017  | 30, 2016    | Growth (%) | 30, 2017  | 30, 2016    |              |                |            |
| Revenues                      | 2,728     | 2,587       | 5.4        | 5,379     | 5,088       | 5.7          | 2,651          | 2.9        |
| Cost of sales                 | 1,743     | 1,638       | 6.4        | 3,435     | 3,231       | 6.3          | 1,692          | 3.0        |
| Gross profit                  | 985       | 949         | 3.8        | 1,944     | 1,857       | 4.7          | 959            | 2.7        |
| Operating expenses:           |           |             |            |           |             |              |                |            |
| Selling and marketing         |           |             |            |           |             |              |                |            |
| expenses                      | 132       | 134         | (1.5)      | 269       | 271         | (0.7)        | 138            | (4.3)      |
| Administrative expenses       | 194       | 171         | 13.5       | 377       | 340         | 10.9         | 183            | 6.0        |
| Total operating expenses      | 326       | 305         | 6.9        | 646       | 611         | 5.7          | 321            | 1.6        |
| Operating profit              | 659       | 644         | 2.4        | 1,298     | 1,246       | 4.1          | 638            | 3.4        |
| Other income, net             | 137       | 114         | 20.2       | 263       | 226         | 16.4         | 127            | 7.9        |
| Share in associate's profit / |           |             |            |           |             |              |                |            |
| (loss)                        | _         | (1)         | _          | _         | (1)         | _            | _              | _          |
| Write down of investment in   |           |             |            |           |             |              |                |            |
| associate                     | _         | _           | _          | (11)      | _           | _            | (11)           | _          |
| Profit before income taxes    | 796       | 757         | 5.2        | 1,550     | 1,471       | 5.4          | 754            | 5.6        |

Additional information, 2017-2018 Infosys Limited

| Particulars               | Three m   | Three months ended |            | Six months ended |           | Year-on-year | Quarter ended | Sequential |
|---------------------------|-----------|--------------------|------------|------------------|-----------|--------------|---------------|------------|
|                           | September | September          | on-Quarter | September        | September | Growth (%)   | June 30, 2017 | Growth (%) |
|                           | 30, 2017  | 30, 2016           | Growth (%) | 30, 2017         | 30, 2016  |              |               |            |
| Income tax expense        | 218       | 218                | _          | 431              | 421       | 2.4          | 213           | 2.3        |
| Net profit                | 578       | 539                | 7.3        | 1,119            | 1,050     | 6.6          | 541           | 7.0        |
| Earnings per equity share |           |                    |            |                  |           |              |               |            |
| Basic (\$)                | 0.25      | 0.24               | 7.3        | 0.49             | 0.46      | 6.6          | 0.24          | 7.0        |
| Diluted (\$)              | 0.25      | 0.24               | 7.2        | 0.49             | 0.46      | 6.5          | 0.24          | 7.0        |

#### **Balance Sheet data**

in US \$ million

| Particulars                   | September 30, | March 31, |
|-------------------------------|---------------|-----------|
|                               | 2017          | 2017      |
| Cash and cash equivalents*    | 3,575         | 3,489     |
| Current investments           | 1,857         | 1,538     |
| Trade receivables             | 2,056         | 1,900     |
| Property, plant and equipment | 1,814         | 1,807     |
| Investment in Associates      | -             | 11        |
| Non-current investments       | 945           | 984       |
| Other assets                  | 3,304         | 3,125     |
| Total assets                  | 13,551        | 12,854    |
| Total liabilities             | 2,467         | 2,217     |
| Total equity                  | 11,084        | 10,637    |
| Total liabilities and equity  | 13,551        | 12,854    |

<sup>\*</sup>Cash and cash equivalents include deposits with corporations

#### **Additional Information**

The following information for the three and six months ended September 30, 2017 is available in the Investors' section of our website, www.infosys.com:

- 1. Audited Balance Sheet, Statement of Profit and Loss, Cash Flow statement, Significant accounting policies and Notes to accounts for the three and six months ended September 30, 2017 and the related auditor's report: Ind AS standalone condensed and Ind AS consolidated.
- 2. Audited IFRS Condensed Consolidated Interim Financial Statements (INR).
- 3. Unaudited condensed consolidated interim financial statements in USD prepared in compliance with IFRS.

Infosys is concerned about the environment and utilizes natural resources in a sustainable way. In order to intensify our paper conservation drive, from the quarter ended June 30, 2010 onwards, we have hosted the quarterly report on the company's website so that it is easily accessible to the investors anytime. We request you to kindly update your email addresses with your depositary participant. A physical copy of the report will be sent only on request. You can send the request to investors@infosys.com. Your cooperation will help conserve paper and minimize our impact on the environment.

This Report is furnished to investors for informational purposes only. Investors should continue to rely on the official filed versions of financial statements and related information and not rely on this Report while making investment decisions. Investors in our securities registered and traded in the United States of America should rely on official filings with the United States Securities and Exchange Commission.

Infosys Limited

# Shareholder information

#### Registered office

Electronics City, Hosur Road, Bengaluru 560 100, India Tel.: +91-80-2852-0261, Fax: +91-80-2852-0362

Homepage: www.infosys.com

#### Listing on stock exchanges

In India: The BSE Limited (BSE) and National Stock Exchange of India Ltd. (NSE)

Outside India: New York Stock Exchange (NYSE), Euronext London and Euronext Paris.

#### Par value of equity shares

₹ 5/- each fully paid-up

#### Registrar and share transfer agent

Share transfers in physical form and other communication regarding share certificate, dividends, change of address, etc. may be addressed to:

#### Karvy Computershare Private Limited,

Registrars and Share Transfer Agents;

Karvy Selenium Tower B, Plot 31-32, Gachibowli

Financial District, Nanakramguda,

Hyderabad-500 032. India

Tel.: +91-40-6716 1559

#### Stock market data relating to shares listed in India

- a. The company's market capitalization is included in the computation of the BSE-30 Sensitive Index (Sensex), the BSE Dollex and S&P CNX NIFTY Index.
- b. Monthly high and low quotations as well as the volume of shares traded at BSE and NSE for the quarter September 30, 2017, are as follows:

|                        |            | BSE     |              | NSE      |         |              | Total Volume |
|------------------------|------------|---------|--------------|----------|---------|--------------|--------------|
|                        | High (₹)   | Low (₹) | Volume (No.) | High (₹) | Low (₹) | Volume (No.) | (BSE & NSE)  |
|                        |            |         |              |          |         |              | (No.)        |
| Jul-17                 | 1,021.00   | 934.40  | 67,15,573    | 1,028.90 | 933.05  | 8,44,83,188  | 9,11,98,761  |
| Aug-17                 | 1,028.90   | 861.50  | 2,31,80,232  | 1,029.25 | 860.00  | 29,11,86,932 | 31,43,67,164 |
| Sep-17                 | 926.20     | 874.00  | 62,97,736    | 925.90   | 873.65  | 10,62,12,215 | 11,25,09,951 |
| Total                  |            |         | 3,61,93,541  |          |         | 48,18,82,335 | 51,80,75,876 |
| Volume traded/average  | Q2 FY 2018 |         | 1.89         |          |         | 25.18        | 27.07        |
| outstanding shares (%) | Q2 FY 2017 |         | 1.15         |          |         | 12.6         | 13.75        |

The number of shares outstanding 1,91,36,46,727. American Depositary Shares (ADSs) have been excluded for the purpose of this calculation.

#### Share transfer system

Shares sent for physical transfer are effected after giving a notice of 15 days to the seller for sale confirmation.

The total number of shares transferred in physical form during the quarter ended September 30, 2017 was Nil.

#### Investor services – Complaints Received

| Nature of complaints                  |              | Quarter ended              |          |              |  |
|---------------------------------------|--------------|----------------------------|----------|--------------|--|
|                                       | September    | September 30, 2017 Septemb |          | ber 30, 2016 |  |
|                                       | Received Att | ended to                   | Received | Attended to  |  |
| Dividend/annual report related/others | 335          | 335                        | 129      | 129          |  |

The company has attended to most of the investors' grievances/correspondences within a period of 10 days from the date of receipt of the same, during the quarter ended September 30, 2017 except in cases that are constrained by disputes or legal impediments.

# **Legal Proceedings**

There are some pending cases relating to disputes over title to shares, in which the company has been made a party. However, these cases are not material in nature

# Categories of shareholders as on September 30, 2017

| Category  | No. of shareholders | Voting strength (%) | No. of shares held |
|---|---------------------|---------------------|--------------------|
| PROMOTER AND PROMOTER GROUP                                     |                     |                     |                    |
| Indian Promoters  | 19                  | 12.75               | 29,28,06,199       |
| Total Promoters holding (A)                                     | 19                  | 12.75               | 29,28,06,199       |
| PUBLIC SHAREHOLDING   |                     |                     |                    |
| Institutional investors   |                     |                     |                    |
| Mutual funds  | 414                 | 10.47               | 24,03,96,645       |
| Banks and financial institutions                                | 49                  | 0.24                | 54,56,641          |
| Insurance companies   | 194                 | 11.41               | 26,20,13,425       |
| Alternative Investment Funds                                    | 5                   | 0.03                | 8,01,343           |
| Foreign institutional investors and Foreign Portfolio Investors | 1,027               | 34.08               | 78,27,16,491       |
| Others  | -                   | -                   | -                  |
| Non-institutional investors                                     |                     |                     |                    |
| Indian public   | 9,14,199            | 10.76               | 24,72,57,610       |
| NBFCs registered with RBI                                       | 31                  | -                   | 68,801             |
| Overseas Depositories (holding DRs)*                            | 1                   | 16.69               | 38,33,41,725       |
| Others (Trusts, NRIs, OCBs etc.)                                | 23,705              | 3.11                | 7,13,28,314        |
| Total Public Shareholding (B)                                   | 9,39,625            | 86.78               | 1,99,33,80,995     |
| NON PROMOTER-NON PUBLIC SHAREHOLDING                            |                     |                     |                    |
| Employee Benefit Trust  | 1                   | 0.47                | 1,08,01,258        |
| Total Non-Promoter-Non Public Shareholding (C)                  | 1                   | 0.47                | 1,08,01,258        |
| Total (A+B+C)   | 9,39,645            | 100                 | 2,29,69,88,452     |

<sup>\*</sup> Held by beneficial owners outside India.

## Financial calendar (tentative and subject to change)

| Financial results                |                  |
|----------------------------------|------------------|
| Quarter ending December 31, 2017 | January 12, 2018 |
| Quarter ending March 31, 2018    | April 13, 2018   |

## Investors' correspondence

| For queries relating to financial statements: | For investor correspondence:          | For queries relating to shares/dividends/ |
|---|---------------------------------------|---|
|   |                                       | Compliances:                              |
| Jayesh Sanghrajka                             | Sandeep Mahindroo,                    | A.G.S. Manikantha,                        |
| Deputy Chief Financial Officer & EVP;         | Financial Controller;                 | Company Secretary;                        |
| Infosys Limited                               | Infosys Limited                       | Infosys Limited                           |
| Electronics City, Hosur Road,                 | Electronics City, Hosur Road,         | Electronics City, Hosur Road,             |
| Bangalore-560 100, India,                     | Bangalore-560 100, India,             | Bangalore-560 100, India,                 |
| Tel.: +91-80-2852-1705                        | Tel.: +91-80-3980-1018                | Tel.: +91-80-4116-7775                    |
| Fax: +91-80-2852-0362                         | Fax: +91-80-2852-0362                 | Fax: +91-80-2852-0362                     |
| E-mail: ranganath_m@infosys.com               | E-mail: sandeep_mahindroo@infosys.com | E-mail: manikantha_ags@infosys.com        |

# Stock exchange codes

| Reuters Code  | Bloomberg code | Exchange     |
|---------------|----------------|--------------|
| INFY.BO (BSE) | INFO IB (BSE)  | 500209 (BSE) |
| INFY.NS (NSE) | INFO IS (NSE)  | INFY(NSE)    |
| INFY.K (NYSE) | INFY UN (NYSE) | INFY (NYSE)  |

#### Stock market data relating to American Depositary Shares (ADSs)

- a. ADS listed at: NYSE, Euronext London and Euronext Paris Stock exchanges
- b. Ratio of ADS to equity shares: One ADS for one equity share
- c. ADS symbol: INFY
- d. The American Depositary Shares issued under the ADS program of the company were listed on the NASDAQ National Market in the US on March 11, 1999. We had withdrawn the listing of our ADSs from NASDAQ, and listed the same in the New York Stock Exchange. The delisting and listing is motivated by a desire to leverage the NYSE-Euronext partnership to seek listings in some of the European exchanges such as Paris and London, which are home to many of our investors, clients and employees. With effect from December 12, 2012, we transferred the listing of our ADSs from the NASDAQ to NYSE. Also, the Company began trading of its ADSs on NYSE Euronext's (NYX) London and Paris markets on February 20, 2013. The Paris listing is on the NYSE Euronext Paris Professional Segment and is addressed to qualified investors. The monthly high and low quotations as well as the volume of ADSs traded at the NYSE for the quarter ended September 30, 2017 are:

|                | High  |         | Lo    | W      | Avg. Volume at NYSE |
|----------------|-------|---------|-------|--------|---------------------|
|                | \$    | ₹       | \$    | ₹      |                     |
| July 2017      | 15.93 | 1022.55 | 14.84 | 952.58 | 60,86,728           |
| August 2017    | 16.15 | 1032.15 | 13.88 | 887.07 | 86,48,173           |
| September 2017 | 15.07 | 983.92  | 14.22 | 928.42 | 51,59,019           |
| Total          |       |         |       |        | 1,98,93,920         |

Note: (i) 1 ADS = 1 equity share. USD has been converted into Indian rupees at the monthly closing rates. The number of ADSs outstanding as on September 30, 2017 was 38,33,41,725. The percentage of volume traded to the total float was at 5.19%

#### ECS mandate and change of address

The Company has received complaints regarding non-receipt of dividend warrants and other corporate communication. All shareholders are requested to update their bank account details and current address with their respective depositories immediately. This would enable the Company to serve its investors better.

#### Safe Harbor

Certain statements mentioned in this release concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2017. These filings are available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements to update any forward-looking