

## 10.1% CC YoY Revenue Growth in Q3 Leads to Upward Revision in Guidance

### Infosys (NYSE: INFY) announces results for the Quarter ended December 31, 2018

Bengaluru, India – January 11, 2019

“With increased client relevance, we saw double digit (10.1%) year-on-year growth in Q3 on a constant currency basis”, said **Salil Parekh, CEO and MD**. “We also had another strong quarter in our digital business with 33.1% growth and large deals at \$1.57 billion which gives us confidence entering 2019”, he added.



\*Includes additional depreciation and amortization impact of 0.4% due to reclassification of assets of Panaya and Skava from “Held for Sale”.

- Q3 19 revenues grew year-on-year by 20.3% in INR terms; 10.1% in constant currency terms
- Q3 19 revenues grew sequentially by 3.8% in INR terms; 2.7% in constant currency terms
- Digital revenues at \$942 million (31.5% of total revenues), year-on-year growth of 33.1% and sequential growth of 5.0% in constant currency terms
- 9 months revenues grew by 16.6% in INR terms; 8.1% in constant currency terms
- FY 19 revenue guidance in constant currency revised upward to 8.5%-9.0%; Operating margin guidance retained at 22%-24%
- Announces buyback under open market route of ₹8,260 crore at a Maximum price of ₹800 per share
- Announces a special dividend of ₹4 per share

### 1. Financial Highlights- Consolidated results under International Financial Reporting Standards (IFRS)

For the Quarter ended December 31, 2018	For nine months ended December 31, 2018
Revenues were ₹21,400 crore, growth of 20.3% YoY and 3.8% QoQ	Revenues were ₹61,137 crore, growth of 16.6% YoY
Operating profit was ₹4,830 crore, growth of 11.8% YoY and decline of 1.3% QoQ <sup>#</sup>	Operating profit was ₹14,261 crore, growth of 12.5% YoY
Basic EPS was ₹8.30, decline of 26.4% YoY <sup>#@</sup> and 12.2% QoQ <sup>#</sup>	Basic EPS was ₹26.06, decline of 3.6% YoY <sup>##@</sup>

<sup>#</sup>Includes additional depreciation and amortization expenses of ₹88 crore for Panaya and Skava. Additionally, Basic EPS includes reduction in fair value of Skava which together resulted in a reduction in EPS by ₹1.24.

<sup>##</sup>Includes additional depreciation and amortization expenses, reduction in fair value and carrying value of Panaya and Skava, respectively which resulted in a reduction in EPS by ₹1.86.

<sup>@</sup>Includes impact on account of conclusion of an APA with the US IRS which has led to an increase in EPS of ₹3.15 for the quarter ended December 31, 2017 and ₹2.91 for nine months ended December 31, 2017.

“Volume growth was strong and revenue productivity was stable despite Q3 being a seasonally weak quarter. We had good growth across geographies and large business segments”, **said Pravin Rao, COO**. “Attrition declined during the quarter and we are continuing on the path of increased interventions and employee engagements to reduce it further.”

“We saw significant currency volatility during the quarter and managed it effectively by our hedging strategy”, **said Jayesh Sanghrajka, Interim CFO**. “Cash generation was strong during the quarter. Executing on the capital allocation strategy announced in April 2018, we have announced a share buyback program and a special dividend.”

## **2. Capital Allocation Policy**

The Board in its meeting held today approved the following:

- Buyback of Equity Shares, from the open market route through the Indian stock exchanges, amounting to ₹8,260 crore (Maximum Buyback Size) (approximately \$1,184 million) at a price not exceeding ₹800 per share (Maximum Buyback Price) (approximately \$11.46 per share), subject to shareholders' approval by way of Postal Ballot, and
- A Special Dividend of ₹4/- per share (approximately \$0.06 per share) that would result in a payout of approximately ₹2,107 crore (approximately \$302 million) (including dividend distribution tax)

After the execution of the above, along with the special dividend (including dividend distribution tax) of ₹2,633 crore (\$386 million) already paid in June 2018, the Company would complete the distribution of ₹13,000 crore, which was announced as part of its capital allocation policy in April 2018.

As the USD/INR\* exchange rates have moved from April 2018 when the capital allocation policy was announced, the total capital allocation in US\$ terms amounts to \$1,872 million (comprising \$1,184 million pertaining to buyback as mentioned above, \$386 million towards special dividend paid in June 2018 and \$302 million towards special dividend to be paid to shareholders in January 2019).

*\*US\$ 1= ₹69.78 as at December 31, 2018*

## **3. Assets Held for Sale**

The company had earlier classified its subsidiaries Kallidus & Skava (together referred to as "Skava") and Panaya as "Held for Sale". During the quarter ended December 31, 2018, based on evaluation of proposals received and progress of negotiations with potential buyers, the Company concluded that it is no longer highly probable that sale would be consummated by March 31, 2019. Accordingly, Panaya and Skava have been de-classified from "held for sale" in accordance with the requirements of IFRS 5.

On de-classification, the Company recognized additional depreciation and amortization expenses of ₹88 crore and a reduction of ₹451 crore in the carrying value for Skava. The impact of the same on the Basic Earnings Per Share was a decrease of ₹1.24 for the quarter ended December 31, 2018. The Company plans to repurpose Skava's micro services based business and refocus Panaya's suite of products.

#### 4. Board Update

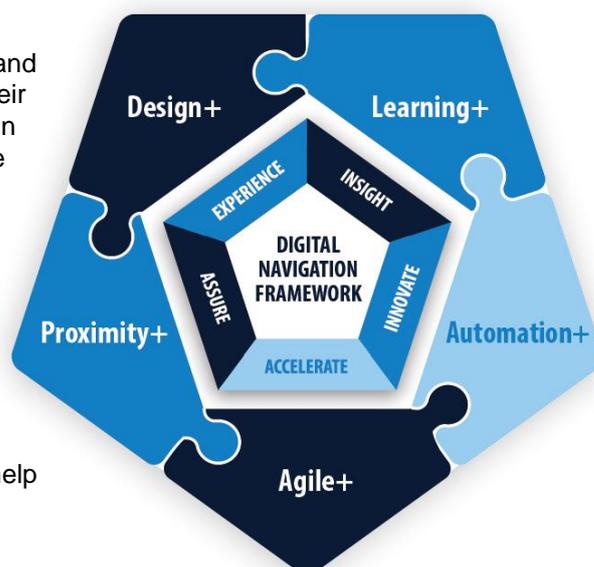
Based on the recommendation of the Nomination and Remuneration Committee, the Board approved the re-appointment of Kiran Mazumdar-Shaw as the Lead Independent Director from April 1, 2019 to March 22, 2023, subject to shareholder' approval

“I am delighted that the Infosys Board of Directors has unanimously recommended Kiran Mazumdar-Shaw for reappointment as the Lead Independent Director.”, **said Nandan Nilekani, Chairman of the Board**. “Kiran has been a pillar of strength to the board, especially over the last eighteen months as we steered the company to stability and growth. As chair of the Nominations & Remuneration Committee, she played a critical role in the CEO and CFO selection process. Her continuity, experience and insights are greatly valued by the Board as it guides the company in executing its strategy in the coming years”, he added.

## About Infosys

Infosys is a global leader in next-generation digital services and consulting. We enable clients in 45 countries to navigate their digital transformation. With over three decades of experience in managing the systems and workings of global enterprises, we expertly steer our clients through their digital journey. We do it by enabling the enterprise with an AI-powered core that helps prioritize the execution of change. We also empower the business with agile digital at scale to deliver unprecedented levels of performance and customer delight. Our always-on learning agenda drives their continuous improvement through building and transferring digital skills, expertise, and ideas from our innovation ecosystem.

Visit [www.infosys.com](http://www.infosys.com) to see how Infosys (NYSE: INFY) can help your enterprise navigate your next.



## Safe Harbor

Certain statements mentioned in this release concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2018. These filings are available at [www.sec.gov](http://www.sec.gov). Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

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**Audited Condensed Consolidated Balance Sheet as at**

(In ₹ crore except share data)

	December 31, 2018	March 31, 2018
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	16,448	19,818
Current investments	9,819	6,407
Trade receivables	14,861	13,142
Unbilled revenue	4,799	4,261
Prepayments and other current assets	5,417	4,313
Derivative financial instruments	418	16
	<b>51,762</b>	<b>47,957</b>
Assets held for sale <sup>(4)(5)</sup>	-	2,060
<b>Total current assets</b>	<b>51,762</b>	<b>50,017</b>
<b>Non-current assets</b>		
Property, plant and equipment	12,680	12,143
Goodwill	3,586	2,211
Intangible assets	756	247
Investment in associate	-	-
Non-current investments	4,535	5,756
Deferred income tax assets	1,218	1,282
Income tax assets	6,505	6,070
Other non-current assets	1,807	2,164
<b>Total non-current assets</b>	<b>31,087</b>	<b>29,873</b>
<b>Total assets</b>	<b>82,849</b>	<b>79,890</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current liabilities</b>		
Trade payables	1,525	694
Derivative financial instruments	-	42
Current income tax liabilities	1,722	2,043
Client deposits	31	38
Unearned revenue	3,028	2,295
Employee benefit obligations	1,596	1,421
Provisions	582	492
Other current liabilities	8,311	6,756
	<b>16,795</b>	<b>13,781</b>
Liabilities directly associated with assets held for sale <sup>(4)(5)</sup>	-	324
<b>Total current liabilities</b>	<b>16,795</b>	<b>14,105</b>
<b>Non-current liabilities</b>		
Deferred income tax liabilities	533	541
Employee benefit obligations	45	48
Other non-current liabilities	439	272
<b>Total liabilities</b>	<b>17,812</b>	<b>14,966</b>
<b>Equity</b>		
Share capital- ₹5 par value 4,80,00,00,000 (2,40,00,00,000) equity shares authorized, issued and outstanding 4,347,938,160 (2,173,312,301), net of 20,709,738 (10,801,956) treasury shares, as at December 31, 2018 (March 31, 2018), respectively	2,176	1,088
Share premium	333	186
Retained earnings	58,880	61,241
Cash flow hedge reserves	36	-
Other reserves	2,573	1,583
Capital redemption reserve	56	56
Other components of equity	929	769
<b>Total equity attributable to equity holders of the company</b>	<b>64,983</b>	<b>64,923</b>
Non-controlling interests	54	1
<b>Total equity</b>	<b>65,037</b>	<b>64,924</b>
<b>Total liabilities and equity</b>	<b>82,849</b>	<b>79,890</b>

Infosys Limited and subsidiaries

Audited Condensed Consolidated Statement of Comprehensive Income for the

(In ₹ crore except equity share and per equity share data)

	Three months ended December 31, 2018	Three months ended December 31, 2017	Nine months ended December 31, 2018	Nine months ended December 31, 2017
<b>Revenues</b>	<b>21,400</b>	<b>17,794</b>	<b>61,137</b>	<b>52,439</b>
Cost of sales	14,016	11,450	39,585	33,576
<b>Gross profit</b>	<b>7,384</b>	<b>6,344</b>	<b>21,552</b>	<b>18,863</b>
<b>Operating expenses</b>				
Selling and marketing expenses	1,156	877	3,248	2,612
Administrative expenses	1,398	1,148	4,043	3,575
<b>Total operating expenses</b>	<b>2,554</b>	<b>2,025</b>	<b>7,291</b>	<b>6,187</b>
<b>Operating profit</b>	<b>4,830</b>	<b>4,319</b>	<b>14,261</b>	<b>12,676</b>
Other income, net <sup>(3)</sup>	753	962	2,218	2,659
Reduction in the fair value of Disposal Group held for sale <sup>(4)</sup>	-	-	(270)	-
Adjustment in respect of excess of carrying amount over recoverable amount on reclassification from "Held from Sale" <sup>(5)</sup>	(451)	-	(451)	-
Share in net profit/(loss) of associate, including impairment <sup>(6)</sup>	-	-	-	(71)
<b>Profit before income taxes</b>	<b>5,132</b>	<b>5,281</b>	<b>15,758</b>	<b>15,264</b>
Income tax expense <sup>(7)</sup>	1,522	152	4,426	2,925
<b>Net profit</b>	<b>3,610</b>	<b>5,129</b>	<b>11,332</b>	<b>12,339</b>
<b>Other comprehensive income</b>				
<i>Items that will not be reclassified subsequently to profit or loss:</i>				
Re-measurement of the net defined benefit liability/asset, net	(23)	18	(19)	21
Equity instruments through other comprehensive income, net	57	(2)	69	(2)
<i>Items that will be reclassified subsequently to profit or loss:</i>				
Fair value changes on derivatives designated as cash flow hedge, net	56	5	36	(41)
Exchange differences on translation of foreign operations	(288)	(86)	133	121
Fair value changes on investments, net	37	(25)	(23)	14
<b>Total other comprehensive income/(loss), net of tax</b>	<b>(161)</b>	<b>(90)</b>	<b>196</b>	<b>113</b>
<b>Total comprehensive income</b>	<b>3,449</b>	<b>5,039</b>	<b>11,528</b>	<b>12,452</b>
<b>Profit attributable to:</b>				
Owners of the Company	3,609	5,129	11,330	12,339
Non-controlling interests	1	-	2	-
	<b>3,610</b>	<b>5,129</b>	<b>11,332</b>	<b>12,339</b>
<b>Total comprehensive income attributable to:</b>				
Owners of the Company	3,448	5,039	11,526	12,452
Non-controlling interests	1	-	2	-
	<b>3,449</b>	<b>5,039</b>	<b>11,528</b>	<b>12,452</b>
<b>Earnings per equity share<sup>(8)</sup></b>				
Basic (₹)	8.30	11.27	26.06	27.03
Diluted (₹)	8.29	11.27	26.03	27.01
<b>Weighted average equity shares used in computing earnings per equity share<sup>(8)</sup></b>				
Basic	434,76,73,466	455,01,49,608	434,71,30,342	456,43,73,542
Diluted	435,27,31,387	455,27,63,140	435,27,05,150	456,85,74,984

**NOTES:**

1. The audited **condensed consolidated Balance sheet and Statement of Comprehensive Income** for the three months and nine months ended December 31, 2018 have been taken on record at the Board meeting held on January 11, 2019.
2. A Fact Sheet providing the operating metrics of the Company can be downloaded from [www.infosys.com](http://www.infosys.com)
3. Other income for three months and nine months ended December 31, 2017 includes interest on income tax refund of ₹200 crore and ₹262 crore respectively
4. In the three months ended March 2018, Kallidus and Skava (together referred to as "Skava") and Panaya, were classified as "Held for sale". Consequently, a reduction in the fair value amounting to ₹118 crore and ₹270 crore in respect of Panaya was recognized for the year ended March 31, 2018 and three months ended June 30, 2018, respectively.
5. During the three months ended December 31, 2018, based on evaluation of proposals received and progress of negotiations with potential buyers, the Company concluded that it is no longer highly probable that sale would be consummated by March 31, 2019. Accordingly, Panaya and Skava have been de-classified from "held for sale" in accordance with IFRS 5.

On such reclassification, the Company recognized additional depreciation and amortization expenses of ₹88 crore and an adjustment in respect of excess of carrying amount over recoverable amount of ₹451 crore in respect of Skava during the three months ended December 31, 2018.

6. During the quarter ended June 30, 2017, the Company had written down the entire carrying value of the investment in its associate DWA Nova LLC amounting to ₹71 crore
7. During the quarter ended December 31, 2017, on account of the conclusion of an Advance Pricing Agreement ("APA") with the U.S. Internal Revenue Service ("IRS"), the Company has reversed income tax expense provision of ₹1,432 crore which pertains to previous periods which are no longer required
8. Previous period share numbers and EPS have been adjusted for September 2018 bonus issue in accordance with IAS 33, Earnings per share