

# Infosys Positioned as a Leader in Salesforce.com Implementation by Independent Research Firm

One of Three Leaders Recognized for "Breadth and Depth" of Salesforce.com Services

Fremont, CA – May 25, 2011 – Infosys (NASDAQ: INFY), the global consulting and I.T. services company, was positioned as a leader among 11 companies that Forrester Research, Inc. invited to participate in its May 2011 report, The Forrester Wave™, Salesforce.com Implementation, Q2 2011.

## **Highlights / Key Facts**

- In a 46-criteria evaluation of Salesforce implementation services providers, Forrester recognized Infosys as "a strong choice for firms seeking salesforce.com expertise, particularly when the overall need for help spans SFDC (salesforce.com) and other applications (like Microsoft, Oracle, and SAP)."
- The report highlighted Infosys' breadth and depth, noting that its Salesforce deployment experience spans banking, consumer packaged goods, high-tech, discrete manufacturing, and media.
- Lastly, the report notes that Infosys has a significant focus on larger, more complex deployments; approximately half of its total projects are with \$1-Billion+ companies.

Infosys has over 1,000 cloud experts who have delivered more than 100 cloud engagements for clients across all major industries globally. Enabled by an ecosystem of over 20 best-in-class Cloud partners, Infosys helps organizations maximize business value from their cloud initiatives. Infosys addresses all aspects of the enterprise cloud adoption lifecycle by providing a comprehensive suite of professional services for the cloud and a number of industry-leading services in the cloud, delivered as Business Platforms, in a subscription-based pricing model.

Salesforce.com is key to Infosys' vision of delivering a trusted cloud ecosystem for its clients. Infosys sees significant opportunities to build innovative Salesforce cloud offerings for clients around the globe. These offerings will bring together Infosys' Intellectual Property, industry best practices and proven partnerships to achieve our cloud vision.

#### Quotes

Andy Morley, Director, Enterprise Application Services, Baker Hughes Inc: "Baker Hughes Inc. (BHI) embarked on a salesforce.com based CRM journey with Infosys as the partner of choice to leverage its expertise in deploying complex CRM implementations across the globe, proprietary implementation methodology - InSwift, coupled with an array of tools and accelerators for predictability and scale for implementation. The program aligns with BHI's overall strategic framework of improve sales pipeline visibility, target best opportunities, enable cross team & divisional collaboration and strengthen customer relationships"

Chandra Shekar Kakal, Senior Vice President, Enterprise Solutions, Infosys: "Salesforce.com has been a partner in helping Infosys deliver measurable business value for clients. We believe the Forrester Salesforce.com Implementation report reaffirms our Cloud Ecosystem Integrator vision, a single point of accountability for managing and delivering comprehensive cloud services."



**Kendall Collins, Chief Marketing Officer, salesforce.com:** "The question of if companies will move to the cloud has been replaced by with what they will run in the cloud. We look to global partners such as Infosys to deliver measurable business value to clients for social, mobile and open cloud computing across the enterprise. Our partnership with Infosys will accelerate its vision to deliver a trusted cloud ecosystem for its customers to build tomorrow's enterprise".

#### **Additional Resources**

- Infosys Salesforce.com Case Study Video
- Salesforce.com offerings
- Cloud offerings
- Cloud blog

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### **About Infosys**

Many of the world's most successful organizations rely on Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise.

For more information about Infosys (NASDAQ: INFY), visit www.infosys.com

### **Infosys Safe Harbor**

Statements in connection with this release may include forward-looking statements within the meaning of US Securities laws intended to qualify for the "safe harbor" under the Private Securities Litigation Reform Act. These forward-looking statements are subject to risks and uncertainties including those described in our SEC filings available at <a href="https://www.sec.gov">www.sec.gov</a> including our Annual Report on Form 20-F for the fiscal year ended March 31, 2011, and our other recent filings, and actual results may differ materially from those projected by forward-looking statements. We may make additional written and oral forward-looking statements but do not undertake, and disclaim any obligation, to update them.