

# Sainsbury's Joins Forces with Infosys to Outsource Development and Systems Support

Infosys Anchors UK Business with Establishment of Proximity Development Center

Fremont, CA – March 2, 2000 – Infosys Technologies Limited (Nasdaq:INFY), a leading IT consulting firm, today announced that it will establish its first European Proximity Development Center (PDC) in the UK. This decision has been triggered by a five year contract with Sainsbury's Supermarkets, Ltd., one of the UK's largest supermarket chains. The contract is valued at 28 million pounds sterling. Throughout the term of the contract, Infosys will provide development and maintenance support to Sainsbury's for its finance, human resources, and some marketing and warehousing applications.

"We are pleased to be joining forces with Infosys," stated Bob Hammersley, Senior Manager of IT Services for Sainsbury's. "Being a CMM level 5 company, one of very few in the world, confirms our own experience of the quality of service we have received from Infosys. We look forward to an enduring partnership," he observed. The contract enables current Sainsbury specialists to be deployed on strategic Information Technology projects.

"Infosys is excited about this opportunity to work closely with a large and visible company like Sainsbury's," stated Srinjay Sengupta, Head of European Business Development for Infosys. Establishing the first European Proximity Development Center is also an important step for Infosys. "Our PDC in the UK enables us to be physically near our customers and work in the same time zone - as well as working closely with staff in India to reduce time to market," observed Sengupta. "This PDC will also provide an anchor for Infosys with other UK business relationships," concluded A S Krishnamoorthy, Business Manager, Europe.

#### **About Sainsbury Supermarkets Ltd**

John James and Mary Ann Sainsbury founded Sainsbury's, Britain's longest standing major retailing chain, in 1869. Sainsbury built its business by offering customers the highest quality products at the best possible price. By the turn of the century, the company had 48 shops in London and the Southeast. Today, Sainsbury's employs 130,000 people and has 428 stores including stores in Scotland, Wales and N. Ireland. Every week nearly nine million customers visit Sainsbury's for their shopping needs. The J Sainsbury PLC Group includes 288 Homebase DIY stores, Shaws Supermarkets in the US and Sainsbury's Bank.

## **About Infosys Technologies Limited (NASDAQ: INFY)**

Infosys Technologies Ltd. is a publicly held company and a world leader in providing IT consulting to Fortune 1000 and growing dot-com companies. Infosys offers services including consulting, architecture, application development (on a fixed time and fixed fee basis), e-Commerce and Internet consulting and software maintenance. The company employs more than 5,000 people worldwide and is ISO 9001 and SEI CMM Level 5 certified.

By using a Global Delivery Model, Infosys leverages talent and infrastructure in different parts of the world to provide high quality, rapid time to market solutions. Infosys' US headquarters is located in Fremont, California; the company also maintains offices throughout the US, Europe and Asia.



#### Safe Harbor

Except for the historical information and discussions contained herein, statements included in this release may constitute "forward-looking statements". These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those that may be projected by these forward looking statements. These risks and uncertainties include, but are not limited to competition, acquisitions, attracting, recruiting and retaining highly skilled employees, technology, law and regulatory policy and managing risks associated with customer projects as well as other risks detailed in the reports filed by Infosys Technologies Limited with the Securities and Exchange Commission. Infosys undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

### **Attention Mediapersons:**

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