

NEAT EVALUATION FOR INFOSYS:

# Cognitive & Self-Healing IT Infrastructure Management

Market Segment: Overall

## Introduction

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This is a custom report for Infosys presenting the findings of the NelsonHall NEAT vendor evaluation for *Cognitive & Self-Healing IT Infrastructure Management Services* in the *Overall* market segment. It contains the NEAT graph of vendor performance, a summary vendor analysis of Infosys for cognitive & self-healing IT infrastructure management services, and the latest market analysis summary.

This NelsonHall Vendor Evaluation & Assessment Tool (NEAT) analyzes the performance of vendors offering cognitive & self-healing IT infrastructure management services. The NEAT tool allows strategic sourcing managers to assess the capability of vendors across a range of criteria and business situations and identify the best performing vendors overall, and with specific capability in server-centric services and cognitive service desk.

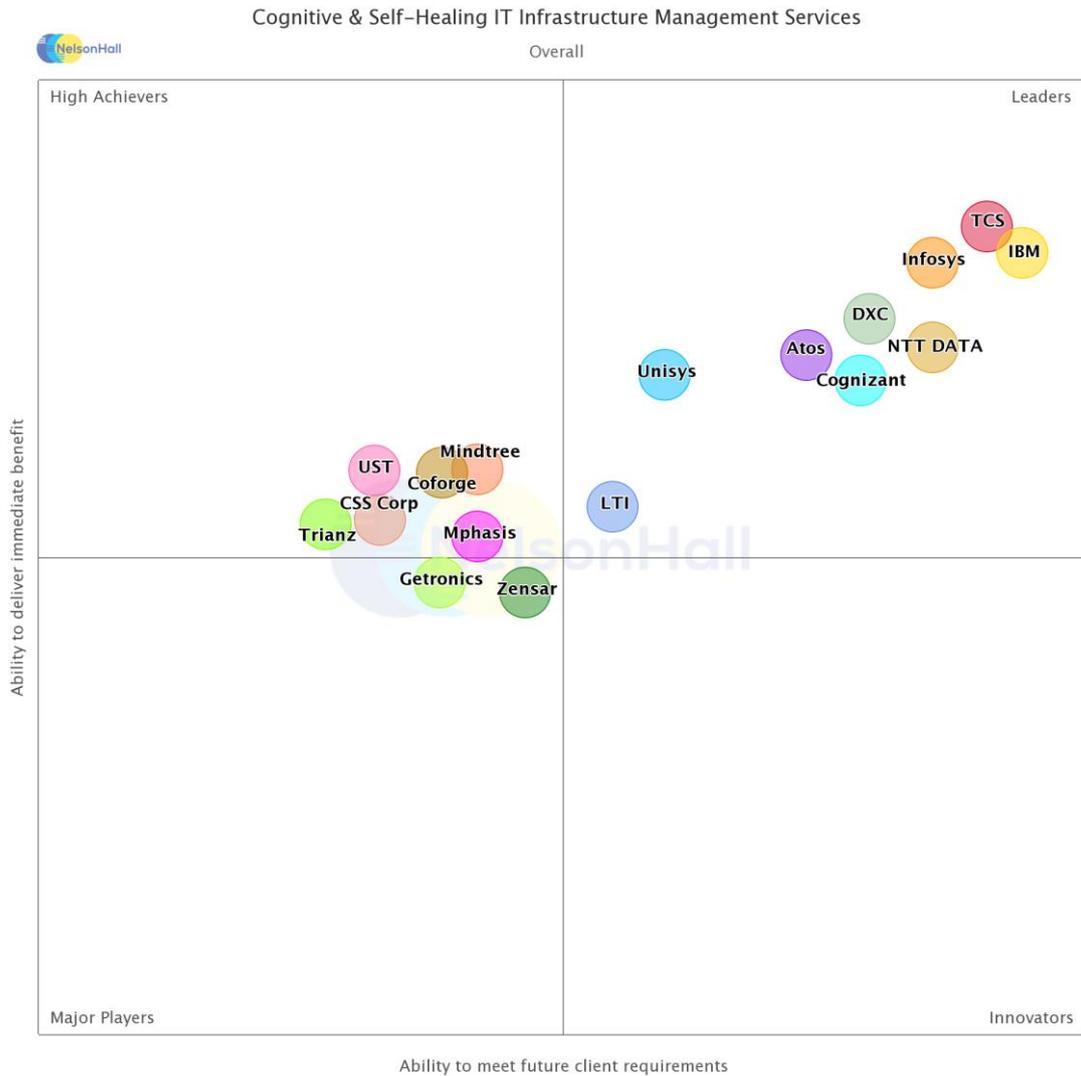
Evaluating vendors on both their ‘ability to deliver immediate benefit’ and their ‘ability to meet client future requirements’, vendors are identified in one of four categories: Leaders, High Achievers, Innovators, and Major Players.

Vendors evaluated for this NEAT are: Atos, Coforge, Cognizant, CSS Corp, DXC Technology, Getronics, IBM, Infosys, LTI, Mindtree, Mphasis, NTT DATA, TCS, Trianz, Unisys, UST, and Zensar Technologies.

Further explanation of the NEAT methodology is included at the end of the report.



## NEAT Evaluation: Cognitive & Self-Healing IT Infrastructure Management (Overall)



NelsonHall has identified Infosys as a Leader in the *Overall* market segment, as shown in the NEAT graph. This market segment reflects Infosys’ overall ability to meet future client requirements as well as delivering immediate benefits to its IT infrastructure management services clients.

Buy-side organizations can access the *Cognitive & Self-Healing IT Infrastructure Management Services* NEAT tool (*Overall*) [here](#).



## Vendor Analysis Summary for Infosys

### Overview

Infosys provides cognitive and self-healing IT infrastructure management services through its Cobalt Cloud community.

Infosys launched Infosys Cobalt in 2020, including a set of services, solutions, and platforms to enable cloud-powered enterprise transformation. Infosys Cobalt seeks to allow businesses to redesign the enterprise from the core and build new cloud-first capabilities in public, private, and hybrid clouds across PaaS, SaaS, and IaaS landscapes.

The Infosys Cobalt Cloud community works from the grassroots level upwards across industries, organizations, functions, and technologies to develop reusable cloud assets to meet business challenges. The assets, including solutions, platforms, knowledge, and accelerators, enable enterprises to move to the cloud and manage a hybrid multi-cloud environment through Infosys Cobalt's Polycloud platform. Polycloud allows a client to be cloud-agnostic while transforming into a cloud-native organization. It will enable AWS, Google, Azure, IBM, and other private cloud providers to operate within an enterprise concurrently, building and running applications in a cloud-agnostic way by facilitating portability across cloud providers.

Infosys Cobalt Cloud Community currently provides a catalog of 225 industry cloud-first blueprints, curated from 16k cloud assets. Infosys see two types of cloud community members: those who come in to consume assets within the community, and innovators who leverage what is in the community and create assets. These cloud assets are classified under four broad categories, which include:

- *Business assets*: include platforms, solutions, and services focused on industry verticals and sub-verticals. Also, horizontal business capabilities and cross-industry business assets. Examples include Infosys Genome data management solutions, Skava commerce, Telco on tap, and transaction reconciliation system
- *Engineering assets*: platforms, frameworks, services, AI/ML models, and bots used to create a higher level solution on a cloud ecosystem. These include Infosys Polycloud Platform, ESM Café, Wingspan, and Infosys Cloud workload migration suite
- *Knowledge assets*: includes frameworks, solution capability models, reference architectures, and process models for project implementation. These include project documents, proposal templates, large deal submissions, and case studies. It will also gain domain knowledge where clients' employees transition to Infosys as part of a deal
- *Learning assets*: includes learning modules like videos, playgrounds, quizzes, assignments, and assessments on technology, hyperscalers, and business solutions delivered through Wingspan. This includes internally created and managed content, content sources from hyperscalers, and providers including Udacity and Coursera.

These assets are continuously made available on the Infosys Cobalt Cloud Store, powered by telemetry, and available on the cloud. It provides a one-stop-shop for platforms, IP assets, offerings, and solutions. It operates on a marketplace model, enabling clients to add their assets and solve their specific business challenges. Infosys has Cobalt Labs, across nine regions, currently provided in a virtual environment. It also provides access to its broader partner ecosystem. The Cloud Community includes Infosys experts and experts from partners, clients, academic institutions, startups, gig workers, and cloud developers. Infosys has recently placed a renewed focus on bringing more startups into the ecosystem to create assets.



## Financials

Infosys' CY 2020 revenues were ~\$13.1bn, and NelsonHall estimates that ~10-14% is associated with cognitive and self-healing IT infrastructure management services.

NelsonHall estimates the geographical breakdown of Infosys' cognitive and self-healing IT infrastructure management services revenues in CY 2020 to be:

- North America: 50%
- EMEA: 40%
- Rest of World: 10%.

NelsonHall estimates the vertical industry breakdown of Infosys' cognitive and self-healing IT infrastructure management services revenues in CY 2020 to be:

- Financial services: 30%
- Communication: 16%
- Retail: 14%
- EURS: 11%
- Manufacturing: 10%
- High-Tech: 9%
- Life sciences: 7%
- Other: 3%.

## Strengths

- Significant IP (PolycLOUD Platform, NIA, Wingspan, and ESM Café) and strategic investment in the cloud as a key focus area for Infosys
- Infosys Cobalt Cloud Community and dedicated resources to curate assets
- Expanding DevSecOps and SRE-led approach to operations
- Focus on AIOps observability capabilities, Kubernetes, microservices, and docker-based architecture
- Cobalt Labs at its global digital centers to enable clients to prototype and co-create new cloud-first solutions rapidly
- Cloud assets (16k) and 225 industry cloud-first solution blueprints
- Comprehensive partner ecosystem in support of PolycLOUD Platform and automation framework, and expanding innovation network in support of startups to drive next-gen capabilities
- Partnerships with academic institutions to seed skilled workforce
- Significant investment in the training of personnel.



## Challenges

- The transition from IIMS to Polycloud Platform for managed services clients will take time
- Significant reliance on the North American market
- Continuing to increase onshore presence in EMEA
- Ramping cloud certifications and SREs, which is part of the investment roadmap
- Scaling consulting & advisory capabilities.

## Strategic Direction

Infosys is looking to expand its cognitive and self-healing IT infrastructure management services capabilities through the following initiatives over the next 12-18 months:

### Investments in IP and accelerators

- Investing in capabilities in support of containerization (EKS, AKS, GKE) and PaaS as an industry standard, with capabilities across manage, observe, and administer utilizing Kubernetes and OpenShift and IBM Cloud Management platforms
- Increasing capabilities and AI/ML models in support of observability
- Developing mobile integration application, enabling users to subscribe to and monitor services
- Continued investment in support of Infosys Cobalt Cloud Community and dedicated resources curating assets from the cloud community; and expanding cloud assets and industry cloud-first solution blueprints
- Investing in edge cloud and IoT management platform capability, and AR/VR services
- Enabling Infra as code utilizing Ansible and Terraform
- Developing enhanced financial management within a multi-cloud environment
- Integrating digital workplace management capabilities into Polycloud
- Investing in DevSecOps capabilities in support of cloud-native apps (microservices and serverless) and investments in site reliability engineering (SRE) capabilities and observability.

### Investment in Expand Localization initiative in support of cognitive and AI services

- Enhancing consulting, advisory, and design thinking capabilities through utilization of WONGDOODY and Brilliant Basics acquisitions to support IT transformation initiatives
- Expanding digital studios, Cobalt Labs, and innovation hubs globally (to provide localized support), investing in digital skills, and partnerships with academia to better enable clients' IT infrastructure and cloud transformation roadmaps and initiatives. This includes Infosys' innovation network to develop partnerships with next-gen technology companies and startups.



## Digital reskilling initiatives

Infosys is investing in digital skills training to enhance automation capabilities, with initiatives including:

- Expanding partnerships with individual universities to curate curricula for Infosys employees in areas such as ML, autonomous technologies, blockchain, design thinking (the latter, e.g., at Rhode Island School of Design)
- Investing in training programs focusing on competencies, including UX, cloud, big data, digital offerings, and core technology and computer science skills; and utilizing Wingspan in support of cloud-specific training initiatives
- Infosys aims to develop SRE automation skill-sets supporting Polycloud across 80% of the dedicated C&IS resources within 12 months.

## Outlook

Infosys continues to invest in its Polycloud Platform, focusing on AI/ML observability capabilities and a greater focus on the shift from PaaS to cloud native, including Kubernetes, microservices, and docker-based architecture. As part of its Cobalt Cloud Community to drive grassroots level innovation, it now has 16k assets across business, engineering, learning, and knowledge. From a knowledge perspective, it is further building domain expertise with the transition of employees from recent wins. Infosys' Cobalt Cloud Community now provides a catalog of 225 industry cloud-first blueprints, curated from the 16k cloud assets. It has a dedicated team (~100 FTEs) curating assets from the cloud community, and we expect Infosys will ramp these resources as the cloud community expands.

Polycloud v2.0 is now the default solution for all large deals and is retrofitting existing deals. All clients currently on IIMS will be upgraded to Polycloud Platform, although this transition will take time. A key focus area includes full-stack integrated observability driven by AIOps and ML. It has a digital command center where these insights are available to L2 engineers and SREs to take necessary actions. It provides persona-based dashboards and self-healing using cognitive capabilities to identify patterns and identify the right automation solution to implement. Infosys has also added 400 new automation artifacts focusing on network, cloud ops, and application management. It has developed a script repository with foundation scripts that can be joined together to create a workflow called by API, CI/CD pipeline, or ServiceNow, effectively enabling any system to call these APIs and execute the automation. We expect Infosys will continue to expand its scripts repository and in support of industry-specific automation.

Also, intelligent event management (AIOps) aims to move clients from a DevOps to No-Ops construct. It is now focusing on supporting a combination of IaaS and PaaS, including serverless and building out complex application blueprints with a combination of, for example, S3, Lambda functions, or Kubernetes services, to enable applications teams to pick and choose what they need. We anticipate Infosys will increase its partnerships across Polycloud in support of cloud-native services and capabilities.

Infosys is taking a DevSecOps, and SRE-enabled approach as the default to manage end-to-end cloud services in a highly automated way through Polycloud. It plans to re-skill the majority of its 20k resources within CIS in SRE automation. It will need to ramp its digital reskilling program in support of this. It is also investing in wider talent and skills to support through the utilization of its Wingspan platform. Infosys will need to expedite its training and cloud certifications to support clients' ongoing cloud transformation initiatives.



Infosys is also developing enhanced financial management within the multi-cloud environment through Polycloud, which will help clients manage hybrid cloud environments from a cost perspective. Infosys is also investing in automation at the front-end, with ESM Café Neuron leveraging ServiceNow's native capabilities to provide an AI solution for service desk and workplace. It is also expanding digital workplace management capabilities into Polycloud in Q3 FY21.

Infosys has created nine virtual Cobalt Labs for Polycloud to support its cloud-first approach and enable rapid prototyping of cloud-first solutions and co-innovation with clients. We expect Infosys will continue to ramp these post-COVID-19 across its global development centers. It will also need to continue to ramp its consulting and advisory personnel in support of this initiative.

Finally, Infosys is likely to make further bolt-on acquisitions in support of cognitive, AI, and automation services and strengthen partnerships across its innovation network and academia. We also expect Infosys to develop capabilities in partnership with hyperscalers, particularly in support of cloud-native services.



# Cognitive & Self-Healing IT Infrastructure Management

## Market Summary

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### Overview

Cognitive and self-healing IT infrastructure management services are enabling clients to utilize AI and ML capabilities to improve provisioning, remediation and business outcomes. Key user requirements include the reduction of incidents, false alerts and MTTR to improve service reliability, and increasing agility through consumption-led software models and hyper scale; and, in addition, the ability to provide industry-specific expertise across automation, AI and analytics.

Vendors are increasingly focused on utilizing AI and automation to deliver value across every business function within an enterprise; for example, enabling CIOs to focus beyond TCO reduction, and expedite to cloud native. Vendors are adopting a consulting-led approach through design thinking to collaboratively develop automation and AIOps solutions with clients.

Key investment areas include a greater focus on automation and AI to drive cognitive service desk, agile, and DevSecOps, and deploying AIOps and use cases to increase autonomous infrastructure capabilities. There is a greater emphasis on enabling the skillsets and technologies required for a hybrid multi-cloud ecosystem and NoOps environment, with an increased focus on XLAs and automation outcome-based approaches.

### Buy-Side Dynamics

The key decision factors in selecting a vendor to deliver cognitive & self-healing IT infrastructure management services are:

- Enabling AIOps (use of resolver bots and diagnostics engine to drive further insights), including use of auto-remediation and ML
- Ability to deploy use cases and supporting algorithms for anomaly detection, outage prediction, root cause analysis, health prediction, and patch automation
- Providing an open approach to orchestration, including cloud-native provisioning and discovery with cloud APIs (e.g., CloudFormation, Azure ARM, Terraform)
- The development of new skillsets including machine coaches, business value specialists, automation and AI architects, CX leads, service resiliency engineers, cloud architects, and cloud DevOps orchestrators
- Ability to expedite resources building automation use cases and system capability by industry, and dedicated automation and AI leads by client account
- Ability to manage increasing cloud infrastructure consumption across hybrid multi-cloud through single CMP
- Driving infrastructure and application modernization
- Enabling DevSecOps and agile, including CI/CD pipeline automation and infra as code integration



- Expanding self-healing capability within cognitive virtual agents, and proactive guided resolution utilizing NLP and ML
- Deploying proactive and predictive analytics to support pattern recognition and anomaly detection to enable remediation and drive issue/solution recommendations
- Increasing end-user sentiment analysis and driving an XLA-based approach to client outcomes.

## Market Size & Growth

The global cognitive & self-healing IT infrastructure management services market is estimated by NelsonHall as ~\$41,200m in 2021. It is expected to grow at 12.1% CAGR to reach ~\$65,150m by 2025.

North America will account for 46% of the overall cognitive & self-healing IT infrastructure management services market in 2025, with overall growth of 11.7%; with EMEA growing at 13.8% and making up 33% of overall market by 2025. APAC will see double-digit growth through 2025, with LatAm experiencing high single-digit growth in the same period.

## Challenges & Success Factors

The key challenges faced by cognitive & self-healing IT infrastructure management services vendors include:

- Clients are engaging vendors to assess the use cases that can be created to enable transition to future NoOps environments. Many clients are still at the early stages of AI implementations, or using basic levels of automation. They need to better understand all the data generated from their IT environments and, acting on this, to stop issues in the first instance. Clients are developing use case automation into runbooks and design workflows to orchestrate their execution in response to monitoring incidents and requests. They want to support incidents and service requests across multiple clouds including AWS, Azure, and GCP, with APIs into existing ITSMs and monitoring to increase workflow automation
- Clients want vendors to enable AI-based operations, utilizing ML, predictive analytics and AIOps platforms to enable full-stack monitoring of resources on-premise and in the cloud. Also, increasing automation bots across IT infrastructure to self-heal. Clients need to bring digital offerings to market faster and utilize an SRE-led approach to improve SDLC and AIOps engine capabilities. They also want to further enable a 'zero-touch' and AI-enabled service desk and improve business outcomes across the entire hybrid landscape
- Clients are increasingly looking for vendors to demonstrate the innovation they bring to cloud and workplace RFPs through IP, methodologies, toolsets, innovation hubs and ecosystem partnerships. In addition, they are adopting a more tailored approach to cloud and workplace services, developing an industry-specific and persona-based approach to improve UX. Clients want to co-innovate and co-create cloud-first solutions at pace in order to enable autonomous infrastructure environments. They want to utilize operational savings to re-invest in a transformational journey to a future NoOps environment and expedite business outcomes.



The key success factors for cognitive & self-healing IT infrastructure management services vendors include:

- *Increasing skill-sets*: build a bench of resources with cloud-native development capabilities. In addition, ramping automation architects, machine first developers, cloud architects, business value specialists, hyperscaler SMEs (AI/ML) and site reliability engineers (SRE) in support of hybrid multi-cloud operations
- *Consulting and advisory services*: offer onshore consulting and advisory services providing a design thinking and collaborative approach to define clients' NoOps transformation roadmap. This includes modernization from monolithic to microservices, platform build including cloud-native, to drive an autonomous infrastructure environment
- *Data analytics hub*: developing a single data hub framework with self-service access to mission-critical data and telemetry for the data user community. Also, creating data management utilities, bringing in data from all source systems to the single data hub. In addition, utilizing cloud-native capabilities including AWS Data Mover and Broker
- *DevSecOps and agile*: expanding agile and DevSecOps capabilities, AI insights, recommendations and automated actions for DevOps process, including governance in support of SDLC. In addition, CI/CD automation, including CI/CD toolchain integration, infra as code (IaC) integration with templates and API-driven architecture, and container as a service (CaaS) with DevOps
- *Increasing AIOps and automation*: using AIOps to trigger automation and enable automated remediation, enacting event and incident automation to diagnose and remediate (self-heal) incidents through AI, cognitive bots, and proactive and predictive analytics. Expanding AIOps to NoOps cloud managed services and developing more complex use case creation through ML and training for orchestration and resolver bots
- *Automation library assets*: expanding catalog-based self-service and bot store for reusable automation assets. Continued development of solution accelerators based on repeatable patterns across managed services client base. Also, providing a marketplace model enabling clients to add their assets and solve their specific business challenges and choose the service and capabilities required
- *Focus on innovation*: expanding digital transformation centers, innovation hubs and cloud CoEs in support of AI, analytics and automation. Combining CMP, DevOps and AIOps to manage a hybrid multi-cloud environment. In addition, creating dedicated experience centers to monitor XLA performance and end-user satisfaction across a hybrid multi-cloud environment
- *Cloud management platform*: increasing focus on cloud-native PaaS support including microservices and containers. Utilizing APIs to enable a more open approach to orchestration including cloud-native provisioning. Increasing monitoring and observability across the full-stack to inform automation and drive remediation
- *AI-led service desk*: developing automation and AI capabilities to advance to L3 and above ticket resolution. Increasing complexity of cognitive virtual agent use cases, and integration with self-healing solutions to expedite autonomous resolution and move to a 'zero-touch' service desk
- *Ecosystem partnerships and IP*: developing IP, joint GTM and strategic initiatives with hyperscalers, in particular across AI and ML in support of hybrid multi-cloud from both an industry and client-specific level. In addition, expanding partnerships with start-ups, in particular in support of cloud-native PaaS services.



## Outlook

The future direction for cognitive & self-healing IT infrastructure management services will include:

- Expanding AIOps to NoOps cloud and infrastructure managed services, and developing more complex AI use cases through ML and training for orchestration and resolver bots, serverless capability on top of orchestration platforms, and next-gen cloud management observability based on AI-Ops. In addition, developing real-time monitoring in a data center environment, utilizing ML technologies and AI on a video feed for object detection
- Developing single framework datahubs with data from all source systems with a greater focus on predictive analytics to enable data scientists and SMEs to self-serve. More focus on cloud native data management capabilities
- Vendors moving beyond self-healing and remediation to more self-assurance, with zero-avoidable errors, enabling systems to operate in a resilient manner in relation to incidents, service requests, and capacity management
- Greater focus on driving containerization (CaaS) and PaaS services at scale, including Kubernetes and Docker, mesh capabilities and serverless architecture services, and utilizing DevSecOps to provide fully managed container services
- Development of proactive mass healing (L2/3) with service desk resolving data corrections or data validation errors and site reliability engineers (SRE) approving solutions offered by self-healing
- Vendors will increase joint GTM approaches with strategic ecosystem partners, and build dedicated business units (e.g., Microsoft, AWS, Google), in particular in support of AI, ML, and automation
- Vendors will expand AI, ML, and analytics investments to provide greater insights on workflows and informed decisions on cost reduction, including landing zones and automating the decision on where deployments go
- Standardization of XLAs in support of a NoOps environment, and greater focus on the development of industry-specific personas and creation of AI solutions and use cases to fit specific personas by industry and business requirements
- Vendors will increase networks of innovation hubs and AI CoEs to deliver collaboration sessions in close proximity to clients. They will expand site reliability engineering (SRE) approach as the default to manage end-to-end cloud services in a highly automated way.



## NEAT Methodology for Cognitive & Self-Healing IT Infrastructure Management

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NelsonHall's (vendor) Evaluation & Assessment Tool (NEAT) is a method by which strategic sourcing managers can evaluate outsourcing vendors and is part of NelsonHall's *Speed-to-Source* initiative. The NEAT tool sits at the front-end of the vendor screening process and consists of a two-axis model: assessing vendors against their 'ability to deliver immediate benefit' to buy-side organizations and their 'ability to meet client future requirements'. The latter axis is a pragmatic assessment of the vendor's ability to take clients on an innovation journey over the lifetime of their next contract.

The 'ability to deliver immediate benefit' assessment is based on the criteria shown in Exhibit 1, typically reflecting the current maturity of the vendor's offerings, delivery capability, benefits achievement on behalf of clients, and customer presence.

The 'ability to meet client future requirements' assessment is based on the criteria shown in Exhibit 2, and provides a measure of the extent to which the supplier is well-positioned to support the customer journey over the life of a contract. This includes criteria such as the level of partnership established with clients, the mechanisms in place to drive innovation, the level of investment in the service, and the financial stability of the vendor.

The vendors covered in NelsonHall NEAT projects are typically the leaders in their fields. However, within this context, the categorization of vendors within NelsonHall NEAT projects is as follows:

- **Leaders:** vendors that exhibit both a high capability relative to their peers to deliver immediate benefit and a high capability relative to their peers to meet future client requirements
- **High Achievers:** vendors that exhibit a high capability relative to their peers to deliver immediate benefit but have scope to enhance their ability to meet future client requirements
- **Innovators:** vendors that exhibit a high capability relative to their peers to meet future client requirements but have scope to enhance their ability to deliver immediate benefit
- **Major Players:** other significant vendors for this service type.

The scoring of the vendors is based on a combination of analyst assessment, principally around measurements of the ability to deliver immediate benefit; and feedback from interviewing of vendor clients, principally in support of measurements of levels of partnership and ability to meet future client requirements.

Note that, to ensure maximum value to buy-side users (typically strategic sourcing managers), vendor participation in NelsonHall NEAT evaluations is free of charge and all key vendors are invited to participate at the outset of the project.



Exhibit 1

**‘Ability to deliver immediate benefit’: Assessment criteria**

Assessment Category	Assessment Criteria
Offering	<ul style="list-style-type: none"> <li>Cognitive and self-healing IT infrastructure management capability</li> <li>Cognitive IT infrastructure remediation capability, and self-healing of assets</li> <li>Cognitive and self-healing server management capability</li> <li>Cognitive IT service desk capability</li> <li>AIOps capabilities</li> <li>API and data-driven services</li> <li>Advanced analytics, cognitive &amp; ML capabilities</li> </ul>
Delivery	<ul style="list-style-type: none"> <li>Cognitive and self-healing IT infrastructure North America delivery capabilities</li> <li>Cognitive and self-healing IT infrastructure EMEA delivery capabilities</li> <li>Cognitive and self-healing IT infrastructure APAC delivery capabilities</li> <li>Cognitive and self-healing IT infrastructure LATAM delivery capabilities</li> <li>Dedicated SREs, automation architects, engineers, hyperscaler-certified, and SME's</li> <li>Dedicated cognitive/AI CoEs, experience centers and innovation hubs</li> <li>Ability to provide IP and accelerators in support of cognitive &amp; self-healing IT infra management</li> <li>Ability to incorporate DevSecOps and agile methodologies in support of cognitive &amp; self-healing</li> <li>Extent of third-party, hyperscaler, and ISV partnerships in support of cognitive &amp; self-healing</li> <li>Ability to enact AI-enabled service desk, utilize cognitive agents and drive zero-touch automation</li> </ul>
Presence	<ul style="list-style-type: none"> <li>Scale of Ops - Overall</li> <li>Scale of Ops - NA</li> <li>Scale of Ops - EMEA</li> <li>Scale of Ops - APAC</li> <li>Scale of Ops - LATAM</li> <li>Number of clients overall for cognitive &amp; self-healing IT infrastructure management</li> </ul>
Benefits Achieved	<ul style="list-style-type: none"> <li>Improved server availability</li> <li>Level of cost savings achieved</li> <li>Reduced service outages</li> <li>Increased end-user/business satisfaction</li> <li>Improved speed of problem resolution</li> </ul>



Exhibit 2

**‘Ability to meet client future requirements’: Assessment criteria**

Assessment Category	Assessment Criteria
Overall Future Commitment to Cognitive & Self-Healing IT Infrastructure Management Services	Financial rating Commitment to cognitive & self-healing IT infrastructure management services Commitment to innovation in cognitive & self-healing IT infrastructure management services
Investments in Cognitive & Self-Healing IT Infrastructure Management Services	Investment in IP and platforms in support of cognitive & self-healing IT infra management Investment in support of cognitive & self-healing IT infrastructure remediation Investment in cognitive & self-healing IT infrastructure server management Investment in support of cognitive IT service desk Investment in AIOps capabilities and move to NoOps, including observability Investment in support of API and data-driven services Investment in analytics, cognitive & ML services
Ability to Partner and Evolve Services	Key partner Ability to evolve services

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NelsonHall will be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager:  
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