

37.5% YoY
CC Digital growth

21.4% YoY 5.5% QoQ CC Revenue growth 20.0%
Operating margin
(\$ terms)

4.4% YoYIncrease in EPS
(₹ terms)

\$1.7 bnLarge deal TCV

Revenue Growth-Q123

	Reported	СС
QoQ growth (%)	3.8	5.5
YoY growth (%)	17.5	21.4

Revenues by Offering

	Qı	uarter ended (\$ m	YoY Growth (%)		
	Jun 30, 2022	Mar 31, 2022	Jun 30, 2021	Reported	СС
Digital	2,710	2,532	2,040	32.8	37.5
Core	1,734	1,748	1,742	(0.5)	2.4
Total	4,444	4,280	3,782	17.5	21.4
Digital Revenues as % of Total Revenues	61.0	59.2	53.9		

Revenues by Business Segments

(in %)

		Quarter ended	YoY Growth		
	Jun 30, 2022	Mar 31, 2022	Jun 30, 2021	Reported	СС
Financial services	30.6	31.3	33.0	9.0	12.1
Retail	14.5	14.3	15.0	14.0	17.8
Communication	13.0	12.8	12.2	24.7	30.0
Energy, Utilities, Resources & Services	12.4	12.0	12.1	20.2	24.6
Manufacturing	12.1	11.8	9.7	46.5	55.2
Hi-Tech	8.2	8.2	8.3	15.8	16.4
Life Sciences	6.5	6.6	6.8	13.5	15.8
Others	2.7	3.0	2.9	8.1	15.4
Total	100.0	100.0	100.0	17.5	21.4

Revenues by Client Geography

(in %)

		Quarter ended	YoY Growth		
	Jun 30, 2022	Mar 31, 2022	Jun 30, 2021	Reported	CC
North America	61.8	61.4	61.7	17.8	18.4
Europe	25.0	25.2	24.2	21.9	33.2
Rest of the world	10.6	10.2	11.2	10.5	17.8
India	2.6	3.2	2.9	2.0	5.8
Total	100.0	100.0	100.0	17.5	21.4

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Client Data

	Quarter ended				
	Jun 30, 2022	Mar 31, 2022	Jun 30, 2021		
Number of Clients					
Active	1,778	1,741	1,659		
Added during the period (gross)	106	110	113		
Number of million dollar clients*					
1 Million dollar +	877	853	805		
10 Million dollar +	278	275	264		
50 Million dollar +	69	64	59		
100 Million dollar +	38	38	34		
Client contribution to revenues					
Top 5 clients	13.0%	11.8%	11.3%		
Top 10 clients	20.8%	19.4%	18.8%		
Top 25 clients	36.3%	35.4%	34.4%		
Days Sales Outstanding	63	67	70		

Effort and Utilization - Consolidated IT Services

(in %)

	Quarter ended				
	Jun 30, 2022 Mar 31, 2022 Jun 30, 20				
Effort					
Onsite	24.3	24.0	24.1		
Offshore	75.7	76.0	75.9		
Utilization					
Including trainees	77.6	80.0	83.3		
Excluding trainees	84.7	87.0	88.5		

Employee Metrics

(Nos.)

	Quarter ended				
	Jun 30, 2022	Mar 31, 2022	Jun 30, 2021		
Total employees	3,35,186	3,14,015	2,67,953		
S/W professionals	3,18,447	2,97,859	2,53,493		
Sales & Support	16,739	16,156	14,460		
Voluntary Attrition % (LTM - IT Services)	28.4%	27.7%	13.9%		
% of Women Employees	39.3%	39.6%	38.8%		
Revenue per Employee - Consolidated (In US \$ K)	56.9	57.7	56.6		

Cash Flow

In US \$ million

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		Quarter ended			
	Jun 30, 2022	Mar 31, 2022	Jun 30, 2021		
Free cash flow (1)	656	761	863		
Consolidated cash and investments (2)	4,414	4,937	5,076		

In *₹crore*

	Quarter ended Jun 30, 2022 Mar 31, 2022 Jun 30, 2021				
Free cash flow (1)	5,106	5,769	6,363		
Consolidated cash and investments (2)	34,854	37,419	37,727		

⁽¹⁾ Free cash flow is defined as net cash provided by operating activities less capital expenditure as per the consolidated statement of cash flows prepared under IFRS (Non-IFRS measure)

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⁽²⁾ Consolidated cash and investments comprise of cash and cash equivalents, current and non-current investments excluding investments in unquoted equity and preference shares, unquoted compulsorily convertible debentures and others (Non-IFRS measure)



Consolidated statement of Comprehensive Income for three months ended,

(Extracted from IFRS Financial Statement)

In US \$ million, except per equity share data

Particulars	Jun 30, 2022	Jun 30, 2021	Growth % Q1 23 over Q1 22	Mar 31, 2022	Growth % Q1 23 over Q4 22
Revenues	4,444	3,782	17.5	4,280	3.8
Cost of sales	3,144	2,509	25.3	2,955	6.4
Gross Profit	1,300	1,273	2.1	1,325	(1.9)
Operating Expenses:					
Selling and marketing expenses	193	169	14.2	179	7.8
Administrative expenses	219	208	5.3	226	(3.1)
Total Operating Expenses	412	377	9.3	405	1.7
Operating Profit	888	896	(0.8)	920	(3.5)
Operating Margin %	20.0	23.7	(3.7)	21.5	(1.5)
Other Income, net ⁽¹⁾	80	77	3.9	78	2.6
Profit before income taxes	968	973	(0.5)	998	(3.0)
Income tax expense	279	268	4.1	245	13.9
Net Profit (before minority interest)	689	705	(2.4)	753	(8.6)
Net Profit (after minority interest)	689	704	(2.3)	752	(8.4)
Basic EPS (\$)	0.16	0.17	(1.1)	0.18	(8.5)
Diluted EPS (\$)	0.16	0.17	(1.0)	0.18	(8.4)
Dividend Per Share (\$) (2)	-	-	-	0.21	-

Consolidated statement of Comprehensive Income for three months ended,

(Extracted from IFRS Financial Statement)

In ₹crore, except per equity share data

(Extracted if oil if K5 Financial Statement)				arry strate data	
Particulars	Jun 30, 2022	Jun 30, 2021	Growth % Q1 23 over Q1 22	Mar 31, 2022	Growth % Q1 23 over Q4 22
Revenues	34,470	27,896	23.6	32,276	6.8
Cost of sales	24,369	18,506	31.7	22,272	9.4
Gross Profit	10,101	9,390	7.6	10,004	1.0
Operating Expenses:					
Selling and marketing expenses	1,493	1,248	19.6	1,347	10.8
Administrative expenses	1,694	1,539	10.1	1,701	(0.4)
Total Operating Expenses	3,187	2,787	14.4	3,048	4.6
Operating Profit	6,914	6,603	4.7	6,956	(0.6)
Operating Margin %	20.1	23.7	(3.6)	21.5	(1.4)
Other Income, net ⁽¹⁾	620	573	8.2	587	5.6
Profit before income taxes	7,534	7,176	5.0	7,543	(0.1)
Income tax expense	2,172	1,975	10.0	1,848	17.5
Net Profit (before minority interest)	5,362	5,201	3.1	5,695	(5.9)
Net Profit (after minority interest)	5,360	5,195	3.2	5,686	(5.7)
Basic EPS (₹)	12.78	12.24	4.4	13.56	(5.8)
Diluted EPS (₹)	12.76	12.21	4.5	13.54	(5.7)
Dividend Per Share (₹)	-	-	-	16.00	-

⁽¹⁾ Other income includes Finance Cost

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⁽²⁾ USD/INR exchange rate of 75.00