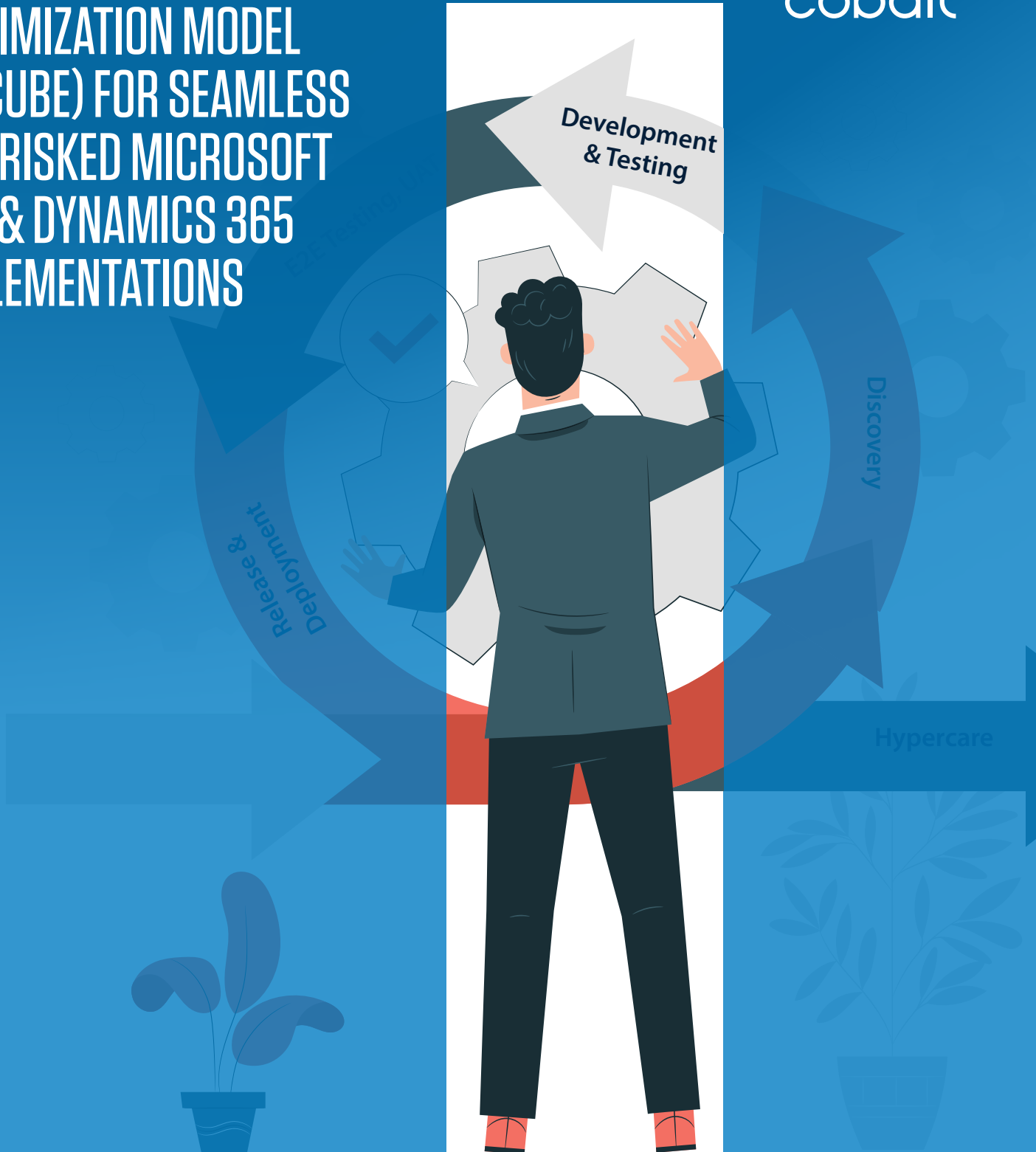


# ADOPT INFOSYS MICROSOFT MAXIMIZATION MODEL (M-CUBE) FOR SEAMLESS & DERISKED MICROSOFT 365 & DYNAMICS 365 IMPLEMENTATIONS

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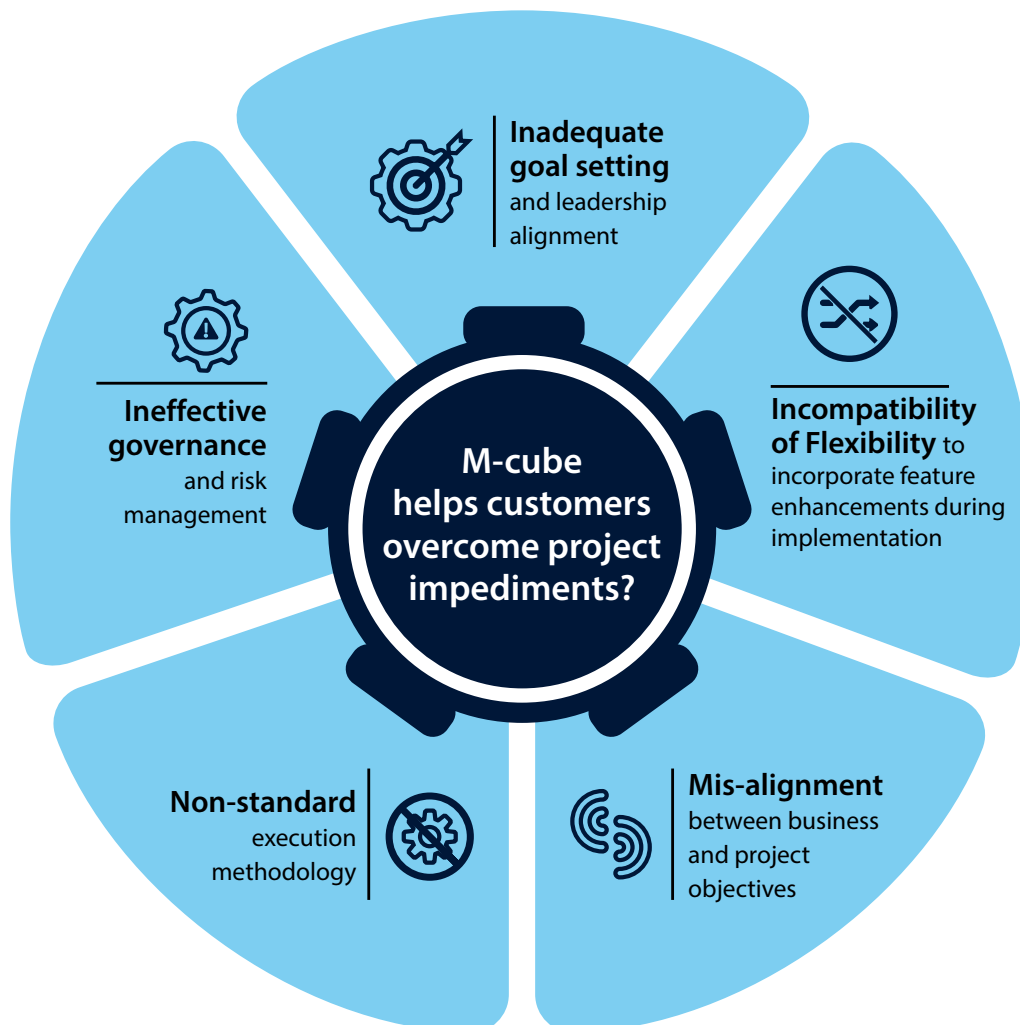
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## Introduction

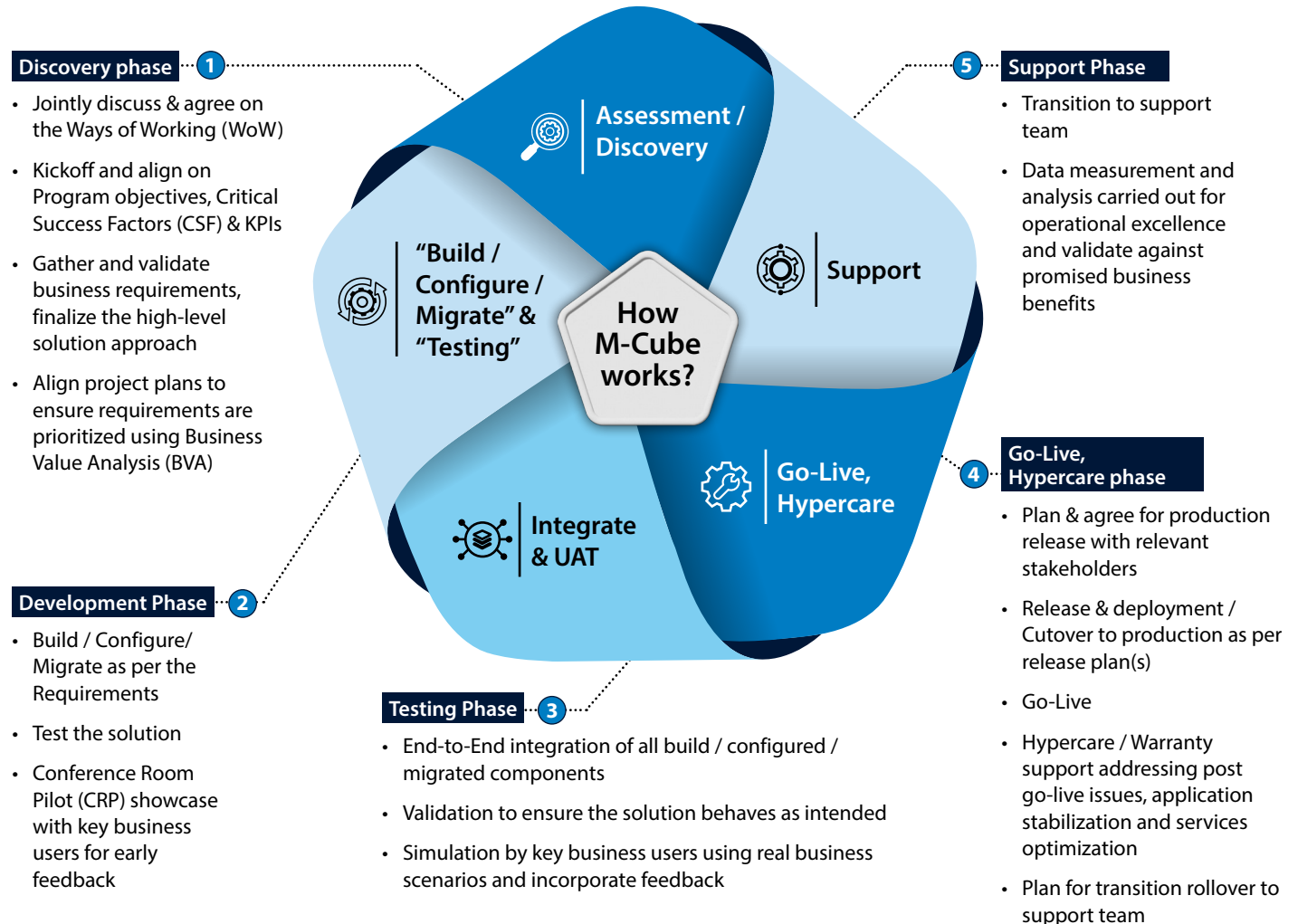
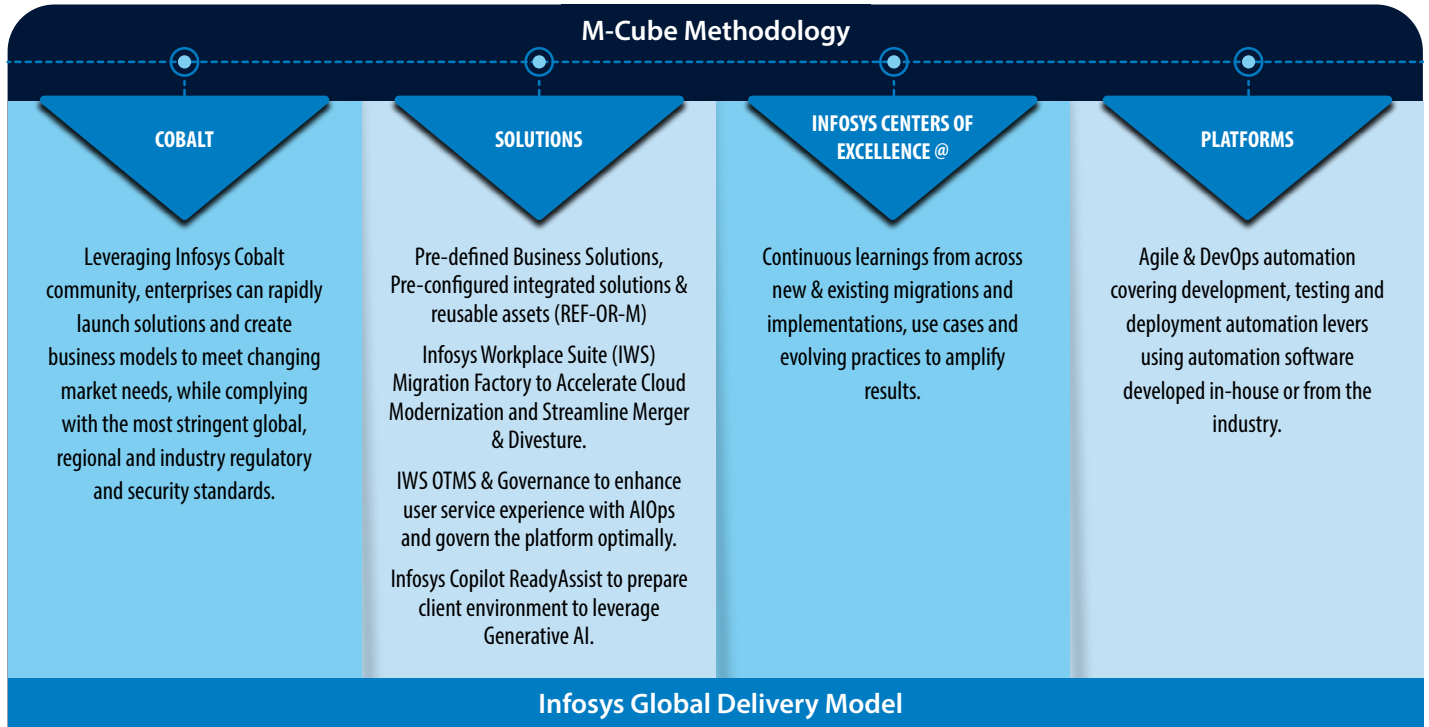
Digital disruption is forcing clients to operate at hyper speed, forcing businesses to deploy applications with zero margin of error, for achieving envisioned outcomes. This is possible only through an end-to-end delivery approach that encompasses design, execution and management of solutions.

Infosys **Microsoft Maximization Model (M-Cube)** is an inhouse migration and implementation framework that encompasses best practices sourced from our experience in delivering hundreds of programs over past 20 years. M-cube is an execution runway for programs that helps clients navigate seamlessly from the initiation stage to closure, via structured program management & implementation phases. It comprises implementation steps, guidelines, templates, checklists, accelerators, tracking and governance to ensure defined outcomes. M-cube helps customers to:

- Ensure program success
- Meet business objectives
- Implement on-time, on budget and right first-time



M-cube amplifies the value we bring to clients leveraging Infosys organizational investments, offerings and marketplaces.



## Case Studies – Infosys has successfully helped dozens of clients realize envisioned outcomes through M-cube led repeatable deployments. Here are few examples:

- We leveraged our experience from historical multi-country rollouts for a successful MVP based deployment at **Siemens Mobility**.
  - We developed user/persona-based need analysis for identifying specific concerns and challenges. These were then simulated with key business users for validation.
  - This was followed by SWOT support during hypercare, that helped in seamless transition of users onto the platform which helped scale the solution quickly.
- To reimagine the Sales & Marketing operations of a Fortune 500 Global Supply Chain Solutions Provider, we initiated the engagement with an initial customer kick off where all objectives were discussed and aligned as per business vision.
  - Leveraging M-Cube principles, we executed timely validation and testing that paved the way for successfully deploying an integrated D365 solution for 6000+ users spread across 800+ locations for enhanced end-user experience, optimized business processes, and business momentum.
- For a pioneering end-to-end, enterprise SAP replacement (with D365 Finance and Operations) at Spark, we leveraged M-Cube methodology to engage with client early over dozens of hour-long workshops with various business functions and lines of business for requirement gathering.
  - We addressed 1200+ business requirements related to process harmonization across HR, Procurement, Supply Chain, Projects, Fixed Assets and Finance.
  - Entire deployment was done module by module and tested – involving detailed code reviews before deployment and governance. This was also our pilot F&O project guided by Success By Design.

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Successfully implemented a Cloud-first approach for a global energy company, committed to providing sustainable and innovative solutions in the fields of energy production and services, fostering a native working experience that ensures secure and seamless work regardless of location, time, or device. This transformation drove a digital culture shift, enhancing user experience through self-service, self-help, and seamless access, while simultaneously achieving cost optimization, improved IT efficiency, lower security risks, and efficient license utilization.

- The workplace transformation, including the replacement of six disparate systems, resulted in a 20% improvement in first-time

fix rates and a 15% reduction in job aborts.

- Job dispatch efforts experienced a 30% reduction, leading to significant time and resource savings.
- The field technician mobile app contributed to a 25% increase in on-field execution efficiency, using automation.
- Accelerated time to market by 40%, leveraging Infosys tools and frameworks.

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### About Microsoft Practice

As a fast growing unit of global SI with footprint in 30+ countries, we have consistently been featured in 'Microsoft Inner Circle', we are leveraging the strengths of our 20+ year old strategic Microsoft partnership along with an extensive partner ecosystem to amplify value and extend our reach to new segments, geos & constructs. We adopt an experience-focused, human-led, and AI aided approach to client success and have delivered value with

300+ successful engagements. Our industry focused spearhead team, i.e. Microsoft Business & Consulting Community (MBCC) brings in the Think Context, enables Content Building, Collaboration and helps Connect the Dots for greater business value through industry perspectives, maturity modeling, persona-based solutions and innovative accelerators.

**CTA:** Whatever your aspirations are —from embracing new digital capabilities to reimagining the business operations to launching entirely new digital ventures—we can help you.

**Infosys Cobalt** is a set of services, solutions and platforms for enterprises to accelerate their cloud journey. It offers over 35,000 cloud assets, over 300 industry cloud solution blueprints and a thriving community of cloud business and technology practitioners to drive increased business value. With Infosys Cobalt, regulatory and security compliance, along with technical and financial governance comes baked into every solution delivered.

For more information, contact [askus@infosys.com](mailto:askus@infosys.com)

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