Infosys Modernization Radar 2022:
Race to modernize retail, logistics, and consumer packaged goods
## Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive summary</td>
<td>4</td>
</tr>
<tr>
<td>The right modernization strategy for retail, logistics, and CPG: Holistic, automated, and aligned</td>
<td>6</td>
</tr>
<tr>
<td>Firms have five years to modernize their legacy applications</td>
<td>7</td>
</tr>
<tr>
<td>A lot of legacy is critical to the business</td>
<td>7</td>
</tr>
<tr>
<td>No one method stands out for cloud migration</td>
<td>8</td>
</tr>
<tr>
<td>Exponential technologies dominate modernization drivers</td>
<td>9</td>
</tr>
<tr>
<td>Multiple talent pools reduce risk</td>
<td>10</td>
</tr>
<tr>
<td>Modernization investment should be more strategic than discretionary</td>
<td>12</td>
</tr>
<tr>
<td>Big companies more likely to use strategic budget</td>
<td>13</td>
</tr>
<tr>
<td>High levels of discretionary spend across industries, with CRL showing less attention</td>
<td>13</td>
</tr>
<tr>
<td>Phased and coexistent methodologies are less disruptive than big-bang</td>
<td>16</td>
</tr>
<tr>
<td>Phased approach causes higher levels of no disruption</td>
<td>17</td>
</tr>
<tr>
<td>Big-bang approach causes more crippling disruption</td>
<td>17</td>
</tr>
<tr>
<td>Separating the winners from the also-rans</td>
<td>19</td>
</tr>
<tr>
<td>Toward modernization success in retail, logistics and CPG</td>
<td>20</td>
</tr>
<tr>
<td>1. Set a clear vision and roadmap for results-oriented business outcomes</td>
<td>22</td>
</tr>
<tr>
<td>2. Cross-pollinate Agile teams with deep technical expertise</td>
<td>23</td>
</tr>
<tr>
<td>3. Use a zero-disruption modernization method</td>
<td>24</td>
</tr>
<tr>
<td>4. Start small but start now, and use a modernization expert</td>
<td>25</td>
</tr>
<tr>
<td>Appendix: Research approach</td>
<td>26</td>
</tr>
<tr>
<td>References</td>
<td>29</td>
</tr>
</tbody>
</table>
Executive summary

We polled 317 senior technology leaders from the retail, logistics, and consumer packaged goods (CPG) (CRL) industries to understand their modernization journey. We found that organizations are spending a lot of money to modernize. The message is clear — firms that modernize quickly will make their way forward, while those that don’t will be left behind.

We found that the pool of legacy applications is disappearing quickly. Even though 86% of current technology assets are legacy, almost all will modernize in the next five years. What makes this matter even more urgent is that half of this legacy pool involves critical business systems. Chief information officers (CIOs) in our survey are worried that they don’t have skills in-house to pivot successfully to this customer-centric modern era.

There are various approaches to modernization. But a phased (“strangler,” named after the fig tree pattern where new trees grow over old) or coexistent method is less disruptive, ensuring business continuity during the modernization of critical systems.

We found that unlocking modernization success relies on having a valid business case for modernization that starts from the top of the organization.

What is required here is a well-planned modernization roadmap with defined commercial outcomes. The speed of modernization will act as a differentiator.

Infosys Modernization Radar 2022 shows how firms should prepare for the new era. Those that don’t modernize their legacy applications, particularly mission-critical applications, will be uncompetitive. Those that do will be future-ready to match the evolving customer demands. They will realize cloud benefits such as better enterprise data, value realization from exponential technologies, and a more scalable and operative digital backbone.

The right modernization strategy for retail, logistics, and CPG: Holistic, automated, and aligned

We found that 50% of the legacy applications are slated to modernize in the next two years and 70%-90% in five years. Mainframe, monolithic applications are being renewed to realize better cost efficiencies and faster development. This way, organizations will benefit from order-of-magnitude improvement in ease of maintenance and extensibility.
Multiple talent pools reduce risk

Firms must modernize now. But CRL CIOs are concerned about having the right talent. Fifty one percent (51%) of CRL respondents cited the lack of skills and talent as a bigger pain point than risks of disruption (26%) and costs (23%). Of course, modernization is not a one-size-fits-all initiative. Different companies need different skill sets to realize true business benefits. That said, firms need to upskill, and take advantage of partnership opportunities to make modernization actually work.

Modernization investment should be more strategic than discretionary

A significant proportion of a CRL organization’s discretionary budget (64%) goes toward app modernization. Firms with lower discretionary budgets are larger companies using strategic budgets for their modernization initiatives. Such companies assign 45% of their discretionary budgets for app modernization. These low discretionary spenders have a clear modernization roadmap and are more likely to go all-in on big modernization projects costing over $10 million. Modernization is now on the executive agenda, and it should become a crucial part of organizations’ strategic budgets.

Phased and coexistent methodologies are less disruptive than big-bang

Phased modernization is less risky than doing everything at once (big-bang). The same analysis applies to a coexistent approach, in which the modernized system runs in parallel with legacy applications that are transforming. The big-bang method is more likely to lead to crippling disruption—just under half (43%) of CRL respondents who used this method more often than other methods experienced more frequent crippling disruptions.

The race to modernize

Firms have just five years to modernize their legacy estate or they will be left behind as digital natives take the lead. Modernization is an enterprise imperative and firms must act now. A wait-and-see approach is just not tenable.

There are many reasons to modernize. Reduced operational expenditure and the ability to utilize technologies, such as application programming interfaces (APIs), microservices, and even artificial intelligence (AI), are compelling organizations to modernize. Many CRL executives in our survey spoke about the increased reliability and resilience of modernized applications and modernization benefits, such as increased revenues and a better customer experience.

We followed a holistic approach to identify four ways to ensure swift and effective modernization.

1. Set a clear vision and roadmap for results-oriented business outcomes.
2. Cross-pollinate Agile teams with deep technical expertise.
3. Use a zero-disruption modernization method.
4. Start small but start now, and use a modernization expert.

This report explores these four actionable steps to guide companies to enhance modernization effectiveness, save money, and build tomorrow’s technology infrastructure with today’s resources.
The right modernization strategy for retail, logistics, and CPG: Holistic, automated, and aligned

Our Digital Radar 2022 research found that rates of digital adoption have risen steeply across all industries, and that companies that wait too long to modernize cannot survive. The “digital floor” is a foundation of baseline technologies that all large enterprises must adopt to remain relevant. Cloud computing and legacy modernization are the basis of this floor.

But many CRL organizations are struggling. They just aren’t prepared for this new age of customer power, hybrid workforces, and the need to ensure business resilience through agile ways. Most are held back by aging monolithic systems. This critical infrastructure, often running on millions of lines of COBOL code, was made for a 20th-century firm, built in times when things were relatively static and doing just enough to get by worked for the most part.

Given that 86% of current enterprise applications in CRL are still legacy, the spend on app modernization right now is substantial. Of this, around 43% is legacy mainframe systems. The CRL respondents in our survey alone are spending $5.3 billion.

Resilient app modernization programs take a holistic view of the enterprise applications, bring together business and IT, and use automation where possible.

“As everyone moves to cloud and new technologies demand significant mindshare, firms are now racing to modernize these legacy systems.”

— Shaji Mathew
Executive Vice President, Infosys
However, most of these legacy systems are critical to businesses. These are not just systems of differentiation or innovation, but they keep the businesses operating effectively.

Firms need to run this race without disrupting core operations and without risking brand reputation. The key is to have a holistic view of the enterprise applications, use automation where possible, and ensure that business is in the same room as IT when transformation is taking place.

Firms have five years to modernize their legacy applications

Firms are modernizing their application landscape very quickly (see Figure 1). In fact, aggressive timelines suggest that 90% of the legacy applications will be modernized five years from now, with almost 50% modernized in the next two years.

A large company in the consumer-services sector was losing market share to its evolving competitors who quickly adapted to digitization by launching advanced products for their tech-savvy customers. There was an urgent need for the company to quickly modernize customer experience to gain the lost ground. Infosys leveraged microservices-based architecture and cloud platforms to help the company modernize its foundational systems and embrace the digital era. The company could spot new business opportunities with the potential to yield $1 billion in revenues. The need to enhance customer experience, retention, and revenues sparked the critical decision to modernize through digitization. The case demonstrates the importance of a business-led impetus and commitment to modernization.

A lot of legacy is critical to the business

Currently, 86% of current systems are legacy (see Figure 2). Of this, 43% is legacy mainframe. More than half of this legacy is core to the business (52%), and the rest is supporting applications (see Figure 3).

Organizations, from larger retailers to last-mile logistics companies, have stacked up legacy debt by sticking with these systems. These core systems, often housing important data and transaction processes, can be difficult and expensive to upgrade. They also

"Modernization is critical for enterprises to become Agile and responsive and match the competitiveness of digital native peers."

— Satish H.C.
Executive Vice President and Co-Delivery Head, Infosys
lack software support, as the people who develop them are retiring (or have already retired). Further, these unsupported core systems present security risks, often because there are no publisher-produced patches to repair vulnerabilities, offering a gold mine of information for knowing hackers to exploit. This all comes together to produce compliance, legal, and reputational risks.

All firms are suffering in this regard. Across industries, firms with more than $5 billion in revenue have similar numbers of core assets as those with less revenue. And firms that have set aside bigger budgets for app modernization have even more core legacy assets, with 54% core applications and 46% supporting. Firms both big and small would be wise to set aside even more budget for core modernization, given the amount of legacy assets that are critical to the business.

No one method stands out for cloud migration

Many firms are choosing the cloud to modernize their legacy applications. Our Cloud Radar 2021 analysis showed that companies that move over 60% of their systems to the cloud achieve significantly higher performance, especially when core systems have been migrated. But the options to get there are myriad and can be highly complex, including rewriting and greenfield deployments (see Figure 4). While a little under a third (32%) of CRL legacy applications are being rewritten for the cloud environment, another 32% consists of unmodified applications that have been carried forward from legacy systems. Finally, a little under a third (29%) are greenfield, cloud-native applications for scalable, flexible, and modular IT.

Sometimes, a simple lift and shift is the best move to get things started. As Kmart Australia’s ex general manager of product technology, explains: “Taking the first step of mainframe modernization by moving it to cloud reduced the operating costs for our platform, but it was much more than that. Firstly, the move enabled us to scale our business like never before. And secondly, it enabled us to unlock data trapped in legacy systems, which is now feeding analytics cases across multiple strategic programs. And finally, cloud delivers new solutions and enables better outcomes and experiences for our team members and customers.”

However, for non-mainframe applications, executives we spoke to prefer to either optimize applications to benefit from cloud services or re-platform the

Figure 5. For non-mainframe applications, CRL firms are re-platforming as much as possible

<table>
<thead>
<tr>
<th>Modernization Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Optimize using cloud components to benefit from cloud services</td>
<td>96%</td>
</tr>
<tr>
<td>Replatform by upgrading the database, Operating system, or programming language</td>
<td>100%</td>
</tr>
<tr>
<td>Rebuild to be cloud-native</td>
<td>84%</td>
</tr>
<tr>
<td>Rehost in the cloud</td>
<td>80%</td>
</tr>
<tr>
<td>Replace with custom and/or off the shelf applications</td>
<td>96%</td>
</tr>
</tbody>
</table>

Relative popularity to app modernization

“CPG business demands a cognitive supply chain for sustainable growth. Enterprises should be able to match supply with demand, undertake optimal route planning for logistics, and plan bundled promotional offers based on historical sales data. Cloud is the catalyst to plan and execute across the production-promotion-distribution continuum.”

Mayank Ranjan
Vice President and Americas Regional Head, CRL, Infosys
of modernizing the database, operating system, or programming language (see Figure 5). Of course, moving to the cloud doesn’t have to be an either-or decision. The Infosys Kmart study offers some perspective. Using the Infosys ART — accelerate, renew, transform — framework, modernization started with lift and shift. But in the renewal phase, applications were modified to create new user experiences and applications. This phase also includes reducing development cycles through new tools that utilize APIs and modularization.

**Exponential technologies dominate modernization drivers**

Now that the cloud is ubiquitous, what other technologies and ways of working are driving firms to modernize? We found that data and analytics ranked the highest, followed by microservices architecture, low code/no code (LC/NC), and APIs (see Figure 6). Interestingly, APIs have a high level of mindshare. Exposing programs as APIs can enable firms to plug-and-play different systems together, leading to what many have termed a “composable enterprise.” This increases agility, resilience, and customer-centricity in an enterprise. Firms that had a higher level of composability in business processes were able to weather the worst of the pandemic in a way superior to laggard firms in this respect. To do APIs well, firms will have to refactor their legacy applications. Refactoring is the process of discovery, isolation, extraction, and reuse of business rules as new API-level services. Automating that process is vital, as it can be akin to reading more than a dozen copies of ‘War and Peace’ — and that’s for a relatively modest application of only one million lines of code.

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**Figure 6. Exponential technologies dominate drivers for modernizing**

<table>
<thead>
<tr>
<th>Initiative</th>
<th>Relative Popularity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Data and analytics</td>
<td>100%</td>
</tr>
<tr>
<td>Microservices architecture</td>
<td>92%</td>
</tr>
<tr>
<td>Low code no code</td>
<td>85%</td>
</tr>
<tr>
<td>Application programming interfaces</td>
<td>84%</td>
</tr>
<tr>
<td>Internet of things</td>
<td>81%</td>
</tr>
<tr>
<td>Open source software</td>
<td>81%</td>
</tr>
<tr>
<td>Artificial intelligence or machine learning</td>
<td>81%</td>
</tr>
<tr>
<td>Agile DevOps</td>
<td>80%</td>
</tr>
<tr>
<td>Blockchain</td>
<td>74%</td>
</tr>
</tbody>
</table>

*Source: Infosys Knowledge Institute*

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“**The transform stage at Kmart involved rewriting and redeploying workloads to take advantage of the AWS cloud.**”

— Andal Alwan  
Associate Vice President, Regional Head of CRL, Infosys

“**We believe we are one of the first retailers globally to migrate mainframe applications to the cloud 100% remotely. With the agility of a cloud platform, we are in a prime position to innovate and optimize customer experiences, rapidly and at scale. The Infosys modernization suite and their great team of mainframe cloud modernization experts were imperative to our success.**”

— Ex General Manager  
Kmart Australia
Talking to experts, it is easy to see why firms are modernizing now.

Ravi Kumar S, president of Infosys, notes that firms are looking for ways to monetize their data, often locked in the vaults of aging COBOL-programmed applications.

These firms are held back for a variety of reasons. Many practitioners cite project-based methods of value delivery, reducing the ability to use DevOps for speedier software development and deployment. Also prevalent is the cost of modernizing legacy systems, with many projects taking over two years and millions of dollars to finalize. However, one of our original hypotheses in conducting this research was that both business and IT executives fear that modernization will disrupt the business and tarnish brand reputation.

We found this to be partly true. Though disruption loomed (26%) for CRL firms, a lack of skills and talent appeared more threatening (51%). Firms were slightly more concerned about lack of skills (28%) than other verticals. However, they were not as challenged by the lack of talent on its own (23%) compared to the rest (29%) (see Figure 7). Executives we spoke to verified this growing alarm in the upper ranks. Many core applications are supported by aging teams of developers with hard-to-find skills. To truly transform the business, niche skills such as rules externalization, database modernization, and the ability to reengineer apps to open source are necessary.

Firms need to invest in their workforces, build a community of practices for modernization, and even tap into the gig economy. Only then can they do the

― Ravi Kumar S
President, Infosys

“Modern systems enable a better and richer customer experience, including an omnichannel presence for banking and retailer firms, among others.”

― Ravi Kumar S
President, Infosys
necessary due diligence and planning that successful modernization programs entail. Firms will need to get a handle on cloud-native processes, DevOps, and architectural feats such as decoupling data from underlying systems. Talent is also needed in more transformative efforts to expose business capabilities often locked within mainframe screens.

Source: Infosys Knowledge Institute
Modernization investment should be more strategic than discretionary

The money for reskilling, onboarding new personnel, and buying state-of-the-art modernization technology is crucial. More invasive modernization approaches can cost upward of $10 million per project. That is why the ownership cost is such a big problem for smaller CRL firms.

To understand the financing source for these modernization projects, many of which last up to 35 months, we asked respondents about the amount of discretionary spend going to modernization. The average spend was 64%, proving that modernization is a big deal for most enterprises.

We then split the respondents into low discretionary spenders (less than 60% of their budgets going on app modernization) and high discretionary spenders (more than 72% of their budget spent on app modernization) (see Table 1).

Table 1. Attributes of low and high discretionary spenders

<table>
<thead>
<tr>
<th>Low discretionary spenders</th>
<th>High discretionary spenders</th>
</tr>
</thead>
<tbody>
<tr>
<td>More likely to have annual revenue &gt;$10 billion</td>
<td>More likely to have a high revenue increase (≥11%)</td>
</tr>
<tr>
<td>More likely to have a small increase in modernization budget (3%-5%)</td>
<td></td>
</tr>
<tr>
<td>Higher proportion of projects that are &gt;$10 million</td>
<td></td>
</tr>
<tr>
<td>Fewer core legacy applications, with more supporting</td>
<td>Fewer proactive modernization programs</td>
</tr>
<tr>
<td>More proactive modernization programs</td>
<td></td>
</tr>
<tr>
<td>Think that a clear modernization roadmap is more important to the success of a project</td>
<td>Use phased modernization methods less often than low discretionary spenders</td>
</tr>
<tr>
<td>than high discretionary spenders</td>
<td></td>
</tr>
</tbody>
</table>

Source: Infosys Knowledge Institute
Big companies more likely to use strategic budget

Low discretionary spenders are much more likely to be big CRL companies (revenues greater than $10 billion) (see Figure 8) using strategic budgets for their modernization initiatives. We believe this is because they have a higher proportion of projects greater than $10 million (see Table 1) and have more “proactive” modernization programs in place than other groups. These larger firms also have more supporting legacy applications and often remark that a clear modernization roadmap is needed for a successful modernization program. They also use phased modernization methods more than other groups.

High discretionary spenders, often smaller firms that are growing fast, have fewer proactive engagements in place and typically go for big-bang or coexistent modernization approaches. They are more likely to be agile, innovative companies that do modernization in an ad hoc way, modernizing systems of innovation along with systems of differentiation and systems of record.

High levels of discretionary spend across industries, with CRL showing less attention

Even CRL firms, which use the smallest amount of their discretionary budget on modernization, spend 64% on modernization (see Figure 9).

Figure 9. Most discretionary budget is used for modernization

One of the reasons that CRL firms might be behind is the complexity of their operations. Not only is digital transformation about modernizing front-end apps, but the whole supply chain must be transformed, even as they move all operations to the public
cloud. Communications, customer preferences, and geography must also be thought through. A good example is supermarket chain Sainsbury’s, which was rapidly able to develop an app for same-day delivery, typically within four hours, while customers were at home during the height of the pandemic. On the surface this sounds simple but took concerted effort across people, process, and technology to make it viable. Another good example of turning straw into gold is Volkswagen. It developed a partnership with Zalando and DHL to modernize systems. Customers were able to make purchases in-store and then have their goods shipped to a parked vehicle. The boot could be unlocked with a one-time passcode, ready for collection at the customers convenience.

Energy, telecommunications, and utility firms are further ahead, with the ratio at 68%-70%. Please see our adjacent reports for a discussion on why this might be the case.

Given that most firms are planning to modernize their legacy applications in the next two to five years, firms across industries should use strategic budgets instead. Another interesting finding is that firms in the US are not increasing their budgets as much as those in Europe, Australia, and New Zealand are (see Figure 10). Also, CRL firms are behind in increasing modernization budgets, with automotive and telco/utilities enterprises investing the most (see Figure 11).

Figure 10. U.S. is behind in increasing modernization budgets

![Figure 10. U.S. is behind in increasing modernization budgets](image-url)
Figure 11. Retail, logistics, and CPG organizations are also behind in increasing modernization budgets

<table>
<thead>
<tr>
<th>Industry</th>
<th>3%-5% increase</th>
<th>6%-10% increase</th>
<th>11%-15% increase</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automotive</td>
<td>17%</td>
<td>35%</td>
<td>41%</td>
</tr>
<tr>
<td>Energy</td>
<td>24%</td>
<td>43%</td>
<td>32%</td>
</tr>
<tr>
<td>Financial services and insurance</td>
<td>41%</td>
<td>42%</td>
<td>15%</td>
</tr>
<tr>
<td>Healthcare and life sciences</td>
<td>28%</td>
<td>37%</td>
<td>32%</td>
</tr>
<tr>
<td>High-tech and manufacturing</td>
<td>30%</td>
<td>43%</td>
<td>25%</td>
</tr>
<tr>
<td>Retail, logistics, and CPG</td>
<td>31%</td>
<td>40%</td>
<td>26%</td>
</tr>
<tr>
<td>Telecommunications and utilities</td>
<td>15%</td>
<td>40%</td>
<td>42%</td>
</tr>
</tbody>
</table>

Source: Infosys Knowledge Institute
Phased and coexistent methodologies are less disruptive than big-bang

Modernization should have limited disruption to end users. This includes all partners in the enterprise ecosystem. Even a little downtime in mission-critical systems can be catastrophic. Gartner estimates that just one hour of downtime can cost a business $300,000.³

There are three patterns that firms can use to achieve a modernized architecture — strangler (or phased), coexistent, and big-bang.

Strangler is a phased approach toward a microservices architecture. Coexistent is the ability to run both modernized and legacy systems in parallel until the modernization of technology, processes, and people is complete. Coexistence can be costly, as new places in the cloud must be set up to transfer data between old and new systems. Big-bang entails an all-in rewrite of legacy systems, with more risk along the way. The approach taken depends on a clear-eyed risk-reward analysis.

Of course, the complexity of current systems will also be a key driver in choosing the options. A big-bang approach is viable if applications are small and can easily be replaced. If the IT landscape requires a wholesale change, phased and coexistent methods might be the better option. Our analysis found that levels of crippling disruption — in which the whole system goes offline for some time — significantly reduce with coexistent and phased approaches.

The coexistent approach runs modernized and legacy systems in parallel until the modernization of technology, processes, and people is complete.

We recommend using an architecture-first approach when adopting these methods, with cloud-agnostic programming to reduce vendor lock-in. Of course, it’s not just the technology that needs governance. A successful modernization requires changes to people and processes too. This means using Agile and DevOps methodologies and ensuring the operating model fits the purpose. Upskilling all employees to work with modernized software is also crucial.
Phased approach causes higher levels of no disruption

When designing a modernization project, it is important to put the customer first and ensure changes are introduced incrementally, without a sudden and abrupt disruption. When the end consumer is an enterprise, its systems should see minimal changes to consume the services. Business operations need to seamlessly transition from supporting the legacy applications to using the modernized model. The phased (or strangler) approach is best in this regard. Of respondents using this method more often than other methods, 27% said they experienced “no disruption” more frequently (see Figure 12). This falls to 13% for the coexistent method.

Big-bang approach causes more crippling disruption

However, when we look at crippling disruption, the story is more nuanced. For this analysis, we split levels of disruption from modernization projects into four tiers — no, mild, significant, and crippling disruption. Our analysis found that 43% of respondents who had a higher-than-average number of big-bang projects (39% or more) experienced more frequent crippling disruption (see Figure 13). The frequency of crippling disruption for phased and coexistent methods was far lower.

Figure 12. Phased approach is the least disruptive

Figure 13. Coexistent and phased approaches cause less crippling disruption

The whole point of a phased approach is to slowly replace existing functionalities with new applications and services in a phased manner. This is often done when replacing a complex system with microservices can be a huge risk. Adopting a phased or strangler approach to gradually migrate to the new system reduces the risk of complete failure. The strangler pattern updates the modernized stack to point to a new location by using what is known as a routing facade, an abstraction that talks to both modernized and legacy systems. To take this route, organizations should analyze applications in depth and perform security checks to ensure vulnerabilities don’t surface in the new architecture.

The coexistent approach, often deployed in Infosys’ zero-disruption method, is frequently used with more invasive strategies. Here, planning is critical. Instead of a big-bang cutover, the modernized system runs in parallel with the legacy system until IT infrastructure and applications gradually transition. In the zero-disruption method, this transition runs over three phases (see Figure 14).

In this pattern, the modernized application is completely transformed to become scalable, flexible, modular, and decoupled, utilizing microservices architecture. It also uses the best of cloud offerings and opens a lively and innovative partner ecosystem for the organization.
Figure 14. The zero-disruption approach to app modernization

<table>
<thead>
<tr>
<th>Current state</th>
<th>Interim state</th>
<th>Target state</th>
</tr>
</thead>
<tbody>
<tr>
<td>Legacy platform</td>
<td>Legacy platform</td>
<td>Modernized platform</td>
</tr>
<tr>
<td>Business as usual</td>
<td>Dual-mode coexistence with two-way data syncing</td>
<td>Scalable, flexible, modular, and decoupled microservices architecture</td>
</tr>
<tr>
<td></td>
<td>Dovetail BizOps operations into dual-mode landscape</td>
<td>Secure, open source best of class, cloud-native, and few chosen partners</td>
</tr>
<tr>
<td></td>
<td>Modernization framework and leveraging accelerators</td>
<td>Key business capabilities enabled by each transformation track</td>
</tr>
</tbody>
</table>

Source: Infosys Knowledge Institute
The reasons for, and goals of, modernization vary. Senior executives are interested in reducing the total cost of ownership (TCO) and improving application resilience. Firms with high discretionary spending are interested in increasing revenue, while goals across industries jump from reduced TCO (in, e.g., telecommunications) to speed of performance (in, e.g., life sciences). And with everything happening so fast and big budgets being put on the table for modernization initiatives, the actual effectiveness of modernization programs fluctuates across firms. Retail modernization programs (of the sort conducted by Kmart in Australia) effectively increase revenue and application quality but often struggle with user experience. User experience is also a problem for healthcare firms, for instance, with data locked in legacy vaults that firms find difficult to set free.

In this race to modernize, there will be winners and also-rans. Firms must act now to make the best of what they have. Upskilling will be critical, and a “micro is the new mega” approach to change, with deft planning and strategic budget, will win out over big-bang wholesale changes across people, processes, and technologies.5

Cloud, DevOps, and automation all play a role to ensure teams working on changing the legacy landscape hit the ground running — and keep on running. Thought must be given to quality assurance planning to ensure the modernized landscape is fully functional and operational. And importantly, even during modernization, the customer must remain center stage. This requires an operating model that brings IT together with the business to roll out new features and cross-functional teams of Agile practitioners continuously collaborating to meet user needs and provide exceptional experiences.
Toward modernization success in retail, logistics and CPG

Firms can take four steps for more effective app modernization. These steps encompass people, processes, and technologies. Perhaps most important, they all depend on having business in the same room as IT when making big decisions. They also all require C-suite involvement, especially when complex, multiyear modernization projects loom large. And to overcome the fear of getting started on such a mammoth undertaking, they offer encouragement to do great things by stitching together a series of deft microchanges. The four recommendations are:

1. Set a clear vision and roadmap for results-oriented business outcomes.
2. Cross-pollinate Agile teams with deep technical expertise.
3. Use a zero-disruption modernization method.
4. Start small but start now, and use a modernization expert.
1. Set a clear vision and roadmap for results-oriented business outcomes

Modernization projects can cost over $10 million. A clear modernization roadmap with defined commercial outcomes can unlock funding and sponsorship from senior executives. This was the topmost response highlighted by our respondents when asked how they can achieve modernization success. In second place was a validated business case against the commercials of the solution (see Figure 15).

Clearly, concentrating on business outcomes is key. The vision should start at the top of the company and be cascaded down through well-defined objectives and key results.

With a defined roadmap in place, employee experience and business processes like new hire onboarding were reimagined, and a “digital runway” was established through small implementations rolled out every six weeks.6 This enabled Infosys to be more resilient during the pandemic, when 99% of the workforce moved to remote work. Employee satisfaction increased dramatically, and client value scores were the highest they had ever been.

![Figure 15. Focus on business outcomes is key to modernization success](image-url)

Source: Infosys Knowledge Institute

“Giving the whole firm a vision for transformation ensures that changes happen across people, process, and technology.”

— Gautam Khanna

Vice President and Global Head, Modernization Practice, Infosys
2. Cross-pollinate Agile teams with deep technical expertise

Our Agile Radar research found that product-centric value delivery, together with autonomous, cross-functional teams of technical practitioners, design thinkers, and business executives, can increase business growth by as much as 63%. The message is clear: Use Agile ways of working and cross-pollinate teams with deep technical expertise so the whole firm becomes agile. This worked at Infosys during the pandemic, and scores of other companies that have successfully modernized their legacy landscape did the same.

Both legacy and modernized systems will work better through a focused initiative to identify, harmonize, and scale processes and ways of working. Here, adhering to the Agile tool set and mindset is important (see Figure 16).

Employees should be upskilled to work with exponential technologies such as AI, microservices, and containers. Security practitioners can become members of DevOps pods, forming DevSecOps for more automatable software provisioning and deployment.

Harmonizing the operating model in this way will lead to sustained agility across the entire organization; increased experimentation and innovation; and a transformation of the organization from “doing modernization” to becoming an agile, modernized organism that is relevant to clients, resilient to market shocks, and responsive to market forces — a live enterprise.

Figure 16. Successful teams adhere to Agile tool set and mindset

Employees should be upskilled to work with exponential technologies such as AI, microservices, and containers. Security practitioners can become members of DevOps pods, forming DevSecOps for more automatable software provisioning and deployment.

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“DevSecOps helps businesses shorten the modernization cycle time, from initiating a business idea to delivering to end customers. Organizations can now detect problems early in the modernization value stream to deliver quality outcomes and effortlessly collaborate through unified DevSecOps teams.”

— Anupama Rathi
Associate Vice President, Head of DevOps Center of Excellence, Infosys

“Consumer, retail, and logistics are high-stakes businesses where agility, speed, and scale, determine long-term success. The right partner ecosystem enables enterprises to establish a digital thread for addressing rapid shifts in business and technology.”

— Sourav Banerjee
Senior Vice President, CPG, Retail and Logistics, Infosys
3. Use a zero-disruption modernization method

Our analysis found that coexistent and phased approaches to modernization result in the fewest crippling disruptions. But the story doesn’t end here. Infosys takes a seven-layer zero-disruption approach (see Figure 17) to ensure minimal disruption and business resiliency during modernization. Different modernization methodologies involve certain layers more than others, with big-bang (layers 1-4), and phased and/or coexistence (layers 1-6). With coexistent, layer 5 is more prominent. In layer 1, companies should take into consideration the experience of all relevant stakeholders at the early stage of modernization. Employees should be reskilled and upskilled as part of stakeholder considerations. Layer 2 is about focusing on business value chains and processes to derive maximum value while minimizing risks during the coexistence phase. These factors can be considered, along with the business case, to implement a pilot program using a few medium-risk, high-impact apps — ideally by leveraging a partner’s expertise.

Layer 3 ensures an incremental change in the application interface to the external world through a carefully crafted migration from a monolith to a microservices-based organization. Layer 4 is also critical. For optimal coexistence, having the right data management and integration strategy is crucial. One way to manage this data is to create a repository of data on the cloud and ensure two-way syncing to modernized and legacy applications, preventing data loss. Finally, layers 6 and 7 include shared digital infrastructure (for efficiencies and process optimization) and an operating model that harmonizes ways of working across legacy and modernized systems and teams.

Figure 17. The seven layers of zero-disruption modernization

"Modernization of core systems with zero disruption requires cross functional collaborative teams that take a holistic view across the seven dimensions and plan and execute micro changes in a concerted way. They continuously experiment and learn from these changes to refine the execution approach, thereby minimizing transition risks and delivering predictable outcomes."

— Rafee Tarafdar
CTO, Infosys
4. Start small but start now, and use a modernization expert

Clearly, modernization is imperative in today’s customer-centric, turbulent climate. But it comes at a cost. Organizations are spending a significant amount on app modernization. Our research shows that roughly 64% of the discretionary budget is spent on modernization projects. Almost all legacy systems will either advance or disappear in the next five years. However, many executives fear failing. They want to change but are stuck in analysis paralysis.

Microchange management, as discussed in a recent Harvard Business Review article, provides some guidance. Instead of doing all changes at once, big modernization projects can be broken down into small components — such incremental work results in exponential change (and business benefit). Firms can also use this method to change employee behavior through slight modifications to habits and routines, which is important when organizational culture will also have to catch up with the modernized technological landscape. Modernized applications can be piloted on just a tiny fraction of the partner ecosystem; learnings from this pilot should then be used to refine and scale the rollout across the entire user base. Once modernization projects reach 80% adoption and 80% of the released features and functions are in use, they are considered assimilated into the organization and culture (see Figure 18).

Organizations can use efficient tool sets to benefit the most from transformation. Kmart Australia used a partner that offered a framework of repeatable services, reducing development efforts by 40%, time to market by 20%-40%, and modernization costs by 15%-30%.9 Integrated solutions like this support a range of modernization scenarios through cloud-native development, cloud migration, mainframe modernization, and technology migration. The solution also includes a team of experienced consultants and an ecosystem of over 50 partners.

Figure 18. Measuring change at scale

[Diagram showing the progression from prototype to fully adopted, with labels for released features and functions used.

Source: Infosys]
Appendix: Research approach

In addition to the survey of 1,500 executives and leaders for this research, we conducted interviews with industry practitioners, executives, and subject matter experts.

Respondents by region (for all industries)

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S.</td>
<td>53%</td>
</tr>
<tr>
<td>Europe</td>
<td>32%</td>
</tr>
<tr>
<td>Australia and New Zealand</td>
<td>16%</td>
</tr>
</tbody>
</table>

Source: Infosys Knowledge Institute

Respondents by industry (for all industries)

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial services and insurance</td>
<td>21%</td>
</tr>
<tr>
<td>Retail, logistics, and CPG</td>
<td>21%</td>
</tr>
<tr>
<td>Automotive</td>
<td>7%</td>
</tr>
<tr>
<td>High-tech and manufacturing</td>
<td>15%</td>
</tr>
<tr>
<td>Energy</td>
<td>7%</td>
</tr>
<tr>
<td>Telecommunications and utilities</td>
<td>15%</td>
</tr>
<tr>
<td>Healthcare and life sciences</td>
<td>14%</td>
</tr>
<tr>
<td>Retail, logistics, and CPG</td>
<td>21%</td>
</tr>
<tr>
<td>High-tech and manufacturing</td>
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<tr>
<td>Energy</td>
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<td>Telecommunications and utilities</td>
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</tr>
<tr>
<td>Healthcare and life sciences</td>
<td>14%</td>
</tr>
</tbody>
</table>

Source: Infosys Knowledge Institute

Respondents by seniority (for all industries)

<table>
<thead>
<tr>
<th>Seniority</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive (XVP, Director)</td>
<td>59%</td>
</tr>
<tr>
<td>C-level (CXO)</td>
<td>41%</td>
</tr>
</tbody>
</table>

Source: Infosys Knowledge Institute
Respondents by modernization role (for all industries)

- **Strategy:** set the vision and direction for app modernization initiatives
  - 20%
- **Implementation:** implement app modernization initiatives
  - 25%
- **Evaluation:** plan, design, or evaluate app modernization initiatives
  - 54%

Source: Infosys Knowledge Institute

Respondents by discretionary spending level (for all industries)

- Low discretionary spending: 19%
- Normal discretionary spending: 52%
- High discretionary spending: 29%

Respondents by modernization budget change (for all industries)

- Increase: 47%
- No change: 31%
- Decrease: 19%

Source: Infosys Knowledge Institute
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The Infosys Knowledge Institute helps industry leaders develop a deeper understanding of business and technology trends through compelling thought leadership. Our researchers and subject matter experts provide a fact base that aids decision-making on critical business and technology issues.

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