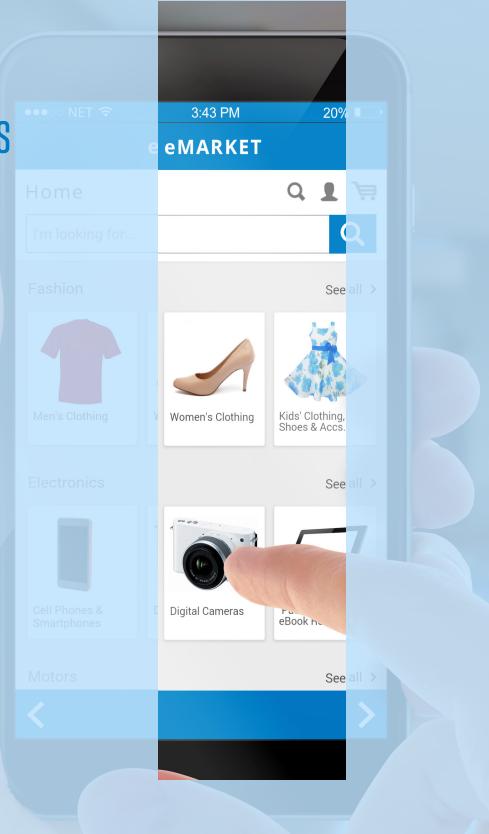
INFOSYS FAST Commerce Solution Powered by Commercetools





Brands and Retailers need to be able to grow their digital business at a time when customer journeys are increasingly fragmented with the proliferation of new digital touchpoints for customers and businesses alike. Rapidly evolving customer demands need platforms which enable rapid prototyping, and iterative cycles of creation of innovative services and features. Architectural decisions and technology choice of e-commerce platforms are thereby, driven by the ability to deliver consistent customer experience, analyze data and derive actionable insights to businesses, and achieve faster time to market.

Today's businesses mandate commerce anywhere (seamless across all digital touchpoints), high scalability and faster time to market. Commerce solutions tailored for business models (B2C or B2B) can be accelerated for quick launches within weeks, not months, along with greater flexibility and extensibility to significantly further the feature roadmap after the Minimum Viable Product (MVP) launch. The innovative and cloud native commercetools platform is a market leader in this space. Handshaking with commercetools cloud-based API solution, provides any futuristic commerce platform with modern microservice based architecture that can integrate seamlessly with a wide range of systems.



Infosys Fast Commerce Solution is a next-gen solution for B2C & B2B commerce business models powered by the innovative and cloud native commercetools. The solution enables our customers to provide hyper personalized experiences that are simple and intuitive to the end-users. Infosys Fast Commerce Solution assists our customers launch their online commerce channel(s) in 6 to 8 weeks' time with their brand embedded.

Fast commerce in action

Category	Sub-Category	Features	B2C	B2B
		Customer Experience		
Decoupled Front-end C C C C C C C C C C C C C C C C C C C	Configurable experience	 Decoupled front end based on React framework Rich library of templates and widgets Responsive and Accessibility compliant 	\checkmark	~
	Navigation	Flexible and complete shopping experience - Home page, category listing, product details, cart, checkout, and order capture	\checkmark	\checkmark
		Account Management		
Company	Hierarchy Management	 Hierarchical organization structure Setup contracts, addresses with options of auto-inheritance of data and processes by subsidiary organizations 		~
	Customer Management	 Manage customer information: signups, orders, customer groups Customer address book management Review order history 	✓	~
		Merchandising		
Product Information Management (PIM)	Product Import	 Import product catalog from an external data source Facilitates easy integration with disparate data sources Product enrichment capabilities 	\checkmark	✓
	Products, product types and attributes	 Customizable product types and attributes Flexible data types: localizable text information, lists, predefined dropdowns, numbers, dates, time, money in any currency and more Multiple languages / locales Scalable to millions of products and large number of attributes 	✓	~
	Product variants and options	 Basic variations from sizes and colors to complex configurations across many attributes and dependencies Unrestricted list of data types 	\checkmark	\checkmark
	Categories	 Any number of categories, category levels and product-to-category relations Search and filter categories 	\checkmark	\checkmark
	Catalog	 Setup customer-based catalog that can be inherited and overridden for individual customer needs 		\checkmark
	Digital Assets	 Maintain high-resolution images and views of products Image management for product variants 	\checkmark	\checkmark
	Inventory Management	 Multiple inventories, e.g. multiple warehouses, local or backorder channels Price and inventory information for all retail channels Ability to integrate 3rd party ERP systems 	✓	~
	Pricing	 Product variant prices per currency, country, distribution channel, customer group, or time frame Tiered pricing Unlimited currencies and country-specific pricing 	✓	~
	Pricelist	Setup customer-based pricelists that can be inherited and overridden for individual customer needs		~

		Checkout Journeys		
Quote, Carts and Orders	Quote Approval Workflow	 Quote requisition by customer Quotation and approval processes for sellers quote to order conversion by customer 		~
	Carts	 Calculate price based either on address, tax settings, discount rules, shipping costs, user groups in real-time Multiple carts per customer 	✓	~
	Orders	 Synchronize all orders with multiple backend systems Line item level delivery and inventory channel routing Returns management Guest purchases 	✓	✓
	Order Approvals	 Ability to set budgets for buyer in customer organization Auto trigger order approval for orders that are beyond buyer budget 		~
	Taxes	 Support for all international tax requirements Tax settings based on the product, location and customer Connections to external tax calculation services Item-based taxation 	✓	✓
Shipping	Shipping	 Multiple shipping rules and integrations Fixed pricing and automatic shipping cost calculation Tracking codes 	✓	*
		Integrations		
Promotions	Promotions	 Facilitates easy integration with any external promotion engine Ready-made adaptor for Qixol available as an accelerator 	\checkmark	~
Payments	Payments	 Credit cards, debit cards, direct payments, offline payments Connect to 3rd party payment gateways and services Refund payments, document chargebacks and cancellations Perform split payment between the payment methods in the order based on business rules 	✓	~

		Admin Console and Dashboards		
Merchant Center	Sales Dashboard	 Overview of all sales made during the past day, week and month Average order value for your store View top 5 products that bring in the most revenue See how many new customers and carts are created 	~	✓
	Order Admin Console	 Detailed overview of the order total, taxes, and discounts applied Customer service interface: create carts and orders in the backend Enhance order history service to consider order modifications, returns and cancellations 	~	~
	Merchandising Admin Console	 Overview of all product discounts that are active in your stores Create targeted discounts for specific products, channels, countries, and customer groups Discount codes: free shipping, customer-specific, rule-based promotions Image management for product variants 	✓	✓
	Store and Channel Management	 Create new channels (e.g. stores) on-the-fly Maintain different locales, currencies and tax settings to support cross- border business Define complex shipping logic 	~	~
		Operationalize and Hosting		
Chatbot	Auto assistance	Quick assistance on queries and services	\checkmark	\checkmark
Cloud-Hosting	Cloud-native platform deployment and high availability	 Multi-tenant platform Continuous delivery and fast response times (<100ms average) High-available cloud infrastructure 24x7x365 monitoring with public status page 	✓	✓



Set your commerce apart

Solution Benefits

- B2C and B2B Commerce
- Faster TTM
- Internalization and Localization
- Enhanced User experience and loyalty
- Headless Architecture

Industries

- Communication
- Media
- Entertainment
- Retail
- CPG
- Manufacturing
- Chemicals
- Life-Sciences & Health Care



For more information, contact askus@infosys.com

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